WORKERS' COMPENSATION INSURANCE PROPOSAL

Prospect Heights School District 23





Issued on May 31, 2019 Presented by:

Andrew Madigan Senior Vice President

353 N. Clark Street Chicago, IL 60654 P (312) 595-6200

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Company Profile

With a history dating back to 1925, Alliant Insurance Services is one of the nation's leading distributors of diversified insurance products and services. Operating through a national network of offices, Alliant offers a comprehensive portfolio of services to clients, including:

- Risk Solutions
 - o Employee Benefits
 - o Strategy
 - Employee Engagement
 - o Procurement
 - o Analytics
 - o Wellness
 - o Compliance
 - o Benefits Administration
 - o Global Workforce
- Industry Solutions
 - o Construction
 - o Energy and Marine
 - o Healthcare
 - o Law Firms
 - o Public Entity
 - o Real Estate
 - o Tribal Nations
 - o And many other industries

- Co-Brokered Solutions
 - Automotive Specialty
 - o Energy Alliance Program
 - Hospital All Risk Property Program
 - o Law Firms
 - o Parking/Valet
 - Public Entity Property Insurance Program
 - o Restaurants/Lodging
 - o Tribal Nations
 - o Waste Haulers/Recycling
- Business Services
 - Risk Control Consulting
 - o Human Resources Consulting
 - o Property Valuation

The knowledge that Alliant has gained in its more than eight decades of working with many of the top insurance companies in the world allows us to provide our clients with the guidance and high-quality performance they deserve. Our solution-focused commitment to meeting the unique needs of our clients assures the delivery of the most innovative insurance products, services, and thinking in the industry. Alliant ranks among the 15 largest insurance brokerage firms in the United States

Alliant Advantage

		Alliant	Competition
1.	Satisfying the insurance needs of business for nearly 90 years	\checkmark	
2.	Privately owned and operated.	\checkmark	
3.	A full-service insurance agency for all your business, life and health, and personal insurance.	\checkmark	
4.	Representing over 40 insurance companies to provide the best and most affordable coverage.	\checkmark	
5.	State-licensed support staff.	\checkmark	
6.	Dedicated Certificate of Insurance personnel.	\checkmark	
7.	Risk management services to help identify hazards and present options.	\checkmark	
8.	Workers' compensation insurance claims management at no additional charge.	\checkmark	

Your Service Team

Our team of professionals is dedicated to providing quality service that will meet your ongoing needs. We encourage you to contact one of our team members to discuss any changes in your insurance situation.

Andrew Madigan Senior Vice President – Producer Direct–312.595.7826 Fax–312.595.7163 Andrew.Madigan@alliant.com

Michael J. Mackey Executive Vice President – Producer Direct–312.595.7900 Fax–312.595.7163 Michael.Mackey@alliant.com

Kathy Salinas, CIC Account Executive - Lead Direct–312.595.7169 Fax–312.595.7163 Kathy.Salinas@alliant.com

Damon Shattuck, AU Account Manager – Lead Direct–312.595.8179 Fax–312.595.7163 Damon.Shattuck@alliant.com

Bruce Slayter, ARM First Vice President, Unit Manager – Risk Management Services Direct–312.595.6295 Fax–312.595.6506 Bruce.Slayter@alliant.com

Larry Rosen Claims Advocate-Lead – Risk Management Services Direct–312.595.8111 Fax–312.595.6506 Larry.Rosen@alliant.com

Jacqui Norstrom Senior Vice President – Unit Manager Surety Direct–312.595.6976 Fax–312.595.4374 Jacquelyn.Norstrom@alliant.com

Claims Reporting: To reach an Alliant Mesirow Insurance Services Inc. claims professional after 5:00 PM weekdays (EST) and weekends, please call 312.595.6200 and follow the prompts.

