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April 18, 2024

Steve Summers
Waunakee School District
905 Bethel Cir.
Waunakee Wi.

Arboretum School alternate WHSPR fixture, including shift labor

Westphal & Company, Inc. would like to present a Quote for the project referenced above:

Quote: \$755,125.00

Included in this quote is supply and installation of WHSPR LED flat panel fixtures to replace existing fluorescent fixtures per the same layout, recessed lighting will be upgraded to new recessed LED fixtures, mechanical room lighting will be upgraded to new LED fixtures to match. Lighting controls to be added in corridors to include occupancy sensor's to automatically turn the lights off during unoccupied times, classrooms will have occupancy sensors installed to automatically control the lights when unoccupied and new switches with the capability to manually dim all fixtures in the classrooms. Small rooms, mechanical spaces and office spaces will have occupancy switches installed for automatic control.

Included in quote is shift labor working (4) 10-hour days, 12:00pm to 8:30PM Monday-Thursday

- Demo existing fixtures and dispose in owner provided dumpsters
- Install new fixtures, secure fixtures to ceiling grid
- Install new system sensor lighting control devices and dimming cables, set up lighting control devices off time and sensitivity per owners request
- Install new or extend existing lighting branch circuits as needed for new fixture installation
- All EM or night light fixtures will be switched off with occupancy sensors and still have the ability to automatically switch on during a power failure
- All classrooms will have (2) zones with dimming control of each
- Specialty fixtures in the LMC and main stairwell will be replaced from the existing fluorescent lamps to LED replacement lamps.
- Excluded in this proposal is the Cafeteria and Gymnasium lighting, both have already had LED upgrades.

General notes:

1. Excludes
 - a. Any contingency
 - b. Any lamp recycling or disposal

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- c. Any dumpster rental or fees
- 2. All work to be performed during normal Westphal & Co. working hours
- 3. Any unforeseen or additional work outside of our interpretation of scope may increase price

These quotations are based on current commodity pricing for the electrical materials used in our scope and are valid for (30) days. Westphal & Company, Inc. reserves the right to modify these quotations if there is a significant scope or commodity pricing increase or decrease prior to entering any contractual agreements. Also, any deviations from scope, changes to schedule, or changes in locations may reflect a change in pricing. Please let me know if you have any questions or need additional information.

Nate Frisch

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