



# Region One Education Service Center

1900 W. Schunior ♦ Edinburg, TX 78541 ♦ Phone (956) 984-6000 Fax (956) 984-7655

**Cornelio Gonzalez, Ph.D.**  
Executive Director

June 10, 2015

Mr. Alim Ansari, Superintendent  
South Texas Educational Technologies, Inc.  
519 South Texas Boulevard  
Weslaco, TX 78596

Dear Superintendent Ansari:

The Region One Education Service Center appreciates your district's participation in the Library Services and Instructional Resources Cooperative. We impact student achievement by providing high-quality instructional resources and services that help students develop twenty-first century skills. In addition, district and charter schools realize financial benefits from volume purchasing discounts provided through cooperative membership.

The Region One ESC Library Services and Instructional Resources Cooperative District/Charter Commitment Form for 2015-2016 is enclosed. Membership in the Region One ESC Library Services and Instructional Resources Cooperative delivers to your campuses many core services including:

**MackinVIA:** an eResource Management System that contains all the digital resources students and staff will utilize in their schools. MackinVIA will house our shared eBooks and databases.

**eBooks:**

- MackinVIA will house a starter collection of regionally shared eBooks valued at \$10,000 which will be co-owned by all participating districts/charters
- In the 2015-2016 school year we will add a minimum of 100 titles per level: lower elementary, upper elementary, middle school/junior high, senior high (approximate value \$50,000)

**Databases:**

- BrainPOP Combo: a high-quality academic strengthening resource
- Discovery Education: on-demand digital video services and other instructional resources
- EBSCO: online digital reference package
- TeachingBooks: online database of literature related instructional materials
- TexQuest's Britannica School Edition: an online encyclopedia
- TexQuest's Britannica Spanish Reference Center: an online Spanish encyclopedia
- TexQuest's Adam Matthew Digital Collection
- TexQuest's Gale suite of databases

**Professional Development:**

- On-site support (One day per 10,000 students)
- Professional Development sessions specifically for librarians at Region One at no cost
- Fall and Spring conferences
- Cluster Site Professional Development from Region One Staff Outside of Library Services (Specific sites are undetermined. For example: 3 workshops in Cameron area, 3 in Hidalgo area, 3 in Laredo area)
- Monthly Library Advisory Committee meetings for district library contacts

**Library Purchasing Co-op:**

Membership in Region One's Library Purchasing Co-op for School Library Purchases

- a. Consultants (authors, storytellers, presenters)
- b. Instructional Software and Applications
- c. Library Books
- d. Library Furniture
- e. Library Supplies
- f. Magazine Subscriptions
- g. Multimedia (equipment)
- h. Online Subscription Databases and/or Services
- i. Additional Library Resources and/or Services

The cost of Co-op membership will remain at \$3.10 per student enrollment for the 2015-2016 school year. The enclosed Cost Benefits Analysis indicates district level savings.

Please return the enclosed District/Charter Commitment Form and General Interlocal Membership Agreement to Region One Education Service Center, ATTN: Library Services and Instructional Resources Cooperative on or before **August 1, 2015**. Thank you for your assistance.

Sincerely,



Dr. Cornelio Gonzalez  
Executive Director

CG:EC:LS:ff

Enclosure: Cost Benefits Analysis  
District/Charter Commitment Form  
General Interlocal Membership Agreement



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## DISTRICT & CHARTER COMMITMENT FORM LIBRARY SERVICES & INSTRUCTIONAL RESOURCES COOPERATIVE

2015-2016 School Year

**108802 SOUTH TEXAS EDUCATIONAL TECHNOLOGIES, INC.**

School District Name

1. Rate per student for membership	\$ <u>3.10</u>
2. Total enrollment (PEIMS 2013-2014 Enrollment)	<u>1,065</u>
3. District's Fund Commitment	\$ <u>3,301.50</u>

**NOTE: Please mail a purchase order *after September 1, 2015* for the district's fund commitment.**

\_\_\_\_\_  
Signature of Superintendent

\_\_\_\_\_  
Date

\_\_\_\_\_  
Typed Name of Superintendent

\_\_\_\_\_  
Telephone Number

\_\_\_\_\_  
Email Address

\_\_\_\_\_  
Fax Number

**Committing to the Library Services & Instructional Resources Cooperative ensures that your district will continue to receive services for the 2015-2016 school year.**

***Please return this commitment form to Region One Education Service Center, ATTN: Library Services & Instructional Resources, 1900 West Schunior, Edinburg, TX 78541, on or before August 1, 2015.***

ESC Use Only:      Media Acct 162-00-2310-10-241-500      (After Sep 1 -- 162-00-5729-10-241-600)

## Region One Library Services and Instructional Resources Cooperative

### 2015-2016 Cost Benefit Analysis

**District: South Texas Educational Technologies, Inc.**

The Region One ESC Library Services and Media Cooperative makes every effort to provide the highest quality resources and most cost-effective solutions to school districts. We provide resources and services that support the educational needs of today's students by providing resources that support the skills necessary in the twenty first century and resources that better support the state assessments.

