

# ARCTIQ

**PROPOSAL FOR:**

**Nye County School District**

Technology Infrastructure Bids, Form 470

**RFP # 240007918**

**DATE 2/5/2025**



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## Executive Summary

The Arctiq team delivers expert, 24/7, year-round vigilance, providing comprehensive SIEM operation and threat detection coverage from three strategically located Security Operations Centres across North America.

Summary:

- Ranked 2<sup>nd</sup> in Canada, 60<sup>th</sup> Globally, MSSP Alert
- Elite 150, CRN MSP500
- 250+ in-house employees without outsourcing or offshoring
- 99% MXDR client retention rate
- Highly certified and accredited team including CISSP, CISM, GSEC, OSCP, and more

Arctiq's Enterprise Centre of Excellence is committed to providing robust solutions.

We are a leading provider of managed services and professional IT services, specializing in three core Centres of Excellence:

### ENTERPRISE SECURITY

Safeguarding Your  
Business

### MODERN INFRASTRUCTURE

Building Reliable  
Foundations

### PLATFORM ENGINEERING

Elevating Your SDLC

With a commitment to architecting intelligence, we empower organizations to thrive in today's digital landscape, leveraging decades of industry expertise and a customer-centric ethos to deliver exceptional value to over 1000 North American clients across diverse industries.

Arctiq helps organizations architect transformative, practical solutions built on world-class technologies and best practices. We are a leading provider of managed services and professional IT services, specializing in three core Centres of Excellence:

#### Enterprise Security

Safeguarding Your  
Business

#### Modern Infrastructure

Building Reliable  
Foundations

#### Platform Engineering

Elevating Your SDLC

With a commitment to architecting intelligence, we empower organizations to thrive in today's digital landscape, leveraging decades of industry expertise and a customer-centric ethos to deliver exceptional value to over 1000 clients across diverse industries.

## 1.1 SOLUTIONS

*Enterprise Security*

*Modern Infrastructure*

*Platform Engineering*

We address the increasing gap in security capabilities with security threats and risks	We power business system connectivity, user access, and visibility through secure, manageable, and reliable infrastructure solutions	We are focused on providing best-in-class platforms and enterprise SDLC
Security Operations- SOC and MSSP	Networking	Developer Experience
Endpoint Security	Productivity and Collaboration	DevOps and DevSecOps
Security Testing	Unified Endpoint Management	App Modernization and Kubernetes
Cloud Security	Surveillance	API Strategy and Management
Governance, Risk, Compliance	Wireless Networking	Observability and SRE Consulting
Identity and Access Management	Hybrid Cloud Infrastructure	Data Strategy and Engineering
		Financial Operations (FinOps)

## 1.2 DELIVERY MECHANISMS

<i>Product</i>	<i>Professional Services</i>	<i>Managed Services</i>
Solution Alignment	Milestone-based Projects	24/7/365 Security Monitoring
Hardware Procurement	PMO-managed Outcomes	Premier Support
Supply Chain Support	Help Desk/Escalation Support	Systems and Network Monitoring
Licensing, Maintenance, Renewals, Subscriptions	Staff Augmentation	

## 1.3 LOCATIONS

We have three SOC's across North America. It is important to note our SOC's are owned, staffed, and operated by Arctiq, and we do not outsource. All data remains in United States.

Western Canada Security Operations Centre  
1250 Dewdney Ave  
Regina, SK

Eastern Canada Security Operations Centre  
211 Windmill Road  
Dartmouth, NS

New York Security Operations Centre  
255 Washington Ave Ext,  
Albany, NY

We have physical offices in:

**United States**

Irvine, CA  
San Diego  
Las Vegas, NV  
Denver, CO  
Dallas, TX

Brentwood, TN  
Charleston, SC  
Albany, NY  
New York, NY

**Canada**

Regina, SK  
Toronto, ON  
Montreal, PQ  
Dartmouth, NS

We have customer-facing staff in:

