

# INVESTMENT SCHEDULE



PREPARED FOR

## ROBSTOWN ISD-ROBSTOWN

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PREPARED BY

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# INVESTMENT SCHEDULE

## ROBSTOWN ISD-ROBSTOWN

### Proposed Solution

#### Model Details

- (14) Toshiba e-STUDIO4525ACG
    - Included Features: DSDF Document Feeder, Large Capacity Feeder, 65-sheet Multi-Staple Finisher, Bridge Kit, Hole Punch Unit (for Console Finisher), Fax Over IP, Security SSD Option (512GB), Power filter w/ I/S/N protection 15A/120V, e-BRIDGE Global Print (GB2550NODE),
  - (4) Toshiba e-STUDIO9029AG
    - Included Features: 65-Sheet Multi-Staple Finisher, Holepunch for MJ1115/1116, Fax Over IP, Security SSD Option (512GB), e-BRIDGE Global Print (GB2550NODE)
  - (3) Toshiba e-STUDIO7527ACT
    - Included Features: 65-Sheet Multi-Staple Finisher, Holepunch for MJ1115/1116, Fax Over IP, Security SSD Option (512GB), Power filter w/ prem I/S/N protection 20A/120V, e-BRIDGE Global Print (GB2550NODE)
- **INCLUDED:** The [new] FIPS140-2 Validated SSD is a standard component of the GSA versions of our MFPs intended to meet the needs of many government agencies that have specific security requirements.

#### Service Details

Pool Name	Quarterly Overage Per Page
Mono Pool Cost Per Page	\$0.00490
Color Pool Cost Per Page	\$0.03600

#### Monthly Lease

- 36 Month Lease \$3,759.89
- 60 Month Lease \$2,571.79

#### Monthly Service

Cost Per Page

Monthly investment includes parts, labor, travel, and supplies; everything except for paper. Staples included. Will return current old equipment (w provided Return Authorization) if current vendor refuses to cover return.



**PrintReleaf Reforestation Program**

Items	Mono	Color
Monthly Pages Included	22	17
Monthly Base Cost	\$0.00	\$0.00
PrintReleaf CPP	\$0.00016	\$0.00016

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## **THE PERFECT MFP TO TAKE ON YOUR BUSY MIDSIZE WORKGROUP TASKS**

Toshiba's new e-STUDIO4525AC doesn't just look good, it makes you look good too. With image quality unsurpassed in the industry. It will look good every time. At 45PPM and with up to 5,200 sheets of paper on tasks, it never flinches on big jobs. The 65-sheet finisher's stack capacity is a good match too.

The dual scan document feeder option holds 300 originals and scans at up to 240 duplex impressions per minute Built-in OCR makes your PDFs searchable or easily converts your paper-based documents to popular Microsoft Office formats. It'll be the hardest worker in the office.



**e-STUDIO4525AC**

### **FEATURES AT A GLANCE**

- Black & White A3 MFP
- 45PPM Letter-size
- Small Workgroups
- Compact Footprint
- Copy, Print, Scan, Fax

### **POPULAR OPTIONS**

- |                                 |
|---------------------------------|
| 65-Sheet Saddle Stitch Finisher |
| Wireless Connectivity           |
| Pedestal LCF                    |
| Dual Scan Document Feeder       |

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## THE PERFORMANCE AND FEATURES TO SERVE THE BUSIEST DEPARTMENTS

Whether it's your marketing group or your centralized reprographics department, Toshiba's new e-STUDIO9029A has the features and performance to meet the needs. With 90PPM rich monochrome output and up to over 8,000 sheets on tap mean you can get the biggest jobs done quickly and easily.

The refillable dual scan document feeder, now with double feed detection holds 300 originals and scans at up to 240 duplex impressions per minute. Built-in OCR makes your PDFs searchable or easily converts your paper-based documents to popular Microsoft Office formats. The image quality, versatility and features will boost productivity to new levels.

### FEATURES AT A GLANCE

- Monochrome A3 MFP
- 90PPM
- Dual Scan Document Feeder
- Integral Tandem LCF
- Copy, Print, Scan, Fax



**e-STUDIO9029A**

#### POPULAR OPTIONS

- |                                    |
|------------------------------------|
| 65-Sheet Saddle Stitch Finisher    |
| Wireless Connectivity              |
| External LCF with Piggyback Option |
| Dual Line Fax                      |

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## **VOLUME AND VARIETY ENABLE VERSATILITY THAT'S VERY IMPRESSIVE**

You need a variety of media on tap but can't sacrifice volume. Toshiba's new e-STUDIO7527ACT offers just what you need. 75PPM brilliant color output and 85PPM monochrome and up to seven paper sources feeding 6,780 sheets mean you can turn up the volume.

