

**ROBSTOWN INDEPENDENT SCHOOL DISTRICT  
AGENDA ACTION SHEET**

Date: May 13, 2024

Subject: District use of Instructional Materials Allotment (IMA) funds for K-8 Science Adoption

Administrator Responsible: Eva Cisneros & Adriana Tagle

Position: Chief Financial Officer & Assistant Superintendent of Teaching & Learning

A. Purpose of Agenda Item:

Information Only

Action Needed

B. Authority for this Action:

Local Policy

Law or Rule CH(LOCAL)

C. Strategic Objective, Goal, or Need Addressed:

**Goal 1:** Ensure all students receive high-quality TIER 1 instruction.

**Performance Objective 1:** Provide all students with strong TIER 1 instruction in all core subjects and utilize High-Quality Instructional Materials and aligned assessments; curriculum, instruction, and assessments will be designed to prompt complex thinking, integration of concepts and ideas, and application of learned skills to new material or novel situations.

**Strategy 2:** Utilize research-based products, materials, programs, technology, and interactive platforms that support literacy and numeracy, identify areas of opportunity, align intervention, and provide instructional resources.

D. Summary:

The district plans to utilize the Instructional Materials Allotment (IMA) to procure a science adoption curriculum for grades K-8.

Attachments:

Quote # 009004547, 009004635

E. Alternatives Considered:

F. Comments Received: TEA Approved Vendor

G. Administrative Recommendation: Information only

H. **Fiscal Impact and Cost:** This expenditure does not impact the local budget. Funds from the Instructional Materials Allotment (IMA) will be used for this expenditure.

I. **Monitoring and Reporting Timeline:** May 2025



**Houghton  
Mifflin  
Harcourt**

April 29, 2024

To Whom It May Concern  
Robstown Ind School District  
801 N 1st St  
Robstown TX 78380

Dear To Whom It May Concern,

Houghton Mifflin Harcourt (HMH) is pleased to offer our Multi-Program Incentive for the following products:

<b>Program</b>	<b>Price</b>	<b>Cost Proposal #</b>	<b>Coupon Code</b>
Into Science K-8 subtotal	\$210,351.15	009004547, 009004635	PRODPB10
Multi-Program Incentive	-\$21,035.15		
Total without S&H	\$189,316.35		
S&H with Incentive	\$19,878.22		
<b>Grand Total (includes S&amp;H)</b>	<b>\$209,194.57</b>		

Please attach this letter to your purchase order for proof of incentive. Purchase orders for all programs must be submitted together and must be submitted directly to HMH. Order must be placed via Disbursement to be eligible for the Multi-Program incentive. No returns, substitutions, or cancellations are allowed.

Houghton Mifflin Harcourt has been serving the educational needs of students, teachers, and schools since 1832. Our rich history as a global education company and extensive corporate resources allow our organization to offer a comprehensive set of needs-based solutions that help educators ensure every student is learning to high standards. Our system implementations and high-quality training ensure that educators will find success with our solutions.

Should you have any questions or if you would like additional information about this proposal, please contact the following HMH professional:

- Susan Arnold-Mirza Account Executive via email at [susan.arnold-mirza@hnhco.com](mailto:susan.arnold-mirza@hnhco.com).

Sincerely,

Jason Kwong  
Sr Sales Operations Analyst  
HMH Sales Operations



# Houghton Mifflin Harcourt

Proposal #009004547

Prepared For

## Robstown Ind School District

801 N 1st St  
Robstown TX 78380

Attention:

Joshua Garcia

joshua.garcia@robstownisd.net

For the Purchase of:

## TX Into Science K-5 Premium Package (1 year)

Includes Dual Language Incentive

Prepared By

Susan Arnold-Mirza

susan.arnold-mirza@hnhco.com

Please submit this proposal with your purchase order.

Purchase orders or duly executed service agreements for **Professional Services** purchased, must be submitted at least 30 days before the service event date.

For greater detail, the complete Terms of Purchases may be reviewed here:

<http://www.hnhco.com/common/terms-conditions>

Send **Check Payments** to:  
Houghton Mifflin Harcourt Publishing Company  
14046 Collections Center Drive  
Chicago, IL 60693