**United States**

Las Vegas, NV  
Reno, NV  
Irvine, CA  
San Francisco, CA  
Santa Barbara, CA  
Seattle, WA  
Boston, MA  
Albany, NY  
Long Island, NY  
New York, NY  
Rochester, NY  
Denver, CO  
Louisville, KY

Iselin, CA  
Charleston, SC  
Tallahassee, FL  
Tampa, FL  
Stuart, FL  
Chicago, IL  
Indianapolis, IN  
Phoenix, AZ  
Nashville, TN  
Dallas, TX  
San Diego, CA  
Cincinnati, OH  
Richmond, VA

**Canada**

Vancouver, BC  
Calgary, AB  
Edmonton, AB  
Regina, SK  
Winnipeg, MB  
Toronto, ON  
Ottawa, ON  
Montreal, PQ  
Halifax, NS

## 2 DIFFERENTIATORS

### 2.1 STAFF EXPERTISE

Our key differentiator is our IT security staff's depth of experience and knowledge.

#### *Enterprise Security*

Each of our security analysts has over 10 years of experience in conducting web application security assessments, vulnerability assessments, and PCI audits, and providing advisory services such as creating IT security policies, standards, guidelines, and procedures.

Our analysts hold numerous security-related designations, including:

<ul style="list-style-type: none"> <li>• Certified Information Systems Security Professional (CISSP)</li> <li>• Certified Information Systems Manager (CISM)</li> <li>• Certified in Risk and Information Systems Control (CRISC)</li> <li>• SABSA Chartered Security Architect - Foundation Certificate (SCF)</li> <li>• Associate Business Continuity Professional (ABCP)</li> <li>• Certified Information Systems Auditor (CISA)</li> </ul>	<ul style="list-style-type: none"> <li>• COBIT Foundations Certificate</li> <li>• GIAC Certified Incident Handler (GCIH)</li> <li>• GIAC Exploit Researcher and Advanced Penetration Tester (GXPN)</li> <li>• GIAC Penetration Tester (GPEN)</li> <li>• GIAC Web Application Penetration Tester (GWAPT)</li> <li>• Offensive Security Certified Professional (OSCP)</li> <li>• Project Management Professional (PMP)</li> <li>• CompTIA Security +</li> <li>• CompTIA Cybersecurity Analyst (CySA+)</li> </ul>
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Our team holds numerous security-related designations, including:

#### *Modern Infrastructure*

Our enterprise IT solution architects and engineers are highly qualified and experienced. Our team maintains the highest levels of certifications, including:

<ul style="list-style-type: none"> <li>• Cisco Certified Internetworking Expert (CCIE) Enterprise Networking</li> <li>• Cisco Certified Internetworking Expert (CCIE) Security</li> <li>• Cisco Certified Internetworking Expert (CCIE) Collaboration</li> <li>• Cisco DevNet</li> <li>• Cisco Meraki ECMS</li> <li>• Microsoft Azure Administrator</li> </ul>	<ul style="list-style-type: none"> <li>• Microsoft 365 Administrator Expert</li> <li>• Microsoft Endpoint Administrator</li> <li>• Microsoft</li> <li>• Fortinet NSE 4,5,7</li> <li>• Palo Alto PCNSE</li> <li>• Juniper AIDE and MIST AI</li> <li>• Citrix Certified Expert – App Delivery (CCE-AppDS)</li> </ul>
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<ul style="list-style-type: none"> <li>• Microsoft Azure Solutions Architect Expert</li> <li>• Microsoft Virtual Desktop Specialty</li> </ul>	<ul style="list-style-type: none"> <li>• Citrix Certified Expert – Virtualization (CCE-V)</li> <li>• Citrix Certified Instructor (CCI)</li> <li>• VMware VCP</li> </ul>
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### Platform Engineering

Our team has integrated with highly complex teams and systems to simplify and optimize digital workflows. The team also maintains several coveted certifications, including:

