

Bus Camera RFP Matrix

Vendor	247	REI		247	REI	
Cost of the project - Possible 40 points	40	0	Fleet Total	\$140,582.00	\$183,000.00	Buses
Technical compliance with RFP requirements - Possible 20 p	20	20	Installations	\$39,650.00	\$25,550.00	Mini Buses
Consistency with our current environment - Possible 10 poin	10	10	Wifi/Cellular Install	\$5,000.00	\$3,050.00	Mini Vans
Service, warranty, and training - Possible 10 points	10	10	Bus Antennas, installed	\$34,656.00	\$25,909.92	Cell License
Financial Responsibility - Possible 10 Points	10	10	1st Year cloud manager	\$19,152.00	\$4,672.00	Shipping Fee
Vendor experience and references - Possible 10 Points	10	10	1st 1000 cell minutes	\$1,200.00	\$70,560.00	Installation and Removal
			Maintenance Plan	\$13,300.00		
Total	100	60				
			Total	\$253,540.00	\$312,741.92	
			Plus for StopArm	\$365.00	\$800.00	
			# buses	61	61	
				\$22,265.00	\$48,800.00	
Grand Total				\$275,805.00	\$361,541.92	