The refillable dual scan document feeder, now with double feed detection holds 300 originals and scans at up to 240 duplex impressions per minute. Built-in OCR makes your PDFs searchable or easily converts your paper-based documents to popular Microsoft Office formats. The versatility and productivity will speak volumes.

### **FEATURES AT A GLANCE**

- Full Color A3 MFP
- 75PPM Color, 85PPM Monochrome
- Optical Sensor Detects User Approaching
- Four Soft Closing Drawers
- Copy, Print, Scan, Fax



**e-STUDIO7527AC**

### **POPULAR OPTIONS**

- |                                    |
|------------------------------------|
| 65-Sheet Saddle Stitch Finisher    |
| Wireless Connectivity              |
| External LCF with Piggyback Option |
| Dual Line Fax                      |

**AUTOMATED TONER REPLENISHMENT..... INCLUDED AT NO CHARGE**

Toshiba utilizes remote fleet monitoring tools (FM Audit) to monitor the printers you use, discovers which devices are low on toner, and will send a backup when needed.

**How it Works**

The system is set up as just-in-time, meaning printer toner arrives approximately one week before the toner is fully depleted. Therefore, when there is a “low toner” alert, don’t be alarmed. Our system will ensure the replacement toner is delivered before the cartridge is empty. Toshiba will get an automated alert when a cartridge has 15% remaining. Triggering a DCA engineer to confirm the alert and begin processing your replacement shipment.

The toner cartridge will be delivered with a label clearly showing the internal device location, serial number, device make/model, and designated site representative’s name.



**Easy Tracking**

Upon shipment, an email notification will be sent to the designated site representative with shipment information and tracking number.

Once supplies arrive, the Primary Site Contact will distribute the toner to the appropriate device. The process is customizable and flexible enough to change alert levels if necessary to accommodate higher volume devices. FM Audit tracks the usage history and allows Toshiba to adapt to the District’s needs in real time.

**CLOUD BASED DIAGNOSTICS.....INCLUDED AT NO CHARGE**

To optimize the operation and functionality of our customers' print fleet, Toshiba recently unveiled its e-BRIDGE CloudConnect, a cloud-based application to enhance service and support for our service providers and customers. This state-of-the-art support app will allow us to remotely update firmware, push down service codes and find error history within products to help with diagnostics and the proactive maintenance of your fleet. This new proactive cloud service will allow for fewer service calls, faster response times, and improved operation of your fleet.

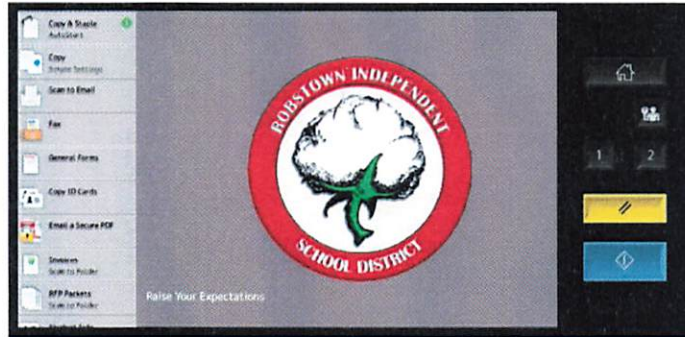
**Benefits of e-BRIDGE CloudConnect:**

- ✓ Real time alerts to device error conditions
- ✓ Monitor and maintain device settings
- ✓ Remote firmware updates
- ✓ Change service code settings remotely
- ✓ Download service files for problem diagnosis
- ✓ Secure log-in through the Toshiba extranet
- ✓ Reduced workload

With the Cloud, our IT Help Desk can check function lists and download the information for future installations or to create backups of the product to prevent downtime if a product has a fatal error. The future of our meter capturing is also within the Cloud. Instead of having to load meter software at your locations, it will be pulled directly from the product through the Cloud and imported into our databases. Finally, once a product is ready to be returned, the Cloud has the ability to decommission the product, clearing your information and disabling functions before it is turned over to the leasing company or disposed. This ensures your information is protected once the product leaves your premises.

