| Item Description | Bob Ash \& Company | Ridgeway Mailing <br> Company |
| :--- | :---: | :---: |
|  |  |  |
| cost to update mailing list twice yearly <br> (December/June) | $\$ 250.00$ | $\$ 30.00$ per 1,000 |
|  |  |  |
| cost for postage and handling for mailing following: |  | .24 per piece |
| pamphlet/bond brochures: | 0.10843 per piece | .26 per piece |
| letter size envelopes: | 0.09843 per piece | .04 per piece |
| letter (1 page): | 0.10843 per piece | .21 per piece |
| postcard: | 0.09843 per piece |  |
|  |  |  |

Additional Information:
Bob Ash \& Company:
>pamphlet/bond brochures and letter (1 page) items require a tab to meet postal requirements.
>above prices are based on 50,000 households mailed.
Ridgeway Mailing Company:
>above prices are based on 50,000 households mailed and the specifications shown below:
>pamphlet/bond brochures: priced as tabbed $81 / 2 \times 51 / 2$ selfmailer (we will address,tab,sort \& mail)
>letter size envelope: priced in combination with letter (1 page) as a \#10 envelope with one insert (we will address envelope, letter fold $81 / 2 \times 11$ generic letter (nob-match), insert, sort \& mail)
>letter ( 1 page): priced as copying a one page $81 / 2 \times 11$ letter (no postage)
$>$ postcard: priced as a $6 \times 1 / 4$ postcard (we will address, sort \& mail)