Attention:  
Joshua Garcia  
joshua.garcia@robstownisd.net

Send **Orders** to:  
orders@hnhco.com  
FAX: 800-269-5232

HMH Confidential and Proprietary

Date of Proposal: 4/19/2024

# Proposal for Robstown Ind School District

Expiration Date: 6/3/2024

ISBN	Title	Price	Quantity	Value of All Material	Free Materials Quantity
<b>Grade K</b>					
<b>Student Resource Package</b>					
1863948 9780358918608	Texas Into Science Premium Student Resource Package 1 Year Print and Digital Grade K	c \$117.90	200	\$23,580.00	
Package Includes: Texas Into Science Student Edition 1 Year Print Grade K Texas Into Science Student License 1 Year Digital Grade K					
Also includes: 1 Texas Premium Teacher Resource Package (1yr digital) with purchase of 18 Texas Premium Student Resource Packages					
1860370 9780358897460	Texas Arriba las Ciencias Student License Digital 1 Year Grade K	c \$24.00			15
<b>Total for Student Resource Package</b>		<b>\$23,580.00</b>			
<b>Teacher Resource Package</b>					
1863964 9780358918684	Texas Into Science Premium Teacher Resource Package 1 Year Print and Digital Grade K	c \$1,625.45			11
Package Includes: Texas Into Science Teacher's Guide Grade K Texas Into Science Teacher License 1 Year Digital Grade K Into Science FUNomenal Stories Big Book Grade K Safety Kit Grades K-8 Texas Into Science Non-Consumable Equipment Kit Grade K Texas Into Science Consumable Equipment Kit 1 Year Grade K					
1861144 9780358903321	Texas Arriba las Ciencias Digital Teacher Resource Package 1 Year Grade K	c \$100.00			1
<b>SPED</b>					
1861130 9780358900207	Texas Into Science Digital Teacher Resource Package 1 Year Grade K	c \$100.00			1
<b>Total for Teacher Resource Package</b>		<b>\$0.00</b>			
<b>Total for Grade K</b>		<b>\$23,580.00</b>			

Send **Check Payments** to:  
Houghton Mifflin Harcourt Publishing Company  
14046 Collections Center Drive  
Chicago, IL 60693

Attention:  
Joshua Garcia  
joshua.garcia@robstownisd.net

Send **Orders** to:  
orders@hnhco.com  
FAX: 800-269-5232

**HMH Confidential and Proprietary**

Date of Proposal: 4/19/2024

# Proposal for Robstown Ind School District

Expiration Date: 6/3/2024

ISBN	Title	Price	Quantity	Value of All Material	Free Materials Quantity
<b>Grade 1</b>					
<b>Student Resource Package</b>					
1863980	9780358918769 Texas Into Science Premium Student Resource Package 1 Year Print and Digital Grade 1	c \$134.65	200	\$26,930.00	
Package Includes: Texas Into Science Student Edition 1 Year Print Grade 1 Texas Into Science Student License 1 Year Digital Grade 1					
Also includes: 1 Texas Premium Teacher Resource Package (1yr digital) with purchase of 22 Texas Premium Student Resource Packages					
1860371	9780358897477 Texas Arriba las Ciencias Student License Digital 1 Year Grade 1	c \$24.00			15
<b>Total for Student Resource Package</b>				<b>\$26,930.00</b>	
<b>Teacher Resource Package</b>					
1863996	9780358918844 Texas Into Science Premium Teacher Resource Package 1 Year Print and Digital Grade 1	c \$2,314.95			9
Package Includes: Texas Into Science Teacher's Guide Grade 1 Texas Into Science Teacher License 1 Year Digital Grade 1 Texas Into Science FUNomenal Readers Complete Library Set of 6 Grade 1 Safety Kit Grades K-8 Texas Into Science Non-Consumable Equipment Kit Grade 1 Texas Into Science Consumable Equipment Kit 1 Year Grade 1					
1861184	9780358903727 Texas Arriba las Ciencias Digital Teacher Resource Package 1 Year Grade 1	c \$100.00			1
<b>SPED</b>					
1860862	9780358900603 Texas Into Science Digital Teacher Resource Package 1 Year Grade 1	c \$100.00			1
<b>Total for Teacher Resource Package</b>				<b>\$0.00</b>	
<b>Total for Grade 1</b>				<b>\$26,930.00</b>	

Send **Check Payments** to:  
Houghton Mifflin Harcourt Publishing Company  
14046 Collections Center Drive  
Chicago, IL 60693

