



Rush Bus Center - Dallas TX

4000 Irving Boulevard
Dallas, TX 75247

Customer Proposal Letter

HILLSBORO ISD
121 EAST FRANKLIN
HILLSBORO, TX 76645
(254) 582-8585

Quote #168428

Thank you for the opportunity to earn your business. We look forward to working with you on your business needs. Please accept the following proposal. A PO is required to secure an order. Remit PO to rushbus@rushenterprises.com. **Fees associated with any purchasing co-op are not included in pricing. Applicable co-op fees must be applied as separate line item on the PO. Delivery terms are 120-180 days ARO. Transportation Code Sec. 2251.021 Subchapter B.a. - Payment terms NET 30.**

VEHICLE

Make Blue Bird Model BBCV3507 Year 2020 Stock Number To Be Determined

Section 547.701(e) of the Texas Transportation Code, as amended, is effective September 1, 2017. 2018 model or newer School Buses & Multi-Function School Activity Buses operated after the effective date may require Three-Point Seat Belts in order to comply with the statute. Customers MUST provide Rush Bus Centers with resolution documentation & written board approval to request OPT OUT provision if ordering buses without three-point seat belts. **Quoted pricing includes the cost of three-point seat belts for all passengers.**

Quantity	1	Total
Truck Price per Unit	<u>\$93,501.00</u>	<u>\$93,501.00</u>
F.E.T. (Factory & Dealer Paid)	<u>\$0.00</u>	<u>\$0.00</u>
Net Sales Price	<u>\$93,501.00</u>	<u>\$93,501.00</u>
Optional Extended Warranty(ies)	_____	_____
State Sales Tax	_____	_____
Documentary Fee	_____	_____
Administration Fee	_____	_____
Vehicle Inventory Tax	_____	_____
Additional Taxes	_____	_____
Tire Recycling Program	_____	_____
Battery Disposal Fee	_____	_____
Out of State Vehicle Fee	_____	_____
Rebate(s)	_____	_____
Total Sales Price (Including Rebate(s))	<u>\$93,501.00</u>	<u>\$93,501.00</u>
Trade Allowance (see DISCLAIMER Below)	_____	<u>\$0.00</u>

Note: Please be advised that in order to secure this bus at the total quoted price of \$93,501.00, **we MUST place the order before 9-13-18.** If not placed by this date, the cost will increase to \$95,601.00 per bus due to steel tariff and freight cost increases affecting the bus manufacturer and dealer.

Sales Representative

John Rubenkoenig

Purchaser

signature

printed name

signature

printed name

Accepted by Sales Manager or General Manager

title

date

signature

printed name

Quote good until 9/13/2018

Note: The above Customer Proposal is a quotation only. Sale terms subject to approval of Sales Manager of Dealer.

DISCLAIMER: Any order based on this Proposal subject to Customer executing Dealer's standard form Retail Purchase Order incorporating above terms. Any documentary fees, state tax, title, registration and license fees subject to adjustment and change. Actual F.E.T. to be paid by Dealer, subject to adjustment. Any F.E.T. variance will be responsibility of Dealer. Manufacturer has reserved the right to change the price to Dealer of any vehicle not currently in Dealer's stock, without notice to Dealer. If Quoted Vehicle(s) not currently in Dealer's stock, Dealer reserves right to change Quotation Total to reflect any price increases from Manufacturer. This Proposal is based upon Dealer's current and expected inventory, which is subject to change. Dealer not obligated to retain any specific vehicles in stock, nor maintain any specific inventory level. Dealer shall not be obligated to fulfill Proposal in event quoted vehicle(s) not in stock or available within requested delivery schedule at time Proposal accepted. Dealer shall not be liable for any delay in providing or inability to provide Quoted Vehicle(s), where such inability or delay is due, in whole or in part, to any cause beyond the reasonable control of Dealer or is without the gross negligence or intended misconduct of Dealer. Above listed Trade Value based upon current appraisal of Trade Vehicle(s). Dealer may adjust Trade Value of Trade Vehicle(s) to reflect changes in condition and/or mileage of Trade Vehicle(s) between date of current appraisal and acceptance of this Proposal by Customer.



www.rushbuscenters.com

77 Passenger School Bus



Hillsboro ISD - 168428

This quoted bus meets or exceeds all 2016 State of Texas Specifications for School buses as published by the Texas Department of Public Safety.

