

1 Audio/Visual: Please use Supplier Notes to state multiple discounts for various product lines when applicable.					
Supplier	QTY	UOM	% Discount	Supplier Notes	Manufacturer
B & H Foto & Electronics Corp.	1	EA	1	1% off our standard discounted prices, an average 21% off MSRP. Additional discounts may be available for high dollar / quantity purchases.	3M
Master Audio Visuals INC	1	EA	2	Discount offered is 0-30%.	3M
Videotex Systems, Inc.	1	EA	15		3M
Summit Integration Systems	1	EA	20		3M
Lantek Communications	1	EA	27		3M

2 Audio/Visual: Please use Supplier Notes to state multiple discounts for various product lines when applicable.					
Supplier	QTY	UOM	% Discount	Supplier Notes	Manufacturer
Summit Integration Systems	1	EA	15		Admiral
Lantek Communications	1	EA	27		Admiral

3 Audio/Visual: Please use Supplier Notes to state multiple discounts for various product lines when applicable.					
Supplier	QTY	UOM	% Discount	Supplier Notes	Manufacturer
Master Audio Visuals INC	1	EA	2	Discount offered is 0-30%.	Altinex
Troxell Communications, Inc.	1	EA	5	Please see attached List	Altinex
Schoolhouse Audio-Visual	1	EA	10	10-40% Discount. Discount depends upon Manufacturer and Quantity ordered.	Altinex
Summit Integration Systems	1	EA	20		Altinex
Videotex Systems, Inc.	1	EA	20		Altinex
Lantek Communications	1	EA	27		Altinex

4 Audio/Visual: Please use Supplier Notes to state multiple discounts for various product lines when applicable.					
Supplier	QTY	UOM	% Discount	Supplier Notes	Manufacturer
AUDIO VISUAL AIDS CORP	1	EA	0	varied up to 43.50% off M.S.R.P.	Bretford
ACP Direct	1	EA	0	ACP Direct understands this is a List Price Percentage Discount and seeks to respond as a 0% off (plus shipping- FOB Destination Prepay and Add) off our website www.acpdirect.com and/or 0% off (plus shipping-FOB Destination Prepay and Add) off the most recently published catalog at the time the order is placed.	Bretford
B & H Foto & Electronics Corp.	1	EA	1	1% off our standard discounted prices, an average 21% off MSRP. Additional discounts may be available for high dollar/quantity purchases.	Bretford
Master Audio Visuals INC	1	EA	2	Discount offered is 0-30%.	Bretford
Schoolhouse Audio-Visual	1	EA	10	10-40% Discount. Discount depends upon Manufacturer and Quantity ordered.	Bretford
Troxell Communications, Inc.	1	EA	15	Please see attached List	Bretford
TFE	1	EA	15		Bretford
Videotex Systems, Inc.	1	EA	25		Bretford
Lantek Communications	1	EA	27		Bretford
Summit Integration Systems	1	EA	30		Bretford

5	Audio/Visual: Please use Supplier Notes to state multiple discounts for various product lines when applicable.					
Supplier	QTY	UOM	% Discount	Supplier Notes	Manufacturer	
AUDIO VISUAL AIDS CORP	1	EA	0	varied up to 52% off M.S.R.P.	Califone	
ACP Direct	1	EA	0	ACP Direct understands this is a List Price Percentage Discount and seeks to respond as a 0% off(plus shipping- FOB Destination Prepay and Add) off our website www.acpdirect.com and/or 0% off (plus shipping-FOB Destination Prepay and Add) off the most recently published catalog at the time the order is placed.	Califone	
B & H Foto & Electronics Corp.	1	EA	1	1% off our standard discounted prices, an average 21% off MSRP. Additional discounts may be available for high dollar/quantity purchases.	Califone	
Master Audio Visuals INC	1	EA	2	Discount offered is 0-30%.	Califone	
Schoolhouse Audio-Visual	1	EA	10	10-40% Discount. Discount depends upon Manufacturer and Quantity ordered.	Califone	
Videotex Systems, Inc.	1	EA	25		Califone	
Lantek Communications	1	EA	27		Califone	
Troxell Communications, Inc.	1	EA	30	Please see attached List	Califone	
Summit Integration Systems	1	EA	35		Califone	

6	Audio/Visual: Please use Supplier Notes to state multiple discounts for various product lines when applicable.					
Supplier	QTY	UOM	% Discount	Supplier Notes	Manufacturer	
B & H Foto & Electronics Corp.	1	EA	1	1% off our standard discounted prices, an average 21% off MSRP. Additional discounts may be available for high dollar/quantity purchases.	Cannon	
Master Audio Visuals INC	1	EA	2	Discount offered is 0-30%.	Cannon	
Schoolhouse Audio-Visual	1	EA	10	*Correction on Manufacturer spelling: Canon 10-40% Discount. Discount depends upon Manufacturer and Quantity ordered.	Cannon	
Troxell Communications, Inc.	1	EA	10	Please see attached List	Cannon	
Videotex Systems, Inc.	1	EA	13		Cannon	
Lantek Communications	1	EA	27		Cannon	
Summit Integration Systems	1	EA	30		Cannon	