Premium Summary

Coverage	2018-2019	2019-2020 ICRMT	2019-2020 AmWins
Workers' Compensation	\$99,018	\$93,348	\$90,816
Total Annual Premium	\$99,018	\$93,348	\$90,816

Payment Terms

• Premium is due within 30 days of policy inception

Loss Summary

WORKERS' COMPENSATION

Insurance Company	Policy Term	Claim Count	Indemnity Paid	Medical Paid	Expenses Paid	Indemnity Reserves	Medical Reserves	Expense Reserves	Total Incurred	Valuation Date
ICRMT	07/01/18 - 07/01/19	4	\$0	\$3,786	Included	Included	\$12,394	Included	\$16,180	3/22/2019
ICRMT	07/01/17 - 07/01/18	13	\$0	\$25,432	Included	Included	\$2,233	Included	\$27,665	3/22/2019
Accident Fund	07/01/16 - 07/01/17	12	\$47,420	\$69,610	\$50	Included	Included	Included	\$117,080	3/31/2018
Accident Fund	07/01/15 - 07/01/16	9	\$35,050	\$59,095	Included	\$0	\$0	\$0	\$94,145	3/31/2018
Accident Fund	07/01/14 - 07/01/15	4	\$0	\$6,178	Included	\$0	\$0	\$0	\$6,178	3/31/2018
Accident Fund	07/01/13 - 07/01/14	4	\$0	\$13,198	Included	\$0	\$0	\$0	\$13,198	3/31/2018
Total	l	46	\$82,469	\$177,300	\$50	\$0	\$14,627	\$0	\$274,446	

WC Loss Details - Claims Over \$10,000*

Date	Claimant	Paid	Tot	al Incurred	Details
5/4/2018	Unamboowe, Gail	\$ 20,312	\$		Student ran into EE with a low scooter, causing EE to slip and fall. Injured left hip, left thigh, and left knee.
1/24/2019	Duffy, Cara	\$ 2,833	\$	14,000	Twisted body and popped left knee
4/13/2017	Bearwald, Kristen	\$ 63,921	\$	105,675	Strain or injury by jumping. Knee.

*Loss details include 2016-2018 only. Claim details have not been provided by the prior carrier for the 2013-2016 policy terms.

Named Insured / Additional Named Insured's

Named Insured(s) Prospect Heights CUSD #23

Additional Named Insured(s)

None

NAMED INSURED DISCLOSURE

- The first named insured is granted certain rights and responsibilities that do not apply to other policy named insureds and is
 designated to act on behalf of all insureds for making policy changes, receiving correspondence, distributing claim
 proceeds, and making premium payments.
- Are ALL entities listed as named insureds? Coverage is not automatically afforded to all entities unless specifically
 named. Confirm with your producer and service team that all entities to be protected are on the correct policy. Not all
 entities may be listed on all policies based on coverage line.
- Additional named insured is (1) a person or organization, other than the first named insured, identified as an insured in the
 policy declarations or an addendum to the policy declarations. (2) A person or organization added to a policy after the
 policy is written with the status of named insured. This entity would have the same rights and responsibilities as an entity
 named as an insured in the policy declarations (other than those rights and responsibilities reserved to the first named
 insured).
- Applies to Professional Liability, Pollution Liability, Directors & Officers Liability, Employment Practices Liability, Fiduciary Liability policies (this list not all inclusive). Check your Policy language for applicability. These policies provide protection to the Named Insured for claims made against it alleging a covered wrongful act. Coverage is not afforded to any other entities (unless specifically added by endorsement or if qualified as a "Subsidiary" pursuant to the policy wording) affiliated by common individual insured ownership or to which indemnification is otherwise contractually owed. If coverage is desired for affiliated entities or for contractual indemnities owed, please contact your Alliant Service Team with a full list of entities for which coverage is requested. With each request, include complete financials and ownership information for submission to the carrier. It should be noted, that the underwriter's acceptance of any proposed amendments to the policy, including expansion of the scope of "Insureds" under the policy could result in a potential diminution of the applicable limits of liability and/or an additional premium charge.

