

July 22, 2024

To: Dr. Josh Swanson, Superintendent
From: Business Office
Re: Accept Bids for Milk/Dairy Products

The District's current milk and dairy contract expires June 30, 2024 and the District estimated the annual value of the milk and dairy product contract will exceed the \$175,00 bid threshold. Because of this, the District is required to solicit for and accept bids for the milk/dairy contract.

On June 6, 2024 the District published the first solicitation for Milk and Dairy Bids. On the same date, the District also solicited directly to seven vendors. The bid opening was set to and did occur on June 25, 2024. The District received 2 bids provided by Kemps and Prairie Farms. This contract is for 1 year with options to renew each year after, for 3 additional years.

The District's two previous milk/dairy contracts were bid out previously in 2016 and 2020. Both years the District only received one bid from Kemps. Kemps has historically provided the milk coolers to Eden Prairie Schools, but as part of Kemps newest proposal, they will transfer ownership of these coolers to Eden Prairie. Due to the competitive pricing and the ownership transfer of coolers to Eden Prairie, we recommend awarding the contract to Kemps.