



# UNITED INDEPENDENT SCHOOL DISTRICT AGENDA ACTION ITEM

**TOPIC:** Approval of "RFP 2018-066 Business Continuity and Disaster Recovery"

(Sequel Data Systems)

**SUBMITTED BY:** Cordelia Flores-Jackson & Rene Cruz **OF:** Purchasing and Information Technology Dept.

**APPROVED FOR TRANSMITTAL TO SCHOOL BOARD:** \_\_\_\_\_

**DATE ASSIGNED FOR BOARD CONSIDERATION:** March 20, 2019

**RECOMMENDATION:** The Administration recommends approval of attached "RFP 2018-066 Business Continuity and Disaster Recovery" in the amount of \$227,517.41 to Sequel Data Systems; this includes a 5-year Maintenance on Hardware and Software.

**RATIONALE:** Staff has complied with all applicable federal, state and local purchasing policies and procedures in obtaining pricing information for the items listed above.

**BUDGETARY INFORMATION:**  
Department of Information Technology

**POLICY REFERENCE & COMPLIANCE:**  
CV Legal – Information Technology  
CH Local – Purchasing and Acquisition  
CH Legal – Purchasing and Acquisition

Board Approval  
Awarding of Bids/Proposals  
March 20, 2019

**RFP 2018-066 Business Continuity and Disaster Recovery**

**Recommendation:**

Requesting approval to purchase from the best bidder(s)/ offer(s) meeting specifications as follows:

<u>Recommended Vendor (s)</u>	<u>Est. Annual Amount</u>
Sequel Data Systems	See attached tabulation

Administration distributed Three-Hundred and Fifty One (351) proposals and advertised on November 10, 2018 and November 11, 2018. Five (5) proposals were received on December 6, 2018 at 3:00 p.m. at the UISD Service Center Purchasing Department.

**Budget Information:**

2018-2019 Information Technology

**Resource Personnel:**

Hector J. Perez, Executive Director of Information Technology  
Rene Cruz, Director of Technology Services  
Cesar Tamez, Network System Supervisor  
Cordelia Flores Jackson, Director of Purchasing  
Karina Mendoza-Guerra, Purchasing Manager  
David A. Morales, Procurement Officer



# UNITED INDEPENDENT SCHOOL DISTRICT

Rene Cruz  
Director Technology Services

## MEMORANDUM

**To:** Cordy Jackson  
Director of Purchasing

**From:** Rene Cruz  
Director Technology Services

**Date:** December 17, 2018

**Subject:** Recommendation on for Proposal (RFP) 2018-066 Business Continuity and Disaster Recovery

Staff is recommending awarding Request for Proposal (RFP) 2018-066 Business Continuity and Disaster Recovery to Sequel Data Systems for the amount of \$227,517.41.

If you have any questions or comments, please contact me.

**United Independent School District  
RFP 2018-066**

**Business Continuity and Disaster Recovery**

<b>Vendor</b>	<b>Mass Storage Systems, Inc.</b>	<b>Netsync Network Solutions</b>	<b>OculusIT</b>	<b>Sequel Data Systems</b>	<b>SHI Government Solutions</b>
<b>Back Up Data Solutions Package:</b>	\$950,040.00	\$311,827.80	\$415,566.21	\$227,517.41	\$316,895.70
<b>Notes:</b>				Includes a 5 yr. Maint HW & SW	
<b>Software:</b>	Veeam	Dell Data Domain	Veeam	Veeam	Veeam
<b>Hardware:</b>	Dell Servers	Dell Data Domain	Cloud-AWS	HP	ExaGrid