



UNITED INDEPENDENT SCHOOL DISTRICT AGENDA ACTION ITEM

Topic: Approval of RFP 2014-076 Windows Tablets Accessories & Services and Authorization to Add Said Purchase to Current Lease

Submitted by: Ms. Cordelia Flores Jackson / Laida Benavides of: Purchasing Department / Business and Finance

Approved for transmittal to school board: June 17, 2014

The Purchasing Department distributed one hundred and forty-nine (149) request for proposals and advertised on May 17th and 18th in the Laredo Morning Times, as well as on the District's web page. Four (4) responses were received on March 28, 2014, at 3:00p.m. at the Purchasing department located at 3501 E. Saunders.

A committee comprised of High School Math and Science Teachers, Curriculum Coordinators, Technology Coordinators, and Administrators met on June 9th to evaluate the responses submitted for RFP 2014-076 Windows Tablets Accessories and Services. This RFP is for the High School portion of the mobile learning device (MLD) plan presented at the April Board Meeting by Dr. Gorordo and Mrs. Benavides.

The committee reviewed the tabulation, sampled equipment, viewed cart videos, and listened to live presentations from tablet manufacturers to determine the unit(s) that best meets their needs and provides the best value to the District. The following is their recommendation:

Vendor(s)	Section	Est. Amount
Sequel Data	Sections 1 & 2 – Windows Tablet and Expansion Jacket with additional battery	\$744,520.66
NetSync	Section 3 – Carts	\$35,150.00
Austin Mac Repair	Section 4 – Warranty	\$94,639.02
Grand Total		\$874,309.68

In addition, Administration is requesting approval to enter into a lease for this purchase with the current approved leasing company, Hewlett Packard Financial, at our current lease rate factor of 0.263.

Rationale:

Staff has complied with all applicable federal, state and local purchasing policies and procedures in obtaining pricing information for the items listed above. Staff is recommending the awards based on being the best value to the district.

Budgetary Information:

Annual Lease Payment from General Fund: \$ 229,943.45

Board Policy Reference and Compliance

CH local – purchasing and acquisition

CH legal – purchasing and acquisition



UNITED INDEPENDENT SCHOOL DISTRICT

Roberto J. Santos
Superintendent

TO: Cordelia Flores-Jackson, Purchasing Director

FROM: David R. Canales, Executive Director for High School Education DC

SUBJECT: Recommendation of Phase 1 (Science & Math) Learning Device (MLD) & Storage Cart

DATE: June 10, 2014

On June 9, 2014, a committee comprised of Science and Math teachers from all the high schools met to review MLD hardware as described in RFP 2014-076 Windows Tablets, Accessories & Services.

The Review Committee entertained presentations from the two vendors which allowed them the opportunity to hear about the product, ask questions, and operate the devices. Based on the presentations and functionality of the units, the committee recommended the HP Elite Pad 1000 (128G) with an expansion battery jacket by Sequel Data Systems. In addition, the committee recommended including warranty for this unit by Austin Mac.

Committee members felt this unit was best at this time for the following reasons:

1. Mobility
2. Dual Camera
3. Extended Battery Life (18 Hours)
4. Durability
5. Less Moving Parts (Opening and Closing the Unit)
6. Ability for in-house field service repair
7. Flexibility to add additional accessories (Keyboard, Mouse, Pen drives, HDMI)

Furthermore, the committee members also recommended a mobile cart by Netsync -Anthro because of its functionality and power management.


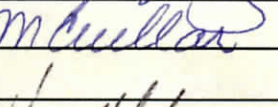
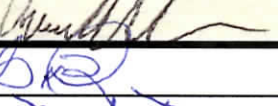


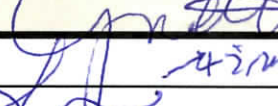
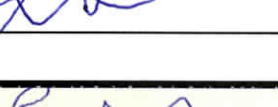
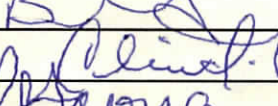
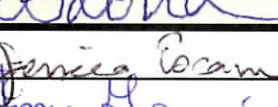
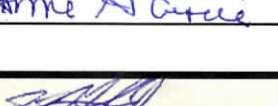

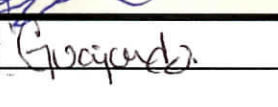
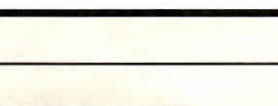
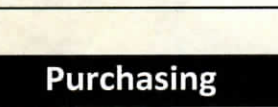
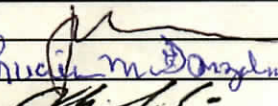
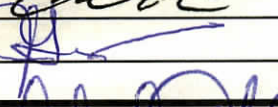

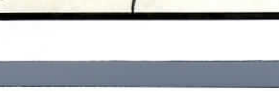
Please refer to attachment of MLD committee members present for selection of the unit.

