



GOVERNING BOARD AGENDA ITEM
AMPHITHEATER UNIFIED SCHOOL DISTRICT NO. 10

DATE OF MEETING: **June 18, 2013**

TITLE: **Award of Contract for Telephone System based upon Responses to Request for Proposal (RFP) 12-0083 (Revised 6-12-2013)**

BACKGROUND:

Request for Proposal (RFP) 12-0083 was e-mailed to 131 contractors registered with the District's Purchasing Department and published on the District's website. The scope of work requested proposals to update the existing telephone system at the District facilities and integrate into the existing voicemail system. Eight contractors responded with proposals (BestComm Networks, Inc.; Black Box Network Services; CCC Technologies, Inc.; CenturyLink Government; Copper State Communications; NVision Networking, Inc.; Trans-West Network Solutions; and Windstream). All eight contractors were requested to provide a Best and Final Offer (BAFO) based upon evaluations and to clarify the equipment proposed in their solution.

Contractor	Solution Provided/Implementation Plan (40 Points)	Contractor Experience/Capacity (30 Points)	Cost (25 Points)	Proposal Organization Compliance (5 Points)	TOTAL POINTS (100)
BestComm	0	24	24	3	52
Black Box	40	30	17.5	5	92.5
CCC	40	18	5	3.5	66.5
CenturyLink	40	15	7.5	4	66.5
Copper State	0	24	12.5	3	10.5
NVision	32	30	20	5	87
Trans-West	0	24	12.5	3	39.5
Windstream	40	30	10	4	84

RECOMMENDATION:

It is the recommendation of the Administration that the Governing Board award a contract to Black Box based on their response to RFP 12-0083.

INITIATED BY:

Scott Little

Scott Little, Chief Financial Officer

Date: June 12, 2013

Patrick Nelson

Patrick Nelson, Superintendent