

2025-2026 School Food Service Prime Vendor Proposals Summary

Products	2024-2025		2025-2026	
	Upper Lakes Foods		Upper Lakes Foods	
Produce		6%		15%
MSFBG Bid Items		\$1.95		\$2.05
Commodities		\$4.00		\$4.25
Net Off Invoice (NOI)		\$0.88		\$2.05

Delano Public Schools requested proposals from vendors interested in becoming the prime vendor for the district, we in turn, would guarantee to purchase 80% of our commercial food products from the vendor.

The following products are excluded from purchase from the Prime Vendor:
milk, bread, specialty items, chemicals and paper products.

The Request for Proposal ad was posted in the Delano Herald Journal's legal section in the March 21 and March 28, 2025 editions; proposals had to be received in the District Office by 1 PM on April 21, 2025.

Mel Wiese, Food Service Director, sent the specs to the following vendors requesting that they provide the district with a proposal:

Upper Lakes Foods (current vendor)
Sysco
US Foods

RECOMMENDATION:

Recommend Upper Lakes Foods as the prime vendor for 2025-2026 school year, with up to three one-year renewals.