United ISD High School MLD Sub-Committee

Demo Meeting: Monday, June 9, 2014

8am - 4pm

Alexander High School Rm 607

Subject Area	Course(s)	Campus	Last Name	First	eMail Address	Recommend by	Attendance PM (Sign Below)
Math	Alg I, Calc	AHS	Santa Cruz	Jose	jsantacruz	E. Calcano	
Science	Bio I	AHS	Cuellar	Missy	mcuellar	L. Gonzalez	
Science	Bio I	AHS	Alaniz	Cecilia	cmalaniz	L. Gonzalez	
Science	Bio I	AHS	Villarreal	Veronica	vvillarreal	L. Gonzalez	
Math	Alg I	UHS	Lopez Diaz Lopez	Ma Teresa Gabriela	mtlopez gdiaz	M. Alarcon	
Math	Calc	UHS	De La Rosa	David	ddelarosa	A. Alarcon	
Math	Alg I	UHS-9th	Trevino Trevino	Rafael David	rtrevino1	A. Trevino	
Science	Bio I	UHS-9th	Delgado	Monica	fescalon	L. Gonzalez	
Science	Bio I	UHS-9th	Cuellar	Cindy	ccuellar	L. Gonzalez	
Science	Bio I	UHS	Ruffing	Cynthia	cruffing	L. Gonzalez	
Math	Pre Calc, Calc	LBJ	Minas	Maryann	mminas	J. Iznola	
Math	Pre AP Alg I, Alg	LBJ	Montemayor	Lizzette	lmontemayor	J. Iznola	
Math	PreAP Geo, Alg I	LBJ	Camposano	Carlos	ccamposano	J. Iznola	
Science	Bio I	LBJ	Gutierrez	Brenda	bgutierrez	L. Gonzalez	
Science	Bio I	LBJ	Cardenas	Clarissa	ccardenas	Y Sandoval	
Science	Bio I	LBJ	Gaona	Roxana	rgaona	L. Gonzalez	
Math	Alg I	USHS	Escamilla	Jessica	jescamilla2	A. Palapa	
Math	Alg I	USHS	Garcia	Irma	igarcia	A. Palapa	
Math	Alg I,II	USHS	Gonzalez	Jason	jagonzalez3	A. Palapa	
Science	Bio I	USHS	Hernandez	Juan	jjhernandez	L. Gonzalez	
Science	Bio I	USHS	Silva	Luis	lsilva	L. Gonzalez	
Science	Bio I	USHS	Musquiz	Daniel	dmusquiz	L. Gonzalez	
Math	Alg I, II, Geom	Schl Improv	Guajardo	Esmeralda	eguajardo	E. De la Garza	
Math	Alg I, II, Geom	STEP	Teaching Summer School - No Replacement			N. Gordillo	
Science	Bio I	STEP	Alvear	Cynthia	ccarrillo	L. Gonzalez	
Science	Bio I	STEP	Vela	Jose	jvela1	L. Gonzalez	
Science	Bio I	RF	Teacher Resigned - No Replacement			L. Gonzalez	
Secondary High School Department - Technology - Purchasing							
Math	High School	Inst Coord	Garza	Ramiro	rgarza4		
Science	High School	Inst Coord	Gonzalez	Lucy	lgonzalez8		
Inst Tech	High School	Prog Coord	Romanelli	Christine	cromanelli		
Inst Tech	All Level	Inst Coord	Garcia	Judith	judithg		
	High School	Exec Dir	Canales	David	dcanales		
	Purchasing	Director	Jackson	Cordy	cflores		
	Inf Tech	Director	Cruz	Rene	renec		
	Inf Tech	ExecDir	Perez	Hector	hperez		

