



## Governing Board Agenda Item

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Meeting Date: February 5, 2026

From: Procurement Department

Subject: Revised Sole Source Vendor List for 25/26 SY

Priority: Plan for future needs in a proactive, accountable manner

Consent  Action  Discussion

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### Background:

School District Procurement Rule R7-2-1053 paragraph A and D states, "A contract may be awarded for a material, service, or construction item without competition if the governing board determines, in writing, that there is only one source for the required material, service, or construction item. The school district may require the submission of cost or pricing data in connection with an award under this Section. Sole source procurement shall be avoided, except when no reasonable alternative source exists. A copy of the written determination of the basis for the sole source procurements and any costs or pricing data shall be retained in the procurement file by the school district."

Exhibit A contains the revised Sole Source Vendors for SY25/26. Each of these vendors has been reviewed and we continue to use or may need, in this school year, their goods or services.

The following vendors will be removed:

- Climatec, LLC - Cooperative Contract
- CMSC, LTD - Site has changed vendors midyear (Sole Source ended when the new system was implemented in September of 2025.)
- Discovery Education, Inc. - Cooperative Contract
- Edupoint Educational Systems - Cooperative Contract
- Follett Content Solutions, Inc/Follett Software, LLC - Cooperative Contract

Based on the thorough examination of options and fair and reasonable pricing, this recommendation is in compliance with the School District Procurement Rules. The list remains in effect until updated as needed throughout the school year.

**Recommended Motion:**

I move that the Governing Board approve the revised Sole Source List for SY25/26.

Approved for transmittal to the Governing Board:   
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Dr. Daniel Streeter, Superintendent

*Questions should be directed to: Thomas Bogart, Chief Financial Officer  
Phone: (520) 682-4749*

<u>VENDOR</u>	<u>*PRODUCT/SERVICE</u>	<u>JUSTIFICATION</u>	<u>OTHER SOURCES</u>	<u>DEPARTMENT</u>	<u>LAST USED</u>	<u>~ SPEND 24/25</u>	<u>Est spend for 25/26</u>	<u>iVisions Sole Source Start Date</u>
Carbon Block Technology Inc	Specialized Drinking Water Filters Fits Water fillers/fountains	Filters required by ADEQ to remove arsenic from water in drinking fountains. This filter fits current fillers/fountains in district.	None for this specification - other filter do not filter arsenic and fit the current equipment in place - per ADEQ	Facilities	24/25	\$17,000.00	\$15,000.00	6/13/2024
Climatec LLC	Energy Management and Control Systems Software & Related	1GPA		Facilities-Management	24/25	<del>\$86,000.00</del>	<del>\$86,000.00</del>	8/1/2019
CMSC, LTD (Computerized Management Systems Co)	<del>Maggey childcare management software license renewal, updates, support and training</del>	<del>Changed Payment System - after school year began (ProCare Software)</del>		Extended Learning Opportunities	24/25	<del>\$4,000.00</del>	<del>\$4,600.00</del>	Jan-11
College Board	Advanced Placement (AP) exams, sole provider of advanced placement programs and exams	AP placement exams for college credit or advanced placement. No other source	In search of additional sources for the AP Program Exams, all information directed us back to The College Board.	MVHS, MHS, Asst. Superintendent	24/25	\$81,000.00	\$85,000.00	7/1/2015
Dave Bang & Associates (Playworld Systems)	Playground supplies, replacement parts and new play systems.	Proprietary parts/components for playground structures (Site will vary as repairs are needed for older structures)	Proprietary for older structures. No other source - Has a Mohave award but doesn't cover older equipment replacements under contract.	Facilities and Various Sites	24/25	\$1,900.00	\$2,000.00	1/19/2015

Discovery Education, INC	Digital Content/Alignment of K-6 Science Units (Mystery Science)	<del>Mystery Science had higher usage among teachers and this product represents an improvement in both functionality and instructional support, offering more features aligned with student learning goals. In addition, the added features of this product allow for more targeted instruction and improved support for student learning that aligns with our curriculum.</del>	<del>Generation Genius, Science4Us, Amplify</del>	Information Technologies/ Ed Services	24/25	<del>\$18,000.00</del>	<del>\$22,000.00</del>	6/8/2022 SAVE
Disney Youth Education Series (Disneyland)	Leadership and performance specific workshops for student development.	Disney Imagination Campus (Drama, Music, Dance, ECT by Disney professionals.) - Disney Leadership Programs, specifically for student council and other leadership organization with training by Disney Professionals.	Other options are Knotts Berry Farms, Universal Studios but they do not have the same immersive programs that meet the various MUSD student Leadership and Fine Art needs.	District	24/25	\$60,000.00	\$60,000.00	8/14/2025