Attention:  
Joshua Garcia  
joshua.garcia@robstownisd.net

Send **Orders** to:  
orders@hnhco.com  
FAX: 800-269-5232

**HMH Confidential and Proprietary**

Date of Proposal: 4/19/2024

**Proposal for  
Robstown Ind School District**

Expiration Date: 6/3/2024

ISBN	Title	Price	Quantity	Value of All Material	Free Materials Quantity
<b>Grade 2</b>					
<b>Student Resource Package</b>					
1864012 9780358918929	Texas Into Science Premium Student Resource Package 1 Year Print and Digital Grade 2	c \$143.95	198	\$28,502.10	
Package Includes: Texas Into Science Student Edition 1 Year Print Grade 2 Texas Into Science Student License 1 Year Digital Grade 2					
Also includes: 1 Texas Premium Teacher Resource Package (1yr digital) with purchase of 22 Texas Premium Student Resource Packages					
1860372 9780358897484	Texas Amiba las Ciencias Student License Digital 1 Year Grade 2	c \$24.00			15
<b>Total for Student Resource Package</b>		<b>\$28,502.10</b>			
<b>Teacher Resource Package</b>					
1864028 9780358919001	Texas Into Science Premium Teacher Resource Package 1 Year Print and Digital Grade 2	c \$2,519.30			9
Package Includes: Texas Into Science Teacher's Guide Grade 2 Texas Into Science Teacher License 1 Year Digital Grade 2 Texas Into Science FUNomenal Readers Complete Library Set of 6 Grade 2 Safety Kit Grades K-8 Texas Into Science Non-Consumable Equipment Kit Grade 2 Texas Into Science Consumable Equipment Kit 1 Year Grade 2					
1861224 9780358904120	Texas Amiba las Ciencias Digital Teacher Resource Package 1 Year Grade 2	c \$100.00			1
<b>SPED</b>					
1860902 9780358901006	Texas Into Science Digital Teacher Resource Package 1 Year Grade 2	c \$100.00			1
<b>Total for Teacher Resource Package</b>		<b>\$0.00</b>			
<b>Total for Grade 2</b>		<b>\$28,502.10</b>			

Send **Check Payments** to:  
Houghton Mifflin Harcourt Publishing Company  
14046 Collections Center Drive  
Chicago, IL 60693

Attention:  
Joshua Garcia  
joshua.garcia@robstownisd.net

Send **Orders** to:  
orders@hnhco.com  
FAX: 800-269-5232

**HMH Confidential and Proprietary**

Date of Proposal: 4/19/2024

## Proposal for Robstown Ind School District

Expiration Date: 6/3/2024

ISBN	Title	Price	Quantity	Value of All Material	Free Materials Quantity
<b>Grade 3 Student Resource Package</b>					
1864044	9780358919087 Texas Into Science Premium Student Resource Package 1 Year Print and Digital Grade 3 Package Includes: Texas Into Science Student Edition 1 Year Print Grade 3 Texas Into Science Student License 1 Year Digital Grade 3  Also includes: 1 Texas Premium Teacher Resource Package (1yr digital) with purchase of 22 Texas Premium Student Resource Packages	c \$150.60	210	\$31,626.00	
1860373	9780358897491 Texas Arriba las Ciencias Student License Digital 1 Year Grade 3	c \$24.00			15
<b>Total for Student Resource Package</b>		<b>\$31,626.00</b>			
<b>Teacher Resource Package</b>					
1884060	9780358919162 Texas Into Science Premium Teacher Resource Package 1 Year Print and Digital Grade 3 Package Includes: Texas Into Science Teacher's Guide Grade 3 Texas Into Science Teacher License 1 Year Digital Grade 3 Texas Into Science FUNomenal Readers Complete Library Set of 6 Grade 3 Safety Kit Grades K-8 Texas Into Science Non-Consumable Equipment Kit Grade 3 Texas Into Science Consumable Equipment Kit 1 Year Grade 3	c \$2,665.55			8
1861264	9780358904526 Texas Arriba las Ciencias Digital Teacher Resource Package 1 Year Grade 3	c \$100.00			1
<b>SPED</b>					
1860942	9780358901402 Texas Into Science Digital Teacher Resource Package 1 Year Grade 3	c \$100.00			1
<b>Total for Teacher Resource Package</b>		<b>\$0.00</b>			
<b>Total for Grade 3</b>		<b>\$31,626.00</b>			

Send **Check Payments** to:  
Houghton Mifflin Harcourt Publishing Company  
14046 Collections Center Drive  
Chicago, IL 60693