**United Independent School District
RFP 2014-076 Windows Tablets, Accessories and Services
Tabulation (BAFO)**

		Austin Mac Repair LLC				CDW Government LLC				Netsync Network Solutions				Sequel Data Systems			
Section 1 – Tablets	Est. Quantity	Unit Price	Total	Brand & Model Proposed	Unit Price for Replacement Battery	Unit Price	Total	Brand & Model Proposed	Unit Price for Replacement Battery	Unit Price	Total	Brand & Model Proposed	Unit Price for Replacement Battery	Unit Price	Total	Brand & Model Proposed	Unit Price for Replacement Battery
Windows Tablet 64 GB	962	\$682.99	\$657,036.38	HP Elite1000 G2	\$119.99	\$581.40	\$559,306.80	Lenovo TP 10	Since product is too new, Price to be determined	\$633.24	\$609,176.88	HP ElitePad 1000 64gb	\$90.95	\$588.25	\$565,896.50	HP Elite Pad 1000	\$90.00
Windows Tablet 128 GB	962	\$968.99	\$932,168.38	HP Elite1000 G2	\$119.99	\$622.20	\$598,556.40	Lenovo TP 10		\$716.88	\$689,638.56	HP ElitePad 1000 128gb	\$90.95	\$672.82	\$647,252.84	HP Elite Pad 1000	\$90.00
Windows Hybrid Tablet 64 GB	962	No Bid				\$459.00	\$441,558.00	*Lenovo TP 11e		\$762.96	\$733,967.52	HP Pro X2 410 64gb	N/A	\$703.75	\$677,007.50	HP Pro X2 410	N/A
Windows Hybrid Tablet 128 GB	962	\$799.54	\$769,157.48	HP Pro X2 410 128gb	N/A	\$510.00	\$490,620.00	*Lenovo TP 11e		\$799.68	\$769,292.16	HP Pro X2 410 128gb	N/A	\$740.86	\$712,707.32	HP Pro X2 410	N/A
Windows Convertible Tablet 64 GB	962	No Bid				No Bid				No Bid				No Bid			
Windows Convertible Tablet 128 GB	962	\$1,324.06	\$1,273,745.72	HP Elitebook Revolve 810	\$120.19	\$907.80	\$873,303.60	Lenovo Yoga	\$254.00	\$1,021.02	\$982,221.24	HP Elitebook Revolve 810	\$120.19	\$1,035.71	\$996,353.02	HP Revolve 810 G2	\$119.00
						\$1,122.00	\$1,079,364.00	Lenovo Helix	\$209.00								
* Missing rear facing camera																	
Section 2 – Accessories	Est. Quantity	Unit Price	Total	Brand and Model Proposed	Unit Price	Total	Brand and Model Proposed	Unit Price	Total	Brand and Model Proposed	Unit Price	Total	Brand and Model Proposed				
Expansion Jacket with Jacket Battery for Windows tablet	962	\$144.99	\$139,480.38	Elite Pad P2A23UTHABA	\$40.80	\$39,249.60	Lenovo TP 10 Protective Case - extra battery not available	\$99.56	\$95,776.72	HP	\$101.11	\$97,267.82	HP H4J85AA				
Productivity Jacket for Windows Tablet	962	\$246.99	\$237,604.38	HP	\$40.80	\$39,249.60		\$153.47	\$147,638.14	HP	\$154.61	\$148,734.82	HP D6554AA				
Bluetooth Keyboard for Windows Tablet	962	\$55.99	\$53,862.38	HP Slim H4Q44AAHABA	\$81.60	\$78,499.20	Lenovo KYB / Mouse for TP	\$28.84	\$27,744.08	HP	\$29.87	\$28,734.94	HP H4Q44AA				
Slim Bluetooth Mouse	962	\$27.99	\$26,926.38	HP FJS92UTHABA	\$18.36	\$17,662.32	Lenovo BT Mouse	\$16.48	\$15,853.76	HP	\$17.49	\$16,825.38	HP F3J92AA				
Section 3 - Carts	Est. Quantity	Unit Price	Total	Brand and Model Proposed	Unit Price	Total	Brand and Model Proposed	Unit Price	Total	Brand and Model Proposed	Unit Price	Total	Brand and Model Proposed				
Power Cart to house a minimum of 30 Windows Tablets /Hybrid	37	\$1,699.99	\$62,899.63	Ergotron 24-302-085	\$1,275.00	\$47,175.00	Datamation Charge Cart 32 U	\$950.00	\$35,150.00	Anthro TAB30VSSPW4	\$1,257.00	\$46,509.00	JAR M-D - 3030				
											\$1,526.00	\$56,462.00	ERGOTRON 24-302-085				
Section 4 – Warranty	Est. Quantity	Unit Price	Total	Notes	Unit Price	Total	Notes	Unit Price	Total	Notes	Unit Price	Total	Notes				
3 year Accidental Damage Protection Warranty	966	\$97.97	\$94,639.02	Covers any windows tablet	\$153.00	\$0.00	Think Pad 10	\$151.84	\$146,677.44	Elite Pad.	\$151.98	\$146,812.68	Elite Pad.				
					\$137.70	\$0.00	Think Pad 11e	\$159.88	\$154,444.08	Pro X2	\$160.02	\$154,579.32	Pro X2				
					\$153.00	\$0.00	Think Pad Yoga / Helix	\$77.50	\$74,865.00	Revolve	\$75.24	\$72,681.84	Revolve				