7	Audio/Visual: Please use Supplier Notes to state multiple discounts for various product lines when applicable.					
Supplier	QTY	UOM	% Discount	Supplier Notes	Manufacturer	
AUDIO VISUAL AIDS CORP	1	EA	0	varied up to 34.50% off M.S.R.P.	Da-Lite	
ACP Direct	1	EA	0	ACP Direct understands this is a List Price Percentage Discount and seeks to respond as a 0% off (plus shipping- FOB Destination Prepay and Add) off our website www.acpdirect.com and/or 0% off (plus shipping-FOB Destination Prepay and Add) off the most recently published catalog at the time the order is placed.	Da-Lite	

B & H Foto & Electronics Corp.	1	EA	1	1% off our standard discounted prices, an average 21% off MSRP. Additional discounts may be available for high dollar/quantity purchases.	Da-Lite
Master Audio Visuals INC	1	EA	2	Discount offered is 0-30%.	Da-Lite
Schoolhouse Audio-Visual	1	EA	10	10-40% Discount. Discount depends upon Manufacturer and Quantity ordered.	Da-Lite
Troxell Communications, Inc.	1	EA	15	Please see attached List	Da-Lite
Videotex Systems, Inc.	1	EA	25		Da-Lite
Summit Integration Systems	1	EA	25		Da-Lite
TFE	1	EA	30		Da-Lite
Lantek Communications	1	EA	30		Da-Lite

8 Audio/Visual: Please use Supplier Notes to state multiple discounts for various product lines when applicable.

Supplier	QTY	UOM	% Discount	Supplier Notes	Manufacturer
AUDIO VISUAL AIDS CORP	1	EA	0	varied up to 34.50 off M.S.R.P.	Draper
B & H Foto & Electronics Corp.	1	EA	1	1% off our standard discounted prices, an average 21% off MSRP. Additional discounts may be available for high dollar/quantity purchases.	Draper
Master Audio Visuals INC	1	EA	2	Discount offered is 0-30%.	Draper
Schoolhouse Audio-Visual	1	EA	10	10-40% Discount. Discount depends upon Manufacturer and Quantity ordered.	Draper
Troxell Communications, Inc.	1	EA	10	Please see attached List	Draper
Videotex Systems, Inc.	1	EA	25		Draper
TFE	1	EA	30		Draper
Lantek Communications	1	EA	30		Draper
Summit Integration Systems	1	EA	35		Draper

9 Audio/Visual: Please use Supplier Notes to state multiple discounts for various product lines when applicable.

Supplier	QTY	UOM	% Discount	Supplier Notes	Manufacturer
ACP Direct	1	EA	0	ACP Direct understands this is a List Price Percentage Discount and seeks to respond as a 0% off (plus shipping- FOB Destination Prepay and Add) off our website www.acpdirect.com and/or 0% off (plus shipping-FOB Destination Prepay and Add) off the most recently published catalog at the time the order is placed.	Dukane
B & H Foto & Electronics Corp.	1	EA	1	1% off our standard discounted prices, an average 21% off MSRP. Additional discounts may be available for high dollar/quantity purchases.	Dukane
Master Audio Visuals INC	1	EA	2	Discount offered is 0-30%.	Dukane
Schoolhouse Audio-Visual	1	EA	10	10-40% Discount. Discount depends upon Manufacturer and Quantity ordered.	Dukane
Summit Integration Systems	1	EA	20		Dukane
Videotex Systems, Inc.	1	EA	25		Dukane
Lantek Communications	1	EA	27		Dukane
TFE	1	EA	30		Dukane

10 Audio/Visual: Please use Supplier Notes to state multiple discounts for various product lines when applicable.					
Supplier	QTY	UOM	% Discount	Supplier Notes	Manufacturer
AUDIO VISUAL AIDS CORP	1	EA	0	varied up to 24.50 off M.S.R.P.	Elmo
ACP Direct	1	EA	0	ACP Direct understands this is a List Price Percentage Discount and seeks to respond as a 0% off (plus shipping- FOB Destination Prepay and Add) off our website www.acpdirect.com and/or 0% off (plus shipping-FOB Destination Prepay and Add) off the most recently published catalog at the time the order is placed.	Elmo
B & H Foto & Electronics Corp.	1	EA	1	1% off our standard discounted prices, an average 21% off MSRP. Additional discounts may be available for high dollar/quantity purchases.	Elmo
Master Audio Visuals INC	1	EA	2	Discount offered is 0-30%.	Elmo
Troxell Communications, Inc.	1	EA	10	Please see attached List	Elmo
Schoolhouse Audio-Visual	1	EA	10	10-40% Discount. Discount depends upon Manufacturer and Quantity ordered.	Elmo
Summit Integration Systems	1	EA	15		Elmo
Lantek Communications	1	EA	15		Elmo
Videotex Systems, Inc.	1	EA	20		Elmo