Education Logistics	Edulog bus route equipment, software license, and support fees	This software and hardware are currently in place on buses and other district vehicles that carry students. It would be fiscally challenging to change the the entire transporation hardware and software system. The system works well and the cost is fair and reasonable.	Other options are available such as: Transfinder, Versatrans, busHive but the fiscal weight of changing systems would be very costly and the time and effort to configure and start a new system would not be feasible.	Transportation	24/25	\$140,000.00	\$70,000.00	6/1/2009
Edupoint Educational Systems	Synergy, Reporting, ParentVUE, LessonVUE, and Gradebook software license and support fees	Edupoint Education Systems is our single integrated platform for student information, teacher grading tools, family portal connection, data integration, and state reporting.	<del>Yes, there are other systems like PowerSchools, Infinite Campus, etc. that provide a similar experience. We have been using Edupoint Education Systems for many year. Changing platforms would introduce major operation risks.</del>	Information Technology	24/25	<del>\$135,000.00-</del>	<b>? Look at contract</b>	7/1/2012
Follett Content Solutions, Inc. (New W9 — name updated) Follet Software, LLC	Destiny Library Management System and AV Alliance support and maintenance fees	Follett is used as our library and Chromebook management systems. It allows libraries to manage their large libraries, with a family friendly facing website. It is also where we inventory and check in/out all of our Chromebooks for our 13,000+ students.	There are other asset management systems, Follett is specifically geared towards K-12 education. We have used this platform for many years.	Information Technology	24/25	<del>\$39,000.00-</del>	MOHAVE	7/1/2010

Frontline Technologies Group	Applicant Tracking System, Teacher Evaluation System and related software; AESOP-Substitute Management System- support fees and conference registrations	Professional Learning Management remains as no other system has been found to adequately replace.	HR recently has been looking for other options and did find a replacement for both the Applicant Tracking system and the Aesop Substitute Management. There are other sources for the Teacher Evaluation/Professional Learning Management but they will not work well with the Visions system currently in place.	ES, HR	24/25	\$74,000.00	\$31,000.00	7/1/2010
Gaggle	Safety Management Web Content Filtering	Gaggle Safety Management is designed to analyze student-created content using machine learning plus trained safety experts, helping identify self-harm, threats, bullying, and other safety concerns. It is a system that is geared towards K-12 education.	There are similar monitoring services. We have had a long standing relationship with Gaggle. They also offer their "speak up" system that no other system integrates.	Information Technology	24/25	\$69,000.00		6/13/2019
Gatekeeper Systems, Inc.	Video surveillance components for buses, which are proprietary to the existing systems used (As Needed PO issued each year – void if unused)	This hardware and software is currently in place in buses and would be a large expense to replace the fleet system.	There are other systems in place but the expense to update the fleet for all to work well together would be extensive.	Transportation	23/24	\$0.00	As needed, \$5,000.00	11/8/2013

Geary Pacific Supply	BARD brand HVAC units specifically for modular buildings	These units are specific to modular buildings and are the industry standard and code compliant for modular buildings.	No, this is the sole distributor in AZ for Bard Heating and Air Conditioning units.	Facilities Management	24/25	\$38,000.00	\$53,000.00	6/9/2022
InTouch Receipting	Bookstore Management System and Student Fee Software	Renewed without contract to maintain service.	There are other receipting services but this is currently being utilized and is at a fair and reasonable price.	Financial Services	24/25	\$44,000.00	\$45,000.00	8/17/2017
Luminace Solar AZ (formerly, Constellation Solar Arizona, LLC)	Purchase of solar energy	Purchase of solar energy with panels in place in certain schools. (Where the solar panels are purchased from when installed originally.)	There are other options but these are installed and that is the contract in place.	Facilities	24/25	\$435,000.00	\$400,000.00	9/1/2022 Name change
Medianet Solutions	District-Wide e-IEP (Individualized Education Plans) online and support services	Includes website and phone support services for students needing IEP/504 Services (ADE Compliant)	There are other options such as PowerSchool, Gradlink but e-IEP is the best option for the district and is at fair and reasonable pricing	Exceptional Student Services	24/25	\$44,000.00	\$45,000.00	10/1/2020
Quadient/USPS	Postage for district mail machine (leased machine)	Machines must be IMI-Certified - Postage for USPA - This is a lease and postage must be paid through Quadient per contract.	Other options include Pitney Bowes and Hasler but the Quadient System is working well and Postage is	District	24/25	\$35,000.00	\$35,000.00	9/1/2022

