

REGION ONE PURCHASING COOPERATIVE
PERFORMING ARTS - EQUIPMENT, SUPPLIES, APPAREL, AND REPAIR PROPOSAL 16-09-02
TABULATION
Effective January 1, 2016 - December 31, 2017 with 1 two-year extension option

Vendor	Catalog Discount	Sales Flyer Discount	On-Line Discount	Shelf Price Discount	Price List Discount	Shipping and Handling	RECOMMENDATION
American Band Accessories Nixa, MO	0%		0%			see special conditions	All Vendors
Backstage Productions McAllen, TX	5%*					see special conditions	
Band Shoppe Cynthiana, IN	0%	0%	0%	0%	0%	see special conditions	
Brook Mays Music Dallas, TX	0%	0%	0%	0%	0%	see special conditions	
Costume Holiday House Fremont, OH			10%*			see special conditions	
Gandy Ink Spirit Wear San Angelo, TX	0%		0%			see special conditions	
Music in Motion Plano, TX	0%	0%	0%	0%		see special conditions	
Pender's Music Co. Denton, TX	0%	0%	0%	0%		see special conditions	
Performing Arts Supply Co. Houston, TX	0%	0%	0%	0%	0%	see special conditions	
Peripole Salem, OR	20%*					see special conditions	
Stage Accents Northvale, NJ	0%	0%	0%	0%	0%	see special conditions	
Taylor Music, Inc. Aberdeen, SD	0%*	0%*	0%*			see special conditions	
The Tuba Exchange Durham, NC	0%	0%	0%		0%	see special conditions	
Washington Music Center Wheaton, MD	0-60%*		0-60%*			see special conditions	
Woodwind & Brasswind Westlake Village, CA	3%*	3%*	3%*			see special conditions	

SPECIAL CONDITIONS

AMERICAN BAND ACCESSORIES

*Shipping and handling will be added to all orders as per chart in catalog
*Custom made and personal wear items are non returnable and nonexchangeable
*Other items must be returned within 30 days for credit

BACKSTAGE PRODUCTIONS

*5% discount only for Chouet, Mega, and DAS
*Shipping and handling may vary depending on the type of product or service
*Vendor Reference Number RFQ 120904

BAND SHOPPE

*FOB Shipping Point - shipping and handling will be added to each order and is dependent of merchandise purchased
*30 day return/exchange on most stock items - Return Merchandise Number must be obtained before returning merchandise
*20% restocking and handling fee applies to all returns - an exchange fee may also be charged
*Customer responsible for return shipping on returns and exchanges
*Merchandise is not returnable after 30 days from dated invoice
*Custom or special design items cannot be returned

BROOK MAYS MUSIC

*Prices are already discounted 20-50% off MSRP
*Returns must be in original packaging within 90 days

COSTUME HOLIDAY HOUSE

*10% off over 1 dozen per item
*Shipping and handling charged appropriate rate per dollar value
*Rental costumes have a \$6.00 per box handling fee
*Returns up to 7 days after receipt
*10% re-stocking fee retail
*20% re-stocking fee costume rentals

GANDY INK

*Pricing is Net Pricing with quantity price breaks equating to 5-15% discount
*No added charge for art set-up, digitizing, shipping or 2XL and 3XL sizes
*Most shirt orders include 5 free shirts with every order of 50
*Catalog available at <http://www.gandyink.com>
*Refund or replace any damaged merchandise