Workers' Compensation Coverage

INSURANCE COMPANY: A.M. BEST RATING: STANDARD & POOR'S RATING: STATE COVERED STATUS: POLICY/COVERAGE TERM:	Illinois Counties Risk Management Trust Not rated by A.M. Best Not rated by Standard & Poor's N/A 7/1/2019 to 7/1/2020
Coverage: Workers Compensation Employers Liability Limit: Each Accident Disease – Each Employee	Statutory \$2,500,000 \$2,500,000
Experience Modification:	1.09
Payroll Estimates:	ClassDescriptionPayroll8868Teachers/College/Professional\$12,674,3639101Schools-All Other Employees\$626,912

Workers' Compensation Coverage

INSURANCE COMPANY: A.M. BEST RATING: STANDARD & POOR'S RATING: STATE COVERED STATUS: POLICY/COVERAGE TERM:	StarStone/AmWins A-XI Not rated by Standard & Poor's Admitted 7/1/2019 to 7/1/2020
Coverage: Workers Compensation Employers Liability Limit: Bodily Injury by Accident Bodily Injury by Disease – Each Employee Bodily Injury by Disease – Policy Limit	Statutory \$1,000,000 \$1,000,000 \$1,000,000
Payroll Estimates:	ClassDescriptionPayroll8868Teachers/College/Professional\$12,674,3639101Schools-All Other Employees\$626,912

Workers' Compensation Coverage - Continued

ESTIMATED PREMIUM BASIS

			2017-2018 ICRN	IT		EXPIRING ICR	MT		· · · ·	RENEWAL ICR	МТ	R	ENEWAL AMW	INS	
State Classification	Class Code	2017 to 2018 Estimated Payroll	2017 to 2018 Rates	2017 to 2018 Estimated Premium	2018 to 2019 Estimated Payroll	2018 to 2019 Rates		118 to 2019 ated Premium	2019 to 2020 Estimated Payroll	2019 to 2020 Rates	2019 to 2020 Estimated Premium	2019 to 2020 Estimated Payroll	2019 to 2020 Rates		9 to 2020 ed Premium
IL Teacher/College Professional	8868	\$12,072,365	0.390	47,082	\$11,833,415	0.340		40,234	\$12,674,363	0.360	45,628	\$12,674,363	0.300		38,023
Schools - All Other Employees	9101	\$645,598	10.870	70,177	\$662,359	9.530		63,123	\$626,912	9.330	58,491	\$626,912	3.250		20,375
Subtotal		\$12,717,963		\$ 117,259	\$12,495,774		\$	103,356	\$13,301,275		\$ 104,119	\$13,301,275		\$	58,398
Increased Limit Multiplier			1.02	\$ 119,604		1.02	2\$	105,424		1.02	\$ 106,201		1.02	\$	59,566
Experience Modifier			0.93	\$ 111,232		1.02	2\$	107,532		1.09	\$ 115,759				
Schedule Modifier			N/A	\$-		1.03	3\$	110,758		0.90	\$ 104,183		1.38	\$	82,201
Premium Discount			-0.106	\$ (11,791)		-0.106	5\$	(11,740)		-0.104	\$ (10,835)		-0.080	\$	(6,543)
Expense Constant			N/A	\$-		N/A	\$	-		N/A	\$-			\$	160
Terrorism				Included				Included			Included			\$	4,999
Risk Management Services				Included				Included			Included			\$	10,000
Estimated Workers' Compensation Pr	ogram Cost			\$ 99,441			\$	99,018			\$ 93,348			\$	90,816

Workers' Compensation Coverage - Continued

Policy Auditable:

Annual

Binding Conditions:

See Binding Requirements Recap Page

It is imperative that Alliant and/or the carrier be notified IMMEDIATELY when a policyholder hires employees and/or begins operations in any state not listed in PART 3 A on the INFORMATION PAGE of the policy. Failure to obtain a workers' compensation policy in some states may result in substantial fines levied on the policyholder dating back to the original date of hire. Coverage for other states under PART 3 C. (OTHER STATES INSURANCE) of the workers' compensation policy may not fulfill the coverage verification requirement imposed by some states.

