

April 23, 2025

Mr. Ben Mainka  
Superintendent of Schools  
Novi Community School District  
25345 Taft Rd.  
Novi, MI 48374

RE: NCSD 2019 Bond Program  
Contract Award Recommendation for Furniture Package  
6<sup>th</sup> Grade House Programs

Dear Mr. Mainka:

This letter transmits an update from Plante Moran Realpoint (PMR) as it relates to the assignment to assist and advise the Novi Community School District (NCSD) in the procurement of Furniture for the 6<sup>th</sup> Grade House Renovations (Project). This update represents the mutual efforts of PMR, C2AE, and NCSD Administration (The Project Team) to present a framework to identify, evaluate and recommend vendors for this Project.

### **SELECTION PROCESS**

C2AE worked collaboratively with District administration, user groups, and District staff to identify needs, design required furniture, and make the necessary selections regarding the furniture package for the following user groups / spaces: Administration, Robotics, Adult Education, Special Education, and Japanese School. Pricing was received from multiple vendors via cooperative pricing.

### **RECOMMENDATION**

Per the attached recommendation letter provided by C2AE dated April 23, 2025, PMR is recommending award to multiple vendors per the attached. Upon approval the District will execute multiple purchase orders to these vendors totaling below. This scope for these purchases will be funded from budgets established for the 2019 Bond Program under FFE (Fixtures, Furniture, Equipment). Initial budgets established for this scope was \$2,000,000.00.

• 6 <sup>th</sup> Grade House Furniture Recommendation	\$1,818,053.33
• Recommended Contingency 3%	<u>\$ 54,541.60</u>
• Total Recommendation	<b>\$1,872,594.93</b>

Should you have any questions regarding this recommendation, or the selection process described above, please do not hesitate to contact me at 586-703-1044 or [kevin.donnelly@plantemoran.com](mailto:kevin.donnelly@plantemoran.com).

Sincerely,

Plante Moran Realpoint



Kevin Donnelly  
Senior Vice President

Enclosures: C2AE Recommendation Letter Dated April 23, 2025

Cc: Rebecca Scicluna, NCSD  
Michael Dragoo, NCSD  
Sandy Brasil, NCSD  
Sheila Holly, NCSD  
Greg VanKirk, PMR  
Lisa Pitt, PMR



April 23, 2025

Ben Mainka  
Superintendent  
25345 Taft Road  
Novi, MI 48374

Greetings,

Quotations were received for the 6<sup>th</sup> grade house Furnishings Package by multiple furniture contractors. Each furniture contractor has referenced the cooperative bid contract utilized to determine pricing within their quotes. The table below identifies each category's associated costs, furniture manufacturer / contractor, and contract utilized. There is some furniture listed that does not fall under a contract. The scope of new furnishings is inclusive to the schools outlined below:

- Novi 6<sup>th</sup> Grade House, 25345 Taft Road, Novi, MI 48374

<b>Furniture Contactor</b>	<b>Manufacturer Category</b>	<b>Amount</b>	<b>Contract</b>
<u>ADMINISTRATION</u>			
American Interiors – ph1	MillerKnoll	\$888,483.21	Omnia
	JSI		Omnia
	Sit On It		Omnia
	HumanScale		Omnia
	Ghent		E&I
	ERG		TIPS
	Enwork		Omnia
	Magnuson		Omnia
	Claridge		E&I
	Davis		NCPA/Omnia
American Interiors – ph2	MillerKnoll	\$50,984.74	Omnia
	Framery		
Interior Environments	Allsteel	\$85,091.63	Omnia
Casper Corp	Spacesaver	\$43,740.66	Sourcewell
Casper Corp	Hamilton	\$15,333.00	Sourcewell
ISCG	Haworth	\$4,893.96	MIDeal
<u>SPECIAL EDUCATION/NATC</u>			
KI	KI	\$176,386.78	Sourcewell
American Interiors	MillerKnoll	\$385,188.7	Omnia
	Ghent		E&I
	Sit On It		Omnia



	Humanscale		Omnia
	Naughtone		Omnia
	Mooreco		Omnia
	ERG		TIPS
	Gressco		TIPS
	JSI		TIPS
	Great Openings		TIPS
	Landscape Forms		Omnia
	Fomcore		TIPS
VS	VS	\$8,957.40	Omnia

#### ROBOTICS

KI	KI	\$100,150.63	Sourcewell
American Interiors	MillerKnoll	\$26,522.00	Omnia
	Sit On It		Omnia
	Ghent		E&I
	Mooreco		Omnia

#### JAPANESE HOUSE

American Interiors	MillerKnoll	\$32,320.60	Omnia
	Humanscale		Omnia
	JSI		Omnia
	ERG		TIPS
	Ghent		E&I
	Sit On It		Omnia

#### NOT ON CONTRACT

AK Athletics (final quote forthcoming)  
 Amazon (plug strips)  
 Clinton Industrial  
 Framery  
 Fun & Function  
 In Motion  
 Lakeshore  
 Nevins  
 Playscapes  
 Pro Health  
 Southpaw  
 Take a Swing  
 Uline

**Total: \$1,818,053.33**



Quotations received are valid through the end of April 2025. Furniture dealers do have the right to increase their quotes should tariffs or surcharges be applied by manufacturers. As of today, there are no price increases, tariffs or surcharges anticipated.

Sincerely,

A handwritten signature in black ink that reads 'Kate Stefanelli'.

Kate Stefanelli  
Senior Interior Designer