The Region One ESC Library Co-op is able to provide resources at a reasonable cost to school districts due to volume purchasing. Below is a cost comparison of the Co-op versus the cost of the resources purchased separately.

Service	# Students	Co-op Membership Cost (\$3.10 per student)	Cost for district to purchase directly from vendor		
			Cost	Student/ Campus/ District	Total
BrainPop	1,065	Included in Coop	\$ 2,095.00	3 /campus	\$ 6,285.00
Discovery Education Streaming	1,065	Included in Coop	\$ 1.10	/student	\$ 1,171.50
EBSCO Databases	1,065	Included in Coop	\$ 0.70	/student	\$ 745.50
MackinVia eResource Management System and eBooks	1,065	Included in Coop	\$ 50,000.00	/district	\$ 50,000.00
TeachingBooks	1,065	Included in Coop	\$ 0.08	/student	\$ 85.20
TexQuest (State Funded Databases: Britannica & Gale)	1,065	Included in Coop	\$ 1.17	/student	\$ 1,246.05
<b>Separator</b>					
Professional Development & on-site support (One day per 10,000 students)	1 days @ \$500 per day	Included in Coop	1 days @ \$850	per day	\$ 850.00
Cluster Site: Professional Development from Region One Staff Outside of Library Services	3 days @ \$1,200 per day	Included in Coop	3 days @ \$1,200	per day	\$ 3,600.00
Professional Development sessions for librarians at Region One at no cost. Nonmembers pay from \$50 to \$150 per workshop. (Estimate based on number of librarians)	3 participants @ \$100 per workshop	Included in Coop	3 participants @ \$100 per workshop	per workshop	\$ 300.00
Membership in Region One's Library Purchasing Co-op for School Library Purchases	Amount of savings depends on the amount of purchasing made by the campus/district.	Included in Coop	Not available to non-co-op districts		\$ -
<b>Total</b>		<b>\$ 3,301.50</b>			<b>\$ 64,283.25</b>

## EXHIBIT “C”

### REGION ONE EDUCATION SERVICE CENTER SPECIAL PURCHASING COOPERATIVE

## Library Services and Instructional Resources Cooperative (formerly known as Library Services and Media Cooperative)

This Special Purchasing Membership Agreement (“Agreement”) is entered into by and between the Region One ESC Library Services and Instructional Resources Cooperative (“LSIRC”), an administrative agency of cooperating local governments, acting on its own behalf and on behalf of all participating local governments, and the undersigned local government of the State of Texas (“LSRIC Member”).

### TERMS AND CONDITIONS

- 1. Purpose of Agreement.** The purpose of this Agreement is, generally, to facilitate compliance with state purchasing requirements, to identify qualified vendors of goods and services such as, but not limited to online subscription databases/services and additional library resources/services, and to relieve the burdens of the governmental purchasing function and to realize the various potential economies of scale, including administrative cost savings for LSIRC Members.
- 2. Incorporation of Terms and Conditions.** In addition to the terms and conditions set forth in this Agreement, the terms and conditions set forth in the General Interlocal Membership Agreement are hereby adopted and incorporated by reference.
- 3. LSIRC Membership Fee.** The LSIRC Member agrees to pay a membership fee based on a plan developed by the LSIRC to cover administrative costs of the LSIRC’s operation. This fee is due and payable upon receipt of an invoice from the LSIRC. This membership fee is non-refundable. Upon termination of participation in the LSIRC, for any reason, the LSIRC Member remains liable for amounts it owes to the LSIRC.
- 4. Library Purchasing Cooperative Payments (Additional Services).** The LSIRC Member shall be solely responsible for payment of all additional purchases of goods or services through the LPC that it makes under the provisions of this Agreement. This obligation and responsibility survives the LSIRC Member’s termination of participation in the LSIRC.

### TO BE COMPLETED BY THE COOPERATIVE MEMBER:

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(Name of Local Government)

**Contact Person for the LSIRC Member is:**

Name of Local Government \_\_\_\_\_

Name \_\_\_\_\_

Address \_\_\_\_\_

City, State, Zip Code \_\_\_\_\_

Phone \_\_\_\_\_

Fax \_\_\_\_\_

Email Address \_\_\_\_\_