

| Criterion | CDW | Dell | NO PREFERENCE |
|----------------------|------------|-------------|----------------------|
| 1 - Alignment | 3.50 | 3.30 | N/A |
| 2 - Device Quality | 3.32 | 3.37 | N/A |
| 3 - Deployment | 3.21 | 3.42 | N/A |
| 4 - Supply Chain | 3.15 | 3.25 | N/A |
| 5 - Pricing | 2.30 | 3.45 | N/A |
| 6 - Partnership | 3.30 | 3.50 | N/A |
| 7 - Overall Value | 2.80 | 3.40 | N/A |
| CRITERION AVERAGE | 3.08 | 3.38 | N/A |
| RECOMMENDATION TOTAL | 1 | 13 | 6 |
| RECOMMENDATION % | 5% | 65% | 30% |