11 Audio/Visual: Please use Supplier Notes to state multiple discounts for various product lines when applicable.					
Supplier	QTY	UOM	% Discount	Supplier Notes	Manufacturer
B & H Foto & Electronics Corp.	1	EA	1	1% off our standard discounted prices, an average 21% off MSRP. Additional discounts may be available for high dollar/quantity purchases.	GE
Master Audio Visuals INC	1	EA	2	Discount offered is 0-30%.	GE
Videotex Systems, Inc.	1	EA	10		GE
Summit Integration Systems	1	EA	10		GE
Lantek Communications	1	EA	15		GE

12 Audio/Visual: Please use Supplier Notes to state multiple discounts for various product lines when applicable.					
Supplier	QTY	UOM	% Discount	Supplier Notes	Manufacturer
AUDIO VISUAL AIDS CORP	1	EA	0	varied up to 69.50 off M.S.R.P.	Hitachi
ACP Direct	1	EA	0	ACP Direct understands this is a List Price Percentage Discount and seeks to respond as a 0% off (plus shipping- FOB Destination Prepay and Add) off our website www.acpdirect.com and/or 0% off (plus shipping-FOB Destination Prepay and Add) off the most recently published catalog at the time the order is placed.	Hitachi
B & H Foto & Electronics Corp.	1	EA	1	1% off our standard discounted prices, an average 21% off MSRP. Additional discounts may be available for high dollar/quantity purchases.	Hitachi
Master Audio Visuals INC	1	EA	2	Discount offered is 0-30%.	Hitachi
Schoolhouse Audio-Visual	1	EA	10	10-40% Discount. Discount depends upon Manufacturer and Quantity ordered.	Hitachi

Troxell Communications, Inc.	1	EA	10	Please see attached List	Hitachi
Summit Integration Systems	1	EA	20		Hitachi
Lantek Communications	1	EA	25		Hitachi
TFE	1	EA	30		Hitachi
Videotex Systems, Inc.	1	EA	50	Quantity discounts are available	Hitachi

13 Audio/Visual: Please use Supplier Notes to state multiple discounts for various product lines when applicable.

Supplier	QTY	UOM	% Discount	Supplier Notes	Manufacturer
B & H Foto & Electronics Corp.	1	EA	1	1% off our standard discounted prices, an average 21% off MSRP. Additional discounts may be available for high dollar/quantity purchases.	Infocus
Master Audio Visuals INC	1	EA	2	Discount offered is 0-30%.	Infocus
Schoolhouse Audio-Visual	1	EA	10	10-40% Discount. Discount depends upon Manufacturer and Quantity ordered.	Infocus
Videotex Systems, Inc.	1	EA	10		Infocus
Troxell Communications, Inc.	1	EA	10	Please see attached List	Infocus
Summit Integration Systems	1	EA	20		Infocus
Lantek Communications	1	EA	25		Infocus

14 Audio/Visual: Please use Supplier Notes to state multiple discounts for various product lines when applicable.

Supplier	QTY	UOM	% Discount	Supplier Notes	Manufacturer
B & H Foto & Electronics Corp.	1	EA	1	1% off our standard discounted prices, an average 21% off MSRP. Additional discounts may be available for high dollar/quantity purchases.	JVC
Master Audio Visuals INC	1	EA	2	Discount offered is 0-30%.	JVC
Summit Integration Systems	1	EA	10		JVC
Videotex Systems, Inc.	1	EA	15		JVC
Troxell Communications, Inc.	1	EA	15	Please see attached List	JVC
Lantek Communications	1	EA	25		JVC

15 Audio/Visual: Please use Supplier Notes to state multiple discounts for various product lines when applicable.

Supplier	QTY	UOM	% Discount	Supplier Notes	Manufacturer
B & H Foto & Electronics Corp.	1	EA	1	1% off our standard discounted prices, an average 21% off MSRP. Additional discounts may be available for high dollar/quantity purchases.	Kodak
Videotex Systems, Inc.	1	EA	10		Kodak
Summit Integration Systems	1	EA	10		Kodak
Lantek Communications	1	EA	15		Kodak

16 Audio/Visual: Please use Supplier Notes to state multiple discounts for various product lines when applicable.

Supplier	QTY	UOM	% Discount	Supplier Notes	Manufacturer
ACP Direct	1	EA	0	ACP Direct understands this is a List Price Percentage Discount and seeks to respond as a 0% off (plus shipping-FOB Destination Prepay and Add) off our website www.acpdirect.com and/or 0% off (plus shipping-FOB Destination Prepay and Add) off the most recently published catalog at the time the order is placed.	Luxor

