

MEMORANDUM

TO: NWABSD Board of Education

DATE: May 29, 2026

NUMBER: 26-158

FR: Office of the Superintendent

SUBJECT: FY27 Heating Fuel

ABSTRACT:

Board approval is required for expenditures that exceed \$50,000.

Budget Source:

Maintenance Fuel Budget

ISSUE:

At issue is board approval to award the Northwest Arctic Borough School District's FY27 bulk heating fuel order to the lowest bidder by site. Because of the volatile conditions of the fuel oil market pricing needs to be approved no later than 11:00am for Vitus and 12:00pm for Crowley on May 29th, 2026 to hold the current pricing.

BACKGROUND AND/OR PERTINENT INFORMATION:

On May 15, 2026 the Property Services department issued an RFP to fuel vendors for the purchase and delivery of approximately 298,000 gallons of #1 heating fuel and 500 gallons of unleaded gasoline, to ten (10) NWABSD school sites in summer 2026. The RFP was sent to the two vendors that deliver fuel within the Northwest Arctic Borough, Crowley Petroleum Distribution and Vitus Fuel Services. The deadline for submitting bids is Wednesday, May 27, 2026 at 4:00 p.m. The lowest bidder by site will be awarded the fuel bid(s).

The administration is recommending the approval of this proposal.

ALTERNATIVES:

1. Approve the administration's request to award the NWABSD FY27 heating fuel order to the lowest bidder by site.
2. Disapprove the administration's request to award the NWABSD FY27 heating fuel order to the lowest bidder by site.
3. Take no final action.

ADMINISTRATION'S RECOMMENDATION:

The Administration recommends Board approval to award the NWABSD FY27 heating fuel order to the lowest bidder by site.



May 27, 2026

Northwest Arctic Borough School District
Attention: Mark Moore
P.O. Box 51
Kotzebue, AK 99752

RE: 2026 Fuel Bid

Mr. Moore

In response to the Northwest Arctic Borough School District (NWABSD) RFP –2026 Fuel Bid, Crowley Fuels LLC (Crowley) respectfully submits the attached proposal for your review and consideration.

Crowley began serving the people and businesses of Alaska in 1953 – 73 years and counting – and has consistently provided unique solutions to Alaska’s logistics and marine transportation and fuel distribution challenges throughout Alaska’s communities. Today, with a storage capacity of more than 76 million gallons, we are one of the unquestioned leaders in the Alaska fuel industry, providing transportation, distribution, and sales of petroleum products to more than 280 communities across the state. We have nineteen terminals strategically positioned across Alaska serving retail, commercial, construction, transportation, and aviation industries.

Crowley followed the requirements of the RFP and is submitting independent price bids for each of the locations identified in the RFP. Proposed pricing for the locations of Ambler, Kobuk, Shungnak is predicated on the award of all three sites to Crowley. Crowley proposes delivering during the summer months between June 1 and September 30, 2026. Crowley certifies that a representative of the company, authorized to negotiate and execute contracts, has approved the pricing on this offer.

We value our relationship with NWABSD and understand the importance of safe and timely deliveries of fuel to the district locations. We appreciate the opportunity to participate in the competitive bid process and look forward to serving the district locations for the coming season. If you should have questions or need any clarification to our submittal, please call Todd Tikiun, Manager, Sales, at (907) 545-0948 or via email at Todd.Tikiun@crowley.com

Respectfully,

Todd Tikiun
Manager, Sales
Crowley Fuels, LLC

This proposal, including attachments, is confidential, proprietary, and may be subject to attorney-client privilege. This proposal is intended only for the use of Northwest Arctic Borough School District. Any dissemination, distribution or copying of this proposal is strictly prohibited.

Northwest Arctic Borough School District Summer 2026 Fuel Bid

2026 ORDER REQUIREMENTS

Fuel Delivery Location	Quantity Estimated (Gallons)	Proposed Price Per Gallon, ExTax	Proposed Price Per Gallon, with Tax	Proposed Extended Price Per Gallon- Estimated	Proposed Price Per Gallon
Buckland	20,000	\$7.98	\$7.9905	\$159,810.00	Heating Fuel
Deering	10,000	\$6.45	\$6.4605	\$64,605.00	Heating Fuel
Kivalina	20,000	\$7.75	\$7.7605	\$155,210.00	Heating Fuel/ULSD1
Kivalina	500	\$8.99	\$9.0005	\$4,500.25	Gasoline
Kotzebue	95,000	\$6.24	\$6.2505	\$593,797.50	Heating Fuel
Kiana	22,000	\$6.45	\$6.4605	\$142,131.00	Heating Fuel
Noorvik	44,000	\$6.45	\$6.4605	\$284,262.00	Heating Fuel
Selawik	35,000	\$6.45	\$6.4605	\$226,117.50	Heating Fuel
Ambler	17,000	\$7.98	\$7.9905	\$135,838.50	Heating Fuel
Kobuk	17,000	\$7.98	\$7.9905	\$135,838.50	Heating Fuel
Shungnak	18,000	\$7.98	\$7.9905	\$143,829.00	Heating Fuel
Total Volume:	298,500		Total Cost:	\$2,045,939.25	

*Pricing Includes all Taxes

Special Instructions related to this Area:

- * Delivery to the communities of Ambler, Kobuk, and Shungnak are predicated on receiving the award for all three locations.
- * Delivery to the communities of Ambler, Kobuk, and Shungnak are dependent on the water level of the river Please refer to the Force Majeure clause identified in Attachment B, Standard Terms and Conditions, Section 6, Exceptions.
- * Under any Force Majeure situation, the NWABSD will allow Crowley an opportunity to cure any obligation before NWABSD seeks substitute performance from any other party.
- * NWABSD will be required to Nominate final quantities prior to June 15, 2026.