See Disclaimer Page for Important Notices and Acknowledgement

Disclosures

This proposal of insurance is provided as a matter of convenience and information only. All information included in this proposal, including but not limited to personal and real property values, locations, operations, products, data, automobile schedules, financial data and loss experience, is based on facts and representations supplied to Alliant Insurance Services, Inc. by you. This proposal does not reflect any independent study or investigation by Alliant Insurance Services, Services, Inc. or its agents and employees.

Please be advised that this proposal is also expressly conditioned on there being no material change in the risk between the date of this proposal and the inception date of the proposed policy (including the occurrence of any claim or notice of circumstances that may give rise to a claim under any policy which the policy being proposed is a renewal or replacement). In the event of such change of risk, the insurer may, at its sole discretion, modify, or withdraw this proposal, whether or not this offer has already been accepted.

This proposal is not confirmation of insurance and does not add to, extend, amend, change, or alter any coverage in any actual policy of insurance you may have. All existing policy terms, conditions, exclusions, and limitations apply. For specific information regarding your insurance coverage, please refer to the policy itself. Alliant Insurance Services, Inc. will not be liable for any claims arising from or related to information included in or omitted from this proposal of insurance.

Alliant embraces a policy of transparency with respect to its compensation from insurance transactions. Details on our compensation policy, including the types of income that Alliant may earn on a placement, are available on our website at <u>www.alliant.com</u>. For a copy of our policy or for any inquiries regarding compensation issues pertaining to your account you may also contact us at: Alliant Insurance Services, Inc., Attention: General Counsel, 701 B Street, 6th Floor, San Diego, CA 92101.

Analyzing insurers' over-all performance and financial strength is a task that requires specialized skills and in-depth technical understanding of all aspects of insurance company finances and operations. Insurance brokerages such as Alliant Insurance typically rely upon rating agencies for this type of market analysis. Both A.M. Best and Standard and Poor's have been industry leaders in this area for many decades, utilizing a combination of quantitative and qualitative analysis of the information available in formulating their ratings.

A.M. Best has an extensive database of nearly 6,000 Life/Health, Property Casualty and International companies. You can visit them at <u>www.ambest.com</u>. For additional information regarding insurer financial strength ratings visit Standard and Poor's website at <u>www.standardandpoors.com</u>.

Our goal is to procure insurance for you with underwriters possessing the financial strength to perform.

Alliant does not, however, guarantee the solvency of any underwriters with which insurance or reinsurance is placed and maintains no responsibility for any loss or damage arising from the financial

failure or insolvency of any insurer. We encourage you to review the publicly available information collected to enable you to make an informed decision to accept or reject a particular underwriter. To learn more about companies doing business in your state, visit the Department of Insurance website for that state.

NY Regulation 194

Alliant Insurance Services, Inc. is an insurance producer licensed by the State of New York. Insurance producers are authorized by their license to confer with insurance purchasers about the benefits, terms and conditions of insurance contracts; to offer advice concerning the substantive benefits of particular insurance contracts; to sell insurance; and to obtain insurance for purchasers. The role of the producer in any particular transaction typically involves one or more of these activities.

Compensation will be paid to the producer, based on the insurance contract the producer sells. Depending on the insurer(s) and insurance contract(s) the purchaser selects, compensation will be paid by the insurer(s) selling the insurance contract or by another third party. Such compensation may vary depending on a number of factors, including the insurance contract(s) and the insurer(s) the purchaser selects. In some cases, other factors such as the volume of business a producer provides to an insurer or the profitability of insurance contracts a producer provides to an insurer also may affect compensation.

The insurance purchaser may obtain information about compensation expected to be received by the producer based in whole or in part on the sale of insurance to the purchaser, and (if applicable) compensation expected to be received based in whole or in part on any alternative quotes presented to the purchaser by the producer, by requesting such information from the producer.

FATCA:

The Foreign Account Tax Compliance Act (FATCA) requires the notification of certain financial accounts to the United States Internal Revenue Service. Alliant does not provide tax advice so please contact your tax consultant for your obligation regarding FATCA.

Claims Reporting:

Your policy will come with specific claim reporting requirements. Please make sure you understand these obligations. Contact your Alliant Service Team with any questions.