B & H Foto & Electronics Corp.	1	EA	1	1% off our standard discounted prices, an average 21% off MSRP. Additional discounts may be available for high dollar/quantity purchases.	Luxor
Master Audio Visuals INC	1	EA	2	Discount offered is 0-30%.	Luxor
Schoolhouse Audio-Visual	1	EA	10	10-40% Discount. Discount depends upon Manufacturer and Quantity ordered.	Luxor
Lantek Communications	1	EA	15		Luxor
Troxell Communications, Inc.	1	EA	20	Please see attached List	Luxor
Summit Integration Systems	1	EA	24		Luxor
Videotex Systems, Inc.	1	EA	25		Luxor

17 Audio/Visual: Please use Supplier Notes to state multiple discounts for various product lines when applicable.

Supplier	QTY	UOM	% Discount	Supplier Notes	Manufacturer
AUDIO VISUAL AIDS CORP	1	EA	0	varied up to 54.50 off M.S.R.P.	Mitsubishi
B & H Foto & Electronics Corp.	1	EA	1	1% off our standard discounted prices, an average 21% off MSRP. Additional discounts may be available for high dollar/quantity purchases.	Mitsubishi
Master Audio Visuals INC	1	EA	2	Discount offered is 0-30%.	Mitsubishi
Schoolhouse Audio-Visual	1	EA	10	10-40% Discount. Discount depends upon Manufacturer and Quantity ordered.	Mitsubishi
Troxell Communications, Inc.	1	EA	15	Please see attached List	Mitsubishi
Videotex Systems, Inc.	1	EA	15		Mitsubishi
Lantek Communications	1	EA	15		Mitsubishi
Summit Integration Systems	1	EA	18		Mitsubishi

18 Audio/Visual: Please use Supplier Notes to state multiple discounts for various product lines when applicable.

Supplier	QTY	UOM	% Discount	Supplier Notes	Manufacturer
B & H Foto & Electronics Corp.	1	EA	1	1% off our standard discounted prices, an average 21% off MSRP. Additional discounts may be available for high dollar/quantity purchases.	Optima
Master Audio Visuals INC	1	EA	2	Discount offered is 0-30%.	Optima
Schoolhouse Audio-Visual	1	EA	10	10-40% Discount. Discount depends upon Manufacturer and Quantity ordered.	Optima
Lantek Communications	1	EA	15		Optima
Videotex Systems, Inc.	1	EA	15		Optima
Troxell Communications, Inc.	1	EA	20	Please see attached List	Optima
Summit Integration Systems	1	EA	25		Optima

19 Audio/Visual: Please use Supplier Notes to state multiple discounts for various product lines when applicable.

Supplier	QTY	UOM	% Discount	Supplier Notes	Manufacturer
AUDIO VISUAL AIDS CORP	1	EA	0	varied up to 34.50 off M.S.R.P.	Panasonic
B & H Foto & Electronics Corp.	1	EA	1	1% off our standard discounted prices, an average 21% off MSRP. Additional discounts may be available for high dollar/quantity purchases.	Panasonic
Master Audio Visuals INC	1	EA	2	Discount offered is 0-30%.	Panasonic

Schoolhouse Audio-Visual	1	EA	10	10-40% Discount. Discount depends upon Manufacturer and Quantity ordered.	Panasonic
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Troxell Communications, Inc.	1	EA	11	Please see attached List	Panasonic
Videotex Systems, Inc.	1	EA	15		Panasonic
Lantek Communications	1	EA	25		Panasonic
Summit Integration Systems	1	EA	25		Panasonic
TFE	1	EA	30		Panasonic

20 Audio/Visual: Please use Supplier Notes to state multiple discounts for various product lines when applicable.

Supplier	QTY	UOM	% Discount	Supplier Notes	Manufacturer
B & H Foto & Electronics Corp.	1	EA	1	1% off our standard discounted prices, an average 21% off MSRP. Additional discounts may be available for high dollar/quantity purchases.	Phillips
Master Audio Visuals INC	1	EA	2	Discount offered is 0-30%.	Phillips
Videotex Systems, Inc.	1	EA	10		Phillips
Summit Integration Systems	1	EA	20		Phillips
Lantek Communications	1	EA	25		Phillips

21 Audio/Visual: Please use Supplier Notes to state multiple discounts for various product lines when applicable.

Supplier	QTY	UOM	% Discount	Supplier Notes	Manufacturer
Master Audio Visuals INC	1	EA	2	Discount offered is 0-30%.	Proxima
Schoolhouse Audio-Visual	1	EA	10	10-40% Discount. Discount depends upon Manufacturer and Quantity ordered.	Proxima
Lantek Communications	1	EA	15		Proxima
Videotex Systems, Inc.	1	EA	15		Proxima
Summit Integration Systems	1	EA	20		Proxima
Troxell Communications, Inc.	1	EA	20	Please see attached List	Proxima

