



JUDSON INDEPENDENT SCHOOL DISTRICT

Meeting Date: August 20, 2026

Submitted By: Dr. Lacey Gosch
Title: Chief of Staff and Student Support

Agenda Item: Consider and take action regarding approving the purchase of Network Operations Center (NOC) equipment upgrades and replacement for content filtering from Bond 2022.

CONSENT ITEM

RECOMMENDATION:

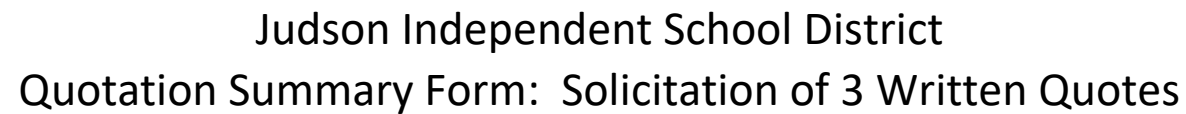
Consider and take action regarding approving the Purchase of Network Operations Center (NOC) equipment upgrades and replacement for content filtering from Bond 2022

IMPACT/RATIONALE:

Bond 2022 provided allocations for the replacement of infrastructure equipment to support the back-end technologies associated with the additional district security devices, upgrades to out-of-life equipment, and expansion of district resources to support network operations. This purchase is to replace/upgrade equipment and applications to support content filtering, anti-circumnavigation controls, application defender for anti-persistent VPN protection, classroom controls, hardware and all warranties on hardware, and onsite professional support services. The devices and application support provided with this purchase ensure compliance with the Children's Internet Protection Act (CIPA), which is a requirement for E-Rate funding and provides broader support for privacy and safety expectations outlined in the Family Educational Rights and Privacy Act (FERPA). Pricing for the purchase was gathered from TIPS contracts 220105 and 24010 to ensure competitive pricing meeting district purchasing guidelines. Microshare Inc. on TIPS contract 220105 provided the best pricing value for the product at a cost of \$565,700.00. The warranties for all services will be for a 5-year period ending in July 2031.

BOARD ACTION REQUESTED:

Approval/Disapproval



JISD Purchasing Department, *Last Revised 1/8/2016*



Date: 7-14-2026

Customer Information:

Organization: Judson ISD
Address: 7990 Pat Booker
Address 2:
City, State Zip: San Antonio, TX 78233
Phone [\(210\) 945-5589](tel:(210)945-5589)
Fax
Attn: Matthew Fields
Email: mfields785@judsonisd.org

Reseller Information:

Organization: Microshare Inc
Address: 19141 Stone Oak Pkwy, Ste 104
City, State Zip: San Antonio, TX 78258
URL: www.microshare-inc.com
Phone (210) 822-2080
Fax (210) 497-4110
Attn: Benjamin Droll
Email: benjamin@microshare-inc.com

Part Number	Description	Qty	Unit Price	Discount	Discounted Unit Price	Total
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ContentKeeper Hardware for Filtering & Classroom Management (HW Warranties: July 19, 2026 - July 19, 2031)

CK1-LA2-SG0	ContentKeeper Hardware - LA2-SGO (Included Software and Functionality for All Students & Staff): - ContentKeeper Content Filtering and Anti Circumnavigation Controls - ContentKeeper Application Defender for Anti Persistent VPN Protection - StudentKeeper Classroom Controls - ContentKeeper Hardware Warranties on All Hardware - ContentKeeper Onsite Professional Services for Turnkey Installation and Configuration	2	\$ 707,125.00	60.00%	\$ 282,850.00	\$ 565,700.00

Hardware Total: \$ 565,700.00

TOTAL: \$ **565,700.00**

Proposal Notes...