Attention:  
Joshua Garcia  
joshua.garcia@robstownisd.net

Send **Orders** to:  
orders@hnhco.com  
FAX: 800-269-5232

HMH Confidential and Proprietary

009004547

Sold:0000266259 Ship:0000266259

Page 5 of 10

Please submit this form with your purchase order



Date of Proposal: 4/19/2024

## Proposal for Robstown Ind School District

Expiration Date: 6/3/2024

ISBN	Title	Price	Quantity	Value of All Material	Free Materials Quantity
<b>Grade 4</b>					
<b>Student Resource Package</b>					
1864076 9780358919247	Texas Into Science Premium Student Resource Package 1 Year Print and Digital Grade 4	c \$140.15	200	\$28,030.00	
Package Includes: Texas Into Science Student Edition 1 Year Print Grade 4 Texas Into Science Student License 1 Year Digital Grade 4  Also includes: 1 Texas Premium Teacher Resource Package (1yr digital) with purchase of 25 Texas Premium Student Resource Packages					
1860374 9780358897507	Texas Arriba las Ciencias Student License Digital 1 Year Grade 4	c \$24.00			15
<b>Total for Student Resource Package</b>		<b>\$28,030.00</b>			
<b>Teacher Resource Package</b>					
1864092 9780358919322	Texas Into Science Premium Teacher Resource Package 1 Year Print and Digital Grade 4	c \$2,744.05			8
Package Includes: Texas Into Science Teacher's Guide Grade 4 Texas Into Science Teacher License 1 Year Digital Grade 4 Texas Into Science FUNomenal Readers Complete Library Set of 6 Grade 4 Safety Kit Grades K-8 Texas Into Science Non-Consumable Equipment Kit Grade 4 Texas Into Science Consumable Equipment Kit 1 Year Grade 4					
1861304 9780358904922	Texas Arriba las Ciencias Digital Teacher Resource Package 1 Year Grade 4	c \$100.00			1
<b>SPED</b>					
1860982 9780358901808	Texas Into Science Digital Teacher Resource Package 1 Year Grade 4	c \$100.00			1
<b>Total for Teacher Resource Package</b>		<b>\$0.00</b>			
<b>Total for Grade 4</b>		<b>\$28,030.00</b>			

Send **Check Payments** to:  
 Houghton Mifflin Harcourt Publishing Company  
 14046 Collections Center Drive  
 Chicago, IL 60693

Attention:  
 Joshua Garcia  
 joshua.garcia@robstownisd.net

Send **Orders** to:  
 orders@hnhco.com  
 FAX: 800-269-5232

**HMH Confidential and Proprietary**

Date of Proposal: 4/19/2024

# Proposal for Robstown Ind School District

Expiration Date: 6/3/2024

ISBN	Title	Price	Quantity	Value of All Material	Free Materials Quantity
<b>Grade 5</b>					
<b>Student Resource Package</b>					
1864108 9780358919407	Texas Into Science Premium Student Resource Package 1 Year Print and Digital Grade 5	c \$179.90	210	\$37,779.00	
Package Includes: Texas Into Science Student Edition 1 Year Print Grade 5 Texas Into Science Student License 1 Year Digital Grade 5					
Also includes: 1 Texas Premium Teacher Resource Package (1yr digital) with purchase of 25 Texas Premium Student Resource Packages					
1860375 9780358897514	Texas Arriba las Ciencias Student License Digital 1 Year Grade 5	c \$24.00			15
<b>Total for Student Resource Package</b>				<b>\$37,779.00</b>	
<b>Teacher Resource Package</b>					
1864124 9780358919483	Texas Into Science Premium Teacher Resource Package 1 Year Print and Digital Grade 5	c \$3,690.95			8
Package Includes: Texas Into Science Teacher's Guide Grade 5 Texas Into Science Teacher License 1 Year Digital Grade 5 Texas Into Science FUNomenal Readers Complete Library Set of 6 Grade 5 Safety Kit Grades K-8 Texas Into Science Non-Consumable Equipment Kit Grade 5 Texas Into Science Consumable Equipment Kit 1 Year Grade 5					
1861344 9780358905325	Texas Arriba las Ciencias Digital Teacher Resource Package 1 Year Grade 5	c \$100.00			1
<b>SPED</b>					
1861022 9780358902201	Texas Into Science Digital Teacher Resource Package 1 Year Grade 5	c \$100.00			1
<b>Total for Teacher Resource Package</b>				<b>\$0.00</b>	
<b>Total for Grade 5</b>				<b>\$37,779.00</b>	

Send **Check Payments** to:  
Houghton Mifflin Harcourt Publishing Company  
14046 Collections Center Drive  
Chicago, IL 60693