22 Audio/Visual: Please use Supplier Notes to state multiple discounts for various product lines when applicable.

Supplier	QTY	UOM	% Discount	Supplier Notes	Manufacturer
B & H Foto & Electronics Corp.	1	EA	1	1% off our standard discounted prices, an average 21% off MSRP. Additional discounts may be available for high dollar/quantity purchases.	RCA
Master Audio Visuals INC	1	EA	2	Discount offered is 0-30%.	RCA
Lantek Communications	1	EA	10		RCA
Videotex Systems, Inc.	1	EA	10		RCA
Summit Integration Systems	1	EA	14		RCA

23 Audio/Visual: Please use Supplier Notes to state multiple discounts for various product lines when applicable.

Supplier	QTY	UOM	% Discount	Supplier Notes	Manufacturer
B & H Foto & Electronics Corp.	1	EA	1	1% off our standard discounted prices, an average 21% off MSRP. Additional discounts may be available for high dollar/quantity purchases.	Samsung
Master Audio Visuals INC	1	EA	2	Discount offered is 0-30%.	Samsung
Troxell Communications, Inc.	1	EA	10	Please see attached List	Samsung
Schoolhouse Audio-Visual	1	EA	10	10-40% Discount. Discount depends upon Manufacturer and Quantity ordered.	Samsung
Lantek Communications	1	EA	15		Samsung

Videotex Systems, Inc.	1	EA	15	Samsung
TFE	1	EA	20	Samsung
Summit Integration Systems	1	EA	22	Samsung

24 Audio/Visual: Please use Supplier Notes to state multiple discounts for various product lines when applicable.

Supplier	QTY	UOM	% Discount	Supplier Notes	Manufacturer
B & H Foto & Electronics Corp.	1	EA	1	1% off our standard discounted prices, an average 21% off MSRP. Additional discounts may be available for high dollar/quantity purchases.	Sanyo
Master Audio Visuals INC	1	EA	2	Discount offered is 0-30%.	Sanyo
Troxell Communications, Inc.	1	EA	15	Please see attached List	Sanyo
Summit Integration Systems	1	EA	20		Sanyo

25 Audio/Visual: Please use Supplier Notes to state multiple discounts for various product lines when applicable.

Supplier	QTY	UOM	% Discount	Supplier Notes	Manufacturer
B & H Foto & Electronics Corp.	1	EA	1	1% off our standard discounted prices, an average 21% off MSRP. Additional discounts may be available for high dollar/quantity purchases.	Sharp
Master Audio Visuals INC	1	EA	2	Discount offered is 0-30%.	Sharp
Troxell Communications, Inc.	1	EA	5	Please see attached List	Sharp
Videotex Systems, Inc.	1	EA	10		Sharp
Schoolhouse Audio-Visual	1	EA	10	10-40% Discount. Discount depends upon Manufacturer and Quantity ordered.	Sharp
TFE	1	EA	10		Sharp
Summit Integration Systems	1	EA	25		Sharp
Lantek Communications	1	EA	25		Sharp

26 Audio/Visual: Please use Supplier Notes to state multiple discounts for various product lines when applicable.

Supplier	QTY	UOM	% Discount	Supplier Notes	Manufacturer
AUDIO VISUAL AIDS CORP	1	EA	0	varied up to 34.50% off M.S.R.P.	Shure
ACP Direct	1	EA	0	ACP Direct understands this is a List Price Percentage Discount and seeks to respond as a 0% off (plus shipping- FOB Destination Prepay and Add) off our website www.acpdirect.com and/or 0% off (plus shipping-FOB Destination Prepay and Add) off the most recently published catalog at the time the order is placed.	Shure
B & H Foto & Electronics Corp.	1	EA	1	1% off our standard discounted prices, an average 21% off MSRP. Additional discounts may be available for high dollar/quantity purchases.	Shure
Master Audio Visuals INC	1	EA	2	Discount offered is 0-30%.	Shure
Schoolhouse Audio-Visual	1	EA	10	10-40% Discount. Discount depends upon Manufacturer and Quantity ordered.	Shure
Troxell Communications, Inc.	1	EA	10	Please see attached List	Shure
Summit Integration Systems	1	EA	15		Shure
Lantek Communications	1	EA	25		Shure
Videotex Systems, Inc.	1	EA	25		Shure
TFE	1	EA	30		Shure

27 Audio/Visual: Please use Supplier Notes to state multiple discounts for various product lines when applicable.

Supplier	QTY	UOM	% Discount	Supplier Notes	Manufacturer
B & H Foto & Electronics Corp.	1	EA	1	1% off our standard discounted prices, an average 21% off MSRP. Additional discounts may be available for high dollar/quantity purchases.	Sony
Master Audio Visuals INC	1	EA	2	Discount offered is 0-30%.	Sony
Troxell Communications, Inc.	1	EA	10	Please see attached List	Sony
Schoolhouse Audio-Visual	1	EA	10	10-40% Discount. Discount depends upon Manufacturer and Quantity ordered.	Sony
Videotex Systems, Inc.	1	EA	15		Sony
Lantek Communications	1	EA	15		Sony
Summit Integration Systems	1	EA	18		Sony