**ELEVATE CUSTOMIZED USER INTERFACE.....INCLUDED AT NO CHARGE**

Toshiba is proud to present a new program, ELEVATE, designed with the specific needs of our customers in mind. Taking into consideration the unique requirements and workflows of clients across several industries, Toshiba's engineers developed a new embedded user interface (UI), customized specifically for each industry. This new UI was designed to simplify most common functions our customers use daily on their Toshiba multi-function devices (MFDs), saving them valuable time and avoiding unnecessary frustration. This industry-focused UI personalizes the MFD, putting the focus on efficient business process via a workflow-based operation panel, rather than on individual MFD functions.



For example, a very useful and popular scan-to-email feature of Toshiba MFDs is now available via a single button, automatically creating a PDF file from a scan and taking the user to a screen where they can select an e-mail address. This user-friendly function is completed in two easy steps rather seven or eight steps on previous generations of MFDs.

With Elevate, Toshiba has created eight industry-specific workflow-based UI templates designed to incorporate processes common to those industries, namely: government, healthcare, education, logistics and manufacturing, finance, retail and houses of worship.

Some of the features and benefits that an Elevate operation panel offers:

- Simplifies commonly performed tasks & provides direct access to specific functions
- Minimizes end-user training via simple, one touch functions
- Aligns with security and regulatory compliance standards
- Allows greater customization with user-editable functions

These templates are starting points that provide in-depth knowledge of each industry and can be further customized, depending on each client's workflow and organizational goals, along segments and functional areas. With Elevate, BCISD will have access to:

Custom Design per your specifications, including:

- Graphics
- Creation of Job Task Functions
- Copy / Scan / Print / Third Party Applications
- Ability to replicate the custom design and functions across their entire Toshiba fleet.



## Service Requests

All service calls are received by the local Toshiba office in Corpus Christi and entered real-time into our system by a live dispatch agent. This allows the customer to give us details of the issue so it can be accurately communicated to the service technician. The technician is immediately notified of the service call. All field-technicians have company provided cell phones and will call the customer immediately after notification to confirm the call, provide an estimated time of arrival and, if possible, resolve the problem over the phone.

Upon receipt of the request, the dispatcher will:

- ✓ Log in the date, time, and location of the call and assign a confirmation number for tracking purposes.
- ✓ Obtain the model and serial number, printer location, the contact person and phone number, a brief description of the problem and, if applicable, any error codes displayed on the machine.
- ✓ Dispatch the call to the service technician assigned to the District.
- ✓ Track the call to ensure that work is completed, and the problem resolved within the required timeframe.
- ✓ Follow up to ensure the customer is satisfied.

Throughout each call, the Dispatch Center tracks status and performance. This allows us to capture and maintain data regarding specific machine metrics. Throughout our engagement with the District, Toshiba will closely monitor the performance of all in-scope laser printers through rigorous quality and service metrics.

***The first available local service technician (or on-site associate) will contact the requestor immediately upon receipt of the dispatch call. He or she will attempt to resolve the customer issue over the telephone. If remote resolution is not achieved, the technician will attend to the repairs on site.***

In most cases, the issue is resolved on the same day. ***The average response time is 4 hours.*** In rare instances where parts or components need to be ordered, the technician will schedule a follow-up visit once the part has arrived. The technician usually has the part in stock locally. Regardless of the case, the service technician makes repairs as expeditiously as possible to minimize any disruption to business activities.

All service technicians are mutually supportive and can be shifted quickly and efficiently in the event of service request overflows, workload surges or emergencies without compromising other locations or customers. They are all service professionals, trained by the manufacturer, which will ensure consistency and uniformity of service regardless of location.



Toshiba is recognized as the service leader in the industry as evidenced by numerous industry awards and an outstanding performance record. This also is due to the high standards that we require of, and enforce with, our service providers as well as the training and certification programs we administer to ensure that all service technicians are knowledgeable and have all the necessary resources when they are dispatched for service.

Toshiba's service and support model for the District focuses on the use of highly experienced, certified, and responsive technicians; adherence to strict maintenance schedules; tracking equipment performance; and compliance with manufacturer specifications. With local technicians and support staff, we can provide consistent, high-quality service throughout the term of the contract.