Attention:  
Joshua Garcia  
joshua.garcia@robstownisd.net

Send **Orders** to:  
orders@hnhco.com  
FAX: 800-269-5232

**HMH Confidential and Proprietary**

009004547 Sold:0000266259 Ship:0000266259

Page 7 of 10

Please submit this form with your purchase order

**Proposal for  
Robstown Ind School District**

ISBN	Title	Price	Quantity	Value of All Material	Free Materials Quantity
<b><u>Professional Services</u></b>					
<b>Leader Support for Into Science K-5</b>					
1864722	9780358922438 Texas Into Science and Arriba las Ciencias Leader Success Live Online 1-Hour Grade K-5 During this one-hour live online session, leaders learn about the design and resources of HMH Science programs. To help leaders develop a plan to guide implementation and set up teachers for a successful start, HMH Coaches share tools and best teaching and student learning practices to observe in the classroom. Leaders also preview the Teacher Success Pathways and resources on HMH Ed for ongoing support.	\$400.00	1		1
<b>Getting Started with Into Science K-5</b>					
1860032	9780358894117 Texas Into Science Getting Started In-Person (Two, 3 HR sessions), 6-Hour K-5 This three-hour Getting Started session introduces teachers to their new program's structure, essential resources, and implementation recommendations. Teachers will also explore Ed, HMH's teaching and learning platform, and the professional learning pathway on Ed. An HMH Coach will provide the introductory Getting Started session to one teacher group in the morning and a different group in the afternoon.  Getting Started is the initial step toward a successful first 30 days. Ongoing training and support will be also provided on Ed. There, teachers will access a guided learning pathway based on their grade level and implementation timeline. A recommended sequence of topics, which includes live sessions, videos, interactive media, and related resources, will help teachers plan, teach, and assess student learning using their new HMH program. After teachers complete each pathway topic, they receive a certificate of completion.	\$4,200.00	1		1
<b><u>Total for Professional Services</u></b>		<b>\$ 0.00</b>			

Send **Check Payments** to:  
Houghton Mifflin Harcourt Publishing Company  
14046 Collections Center Drive  
Chicago, IL 60693

Attention:  
Joshua Garcia  
joshua.garcia@robstownisd.net

Send **Orders** to:  
orders@hnhco.com  
FAX: 800-269-5232

Date of Proposal: 4/19/2024

Proposal for  
**Robstown Ind School District**

Expiration Date: 6/3/2024

ISBN	Title	Price	Quantity	Value of All Material	Free Materials Quantity
------	-------	-------	----------	-----------------------	-------------------------

<b>Total Savings:</b>	<b>\$142,152.60</b>
<b>Subtotal Purchase Amount:</b>	<b>\$176,447.10</b>
<b>Shipping &amp; Handling:</b>	<b>\$18,526.95</b>
<b>Total Cost of Proposal (PO Amount):</b>	<b>\$194,974.05</b>

**\*\*Please add proper sales tax to your order\*\***

Send **Check Payments** to:  
Houghton Mifflin Harcourt Publishing Company  
14046 Collections Center Drive  
Chicago, IL 60693

Attention:  
Joshua Garcia  
joshua.garcia@robstownisd.net

Send **Orders** to:  
orders@hnhco.com  
FAX: 800-269-5232

**HMH Confidential and Proprietary**

Proposal for  
Robstown Ind School District

**Total Cost of Proposal (PO Amount): \$194,974.05**

Thank you for considering HMH as your partner. We are committed to providing an excellent experience and delivering ongoing, high-quality service to our customers. To meet these goals, we want to ensure you are aware of the below Terms of Purchase. These terms help us process your order quickly, efficiently, and accurately, ensuring successful delivery and implementation of our solutions.

- Please return this cost proposal with your signed purchase order that matches product, prices and shipping charges.
- Provide the exact address for *delivery* of print materials. The shipping address may be your district warehouse or individual school sites, but it is essential that this is accurate.
- Please supply the name of each important district point of contact for all aspects of the solution including their direct contact information (email/phone):
  - o Point of Contact for Print materials
  - o Point of Contact for Digital materials
  - o Point of Contact for Scheduling Professional Development
- Please confirm that we have the correct 'Ship to' and 'Sold to' information on the cost proposal.
 

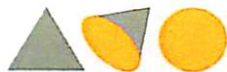
<b>Ship to:</b>	<b>Sold to:</b>
Robstown ISD	Robstown ISD
801 N 1St St	801 N 1St St
Robstown, TX 78380-2608	Robstown, TX 78380-2608
- Please provide funding start and end dates.
- Please note that all products and services will be billed upon the processing of your purchase order.
- Our payment terms are 30 days from the invoice date.
- Print subscription material quantities may be adjusted across grades for like products, to accommodate enrollment fluctuations, quantities cannot be adjusted between different programs or copyrights.
- Our shipping terms are FOB shipping point. The shipping term for your proposal is Destination.
- Any proposed shipping or tax amount provided on this proposal, is based on the Ship To account location quoted within.
- If the location of your delivery changes, please include the proper sales tax and shipping charges for that location in the applicable Purchase Order
- Should any of these Terms of Sale conflict with any preprinted terms on your purchase order, the HMH terms of service shall apply.

Thank you in advance for supplying us with the necessary information at time of purchase. Our goal is to ensure your success throughout the duration of this agreement, which starts with a highly successful delivery of our solution.