28 Audio/Visual: Please use Supplier Notes to state multiple discounts for various product lines when applicable.

Supplier	QTY	UOM	% Discount	Supplier Notes	Manufacturer
B & H Foto & Electronics Corp.	1	EA	1	1% off our standard discounted prices, an average 21% off MSRP. Additional discounts may be available for high dollar/quantity purchases.	TOA
Master Audio Visuals INC	1	EA	2	Discount offered is 0-30%.	TOA
Schoolhouse Audio-Visual	1	EA	10	10-40% Discount. Discount depends upon Manufacturer and Quantity ordered.	TOA
Summit Integration Systems	1	EA	18		TOA
Troxell Communications, Inc.	1	EA	20	Please see attached List	TOA
TFE	1	EA	25		TOA
Lantek Communications	1	EA	25		TOA
Videotex Systems, Inc.	1	EA	40		TOA

29 Audio/Visual: Please use Supplier Notes to state multiple discounts for various product lines when applicable.

Supplier	QTY	UOM	% Discount	Supplier Notes	Manufacturer
Troxell Communications, Inc.	1	EA	1	Please see attached List	Toshiba
B & H Foto & Electronics Corp.	1	EA	1	1% off our standard discounted prices, an average 21% off MSRP. Additional discounts may be available for high dollar/quantity purchases.	Toshiba
Master Audio Visuals INC	1	EA	2	Discount offered is 0-30%.	Toshiba
Videotex Systems, Inc.	1	EA	15		Toshiba
Lantek Communications	1	EA	15		Toshiba
Summit Integration Systems	1	EA	20		Toshiba

30 Audio/Visual: Please use Supplier Notes to state multiple discounts for various product lines when applicable.

Supplier	QTY	UOM	% Discount	Supplier Notes	Manufacturer
Master Audio Visuals INC	1	EA	2	Discount offered is 0-30%.	Zenith
Videotex Systems, Inc.	1	EA	10		Zenith
Troxell Communications, Inc.	1	EA	10	Please see attached List	Zenith
Summit Integration Systems	1	EA	10		Zenith
Lantek Communications	1	EA	15		Zenith

31 Audio/Visual: Please use Supplier Notes to state multiple discounts for various product lines when applicable.

Supplier	QTY	UOM	% Discount	Supplier Notes	Manufacturer
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AUDIO VISUAL AIDS CORP	1	EA	0	varied up to 28% off M.S.R.P.	Anchor
ACP Direct	1	EA	0	ACP Direct understands this is a List Price Percentage Discount and seeks to respond as a 0% off (plus shipping-FOB Destination Prepay and Add) off our website www.acpdirect.com and/or 0% off (plus shipping-FOB Destination Prepay and Add) off the most recently published catalog at the time the order is placed.	Anchor
B & H Foto & Electronics Corp.	1	EA	1	1% off our standard discounted prices, an average 21% off MSRP. Additional discounts may be available for high dollar/quantity purchases.	Anchor
Master Audio Visuals INC	1	EA	2	Discount offered is 0-30%.	Anchor
Schoolhouse Audio-Visual	1	EA	10	10-40% Discount. Discount depends upon Manufacturer and Quantity ordered.	Anchor
Videotex Systems, Inc.	1	EA	20		Anchor
Lantek Communications	1	EA	25		Anchor
Summit Integration Systems	1	EA	25		Anchor
Troxell Communications, Inc.	1	EA	30	Please see attached List	Anchor

32 Audio/Visual: Please use Supplier Notes to state multiple discounts for various product lines when applicable.

Supplier	QTY	UOM	% Discount	Supplier Notes	Manufacturer
AUDIO VISUAL AIDS CORP	1	EA	0	varied up to 22% off M.S.R.P.	JBL
B & H Foto & Electronics Corp.	1	EA	0	1% off our standard discounted prices, an average 21% off MSRP. Additional discounts may be available for high dollar/quantity purchases.	JBL
Master Audio Visuals INC	1	EA	2	Discount offered is 0-30%.	JBL
Schoolhouse Audio-Visual	1	EA	10	10-40% Discount. Discount depends upon Manufacturer and Quantity ordered.	JBL
Troxell Communications, Inc.	1	EA	10	Please see attached List	JBL
Summit Integration Systems	1	EA	15		JBL
Lantek Communications	1	EA	25		JBL
Videotex Systems, Inc.	1	EA	28		JBL

33 Audio/Visual: Please use Supplier Notes to state multiple discounts for various product lines when applicable.

Supplier	QTY	UOM	% Discount	Supplier Notes	Manufacturer
AUDIO VISUAL AIDS CORP	1	EA	0	varied up to 19.50 off M.S.R.P.	Epson
ACP Direct	1	EA	0	ACP Direct understands this is a List Price Percentage Discount and seeks to respond as a 0% off (plus shipping-FOB Destination Prepay and Add) off our website www.acpdirect.com and/or 0% off (plus shipping-FOB Destination Prepay and Add) off the most recently published catalog at the time the order is placed.	Epson
B & H Foto & Electronics Corp.	1	EA	1	1% off our standard discounted prices, an average 21% off MSRP .Additional discounts may be available for high dollar/quantity purchases.	Epson
Master Audio Visuals INC	1	EA	2	Discount offered is 0-30%.	Epson