<ul style="list-style-type: none"> <li>• Google Cloud Certified Cloud Architect</li> <li>• Microsoft Azure Data Scientist</li> <li>• Microsoft DevOps Engineer Expert</li> <li>• Microsoft Azure Solutions Architect Expert</li> <li>• Google Cloud Certified - Professional Cloud Architect</li> <li>• Google Cloud Certified - Professional Cloud Network Engineer</li> <li>• Google Cloud Certified - Professional Cloud Security Engineer</li> <li>• Google Cloud Certified - Professional Cloud Developer</li> <li>• Google Cloud Certified - Professional Data Engineer</li> <li>• Red Hat Delivery Specialist - Automation</li> <li>• Red Hat Delivery Specialist - Automation II</li> <li>• Red Hat Delivery Specialist - Container Platform Application Deployment</li> <li>• Red Hat Delivery Specialist - Container Platform Deployment</li> <li>• Red Hat Delivery Specialist - Red Hat Ansible Automation Platform Support</li> </ul>	<ul style="list-style-type: none"> <li>• HashiCorp Terraform Certified HashiCorp Implementation Partner (CHIP)</li> <li>• HashiCorp Vault Certified HashiCorp Implementation Partner (CHIP)</li> <li>• HashiCorp Vault Operations Professional</li> <li>• Microsoft Azure Solutions Architect</li> <li>• Microsoft Azure DevOps Engineer</li> <li>• Microsoft Azure Security Engineer</li> <li>• Microsoft Azure Data Scientist</li> <li>• Amazon Web Services Solutions Architect - Associate</li> <li>• Amazon Web Services DevOps Engineer Professional</li> <li>• Amazon Web Services Cloud Practitioner</li> <li>• Dynatrace Professional</li> <li>• Harness Continuous Delivery &amp; GitOps Developer</li> <li>• Harness Continuous Integration &amp; GitOps Developer</li> <li>• GitHub Actions</li> <li>• GitHub Administration</li> <li>• GitHub Advanced Security</li> <li>• CNCF - CKA Kubernetes Administrator</li> <li>• CNCF - Kubernetes Application Development</li> <li>• CNCF - Kubernetes Security Specialist</li> </ul>
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## 2.2 PARTNER RELATIONSHIPS

Another differentiator of Arctiq is our exclusivity of vendor partners, which means we only partner with best-of-breed vendor solutions in each cybersecurity market segment. This ensures our technical resources have in-depth knowledge of the products we manage so we can provide value to properly guide the maturation of the security posture in your unique environment. It also provides added value if challenges should occur; Arctiq has deep product knowledge of the scope and can remediate problems without sole reliance on support from exclusive vendor partners.

Other differentiators include:

- Ability to meeting your requirements is our highest priority
- Follow through and delivery on the right resources at the right time
- Ability to work within your budget through flexible pricing models
- Rigorous screening processes
- A North American team of technical security consultants

## 2.3 OTHER DIFFERENTIATORS

Local Expertise, Specialized Focus	Arctiq’s biggest differentiator is our strong local presence. Our local and national resources are highly specialized, not generalists, ensuring that when you work with Arctiq, you receive expert consultation tailored to your specific needs. We structure our organization to provide professional, specialized support across the entire sales cycle—pre-sales, post-sales, implementation, and project management—offering the right expertise at every stage. Arctiq is large enough to handle complex, large-scale projects but small enough to stay agile, adapting in real-time to accommodate your evolving needs.
Deep Technical Expertise	Over 60% of Arctiq’s team is made up of engineers with industry-leading certifications, ensuring customers benefit from the highest level of technical proficiency. These certifications validate our deep expertise and empower us to implement best-in-class technologies and methodologies, delivering optimal results for every project.
Comprehensive Service Offering	We provide an end-to-end suite of IT services, covering everything from code to cloud, including consulting, product procurement, professional services, and managed services. This comprehensive approach allows customers to rely on a single trusted partner for all IT needs, ensuring seamless integration and consistent quality.
Strategic Partnerships	Arctiq has established strong partnerships with leading technology providers such as Cisco, Microsoft, Google, Dell, Dynatrace, and GitHub. These partnerships give our Customers access to the latest technologies and innovations, supported by expert local implementation and support.