*Our service technicians maintain a fully stocked inventory of parts and supplies on hand, including feed tires, blades, developer, drums, gears and rollers. For each service call, the technician also stocks their truck with the parts and supplies predicated on the information they receive from the Dispatch Center, i.e., description of the problem, general condition of the machine, and any error codes. This process approach greatly reduces machine downtime and improves service times.*

## **Preventive Maintenance**

Toshiba will perform preventive maintenance (PM) on all printers in your fleet. All assigned technicians will be factory trained and certified on the models in your printer fleet. Regular preventive maintenance is part of Toshiba's maintenance services. PMs are accomplished through regularly scheduled inspections, cleaning and parts replacement as needed. Maintenance intervals will be developed based on manufacturer specifications and industry standards but may be adjusted based on levels of use. All service and maintenance calls will be scheduled so there is minimal interruption to end users, staff or classrooms.

In addition to performing routine and preventive maintenance, during their work, our technicians identify and correct minor deficiencies as well as perform major repairs in response to service calls. Technicians apply best industry techniques and innovations to perform work and conduct their tasks in an efficient and environmentally safe manner always. All services will be performed in compliance with manufacturer's instructions and specifications, industry standards, applicable regulations and any federal, state, and local codes. All activities are conducted with the least disturbance and to avoid conflicts with ongoing business operations.

## PRINTRELEAF

Toshiba is committed to Eco Innovation. To build upon its commitment to maintain a more sustainable planet, Toshiba is now an authorized distribution partner of the PrintReleaf Exchange. This partnership provides customers with an innovative and authentic way to promote sustainable business practices.

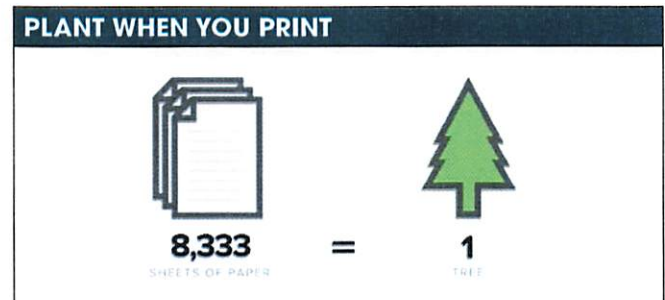
PrintReleaf measures paper consumption through a patented aggregation process that implements automatic transmission of device and fleet data collected by print management software. Toshiba customers can “releaf,” or reforest, by planting new trees-equivalent to their paper use-at global reforestation project sites of their choice.

After selecting where they want to releaf, Toshiba customers may then use their online portal to track the evolution, growth, and survival of their trees over an approximate eightyyear time frame for each tree. PrintReleaf reforests at a generally accepted rate of 8,333 sheets of paper per standard tree.



## PROGRAM BENEFITS

- Reduce Your Environmental Footprint
- Automate Sustainability
- Plant Your Preferred Forest
- Create Jobs Where You Plant
- Promote Your Impact Via Social Media
- Measure Your Results