For greater detail, the complete Terms of Purchase may be reviewed here: <http://www.hmhco.com/common/terms-conditions>

Date of Proposal: 4/19/2024

Proposal Expiration Date: 6/3/2024



**Houghton Mifflin Harcourt**

Send **Check Payments** to:  
Houghton Mifflin Harcourt Publishing Company  
14046 Collections Center Drive  
Chicago, IL 60693

Attention:  
Joshua Garcia  
joshua.garcia@robstownisd.net

Send **Orders** to:  
orders@hnhco.com  
FAX: 800-269-5232

HMH Confidential and Proprietary



# Houghton Mifflin Harcourt

Proposal #009004635

Prepared For

## Robstown Ind School District

801 N 1st St  
Robstown TX 78380

Attention:

Joshua Garcia

joshua.garcia@robstownisd.net

For the Purchase of:

## TX Into Science 6-8 Hybrid Package with Kits (1 year)

Includes Dual Language Incentive

Prepared By

Susan Arnold-Mirza

susan.arnold-mirza@hmc.com

Please submit this proposal with your purchase order.

Purchase orders or duly executed service agreements for **Professional Services** purchased, must be submitted at least 30 days before the service event date.

For greater detail, the complete Terms of Purchases may be reviewed here:

<http://www.hmhco.com/common/terms-conditions>

Send **Check Payments** to:  
Houghton Mifflin Harcourt Publishing Company  
14046 Collections Center Drive  
Chicago, IL 60693

Attention:  
Joshua Garcia  
joshua.garcia@robstownisd.net

Send **Orders** to:  
orders@hmc.com  
FAX: 800-269-5232

HMH Confidential and Proprietary

Date of Proposal: 4/19/2024

## Proposal for Robstown Ind School District

Expiration Date: 6/3/2024

ISBN	Title	Price	Quantity	Value of All Material	Free Materials Quantity
<b>Grade 6</b>					
<b>Student Resource Package</b>					
1863852	9780358918127 Texas Into Science Hybrid Student Resource Package 1 Year Grade 6 Package Includes: Texas Into Science Student Activity Guide 1 Year Print Grade 6 Texas Into Science Student License 1 Year Digital Grade 6  Also includes: 1 Texas Hybrid Teacher Resource Package (1yr digital) with purchase of 75 Texas Hybrid Student Resource Package	c \$38.20	200	\$7,640.00	
1860436	9780358898122 Texas Arriba las Ciencias Student License Digital 1 Year Grade 6	c \$27.00			15
<b>Total for Student Resource Package</b>				<b>\$7,640.00</b>	
<b>Teacher Resource Package</b>					
1863868	9780358918202 Texas Into Science Hybrid Teacher Resource Package 1 Year Grade 6 Package Includes: Texas Into Science Teacher's Guide Grade 6 Texas Into Science Teacher License 1 Year Digital Grade 6	c \$189.75			2
1861384	9780358905721 Texas Arriba las Ciencias Digital Teacher Resource Package 1 Year Grade 6	c \$100.00			1
<b>SPED</b>					
1861062	9780358902607 Texas Into Science Digital Teacher Resource Package 1 Year Grade 6	c \$100.00			1
<b>Total for Teacher Resource Package</b>				<b>\$0.00</b>	
<b>Equipment Kits</b>					
1867422	9780358937869 Texas Into Science Non-Consumable Equipment Kit Grade 6 Without Microscope	c \$1,062.15	2	\$2,124.30	
1860714	9780358899655 Texas Into Science Consumable Equipment Kit Grade 6	c \$612.32	2	\$1,224.64	
<b>Total for Equipment Kits</b>				<b>\$3,348.94</b>	
<b>Total for Grade 6</b>				<b>\$10,988.94</b>	

Send **Check Payments** to:  
Houghton Mifflin Harcourt Publishing Company  
14046 Collections Center Drive  
Chicago, IL 60693