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<b>Innovation Focus</b>	At the forefront of emerging technologies like AI, machine learning, DevOps, and cloud-native architectures, Arctiq is dedicated to keeping Customers ahead of industry trends. Our commitment to innovation enables you to leverage new opportunities for growth and efficiency.
<b>Proven Track Record</b>	With over 1000 clients across North America, including an extensive presence in Customers, Arctiq has a proven history of delivering successful projects on time and within budget. Our meticulous project management and quality assurance ensure clients consistently achieve their desired outcomes.
<b>Client-Centric Approach</b>	Arctiq prioritizes building transparent, long-term relationships with our clients. We focus on delivering exceptional customer experiences through personalized support and a deep understanding of your unique needs.
<b>Agility and Flexibility</b>	Our ability to quickly adapt to the evolving needs of clients sets us apart. Arctiq's agile approach enables us to respond swiftly to challenges and deliver customized solutions that align with your goals and requirements. Whether it's adjusting mid-project or implementing last-minute changes, we're here to meet your needs.

### 3 ARCTIQ MANAGED EXTENDED DETECTION AND RESPONSE SERVICES

The Arctiq holistic cybersecurity approach encompasses cutting-edge technology engineering and management, which is crucial for real-time intrusion prevention, monitoring, detection, and analysis. We prioritize situational awareness, ensuring timely reporting on cybersecurity status, incidents, and emerging adversary behavior trends, while collaborating effectively with relevant organizations. In confirmed incidents, our team efficiently coordinates resources and deploys appropriate countermeasures.

We offer a robust suite of services designed to fortify your cybersecurity defenses, including:

<i>Advanced Threat Intelligence</i>	Our experts constantly monitor the threat landscape to provide you with up-to-date intelligence on emerging threats and vulnerabilities
<i>Threat Hunting</i>	We proactively seek out potential threats within your environment, going beyond traditional monitoring to actively identify and neutralize risks
<i>Analytics</i>	Our capabilities provide in-depth insights into security incidents, offering granular context for each threat detected
<i>Monitoring and Alerting</i>	With round-the-clock 'eyes on glass' coverage, we swiftly identify critical threats in near real-time, converting alerts into actionable intelligence
<i>Proactive Threat Response</i>	Our dedicated team takes swift action to respond to security incidents, ensuring timely resolution

Our approach is centered on proactive monitoring and threat hunting, sifting through the noise of false positives to focus on real threats. This includes:

- Utilizing analytics to provide granular context for each security incident
- Employing an automated system that correlates security events against millions of indicators of compromise, enhancing threat detection
- Ensuring more accurate information and faster resolution times, allowing you to promptly pinpoint the physical location of an incident and take necessary action
- Our differentiators include:
  - Ability to meet your requirements is our highest priority
  - Follow through and deliver the right resources at the right time
  - Ability to work within your budget through flexible pricing models
  - Rigorous screening processes
  - A North American team of technical security consultants

To ensure our services remain as effective today as they need to be in the future, we leverage continuous improvement to learn from each incident and improve the efficacy of our services. This demands transparent reporting and adapting as necessary, as well as engineering and operating

technologies that aid in the prevention, monitoring, detection, and analysis of potential intrusions in real-time and through historical trending on security-relevant data sources.



## 4 PRICING



Main:  
Email: micah.klorman@arctiq.com  
Web: www.arctiq.com  
Tax ID: 13-4067484

→ FRN

FRN 240007918

→ E-rate Program: DynTek Spin #143004427

DynTek Services, Inc. DBA Arctiq is authorized for the Schools and Libraries Program of the Universal Service Fund, commonly known as "E-Rate," which is administered by the Universal Service Administrative Company (USAC) under the direction of the Federal Communications Commission (FCC).