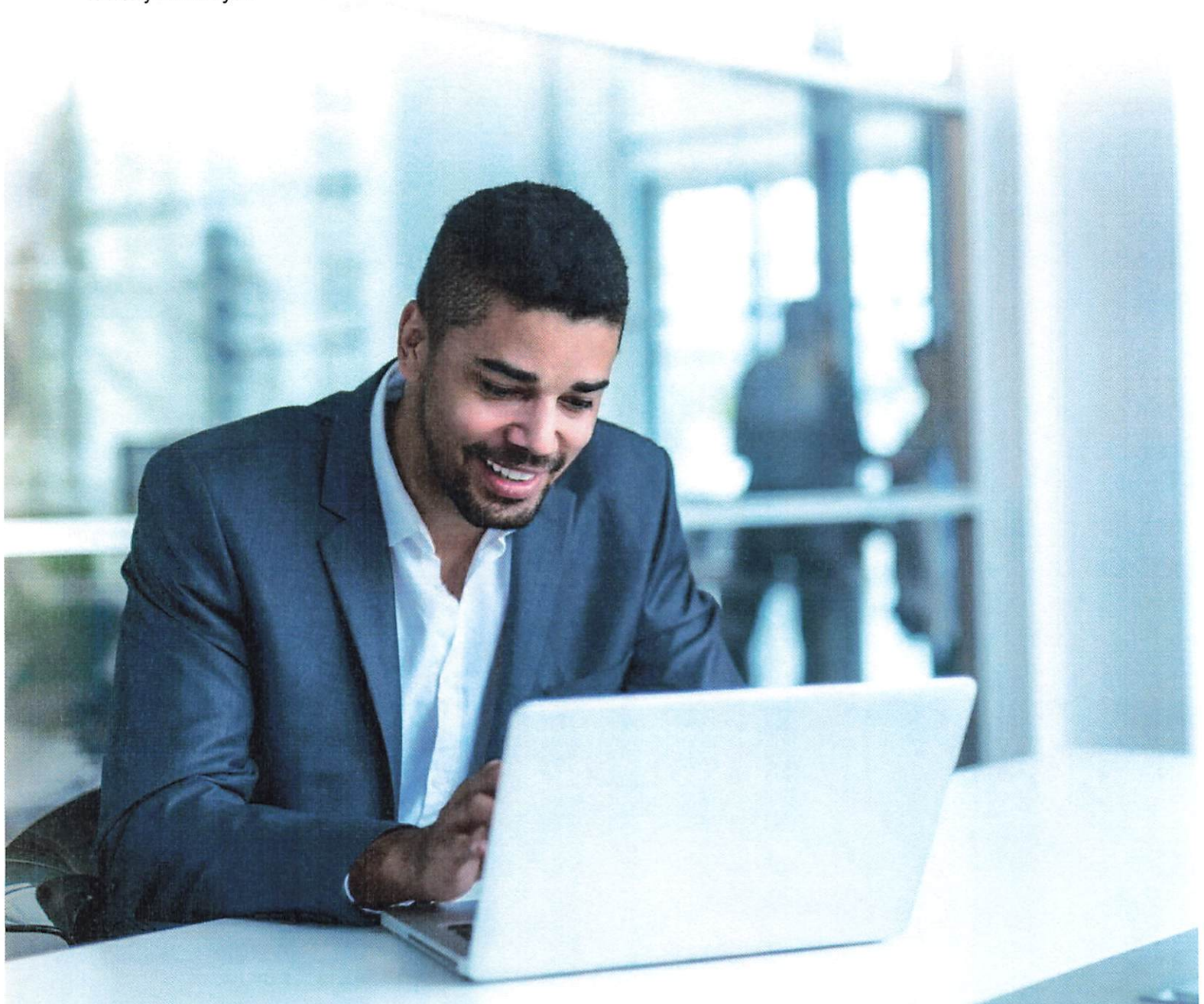


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**e-BRIDGE Global Print**

## **PRINTING MADE SIMPLE FOR THE ANYWHERE WORKFORCE**

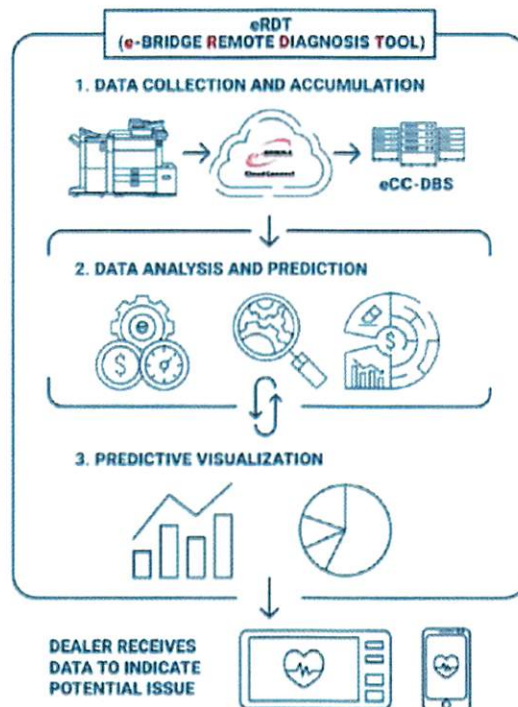
As modern work models continue to evolve, proven productivity tools like print can create unique challenges. When employees are traveling, working from home, or are simply on-the-go without easy access to network printers, keeping everyone productive becomes difficult. Fortunately, e-BRIDGE® Global Print simplifies printing from wherever you work, allowing you to send print jobs directly to cloud-connected Toshiba MFPs, and then release when ready at the printer of your choice. And, thanks to industry-leading security, the entire experience is worry-free for you.



# e-Bridge Remote Diagnostis Tool

## Overview

The e-BRIDGE Remote Diagnosis Tool (eRDT) is a cloud-based service utility for remotely monitoring and analyzing the health of your customer's MFP fleet.