Claims Made Policy:

This claims-made policy contains a requirement stating that this policy applies only to any claim first made against the Insured and reported to the insurer during the policy period or applicable extended reporting period. Claims must be submitted to the insurer during the policy period, or applicable extended reporting period, as required pursuant to the Claims/Loss Notification Clause within the policy in order for coverage to apply. Late reporting or failure to report pursuant to the policy's requirements could result in a disclaimer of coverage by the insurer.

Claims Made Policy (D&O/EPL):

This claims-made policy contains a requirement stating that this policy applies only to any claim first made against the Insured and reported to the insurer during the policy period or applicable extended reporting period. Claims must be submitted to the insurer during the policy period, or applicable extended reporting period, as required pursuant to the Claims/Loss Notification Clause within the policy in order for coverage to apply. Late reporting or failure to report pursuant to the policy's requirements could result in a disclaimer of coverage by the insurer.

Any Employment Practices Liability (EPL) or Directors & Officers (D&O) with EPL coverage must give notice to the insurer of any charges / complaints brought by any state / federal agency (i.e. EEOC and similar proceedings) involving an employee. To preserve your rights under the policy, it is important that timely notice be given to the insurer, whether or not a right to sue letter has been issued.

NRRA:

The Non-Admitted and Reinsurance Reform Act (NRRA) went into effect on July 21, 2011. Accordingly, surplus lines tax rates and regulations are subject to change which could result in an increase or decrease of the total surplus lines taxes and/or fees owed on this placement. If a change is required, we will promptly notify you. Any additional taxes and/or fees must be promptly remitted to Alliant Insurance Services, Inc.

Changes and Developments

It is important that we be advised of any changes in your operations, which may have a bearing on the validity and/or adequacy of your insurance. The types of changes that concern us include, but are not limited to, those listed below:

- Changes in any operations such as expansion to another states, new products, or new applications of existing products.
- Travel to any state not previously disclosed.
- Mergers and/or acquisition of new companies and any change in business ownership, including percentages.
- Any newly assumed contractual liability, granting of indemnities or hold harmless agreements.
- Any changes in existing premises including vacancy, whether temporary or permanent, alterations, demolition, etc. Also, any new premises either purchased, constructed or occupied
- Circumstances which may require an increased liability insurance limit.
- Any changes in fire or theft protection such as the installation of or disconnection of sprinkler systems, burglar alarms, etc. This includes any alterations to the system.
- Immediate notification of any changes to a scheduled of equipment, property, vehicles, electronic data processing, etc.
- Property of yours that is in transit, unless previously discussed and/or currently insured.

Certificates / Evidence of Insurance

- A certificate is issued as a matter of information only and confers no rights upon the certificate holder. The certificate does not affirmatively or negatively amend, extend or alter the coverage afforded by a policy. Nor does it constitute a contract between the issuing insurer(s), authorized representative, producer or certificate holder.
- You may have signed contracts, leases or other agreements requiring you to provide this evidence. In those agreements, you may assume obligations and/or liability for others (Indemnification, Hold Harmless) and some of the obligations that are not covered by insurance. We recommend that you and your legal counsel review these documents.
- In addition to providing a certificate of insurance, you may be required to name your client or customer on your policy as an additional insured. This is only possible with permission of the insurance company, added by endorsement and, in some cases, an additional premium.
- By naming the certificate holder as additional insured, there are consequences to your risks and insurance policy including:
 - Your policy limits are now shared with other entities; their claims involvement may reduce or exhaust your aggregate limit.
 - Your policy may provide higher limits than required by contract; your full limits can be exposed to the additional insured.
 - There may be conflicts in defense when your insurer has to defend both you and the additional insured.

See Request to Bind Coverage page for acknowledgment of all disclaimers and disclosures.

Optional Coverages

The following represents a list of insurance coverages that are not included in this proposal, but are optional and may be available with further underwriting information.

Note some of these coverages may be included with limitations or insured elsewhere. This is a partial listing as you may have additional risks not contemplated here or are unique to your organization.

