



Consent Item

Date: February 10, 2025

Division: Finance

Subject: Consider Approval of RFP #3308-25 Apple Products Residual Value

Background Information:

- This recommendation is for the sale of approximately 25,000 Apple products to provide a residual value to the District for technology devices that are end-of-life and no longer supported. These Apple products primarily consist of MacBooks, iPads, iMacs, other Apple products, repair parts, accessories, and other related parts.
- This recommendation relates to the rebid of RFP #3239-24, which was initially presented at the December 9, 2024, Board meeting. The Board of Trustees awarded to both a primary and a secondary vendor. Since neither vendor was able to meet the bid specifications and no third vendor was selected, the RFP process is being brought back to the Board of Trustees for reconsideration.
- The District has conducted four residual value processes since 2018 and has received approximately \$5.3 million from the sale of Apple products.
- The Technology Department worked with the Procurement and Contracts Department to solicit proposals for RFP #3308-25 Apple Products Residual Value. Approximately one thousand three hundred eighty-eight invitations were sent to vendors, and the District received thirteen responses.
- The Technology Department has evaluated the submitted proposals and is recommending the selection of a primary and two secondary vendors based on the best value provided to the District.
- The recommended vendor(s) have offered a guaranteed unit price to collect all devices in as-is, where-is condition with all faults.
- Additionally, the recommended primary vendor offers a Community Buyback program, which is anticipated to provide additional revenue for the District.
- If approved, the LISD Technology Department will coordinate with the selected vendor for the pickup of Apple devices between February 11, 2025, and February 14, 2025. However, these dates are subject to change.

Administrative Consideration:

- Funds received by the District for this Apple Products Residual Value will be used to purchase replacement or new instructional materials and/or technological equipment.
- As part of the RFP, the awarded vendor(s) will be required to adhere to and certify the data destruction of each device according to industry standards.

- The District has included appropriate safeguards and penalties for failure to perform. Vendors will make payment to the District at the time of pickup; devices will not leave LISD without payment.
- This sale complies with Education Code 31.105 and Board Policy CMD (LEGAL).

Recommendations:

- That the Lewisville ISD Board of Trustees approves the sale of Apple devices utilizing RFP #3308-25 Apple Products Residual Value with the recommended vendor(s).

Timeline/Report:

- Term: Upon approval