This tool monitors errors and warnings occurring on the MFP in real time and analyzes large amounts of service data collected from similar devices over a decade to predict service needs in the near future.

The e-BRIDGE Remote Diagnosis tool allows servicing dealers to perform functions remotely over the cloud. The following are possible:

- View a complete device list ranked by severity of alerts so that a servicing dealer can focus on devices with immediate needs for service.
- Display a summary and details of device parts and PM Life including counters in a dashboard view with graphs and charts.
- Predict future points of failure based on customer usage and error trend analysis and recommend replacement parts and service.
- Monitor and view error status, warnings, trends, and history over the prior 30 days.

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# EMPOWERING THE ART OF BUSINESS<sup>®</sup>



**At Toshiba, we are focused on helping businesses better control their productivity and profitability by delivering innovative imaging products and content solutions.**

## **TOSHIBA AMERICA BUSINESS SOLUTIONS, INC. (TABS)**

is an independent operating company of Toshiba Corporation, one of the largest integrated electronics and electrical equipment companies in the world with more than 140,000 employees globally and annual sales surpassing \$37 billion. TABS is a leading managed print and content solutions provider with experts that help organizations print smarter, improve workflow and communicate better.

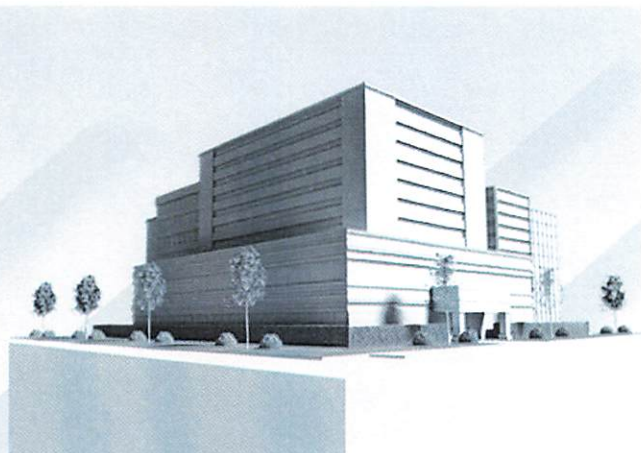
Our current and future commitment is to continue to improve and enhance the functionality and capabilities of our digital imaging products and content solutions. Toshiba invests more than 6% of its annual revenue to Research & Development, and deploys a network of R&D centers around the world. In an average year, Toshiba Corporation is awarded more than 5,000 patents, many of which find their way either directly or indirectly into our multifunction office solutions products.

## **OUR MISSION**

As a technology company, we go way beyond printing. We are a creative and nimble organization that empowers our people to do whatever it takes to help our clients succeed.

## **OUR VISION**

Empowering new and better ways to deliver ideas and information.





## WORRY-FREE PRINTING FROM WHEREVER YOU ARE

While working from anywhere has its advantages, remote printing can be complicated. Many work from multiple locations with different printers at each one, making it difficult to know how to quickly print. Or they can't queue up print jobs from home and release them at work, which disrupts the natural workflow. Remote printing can be a struggle for IT as well. Setting up multiple drivers and print servers puts a strain on an already busy department. Fortunately, e-BRIDGE® Global Print takes the hassle out of printing for employees and IT alike, adding up to a more productive workforce.

### e-BRIDGE® GLOBAL PRINT MAKES IT EASY TO:

- Submit print jobs to the cloud from anywhere for location flexibility
- Sign in from Google Workspace™ or Microsoft 365® accounts to quickly enable printing
- Release print jobs on demand conveniently and securely with access card or PIN
- Gain insights into your printing and devices with MFP usage logs
- Eliminate IT overhead associated with managing print servers and more





### **SUBMIT PRINT JOBS TO THE CLOUD**

For your workplace to truly be flexible, employees need to be able to print from their home office, client's office, coffee shop, or from anywhere, really. e-BRIDGE® Global Print makes this easy. Once users simply install the Toshiba universal print driver onto their computer, they can send print jobs from virtually anywhere, and from any network.



### **AUTHENTICATE WITH THE LATEST SECURITY STANDARDS**

With e-BRIDGE Global Print, you can easily sign in from your Google Workspace™ or Microsoft 365® accounts to quickly enable printing. All documents are securely transmitted to and from the cloud hosted by Microsoft® Azure® and Amazon Web Services™ (AWS). And we've also simplified secure authentication by allowing users to log into the MFP using a dedicated PIN, or access card or badge. It's your choice and best of all, little to no training is required.



