



**NORTH SLOPE BOROUGH SCHOOL DISTRICT  
MEMORANDUM**

**TO:** Esther Evikana, President  
Members of the School Board

**THROUGH:** David Vadiveloo, Superintendent *D Vadiveloo*

**THROUGH:** Megan Williams, Director of Finance *MW*

**FROM:** Reginald Santos, Director of Information Technology *RS*

**DATE:** May 4, 2026

**SUBJECT:** Technology Inventory Surplus (Apple Devices)

**Memo No: SB26-136  
(Action Item)**

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**NSBSD Policy Manual:**

BP 3270, Sale and Disposal of Books, Equipment and Supplies (Personal Property): The School Board recognizes that the district may own personal property which is unusable, obsolete, or no longer needed by the district and that the disposal of property may be in the best interest of the district. The Superintendent or designee shall identify to the Board all inventoried personal property not needed by the district, together with the estimated value and recommended disposition. With Board approval, the Superintendent or designee shall arrange for the sale or disposal of district personal property in accordance with state law.

**NSBSD STRATEGIC PLAN**

Financial & Operational Stewardship: 7.0 Standardize high-functioning, efficient, student-focused operations.

**Issue Summary**

The North Slope Borough School District (NSBSD) is requesting Board approval to declare surplus and dispose of the district's retired Apple device fleet (MacBooks and iPads) through a competitive resale process facilitated by TrustTrade, a device resale brokerage service.

TrustTrade acted on behalf of NSBSD to solicit multiple buyback proposals from qualified vendors and evaluate them based on overall value, risk, payment terms, and service offerings. Based on this process, NSBSD, in coordination with TrustTrade, selected **Total Technology** as the highest-value and lowest-risk vendor.

Key factors supporting this selection include:

- **A guaranteed minimum payout with a 60% upfront payment (\$454,948)** at time of pickup
- **Estimated total payout of approximately \$530,772** based on device grading
- No deductions for missing chargers or accessories
- White-glove packaging, logistics, and haul-away services included
- Strong environmental and data security certifications (R2v3, ISO standards)

After TrustTrade's brokerage fee, the district's **estimated net return is approximately \$477,695.**





Approval of this surplus action will allow NSBSD to proceed with the secure resale, recycling, and value recovery of outdated technology assets.

### **Background**

NSBSD maintains a structured technology lifecycle management strategy aligned with a 4-year Apple device refresh cycle. This approach ensures that students and staff are equipped with reliable, secure, and up-to-date technology while maximizing the resale value of devices before they significantly depreciate.

The current Apple fleet being proposed for surplus has reached the end of its instructional lifecycle. Continuing to operate these devices would result in:

- Increased maintenance and support costs
- Reduced performance impacting instruction
- Lower resale value if delayed further

By selling devices within the optimal lifecycle window, NSBSD captures higher market value and avoids diminishing returns.

### **Financial Benefits**

The resale of the retired fleet is expected to generate hundreds of thousands of dollars in return to the district, which will be:

- Reinvested into future device refresh cycles
- Used to supplement future funding requests from the North Slope Borough Capital Improvement Project Management (CIPM)
- Structured to support a sustainable refresh model, reducing long-term reliance on large one-time funding requests

This model allows NSBSD to operate more like an asset-managed program rather than a replace-on-failure model, improving long-term financial efficiency.

NSBSD also recognizes and appreciates the North Slope Borough CIPM for their continued support in funding the replacement of the district's technology fleet. This partnership enables the district to maintain modern learning environments while implementing responsible financial stewardship practices.

### **Environmental and Data Security Benefits**

NSBSD is committed to responsible environmental practices and student data protection. Through this process:

- Devices are either **refurbished for reuse or recycled responsibly**
- Vendors adhere to **R2v3 certified recycling standards**, ensuring environmentally safe disposal and material recovery
- All devices undergo **secure data destruction**, protecting student and staff information in compliance with FERPA and other privacy requirements

This approach reduces electronic waste, extends the lifecycle of usable devices, and supports sustainability efforts aligned with district values.

### **Strategic Impact**

This surplus and resale process supports several key district priorities:





- Financial stewardship through asset recovery and reinvestment
- Technology sustainability via a predictable refresh cycle
- Environmental responsibility through certified recycling and reuse
- Data security compliance through certified sanitization processes

**Proposed Motion:**

“I move that the NSBSD Board of Education approve the disposal of the technology inventory surplus (Apple Devices) as provided.”

Motion by \_\_\_\_\_ Seconded by \_\_\_\_\_

Vote \_\_\_\_\_

**Signature:** *DS Vadiveloo*

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**Signature:** *[Signature]*

[Reginald Santos \(May 14, 2026 15:20:21 AKDT\)](#)

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