QUOTE VALID UNTIL August 31, 2026 - Warranty Term dates: 7.19.2026 through 7.19.2031

Payment Terms: Net 30

Notes: Migration to StudentKeeper Filtering UI with ability to Add StudentKeeper Classroom for a Single Pane of Glass System. Onsite engineering for replacment of DMZ applicances with LA2s with reconfiguration of existing deployment for a resilient design. All hardware comes with a 5 Year Warranty. 150K IMPERO CREDIT APPLIED WITHIN PROPOSAL

Please use PACE P00406 or TIPS 220105 to ensure all discounts.

Please send PO attn: Benjamin Droll - benjamin@microshare-inc.com or fax # 210-497-4110



We have prepared a quote for you

Ativion - Content Keeper 5 Year

Quote # 033503
Version 1

Prepared for:

Judson ISD

Matthew Fields
mfields785@judsonisd.org

Products

Description	Price	Qty	Ext. Price
CK1-LA2-SGO ContentKeeper Hardware - LA2-SGO (Included Software and Functionality for All Students & Staff)	\$318,206.25	2	\$636,412.50

Subtotal: \$636,412.50



Statement of Work

ContentKeeper Content Filtering and Anti Circumnavigation Controls- ContentKeeper Application Defender for Anti Persistent VPN Protection- StudentKeeper Classroom Controls- ContentKeeper Hardware Warranties on All Hardware- ContentKeeper Onsite Professional Services for Turnkey Installation and Configuration

ContentKeeper Hardware for Filtering & Classroom Management (HW Warranties: July 19, 2026 - July 19, 2031)

QUOTEVALID UNTIL August 31, 2026 -Warranty Term dates: 7.19.2026 through 7.19.2031

Purchasing Vehicle

Description	Qty
TIPS-USA TIPS-USA CONTRACT - 240101 - Technology Solutions CONTRACT - 240101	1

Ativion - Content Keeper 5 Year

Prepared by:

Knoxville HQ

Kyle Montieth
940-206-9291
kmontieth@centralinc.com

Prepared for:

Judson ISD

8012 Shin Oak Drive
Live Oak, TX 78233
Matthew Fields
(210) 945-5100
mfields785@judsonisd.org

Quote Information:

Quote #: 033503

Version: 1
Delivery Date: 07/17/2026
Expiration Date: 08/31/2026

Quote Summary

Description	Amount
Products	\$636,412.50

Total: **\$636,412.50**

Knoxville HQ

Signature: _____

Name: Kyle Montieth

Title: Account Executive

Date: 07/17/2026

Judson ISD

Signature: _____

Name: Matthew Fields

Date: _____



PRICE QUOTATION

Louis Bisbiglia
Sales Manager
Louis@fsi.tech
Office: 916-670-1072
7411 Carnoustie Court, Gilroy CA 95020

CONTACT INFORMATION:		SHIP TO:		BILL TO:	
Company: Judson ISD Primary Contact: Matthew Fields E-mail: mfields785@judsonisd.org		Name: Mat Company: Judson ISD Address: 7990 Pat Booker San Antonio, TX 78233		Name: Same as ship to Company: Address:	
SUBMITTED BY	Office	Quote Date	Exp Date	Quote #	PAYMENT TERMS
Louis Bisbiglia	Carmichael, CA	07/15/26	08/15/26	Q-435690	Net-30
ITEM	DESCRIPTION	Part #	# UNITS	EXTENDED PRICE	
1	ContentKeeper Hardware - LA2-SGO (Included Software and Functionality for All Students & Staff):	CK1-LA2-SG0		\$777,837.50	
	ContentKeeper Content Filtering and Anti Circumnavigation Controls				
	ContentKeeper Application Defender for Anti Persistent VPN Protection				
	StudentKeeper Classroom Controls				
	ContentKeeper Hardware Warranties on All Hardware				
	ContentKeeper Onsite Professional Services for Turnkey Installation and Configuration				
SUBTOTAL				\$777,837.50	
Tax Est				TDB	
SHIPPING				0.00	
TOTAL				\$777,837.50	

NOTES:

Thanks,

Louis Bisbiglia
FSi tech
Cell 415-290-4381
Louis@fsi.tech
