



Livonia Public Schools

District Services

Date: November 7, 2025

To: Andrea Oquist, Superintendent

From: William Green, Assistant Superintendent of Operations and District Services

Re: Purchase of Bulk Salt

I would like to request adding an agenda item to the November 10, 2025, Committee of the Whole Meeting to discuss the purchase of salt for our district.

Background

Each school year, we purchase bulk salt to support winter maintenance operations across the district. We currently have approximately 800 tons left from the 2024-2025 school year supply. The salt is used to treat parking lots, sidewalks, building entrances, and other high-traffic areas on school property. This proactive approach helps prevent ice buildup, reduces slip-and-fall risks, and ensures safe access for students, staff, and visitors during inclement weather. The Facilities and Operations team monitors weather conditions and applies salt as needed to maintain safety and minimize disruptions to school activities.

Recommendation

Facilities and Operations issued a public bid to Detroit Salt Company, Compass Minerals, and Morton Salt Company. Detroit Salt Company was the only respondent, indicating they would not submit a bid. Following the bid process, we requested quotes from the same companies.

We selected Detroit Salt Company to supply our usual annual quantity of 1000 tons of road salt for the 2025–2026 winter season. The cost is \$63.97 per ton, reflecting an increase of \$3.62 per ton from the 2024–2025 school year." The total cost for the purchase of salt is \$63,970. Funding for this purchase will come from the General Fund.

Please include this item on the agenda. Thank you.

Attachment

c: Board of Education

WG/AS