Power Backup (UPS) - Vertiv

Ln #	Qty	Part Number	Description	Unit Price	Extended Price
2	7	VRT-GXT5LI-2000LVRT2UXLN-2	GXT5 LITHIUM-ION 2000VA UPS, 120VAC, 2U RACK/TOWER, SNMP CARD	\$2,693.18	\$18,852.26
Subtotal:					<b>\$18,852.26</b>

Quote is in US Dollars

5 DEBARMENT AND SUSPENSION CERTIFICATION

DEBARMENT AND SUSPENSION CERTIFICATION

Attention Nye County School District:

We hereby certify that we are not listed on the General Services Administration's Excluded Parties List System (EPLS), in accordance with E.O.s 12549 and 12689, "Debarment and Suspension". We also certify that we have not been debarred, suspended, or otherwise excluded by agencies, and contractors declared ineligible under statutory or regulatory authority.

DynTek Services, Inc.  
Company Name

DUNS # 627226822

Darlene Pricher, Senior Contracts Administrator  
Print Name and Title of Certifying Official

  
Signature of Certifying Official

02-04-2025  
Date

\_\_\_\_\_  
For District Use Only:

Verified through Sam.gov. \_\_\_\_\_  
Date Signature

8/17/18

Form **W-9**  
(Rev. March 2024)  
Department of the Treasury  
Internal Revenue Service

**Request for Taxpayer  
Identification Number and Certification**

Go to [www.irs.gov/FormW9](http://www.irs.gov/FormW9) for instructions and the latest information.

Give form to the  
requester. Do not  
send to the IRS.

**Before you begin.** For guidance related to the purpose of Form W-9, see *Purpose of Form*, below.

1 Name of entity/individual. An entry is required. (For a sole proprietor or disregarded entity, enter the owner's name on line 1, and enter the business/disregarded entity's name on line 2.)  
**DynTek Services, Inc.**

2 Business name/disregarded entity name, if different from above.  
**dba Arctiq**

3a Check the appropriate box for federal tax classification of the entity/individual whose name is entered on line 1. Check only one of the following seven boxes.  
 Individual/sole proprietor     C corporation     S corporation     Partnership     Trust/estate  
 LLC. Enter the tax classification (C = C corporation, S = S corporation, P = Partnership) . . . . .  
**Note:** Check the "LLC" box above and, in the entry space, enter the appropriate code (C, S, or P) for the tax classification of the LLC, unless it is a disregarded entity. A disregarded entity should instead check the appropriate box for the tax classification of its owner.  
 Other (see instructions)

4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):  
Exempt payee code (if any) \_\_\_\_\_  
Exemption from Foreign Account Tax Compliance Act (FATCA) reporting code (if any) \_\_\_\_\_  
*(Applies to accounts maintained outside the United States.)*

3b If on line 3a you checked "Partnership" or "Trust/estate," or checked "LLC" and entered "P" as its tax classification, and you are providing this form to a partnership, trust, or estate in which you have an ownership interest, check this box if you have any foreign partners, owners, or beneficiaries. See instructions . . . . .

5 Address (number, street, and apt. or suite no.). See instructions.  
**5241 California Avenue, Suite 150**

6 City, state, and ZIP code  
**Irvine, CA 92617**

7 List account number(s) here (optional)

Requester's name and address (optional)

**Part I Taxpayer Identification Number (TIN)**

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

**Note:** If the account is in more than one name, see the instructions for line 1. See also *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number  
[ ] [ ] [ ] - [ ] [ ] - [ ] [ ] [ ] [ ] [ ] [ ]

or  
Employer identification number  
1 3 - 4 0 6 7 4 8 4

**Part II Certification**

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

**Certification instructions.** You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and, generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here Signature of U.S. person *Adriana Hernandez*

Date 01/21/2025

**General Instructions**

Section references are to the Internal Revenue Code unless otherwise noted.

**Future developments.** For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to [www.irs.gov/FormW9](http://www.irs.gov/FormW9).

**What's New**

Line 3a has been modified to clarify how a disregarded entity completes this line. An LLC that is a disregarded entity should check the appropriate box for the tax classification of its owner. Otherwise, it should check the "LLC" box and enter its appropriate tax classification.