Attention:  
Joshua Garcia  
joshua.garcia@robstownisd.net

Send **Orders** to:  
orders@hnhco.com  
FAX: 800-269-5232

**HMH Confidential and Proprietary**

009004635

Sold:0000266259 Ship:0000266259

Page 2 of 7

Please submit this form with your purchase order

Date of Proposal: 4/19/2024

## Proposal for Robstown Ind School District

Expiration Date: 6/3/2024

ISBN	Title	Price	Quantity	Value of All Material	Free Materials Quantity
<b>Grade 7</b>					
<b>Student Resource Package</b>					
1863884	9780358918288 Texas Into Science Hybrid Student Resource Package 1 Year Grade 7	c \$38.20	170	\$6,494.00	
Package Includes: Texas Into Science Student Activity Guide 1 Year Print Grade 7 Texas Into Science Student License 1 Year Digital Grade 7  Also includes: 1 Texas Hybrid Teacher Resource Package (1yr digital) with purchase of 75 Texas Hybrid Student Resource Package					
1860437	9780358898139 Texas Arriba las Ciencias Student License Digital 1 Year Grade 7	\$27.00			15
<b>Total for Student Resource Package</b>		<b>\$6,494.00</b>			
<b>Teacher Resource Package</b>					
1863900	9780358918363 Texas Into Science Hybrid Teacher Resource Package 1 Year Grade 7	c \$189.75			2
Package Includes: Texas Into Science Teacher's Guide Grade 7 Texas Into Science Teacher License 1 Year Digital Grade 7					
1861408	9780358905967 Texas Arriba las Ciencias Digital Teacher Resource Package 1 Year Grade 7	\$100.00			1
<b>SPED</b>					
1861086	9780358902843 Texas Into Science Digital Teacher Resource Package 1 Year Grade 7	c \$100.00			1
<b>Total for Teacher Resource Package</b>		<b>\$0.00</b>			
<b>Equipment Kits</b>					
1867426	9780358937883 Texas Into Science Non-Consumable Equipment Kit Grade 7 Without Microscope	c \$1,396.57	2	\$2,793.14	
1860732	9780358899747 Texas Into Science Consumable Equipment Kit Grade 7	c \$961.30	2	\$1,922.60	
<b>Total for Equipment Kits</b>		<b>\$4,715.74</b>			
<b>Total for Grade 7</b>		<b>\$11,209.74</b>			

Send **Check Payments** to:  
 Houghton Mifflin Harcourt Publishing Company  
 14046 Collections Center Drive  
 Chicago, IL 60693

Attention:  
 Joshua Garcia  
 joshua.garcia@robstownisd.net

Send **Orders** to:  
 orders@hmhco.com  
 FAX: 800-269-5232

**HMH Confidential and Proprietary**



Date of Proposal: 4/19/2024

## Proposal for Robstown Ind School District

Expiration Date: 6/3/2024

ISBN	Title	Price	Quantity	Value of All Material	Free Materials Quantity
<b>Grade 8</b>					
<b>Student Resource Package</b>					
1863916 9780358918448	Texas Into Science Hybrid Student Resource Package 1 Year Grade 8	c \$38.20	170	\$6,494.00	
Package Includes: Texas Into Science Student Activity Guide 1 Year Print Grade 8 Texas Into Science Student License 1 Year Digital Grade 8  Also includes: 1 Texas Hybrid Teacher Resource Package (1yr digital) with purchase of 75 Texas Hybrid Student Resource Package					
1860438 9780358898146	Texas Arriba las Ciencias Student License Digital 1 Year Grade 8	\$27.00			15
<b>Total for Student Resource Package</b>				<b>\$6,494.00</b>	
<b>Teacher Resource Package</b>					
1863932 9780358918523	Texas Into Science Hybrid Teacher Resource Package 1 Year Grade 8	c \$189.75			2
Package Includes: Texas Into Science Teacher's Guide Grade 8 Texas Into Science Teacher License 1 Year Digital Grade 8					
1861432 9780358906209	Texas Arriba las Ciencias Digital Teacher Resource Package 1 Year Grade 8	\$100.00			1
<b>SPED</b>					
1861110 9780358903086	Texas Into Science Digital Teacher Resource Package 1 Year Grade 8	c \$100.00			1
<b>Total for Teacher Resource Package</b>				<b>\$0.00</b>	
<b>Equipment Kits</b>					
1860748 9780358899822	Texas Into Science Non-Consumable Equipment Kit Grade 8	c \$1,617.74	2	\$3,235.48	
1860750 9780358899839	Texas Into Science Consumable Equipment Kit Grade 8	c \$988.12	2	\$1,976.24	
<b>Total for Equipment Kits</b>				<b>\$5,211.72</b>	
<b>Total for Grade 8</b>				<b>\$11,705.72</b>	

Send **Check Payments** to:  
 Houghton Mifflin Harcourt Publishing Company  
 14046 Collections Center Drive  
 Chicago, IL 60693

