



Board Action Required X

No Action Required

To: Coppel ISD Board of Trustees
From: Denise Sullivan, Director of Purchasing
Date: July 20, 2009
cc: Dr. Jeff Turner, Sid Grant, Kelly Penny, Chad Branum

Re: Discuss and consider the purchase of 14 LobbyGuard visitor sign-in systems through TASB BuyBoard

Board Policy CH (LOCAL) states that all capital outlay items with a 6600 series account code over \$25,000 shall be placed on the monthly meeting agenda for approval by the Board.

The use of purchasing cooperatives, as authorized by the Interlocal Cooperation Act, Texas Government Code Section 791, Subchapter F of Chapter 271 of the Texas Local Government Code, and Texas Education Code 8.002 and 44.031 (a), was used to obtain pricing proposals.

As part of the 2009 Bond Initiative, Sid Grant, Chad Branum, several principals, secretaries, and administrators reviewed proposals for visitor sign-in systems from Pitney Bowes (LobbyGuard system) through TASB BuyBoard and Positive Proof (Intercept system) through Educational Purchasing Cooperative of North Texas (EPCNT).

In an additional measure to aggressively protect the student body and faculty, LobbyGuard offers many advantages to the district with its functionality and robust offering. The best value solution being recommended for award is LobbyGuard through Pitney Bowes for the following reasons:

1. LobbyGuard is a security device creating a visual deterrent against predators. Visitors must sign in at the front office with their driver's license in order to gain access to a campus. LobbyGuard instantly screens all visitors against sex offender databases nationwide, sending alerts to the local police and designated administrators in the event of a visitor matching a known offender.
2. Parental custody management can finally be handled in an efficient method.
3. LobbyGuard does not require IT and front-office staff time to operate. Most other systems require front desk staff to be responsible for signing each visitor in and out. With LobbyGuard, each visitor is responsible for signing themselves in and out, with little or no use of the district staff's valuable time.
4. LobbyGuard does not require additional hardware, i.e. an additional computer, peripherals, etc. It is a self-service, all-in-one kiosk solution which contains all the hardware and software necessary in a single enclosure and no cables to manage. This kiosk comes with a touchscreen monitor, driver's license scanner, camera, visitor badge printer and bar code scanner. In addition, Coppel ISD will receive a customized welcome screen, i.e. school logo, for each individual unit as well as 40 key tags per unit.

The cost per unit is \$7,200.00 which includes software maintenance, service maintenance, parts, labor installation, and training. In addition, the first year of hardware and software maintenance is included in this pricing, and there will be no charge to network the kiosk data to the district's database server. This purchase of fourteen visitor sign-in systems will be funded with 2009 Bond proceeds.

Recommendation: That the Coppel ISD Board of Trustees approve the LobbyGuard proposal totaling \$100,800 to be purchased from Pitney Bowes as the awarded vendor for the LobbyGuard sign-in security system for 14 campuses at the July 27, 2009 Board meeting.