Videotex Systems, Inc.	1	EA	10		Epson
Schoolhouse Audio-Visual	1	EA	10	10-40% Discount. Discount depends upon Manufacturer and Quantity ordered.	Epson
Troxell Communications, Inc.	1	EA	10	Please see attached List	Epson
TFE	1	EA	15		Epson
Lantek Communications	1	EA	15		Epson
Summit Integration Systems	1	EA	22		Epson

34	Audio/Visual: Please use Supplier Notes to state multiple discounts for various product lines when applicable.				
Supplier	QTY	UOM	% Discount	Supplier Notes	Manufacturer
Schoolhouse Audio-Visual	1	EA	0		Remote Point
Master Audio Visuals INC	1	EA	2	Discount offered is 0-30%.	Remote Point
Lantek Communications	1	EA	10		Remote Point
Summit Integration Systems	1	EA	10		Remote Point
Videotex Systems, Inc.	1	EA	35		Remote Point

35	Audio/Visual: Please use Supplier Notes to state multiple discounts for various product lines when applicable.				
Supplier	QTY	UOM	% Discount	Supplier Notes	Manufacturer
Schoolhouse Audio-Visual	1	EA	0		Laminex
Summit Integration Systems	1	EA	10		Laminex
Lantek Communications	1	EA	10		Laminex
Videotex Systems, Inc.	1	EA	10		Laminex

36	Audio/Visual: Please use Supplier Notes to state multiple discounts for various product lines when applicable.				
Supplier	QTY	UOM	% Discount	Supplier Notes	Manufacturer
Schoolhouse Audio-Visual	1	EA	0		Tandberg
Videotex Systems, Inc.	1	EA	10		Tandberg
Summit Integration Systems	1	EA	20		Tandberg
Lantek Communications	1	EA	20		Tandberg
TFE	1	EA	40	Tandberg was purchased by Cisco in 2012.	Tandberg

37	Audio/Visual: Please use Supplier Notes to state multiple discounts for various product lines when applicable.				
Supplier	QTY	UOM	% Discount	Supplier Notes	Manufacturer
B & H Foto & Electronics Corp.	1	EA	1	1% off our standard discounted prices, an average 21% off MSRP. Additional discounts may be available for high dollar/quantity purchases.	Sennheiser
Master Audio Visuals INC	1	EA	2	Discount offered is 0-30%.	Sennheiser
Schoolhouse Audio-Visual	1	EA	10	10-40% Discount. Discount depends upon Manufacturer and Quantity ordered.	Sennheiser
Summit Integration Systems	1	EA	12		Sennheiser
Videotex Systems, Inc.	1	EA	25		Sennheiser
Troxell Communications, Inc.	1	EA	25	Please see attached List	Sennheiser
Lantek Communications	1	EA	25		Sennheiser

38	Audio/Visual: Please use Supplier Notes to state multiple discounts for various product lines when applicable.				
Supplier	QTY	UOM	% Discount	Supplier Notes	Manufacturer
Schoolhouse Audio-Visual	1	EA	0		Sekure
Summit Integration Systems	1	EA	10		Sekure
Lantek Communications	1	EA	10		Sekure

39	Audio/Visual: Please use Supplier Notes to state multiple discounts for various product lines when applicable.					
Supplier	QTY	UOM	% Discount	Supplier Notes	Manufacturer	
Schoolhouse Audio-Visual	1	EA	0		Masterlock	
Summit Integration Systems	1	EA	5		Masterlock	
Lantek Communications	1	EA	10		Masterlock	

40	Audio/Visual: Please use Supplier Notes to state multiple discounts for various product lines when applicable.					
Supplier	QTY	UOM	% Discount	Supplier Notes	Manufacturer	
AUDIO VISUAL AIDS CORP	1	EA	0	varied up to 34.50% off M.S.R.P.	Chief	
B & H Foto & Electronics Corp.	1	EA	1	1% off our standard discounted prices, an average 21% off MSRP. Additional discounts may be available for high dollar/quantity purchases.	Chief	
Master Audio Visuals INC	1	EA	2	Discount offered is 0-30%.	Chief	
Schoolhouse Audio-Visual	1	EA	10	10-40% Discount. Discount depends upon Manufacturer and Quantity ordered.	Chief	
Troxell Communications, Inc.	1	EA	15	Please see attached List	Chief	
Lantek Communications	1	EA	25		Chief	
Videotex Systems, Inc.	1	EA	30		Chief	
Summit Integration Systems	1	EA	30		Chief	
TFE	1	EA	30		Chief	