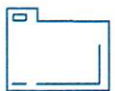
### **RELEASE PRINT JOBS ON DEMAND**

e-BRIDGE® Global Print ensures that the user has ultimate control over their print jobs. Since a job is submitted to the cloud, it can be printed on demand from any Toshiba MFP, without worry that the printout will be left for others to see. With one simple sign-on from the MFP embedded application, a print job is released when the user is ready to receive it, keeping sensitive documents secure and reducing waste from forgotten printouts.



### **GAIN INSIGHTS INTO PRINT TRENDS AND DEVICES**

Tracking your MFP usage with e-BRIDGE® Global Print comes with distinct advantages. MFP usage logs provide insights into every single print job, regardless of where it originated. This allows the administrator to create reports, making it easier to gain insights on device usage and user productivity.

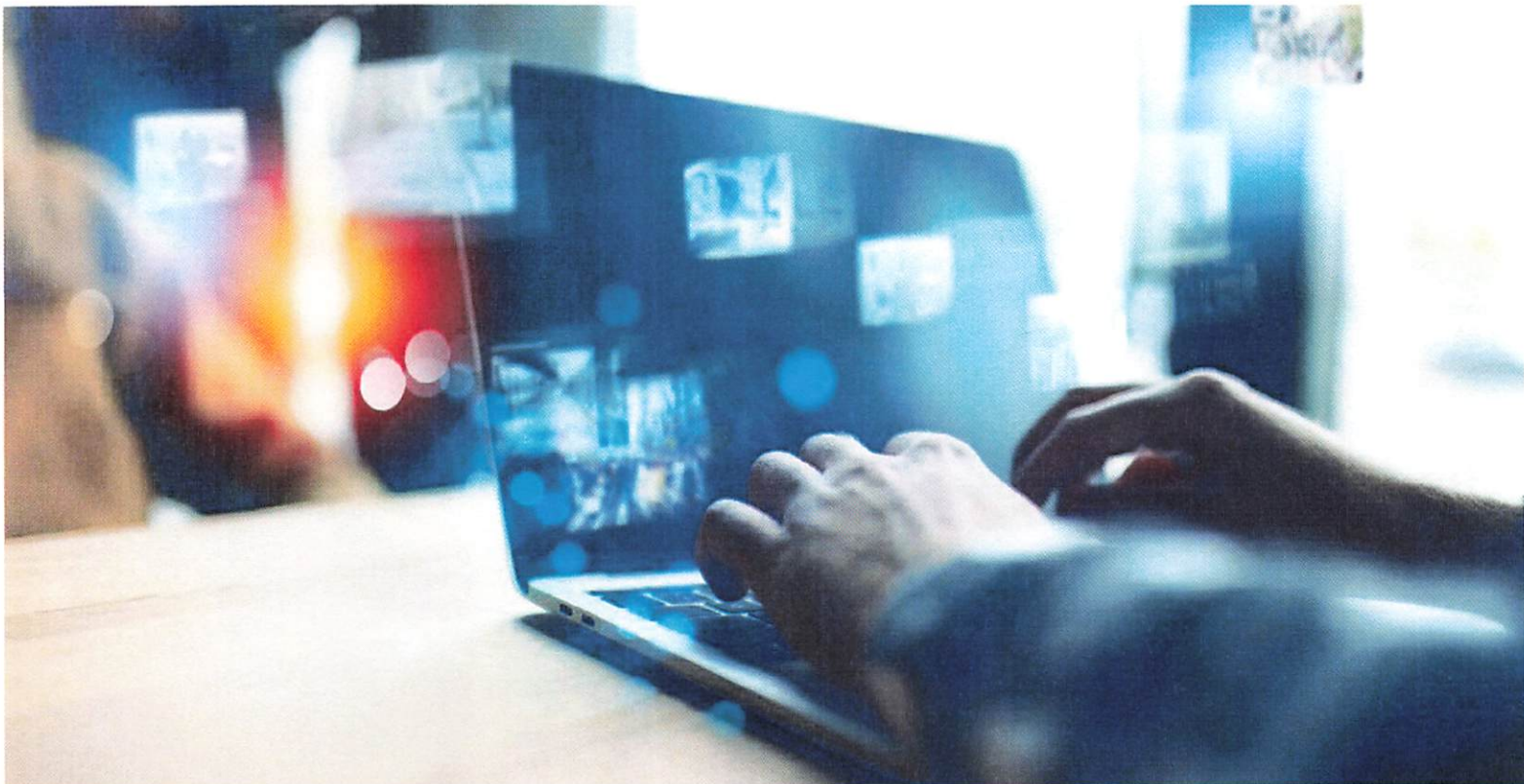


### **INCREASE FOCUS AND COLLABORATION**

Digital media certainly has its advantages; however, employees often find it easier to stay focused and be more engaged with printed materials. Thanks to e-BRIDGE® Global Print, you can now print from virtually anywhere and pick up meeting materials with ease to allow for increased connection and collaboration, and, ultimately, a rise in productivity.







## **e-BRIDGE® GLOBAL PRINT FROM TOSHIBA**

e-BRIDGE® Global Print from Toshiba provides a simple and secure way of printing for the anywhere workforce. It's easy to set up and start printing in no time, so you can focus on what's important and stay productive without dealing with unnecessary print frustrations – a win-win for everyone.

**CONNECT WITH A CLOUD PRINT EXPERT TO LEARN HOW YOU CAN SIMPLIFY PRINTING FOR WHEREVER YOU WORK.**

[business.toshiba.com](https://business.toshiba.com)



**e-BRIDGE® Global Print is an important part of Toshiba's Elevate Sky™ cloud solutions portfolio. Improving productivity, reducing costs, and increasing security and manageability has never been easier.**

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Inv. Code 22406 e-BRIDGE Global Print Brochure 6/22

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The Toshiba logo is displayed in red, bold, uppercase letters in the top left corner of the image.The 'secureMFP' logo is positioned in the middle left. 'secure' is in white lowercase letters, 'MFP' is in white uppercase letters, and a red padlock icon is integrated into the letter 'e'.