Refrigeration Supply Distributor	Pelican Brand Thermostats and Supplies	Standardized HVAC throughout the District and will use Pelican brand thermostats and other needed supplies.	There are other thermostats systems available but this one is what is currently installed and works well. Cost is only for parts and replacements moving forward to maintain the standardization.	Facilities	24/25	\$41,000.00	\$68,000.00	6/13/2024
Riverside Insights (Formerly Houghton Mifflin Harcourt)	Cognitive Abilities Test 7 (CogAT 7) Online Assessment (and other related items)	Educational Services and Exceptional Student Services needed assessments.	Pearson, Linkit and Prometric are vendors that offer assessments. Both ESS and ES use Riverside Insights as the most comprehensive for their needs.	Exceptional Student Services	24/25	\$12,000.00	\$13,000.00	10/1/2020 Name change, 12/2017 org.
Specialized Education of Arizona	Special Education Services for specific needs of a certain category.	Tuition for student attending specialized school provides unique behavior, emotional and academic needs.	There are other sources, however, this is the alternative chosen that best meets the student needs.	Exceptional Student Services	24/25	\$38,000.00	\$150,000.00	3/10/2022

<p>(Swank) Movie Licensing USA</p>	<p>Access to 17 Hollywood studio films, etc. - Public Performance Site License to legally allow movies to be shown for students, programs, family nights, etc.</p>	<p>Swank - Movie Licensing USA has the most current movie listing from studios relevant to K12 at a fair and reasonable price.</p>	<p>Criterion Pictures USA (limited selection, older movies and not studio specific) does not have the selection of movie studio options that Movie Licensing USA can provide. Motion Picture Licensing Corporation (MPLC) has a similar set of options but still doesn't appear to have the amount of new releases as Swank.</p>	<p>District-wide, Paid through 12/4/2028 (three year contract) <b>due for renewal 12/2028</b></p>	<p>22/23</p>	<p>\$0.00</p>	<p>\$20,000.00</p>	<p>9/1/2022</p>
<p>Tyler Technologies</p>	<p>iVisions software license and support fees (ERP System)</p>	<p>iVisions was implemented in 2012 and is the current HR/Finance system for the district. Changing the system would create a greater expense with implementation fees and great time spent on district training. The system works well and is fair and reasonably prices for renewals.</p>	<p>There are other ERP Systems available such as Oracle and PowerSchools but they are not as robust as iVisions.</p>	<p>HR, Finance, etc.</p>	<p>24/25</p>	<p>\$174,000.00</p>		<p>1/1/2012</p>
<p>Varitec Solutions</p>	<p>Air Conditioning Controls at (Gladden Farms Elementary Specific)</p>	<p>Varitec is the only authorized dealer that provides maintenance, parts and service for the control boards located at Gladden Farms Elementary.</p>	<p>There are other vendors with other types of controls. They cannot be used at Gladden Farms Elementary.</p>	<p>Facilities</p>	<p>24/25</p>	<p>\$15,000.00</p>	<p>\$16,000.00</p>	<p>6/13/2024</p>

<p>Waste Management CNG Fuel</p>	<p>CNG Fuel for District CNG Buses</p>	<p>Waste Management provides CNG fuel at an annual agreed upon discounted rate. This location is near Ina Road and I10, within the district boundaries.</p>	<p>The other options to obtain CNG fuel for buses is found at two other locations near the Tucson Airport. This distance would create a strain due to their distance from the district. A quarter of a tank would be used each way to refuel and the additional hour per driver required.</p>	<p>Transportation</p>	<p>24/25</p>	<p>\$150,000.00</p>		<p>6/1/2023</p>
<p>Wright Flight</p>	<p>History of Aviation and Goal setting</p>	<p>Aviation History with online access, student notebooks and teacher manuals provided in this program. In addition, at the end of the program, students have an opportunity to experience a flight in the cockpit.</p>	<p>There are no other vendors that provide this service for District student to experience.</p>	<p>District</p>	<p>24/25</p>	<p>\$15,000.00</p>	<p>\$15,000.00</p>	<p>10/5/2023</p>