New line 3b has been added to this form. A flow-through entity is required to complete this line to indicate that it has direct or indirect foreign partners, owners, or beneficiaries when it provides the Form W-9 to another flow-through entity in which it has an ownership interest. This change is intended to provide a flow-through entity with information regarding the status of its indirect foreign partners, owners, or beneficiaries, so that it can satisfy any applicable reporting requirements. For example, a partnership that has any indirect foreign partners may be required to complete Schedules K-2 and K-3. See the Partnership Instructions for Schedules K-2 and K-3 (Form 1065).

**Purpose of Form**

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS is giving you this form because they

The logo for ARCTIQ, featuring the word "ARCTIQ" in a bold, black, sans-serif font. The letters are set against a white rectangular background that is partially overlaid by a large, light blue geometric shape on the left side of the page.

*United States*

5241 California Avenue  
Irvine, CA

255 Washington Ave Ext  
Albany, NY

5 Penn Plaza, 23rd Floor  
New York, NY

211 King Street  
Charleston SC

4514 Cole Avenue  
Dallas, TX

7140 Dean Martin Dr.  
Las Vegas, NV

350 10th Avenue, 10th Floor  
San Diego, CA

3400 Ashton Blvd  
Lehi UT

3070 E Post Road  
Las Vegas, NV

7951 E Maplewood Avenue  
Greenwood Village, CO

8 Cadillac Drive  
Brentwood, TN

112 West 34<sup>th</sup> Street  
Albany, NY



# ARCTIQ

Quotation for:

**Technology Infrastructure Bids, Form 470  
240007918**

QUOTE #016742 V1

PREPARED FOR

**Nye County School District**

PREPARED BY

**Micah Klorman**





Main:  
Email: micah.klorman@arctiq.com  
Web: www.arctiq.com  
Tax ID: 13-4067484

→ FRN

FRN 240007918

→ E-rate Program: DynTek Spin #143004427

DynTek Services, Inc. DBA Arctiq is authorized for the Schools and Libraries Program of the Universal Service Fund, commonly known as "E-Rate," which is administered by the Universal Service Administrative Company (USAC) under the direction of the Federal Communications Commission (FCC).

Power Backup (UPS) - Vertiv

Ln #	Qty	Part Number	Description	Unit Price	Extended Price
2	7	VRT-GXT5LI-2000LVRT2UXLN-2	GXT5 LITHIUM-ION 2000VA UPS, 120VAC, 2U RACK/TOWER, SNMP CARD	\$2,693.18	\$18,852.26
Subtotal:					<b>\$18,852.26</b>

*Quote is in US Dollars*



Main:  
 Email: micah.klorman@arctiq.com  
 Web: www.arctiq.com  
 Tax ID: 13-4067484

## Technology Infrastructure Bids, Form 470 240007918

Prepared by:  
**Arctiq - Nevada**  
 Micah Klorman  
 7140 Dean Martin Drive  
 Suite 1100  
 Las Vegas, NV 89118  
 702-777-2671  
 micah.klorman@arctiq.com

Prepared for:  
**Nye County School District**  
 P.O. Box 113  
 122 Military Circle  
 Tonopah, NV 89049  
 Accounts Payable  
 (775) 727-7743  
 kmarshall@nyeschools.org

Quote Information:  
**Quote #: 016742**  
 Version: 1  
 Quote Date: 02/05/2028  
 Expiration Date: 02/04/2029

Bill To:  
**Nye County School District**  
 P.O. Box 113  
 122 Military Circle  
 Tonopah, NV 89049  
 Accounts Payable  
 (775) 727-7743  
 kmarshall@nyeschools.org

Ship To:  
**Nye County School District**  
 484 S West Street  
 Technology Dept  
 Pahrump, NV 89048  
 Accounts Payable  
 (775) 727-7743  
 kmarshall@nyeschools.org

### Quote Summary

Description	Amount
Power Backup (UPS) - Vertiv	\$18,852.26
Total:	<b>\$18,852.26</b>

*Quote is in US Dollars*