Subject: Summer 2026 Fuel Bid Proposal
Date: Wednesday, May 27, 2026 at 1:28:06 PM Alaska Daylight Time
From: Tikiun, Todd
To: Mark Moore
Attachments: image001.png, 2026 NWABSD Fuel Bid Proposal.pdf

[EXTERNAL EMAIL - CAUTION]: Do not open unexpected attachments or links.

Mark,

Hope all is well, please see the attached bid proposal for the Summer 2026 Fuel Bid.

Crowley appreciates the opportunity to participate in the bid process and are looking forward to providing fuel service to the school district again for the 2026 marine season.

Let me know if you have any questions regarding the proposal.

Thanks,
Todd

Todd Tikiun, Manager, Sales
Crowley Fuels LLC
o 907.777.5569 | m 907.545.0948
[Email](#) | [Web](#) | [Social](#)



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Subject: RE: RFP For Summer 2026 Bulk Fuel Purchase
Date: Wednesday, May 27, 2026 at 3:09:25 PM Alaska Daylight Time
From: Mike Poston
To: Mark Moore
CC: Justin Charon
Attachments: image001.png

You don't often get email from mike.poston@alaskafuelholdings.com. [Learn why this is important](#)

[EXTERNAL EMAIL - CAUTION]: Do not open unexpected attachments or links.

Mark, thank you for the invitation to bid on NWABSD and ANTHC/CUAP 2026 summer fuel Bulk Fuel purchase.

Vitus Marine offers to purchase and deliver fuel per your RFP with details below

Ambler	No bid
Buckland	No bid
Deering	6.3200
Kiana	6.3200
Kivalina (heating fuel)	No bid
Kobuk	No bid
Kotzebue	6.3200
Noorvik	6.3200
Selawik	6.3200
Shunkgnak	No bid
Kivalina (gasoline)	No bid

Offer price is based on State Government entity exempt from tax except lust of .001 per gallon (included)

Terms are prepaid unless credit approved (NWABSD has an excellent payment history, but that has not been our experience with ANTHC).

Requires NWABSD and or ANTHC/CUAP to provide legal access suitable to run fuel hose for discharge.

Prices above are fixed. We cannot offer a fixed price for an indefinite amount of time, so we

will need notice of apparent low bid timely to secure the price and protect against future run up in cost. Timely notice would be prior to 11 am on 5/29/26, but could be extended if conditions allow.

Again, thank you for the invitation to provide a proposal. For any questions or concerns, please don't hesitate to reach out to me directly.

Warm regards,

Mike Poston
Director of Sales
Vitus Energy, LLC
907-538-2198 cell
907-793-9705 direct

From: Mark Moore <mmoore@nwarctic.org>
Sent: Friday, May 15, 2026 3:57 PM
To: Tikiun, Todd <todd.tikiun@crowley.com>; Sales <sales@vitusmarine.com>
Subject: RFP For Summer 2026 Bulk Fuel Purchase

Caution! This message was sent from outside your organization.

New Sender Alert! You don't often receive emails from this sender.

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Hello,

Please see the attached RFP for the NWABSD and ANTHC/CUAP 2026 Summer Bulk Fuel purchase.

Thank you for your time and help in advance with this

--

Respectfully,

Mark A. Moore/ Director of Property Services

P.O. Box 51 Kotzebue, AK 99752

Office 907-442-1871

Cell 907-485-5236

mmoore@nwarctic.org



IMPORTANT NOTICE: I do not have authority to make or accept any offer, or otherwise enter into any contract, on behalf of Vitus Energy LLC, Vitus Marine, Vitus Terminals, Pacific Fishing Assets LLC, or Central Alaska Energy LLC (each a "Vitus Entity"). Any terms contained in this or any other email with me are for discussion purposes only. No terms will be binding on a Vitus Entity unless they are contained in a contract evidenced by a physical writing signed by an authorized representative of the Vitus Entity.

Without limiting the preceding sentence, only the President or CEO of a Vitus Entity is authorized to execute fuel sales agreements over 400,000 gallons, fuel purchase agreements, and ship charters for that Vitus Entity; a Sales Manager or Western Alaska GM of a Vitus Entity has authority to execute fuel sales agreements under 400,000 gallons for that Vitus Entity; and a Vitus Entity's non-fuel purchases must be by way of a signed purchase order signed by the authorized representative of that Vitus Entity.

SUMMER 2026 ESTIMATED HEATING FUEL ORDER

	<u>NWABSD Order</u>	<u>ANTHC/CUAP Order</u>
Ambler	17,000	4,000
Buckland	20,000	4,000
Deering	10,000	13,000
Kiana	22,000	6,000
Kivalina	20,000	7,000
Kobuk	17,000	5,000
Kotzebue	95,000	0
Noorvik	44,000	32,000
Selawik	35,000	19,000
Shungnak	18,000	5,000
Total	298,000	95,000

Kivalina 87 Gasoline 500 gallons

Heating Oil (USD/Gal) 3.5966 -0.0009 (-0.03%)



1D 1W 1M 6M 1Y 5Y 10Y 25Y All