Chassis Specifications

- Ford/Roush 6.8L Gas V10, 320 HP, 460 lb-ft
- 2013 Emission compliant
- Road Speed governor set at 65 MPH
- Left side exhaust through rear bumper
- 280" Wheelbase
- Ford 6R140 automatic transmission. 6 speed
- Dual air brakes w/ABS, auto slack adjusters, automatic moisture ejector & Bendix air dryer
- 100 Gal. Fuel tank located between the frame rails
- 270 Amp Alternator
- (3) Group 31 batteries; 2100 CCA located in skirt battery box with roll out tray
- Cruise Control, Tachometer, High idle switch, Hourmeter, Voltmeter, Digital clock
- Tilt/Telescopic power steering
- 11R x 22.5 Hankook, LRG, Tires
- Black steel 10-stud disc wheels 8.25 x 22.5
- Steel reinforced front & rear bumpers; black
- 12K Front axle / 23,000# Rear axle; 6.17 axle ratio
- Front and rear oil lubed bearings
- Hendrickson variable tapered front springs
- Hendrickson Multi-leaf spring suspension rear
- Daytime running lamps
- Intermittent windshield wipers w/one gal. reservoir
- Rear tow hooks

Body Specifications

- **77 Passenger capacity seated for 72 passengers**
- 2020 Blue Bird Vision BBCV 3507 School Bus
- **Meets Colorado Rack & Load requirements**
- 77" Headroom
- Continuous one-piece roof bows, no welds
- All steel body construction.
- Complete fiberglass insulation
- Acoustical ceiling panels in first two sections
- First aid kit, body fluid clean-up kit, 5lb. Fire extinguisher, Triangle warning devices, 112 db backup alarm, and belt cutter
- Ext. electrical access under driver window; locking
- Passenger dome lamps each side above windows
- Driver dome on separate switch
- LED clearance/marker/ID, backup, rear turn signals, & brakes. **Strobing LED warning lamps**
- Skirt mounted boarding light. Stepwell lamp. Side body amber turn signals
- Pre-trip ext. light test / Post trip Child reminder
- Accessory power socket w/cap
- **Dual stop arms with two red LED lamps**
- Interior mirror w/ adjustable visor
- Rosco remote controlled rearview mirrors & Crossview mirrors
- Left & right side hand rails at entry
- Outward opening entrance door
- Rear emergency door with buzzer
- Spring loaded fuel filler door
- (2) Roof hatches / (4) Push-out windows w/buzzers
- Four piece flat, shaded & tinted windshield
- Light tint laminated driver's window with latch
- Split sash aluminum frame laminated windows
- **3 Point Lap/Shoulder seat belts for all passengers**
- School bus seats w/fire-block upholstery
- Suspension driver seat; gray vinyl w/ high visibility orange 3 pt. seatbelt
- Driver's console to left of driver
- LH Armrest with driver storage on console
- Three step "bolt-in" stepwell w/pebble tread rubber
- Plywood sub floor
- Rubber floor covering; ribbed aisle w/ trim
- Full reflective material package excluding bumpers
- (4) Rub rails painted black
- National School Bus Yellow exterior paint
- White interior paint
- 90,000 BTU Front heater/defroster
- Mud flaps on front and rear



Warranty: [5 year/100,000 mile warranty](#) on body shell, paint adhesion, & seat frames. [5 year / Unlimited mileage engine & transmission warranty](#)

Included Optional Items

1. **HILLSBORO I.S.D.** lettering 6" black block style long lasting vinyl
2. Document Pouch mounted forward of barrier behind driver.
3. Cup Holder located in dash to right of driver.
4. Extended side skirt panels to 19 3/4"
5. Overhead driver interior storage above driver window; locking
6. Driver fan with 2 speed rocker style switch. Located upper center of windshield.
7. Air operated stop arms
8. 10 x 30 interior mirror
9. Air operated entrance door
10. Keyed vandal lock on entrance door and slide bolt lock w/starter interrupt on rear emergency door.
11. Locking fuel filler door
12. Dark tint laminated side, rear, and rear door glass. Light tint laminated entrance door and driver's window.
13. 12 Rows of 39" Blue Bird Next Gen 3pt. lap/shoulder belt convertible seats w/built-in headrest
14. Tilt up seat cushions for easy cleaning throughout passenger compartment
15. Maximum knee space for all passengers to be minimum 28" hip to knee (floor plan required)
16. Gray fire-block upholstery on barriers and seats
17. Air operated driver's seat gray with cloth insert, RH armrest and lumbar support
18. 5/8" Treated plywood sub floor
19. White painted roof
20. Silver painted grille
21. 80,000 BTU heater with booster pump and constant torque clamps.
22. 137,500 BTU Factory installed AC system with front and rear in wall evaporator plus in dash. Dual TM 21 compressors. Includes automatic high idle switch.

Dealer Added Options

1. DOT inspection
2. Delivery to customer

Optional Items (not included)

Section 547.701(e) of the Texas Transportation Code, as amended, is effective September 1, 2017. 2018 model or newer School Buses & Multi-Function School Activity Buses operated after the effective date may require Three-Point Seat Belts in order to comply with the statute. Customers **MUST** provide Rush Bus Centers with resolution documentation & written board approval to request OPT OUT provision if ordering buses without three-point seat belts. **Quoted pricing includes the cost of three-point seat belts for all passengers.**

Quote #168428