MUSIC IN MOTION

*Free shipping and handling charges, excluding heavy or oversized items, for purchases over \$250.00
*Free shipping and handling for Prepaid Orders over \$250.00 - does not include heavier or oversized instruments and/or equipment
*Regular Service: \$0 - \$40.00, \$7.95; \$40.01-\$60.00, \$8.95; \$60.01-\$80.00, \$9.95; \$80.01-\$100.00, \$10.95; \$100.01-\$500.00, 10%; Over \$500.00, 8%
*2-Day Rush Service: \$0 - \$40.00, \$17.95; \$40.01-\$60.00, \$18.95; \$60.01-\$80.00, \$19.95; \$80.01-\$100.00, \$20.95; \$100.01-\$500.00, 18%; Over \$500.00, 16%
*Next Day Rush Service: \$0 - \$40.00, \$27.95; \$40.01-\$60.00, \$28.95; \$60.01-\$80.00, \$29.95; \$80.01-\$100.00, \$30.95; \$100.01-\$500.00, 28%; Over \$500.00, 25%
*Vendor Reference Number - CRM #001022
*Purchase Orders must include Bid # to receive discount
*Returns are accepted for up to 30 days after receipt of shipment
*Returns made between 30 - 60 days will be subject to a 20% restocking fee
*No returns after 60 days

PENDERS MUSIC

*Published UPS or USPS rates apply to all shipments
*Shipping charges are based on weight and delivery location
*Shipping charges are prepaid and added to each invoice
*Vendor Reference Number: REG1-2016
*Defective or errors by Penders will be replaced upon notification
*All orders are ordered on a definite basis

PERFORMING ARTS SUPPLY

*Shipping and handling fees are billed accordingly as per order
*30 day return policy

PERIPOLE

- *Shipping costs to be added to all invoices
- *Shipping costs vary from \$7.95 minimum charge for orders less than \$80.00, and from 7% to 10% on larger orders
- *Peripole-Bergerault Orff instruments, tables and stands @15% discounted price, plus shipping
- *Peripole-Bergerault Syntetic Bar Orff xylophones, and Synthetic Contra Bass Bars @10% discounted price, plus shipping
- *PB6000 and PB6001 Sporano Recorders @\$4.95 each, plus shipping
- *PB6250 Alto Recorder @\$16.95, plus shipping
- *PB6101 @\$2.15, plus shipping
- *PB6103 @\$3.95, plus shipping
- * ★ Starred items are already discounted, and are at sale price, plus shipping
- *Peripole Catalog online <http://www.peripole.com>
- *UPS Shipping Charges - Orders up to \$79.99, \$7.95; \$80.00-\$199.99, \$110% of order total; \$200.00-\$499.99, 9% of order total; \$500.00-\$999.99, 8% of order total; \$1,000.00 or more, 7% of order total
- *Reference Peripole Bid #7002-15C on all orders

STAGE ACCENTS

- *Free freight for standard ground shipping
- *Stock merchandise returnable within 30 days
- *Vendor Reference Number 16-09-02

TAYLOR MUSIC

- *Free shipping on orders over \$75.00, excludes furniture and cases
- *Prices already discounted 0-60% in accessory catalog, published February 1
- *Prices already discounted 0-50% in Newsletters Sales Catalog, published September, October/November, December/January, March/April, May
- *Prices already discounted 0-60% on Website <http://www.1800usaband.com> updated daily
- *30 day return or exchange or replace; no restocking fee except on "custom" orders
- *Vendor Reference Number 16-09-02-MM

THE TUBA EXCHANGE

- *Shipping and handling fee of 4% is added to each order line items net total
- *Notification of intent to return within 7 days from date of receipt
- *Vendor Reference Number 16-09-02

WASHINGTON MUSIC CENTER

- *All orders over \$75 ship free; all other orders standard rates apply
- *Call within 30 days of receipt for the return request - dealt with on a case by case basis - email for directions

WOODWIND AND BRASSWIND

- *All shipping and handling included
- *Orders over \$500.00 submit product list or shopping cart to schools@wwbw.com or fax to 800-266-5962 for better pricing
- *New catalogs supersede previous editions when released
- *Website <http://www.wwbw.com>
- *On site visits, service and instrument repairs are not available
- *All orders must reference "Catalog Bid %"; Vendor Reference Number GS11032015031
- *30 day return policy