- Crime / Fidelity Insurance
- Directors & Officers Liability
- Earthquake Insurance
- Employed Lawyers
- Employment Practices Liability
- Event Cancellation
- Fiduciary Liability
- Fireworks Liability
- Flood Insurance
- Foreign Insurance
- Garage Keepers Liability
- Kidnap & Ransom
- Law Enforcement Liability

- Media and Publishers Liability
- Medical Malpractice Liability
- Network Security / Privacy Liability and Internet Media Liability
- Pollution Liability
- Owned/Non-Owned Aircraft
- Owned Watercraft
- Special Events Liability
- Student Accident
- Volunteer Accidental Death & Dismemberment (AD&D)
- Workplace Violence

Glossary of Insurance Terms

Below are a couple of links to assist you in understanding the insurance terms you may find within your insurance coverages:

http://insurancecommunityuniversity.com/UniversityResources/InsuranceGlossaryFREE.aspx http://www.ambest.com/resource/glossary.html http://www.irmi.com/online/insurance-glossary/default.aspx

Other Services

AlliantConnect

AlliantConnect is an online portal created especially for you to access and manage your insurance information in real time.

What is AlliantConnect?

This secure, easy-to-use portal enables you to easily access and manage your insurance information from any Internet connection at any time. Your customized portal provides you with the following:

- A transparent view into your insurance business
- Easy management of your documents, including certificate issuance
- Help with risk control through a comprehensive library of fact sheets, white papers, presentations, and training videos
- An easy place for clients to find a summary of their policy coverages
- A single source to track important dates and announcements
- Access to your Alliant service team

All client data is secured to the appropriate account teams, and the database itself and all backups are stored in a highly encrypted format. In addition, all document changes are archived for audit history.

Contact your service team to set up AlliantConnect today



OTHER ALLIANT SERVICES

Alliant Loss Control Services

HAZARD IDENTIFICATION, EVALUATION, ELIMINATION AND CONTROL WILL PROTECT YOUR COMPANY, LOWER INSURANCE COSTS, AND IMPROVE SERVICE.

Accidents and avoidable incidents that result in financial loss can threaten the very existence and long-term viability of your company. They mean lost time, damaged property, diversion of resources, and possible legal and medical expenses that can place a huge burden on your organization and prevent you from reaching your business goals.

Alliant's Risk Control Consulting helps clients identify and reduce loss exposures. Our specialists can help prevent costly accidents and losses, which can lead to lower insurance costs. Whatever the size of your company or scope of your operations, we can help strengthen your safety and risk management programs with proven services that protect lives, safeguard assets, and control costs. Services are not limited to those listed below.

How to Choose the Right Risk Control Consultant	Safety Services
 When seeking a qualified risk control consultant, you should ask: Does the consultant have specific commercial experience for your type(s) of operations and assets? Does the consultant have the resources and availability to do the job when you need it and for your intended use? Do they tell you whatever you need to know to control risk or only what you want to hear? Does the consultant have a support team of experts able to help you if there is an regulatory citation, a serious claims, or challenging litigation? Each of the above questions can be answered YES by Alliant's Risk Control Consulting. Alliant also offers: Extensive Experience in Diverse Business Sectors Nationwide Coverage Local Expertise Peer Review 	 Program Development On-Site Hazard/Risk Assessments Ergonomics Industrial Hygiene Fleet Safety Analysis General Liability Training Services Workers' Compensation Services Loss Prevention (Safety) Risk Control (Injury Management) Recordkeeping Management Property Risk Control Services Fire System Evaluation Risk Assessment Loss Estimates Hazard Analysis Loss Prevention and Risk Control Program Analysis Property Marketing Reports Business Interruption Analysis and Continuity Planning Infrared and Ultrasonic Testing
	To learn more about our risk control
	consulting and safety services: (888) 737-4752 Toll Free

Binding Requirements Recap

Below is a recap by Line of Coverage. All coverage(s) require the Following:

- A written request to bind coverage
- A signed and dated Client Notification of Carrier Ratings Policy, Guidelines and Practices letter is required prior to binding (only if the carrier rating is below a B+, or not rated)
- All Surplus Lines Taxes/Fees are Fully Earned (only applies to a non-admitted carrier)

Coverage Line and Description of Subjectivities)	Effective Date
Workers' Compensation Illinois Counties Risk Management Trust (ICRMT)	07/01/2019
 Payrolls are subject to annual audit After one year anniversary, a member may only withdraw from the Fund upon giving 30 days written notice to ICRMT. If notice is given after the policy effective date, a short-rate penalty may apply. 	