41	Audio/Visual: Please use Supplier Notes to state multiple discounts for various product lines when applicable.					
Supplier	QTY	UOM	% Discount	Supplier Notes	Manufacturer	
Schoolhouse Audio-Visual	1	EA	0		Olympus	
B & H Foto & Electronics Corp.	1	EA	1	1% off our standard discounted prices, an average 21% off MSRP. Additional discounts may be available for high dollar/quantity purchases.	Olympus	
Master Audio Visuals INC	1	EA	2	Discount offered is 0-30%.	Olympus	
Summit Integration Systems	1	EA	10		Olympus	
Videotex Systems, Inc.	1	EA	10		Olympus	
Lantek Communications	1	EA	10		Olympus	
Troxell Communications, Inc.	1	EA	15	Please see attached List	Olympus	

42	Audio/Visual: Please use Supplier notes to state multiple discounts for various product lines when applicable.					
Supplier	QTY	UOM	% Discount	Supplier Notes	Manufacturer	
AUDIO VISUAL AIDS CORP	1	EA	0	Prices vary by manufacturer up to 81% off M.S.R.P.	Other:	
ACP Direct	1	EA	0	ACP Direct seeks to add ALL other product lines available in ACP Direct catalog and on website. ACP Direct specifically seeks to add the LABSONIC and LEARNER brand of Audio Visual Equipment for headphones and listening centers. All at 0.00% off plus FOB Destination Prepay and Add at the time order is placed.	Other:	
B & H Foto & Electronics Corp.	1	EA	1	1% off our standard discounted prices, an average 21% off MSRP. Additional discounts may be available for high dollar / quantity purchases.	Other:	
Master Audio Visuals INC	1	EA	2	Discount offered is 0-30%.	Other:	

Troxell Communications, Inc.	1	EA	5	5-65%	Other:
Summit Integration Systems	1	EA	10		Other:
Lantek Communications	1	EA	10		Other:
Schoolhouse Audio-Visual	1	EA	10	See Line Sheet attached with Other Manufacturers: 10-40% Discount. Discount depends upon Manufacturer and Quantity ordered.	Other:
Videotex Systems, Inc.	1	EA	15	10 to 35 percent depending on the manufacturer	Other:
TFE	1	EA	30	AMX CrestronExtronAtlas SoundLowellMid	Other:

43 Installation Services: Monday - Friday 8:00 a.m. - 5:00 p.m.					
Supplier	QTY	UOM	Price	Supplier Notes	Manufacturer
Lantek Communications	1	HR	\$45.00		
Summit Integration Systems	1	HR	\$55.00		
Videotex Systems, Inc.	1	HR	\$65.00		
Troxell Communications, Inc.	1	HR	\$73.00	\$73-\$135 varies by project and location	
Master Audio Visuals INC	1	HR	\$85.00		
Schoolhouse Audio-Visual	1	HR	\$100.00		
TFE	1	HR	\$130.00	\$55 p/h + \$75 trip charge	

44 Installation Services: Monday - Friday 5:00 p.m. - 8:00 a.m.					
Supplier	QTY	UOM	Price	Supplier Notes	Manufacturer
Lantek Communications	1	HR	\$65.00		
Summit Integration Systems	1	HR	\$65.00		
Troxell Communications, Inc.	1	HR	\$73.00	\$73-\$135 varies by project and location	
Videotex Systems, Inc.	1	HR	\$75.00		
Master Audio Visuals INC	1	HR	\$130.00		
Schoolhouse Audio-Visual	1	HR	\$150.00		
TFE	1	HR	\$157.50	\$82.50 p/h + \$75 trip charge	

45 Repair Services: Monday - Friday 8:00 a.m. - 5:00 p.m.					
Supplier	QTY	UOM	Price	Supplier Notes	Manufacturer
Lantek Communications	1	HR	\$65.00		
Videotex Systems, Inc.	1	HR	\$75.00		
Troxell Communications, Inc.	1	HR	\$81.00		
Master Audio Visuals INC	1	HR	\$85.00		
Schoolhouse Audio-Visual	1	HR	\$100.00		
TFE	1	HR	\$130.00	\$55 p/h + \$75 trip charge	
Summit Integration Systems	1	HR	\$150.00		

46 Repair Services: Monday - Friday 5:00 p.m. - 8:00 a.m.					
Supplier	QTY	UOM	Price	Supplier Notes	Manufacturer
Troxell Communications, Inc.	1	HR	\$0.00	Dependent on Manufacturer, product and location	
Lantek Communications	1	HR	\$75.00		
Videotex Systems, Inc.	1	HR	\$85.00		
Master Audio Visuals INC	1	HR	\$130.00		
Schoolhouse Audio-Visual	1	HR	\$150.00		
TFE	1	HR	\$157.50	\$82.50 p/h + \$75 trip charge	
Summit Integration Systems	1	HR	\$175.00		