## **A HOLISTIC APPROACH TO SECURITY**

To best tackle your security vulnerabilities, Toshiba takes a unique, comprehensive approach to safeguarding your print and document environments. We look at security in your environment across three areas: product, process and people. The most important component is indeed product security because that is the hub of all your data and human interactions. Once the device is secured, we focus on understanding the processes and people who interact with the device. This allows us to advise you on not just the equipment, but also on the best security methodologies to put in place in your organization. This powerful combination ensures an end-to-end security strategy for your print environment.

## **PRODUCT SECURITY**

Starting at the product level, we deliver an in-depth defense across four areas:

### **1. INSTALL TO END-OF-LIFE DEVICE SECURITY**

- Self-encrypting hard drive
- Firmware & BIOS whitelisting
- End-of-Life automatic data erase

### **2. PHYSICAL AND DIGITAL ACCESS PROTECTION**

- Restrict who, what, where
- Manage centrally and by role
- Monitor and audit in real-time

### **3. DOCUMENT LIFECYCLE DEFENSE**

- Secure document capture
- Encrypt information storage
- Secure document tracking & delivery

### **4. FLEET-WIDE SECURITY ADMINISTRATION**

- Remote monitoring & management
- Proactive alerts & automatic remediation
- Policy-based security management

**TOSHIBA**

## **TOSHIBA TONER IS AVAILABLE AND MANUFACTURED IN THE USA**



With recent toner shortages impacting users across the country, know that our toner is available to you and made right here in Mitchell, SD.

The largest of Toshiba's two global manufacturing plants, it produces more than 1,200 tons of toner annually – that's nearly a million cartridges of black, cyan, yellow, and magenta that make your prints stand out.

The plant in Mitchell focuses on premium levels of quality, environmental sustainability, and occupational health and safety standards within its 25-acre facility. It holds several ISO certifications, and recently celebrated its 35th anniversary.

### **DEDICATED TO KEEPING YOUR BUSINESS RUNNING**

Our US toner manufacturing plant means you're never far from product availability. And, with Toshiba manufactured toner, you're guaranteed the best product for your device.

Our toner:

- **Follows strict ISO manufacturing guidelines**
- **Meets rigorous testing**
- **Delivers high-quality product for consistent results**

From the vibrant colors to beautiful imagery, it takes quality toner to make an impact. And that's what we deliver.



**IF YOU'RE INTERESTED IN LEARNING MORE, PLEASE REACH OUT TO  
YOUR TOSHIBA EXPERT TODAY FOR ALL YOUR NEEDS!**