StarStone / AmWins

- Signed Proposal Page
- Completed and Signed AmWins Schools Supplemental Application
- Signed and Completed Acord Application

In order to complete the underwriting process, we require that you send us any additional information requested above. We are not required to bind coverage prior to our receipt and underwriting acceptance of the above information. However, if we do bind coverage prior to such acceptance, the terms and conditions as indicated above may be amended until such receipt and acceptance. Any agreement to bind coverage in connection with this proposal must be in writing from an authorized employee of the Insurer

Request to Bind Coverage

Prospect Heights School District 23

We have reviewed the proposal and agree to the terms and conditions of the coverages presented. We are requesting coverage to be bound as outlined by coverage line below:

Coverage Line	Bind Coverage for:
Workers' Compensation	

This Authorization to Bind Coverage also acknowledges receipt and review of all disclaimers and disclosures, including exposures used to develop insurance terms, contained within this proposal

 Signature
 Date

 Title
 Image: Constraint of the second seco

Printed / Typed Name

This proposal does not constitute a binder of insurance. Binding is subject to final carrier approval. *The actual terms and conditions of the policy will prevail.*

Best's Financial Strength Rating

Best's Insurance Reports, published annually by A. M. Best Company, Inc., presents comprehensive reports on the financial position, history, and transactions of insurance companies operating in the United States and Canada. Companies licensed to do business in the United States are assigned a Best's Rating which attempts to measure the comparative position of the company or association against industry averages.

A Best's Financial Strength Rating (FSR) is an opinion of an insurer's ability to meet its obligations to policyholders. The Best's Financial Strength Rating is based on analysis, which gives consideration to a number of factors of varying importance. While the analysis is believed to be reliable, we cannot guarantee the accuracy of the rating or the financial stability of the insurance company.

A copy of the Best's Insurance Report on the insurance companies quoted is available upon request.

Rating Symbol	Rating Category
n A++, A+	Superior
n A, A-	Excellent
ⁿ B++, B+	Good
n B, B-	Fair
n C++, C+	Marginal
n C, C-	Weak
n D	Poor
n E	Under Regulatory Supervision
n F	In Liquidation
n S	Rating Suspended
n NR	Not Rated

Best's Financial Strength Rating (FSR) Scale:

Financial Strength Rating

Financial Class	 Des	cripti	on
n Class I	\$ 0	to	\$ 1,000,000
n Class II	1,000,000	to	2,000,000
n Class III	2,000,000	to	5,000,000
n Class IV	5,000,000	to	10,000,000
n Class V	10,000,000	to	25,000,000
n Class VI	25,000,000	to	50,000,000
n Class VII	50,000,000	to	100,000,000
n Class VIII	100,000,000	to	250,000,000
n Class IX	250,000,000	to	500,000,000
n Class X	500,000,000	to	750,000,000
n Class XI	750,000,000	to	1,000,000,000
n Class XII	1,000,000,000	to	1,250,000,000
n Class XIII	1,250,000,000	to	1,500,000,000
n Class XIV	1,500,000,000	to	2,000,000,000
n Class XV	2,000,000,000	to	or more

Rating Modifier

Modifier	Descriptor	Definition
n U	Under Review	A modifier that generally is event-driven (positive, negative or developing) and is assigned to a company whose Best's rating opinion is under review and may be subject to change in the near-term, generally defined as six months.
n pd	Public Data	Assigned to insurers that do not subscribe to Best's interactive rating process. Best's "pd" Ratings reflects qualitative and quantitative analyses using public data and information.
n S	Syndicate	Assigned to syndicates operating at Lloyd's.

Best's Ratings for proposed company(ies) at time of presentation are indicated on each page for each individual coverage