Attention:  
 Joshua Garcia  
 joshua.garcia@robstownisd.net

Send **Orders** to:  
 orders@hnhco.com  
 FAX: 800-269-5232

**HMH Confidential and Proprietary**

009004635

Sold:0000266259 Ship:0000266259

Page 4 of 7

Please submit this form with your purchase order

Date of Proposal: 4/19/2024

Proposal for  
**Robstown Ind School District**

Expiration Date: 6/3/2024

ISBN	Title	Price	Quantity	Value of All Material	Free Materials Quantity
<b><u>Professional Services - Into Science 6-8</u></b>					
<b>Leader Support for Into Science 6-8</b>					
1864763	9780358922407 Texas Into Science Leader Success Live Online 1-Hour Grade 6-8 During this one-hour live online session, leaders learn about the design and resources of their HMH program. To help leaders develop a plan to guide implementation and set up teachers for a successful start, HMH Coaches share tools and best teaching and student learning practices to observe in the classroom. Leaders also preview the Teacher Success Pathways and resources on HMH Ed for ongoing support.	\$400.00			1
<b><u>Total for Professional Services - Into Science 6-8</u></b>		<b>\$ 0.00</b>			

Send **Check Payments** to:  
Houghton Mifflin Harcourt Publishing Company  
14046 Collections Center Drive  
Chicago, IL 60693

Attention:  
Joshua Garcia  
joshua.garcia@robstownisd.net

Send **Orders** to:  
orders@hnhco.com  
FAX: 800-269-5232

**HMH Confidential and Proprietary**

009004635

Sold:0000266259 Ship:0000266259

Page 5 of 7

Please submit this form with your purchase order

# Proposal for Robstown Ind School District

ISBN	Title	Price	Quantity	Value of All Material	Free Materials Quantity
------	-------	-------	----------	-----------------------	-------------------------

<i>Total Savings:</i>	\$3,353.50
<i>Subtotal Purchase Amount:</i>	\$33,904.40
<i>Shipping &amp; Handling:</i>	\$3,559.96
<b><i>Total Cost of Proposal (PO Amount):</i></b>	<b>\$37,464.36</b>

**\*\*Please add proper sales tax to your order\*\***

Send **Check Payments** to:  
 Houghton Mifflin Harcourt Publishing Company  
 14046 Collections Center Drive  
 Chicago, IL 60693

Attention:  
 Joshua Garcia  
 joshua.garcia@robstownisd.net

Send **Orders** to:  
 orders@hnhco.com  
 FAX: 800-269-5232

**HMH Confidential and Proprietary**

# Proposal for Robstown Ind School District

**Total Cost of Proposal (PO Amount): \$37,464.36**

Thank you for considering HMH as your partner. We are committed to providing an excellent experience and delivering ongoing, high-quality service to our customers. To meet these goals, we want to ensure you are aware of the below Terms of Purchase. These terms help us process your order quickly, efficiently, and accurately, ensuring successful delivery and implementation of our solutions.

- Please return this cost proposal with your signed purchase order that matches product, prices and shipping charges.
- Provide the exact address for *delivery* of print materials. The shipping address may be your district warehouse or individual school sites, but it is essential that this is accurate.
- Please supply the name of each important district point of contact for all aspects of the solution including their direct contact information (email/phone):
  - o Point of Contact for Print materials
  - o Point of Contact for Digital materials
  - o Point of Contact for Scheduling Professional Development
- Please confirm that we have the correct 'Ship to' and 'Sold to' information on the cost proposal.
 

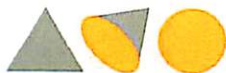
<b>Ship to:</b>	<b>Sold to:</b>
Robstown ISD	Robstown ISD
801 N 1St St	801 N 1St St
Robstown, TX 78380-2608	Robstown, TX 78380-2608
- Please provide funding start and end dates.
- Please note that all products and services will be billed upon the processing of your purchase order.
- Our payment terms are 30 days from the invoice date.
- Print subscription material quantities may be adjusted across grades for like products, to accommodate enrollment fluctuations, quantities cannot be adjusted between different programs or copyrights.
- Our shipping terms are FOB shipping point. The shipping term for your proposal is Destination.
- Any proposed shipping or tax amount provided on this proposal, is based on the Ship To account location quoted within.
- If the location of your delivery changes, please include the proper sales tax and shipping charges for that location in the applicable Purchase Order
- Should any of these Terms of Sale conflict with any preprinted terms on your purchase order, the HMH terms of service shall apply.

Thank you in advance for supplying us with the necessary information at time of purchase. Our goal is to ensure your success throughout the duration of this agreement, which starts with a highly successful delivery of our solution.

For greater detail, the complete Terms of Purchase may be reviewed here: <http://www.hmhco.com/common/terms-conditions>

Date of Proposal: 4/19/2024

Proposal Expiration Date: 6/3/2024



## Houghton Mifflin Harcourt

Send **Check Payments** to:  
Houghton Mifflin Harcourt Publishing Company  
14046 Collections Center Drive  
Chicago, IL 60693

Attention:  
Joshua Garcia  
joshua.garcia@robstownisd.net

Send **Orders** to:  
orders@hnhco.com  
FAX: 800-269-5232

**HMH Confidential and Proprietary**