

MEETING DATE: June 15, 2015

AGENDA ITEM: Consider Approval of Instruction Materials Purchase

PRESENTER: Kathy Allen and Earl Husfeld

ALIGNS TO BOARD PRIORITIES(S):

• Learning – The District will provide an aligned, rigorous curriculum, with instructional and technology programs preparing students to meet or exceed all educational standards.

BACKGROUND INFORMATION:

- Per Board Policy CH(LOCAL), any single budgeted purchase of goods or services that costs \$50,000 or more, regardless of whether the goods or services are competitively purchased, shall require Board approval before a transaction may take place.
- SB6 enacted by the 82nd Texas Legislature, significantly modified the funding and process for adopting instructional materials and paying for technology by creating a per student instructional materials allotment (IMA) with adjustments for districts with high growth.
- Districts have two options for purchasing instructional materials with IMA funds:
 - Districts adopting SBOE approved textbooks can order materials directly through TEA via the EMAT system. The EMAT system is the state warehouse for SBOE adopted materials.
 - Non-SBOE adopted materials, discounted SBOE adopted materials, or upgrades to existing adoption orders cannot be ordered directly through EMAT and must be order through a disbursement process.

ADMINISTRATIVE CONSIDERATIONS:

- Upgrade K-5 EnVision math products to 8 years print and 8 years digital access.
 The current commitment is 4 years print and digital. Due to this being an
 upgrade of an existing adoption, the district cannot order these products directly
 through EMAT and will need to complete a disbursement purchase.
- Proclamation 2015 Purchase Interactive Music program for grades K-6. This
 product is not available for purchase through EMAT.
- Proclamation 2015 Purchase K-12 Houghton Mifflin Harcourt (HMH) Social Studies materials. Due to the number of HMH titles adopted by Aledo ISD, the District with receive a discounted price for the purchase of HMH social studies and math instructional materials. In order to receive the discounted price the District must order directly through the HMH Company rather than EMAT.

• Purchase Success Maker online acceleration and intervention computer program for reading and math in grades K-8.

FISCAL NOTE: The total cost not to exceed \$402,783.19 will be paid for out of Instruction Material Allotment funds.

ADMINISTRATIVE RECOMMENDATIONS: Administration recommends the Board of Trustees approve the purchase of instructional materials as written and presented.

ALEDO INDEPENDENT SCHOOL DISTRICT PURCHASE/BID FOR APPROVAL JUNE, 15, 2015

BID NO.	DESCRIPTION/FUNDING SOURCE	AMOUNT	RECOMENDED VENDORS
TASB	TX HMH AGA Class Set Package - Teacher and student	\$83,370.00	Houghton Mifflin Harcourt
BuyBoard	instructional materials for Algebra I, Geometry		
TASB	HMH AGA Hybrid Package – Algebra I, Geometry, Algebra II	\$20,182.00	Houghton Mifflin Harcourt
BuyBoard			
TASB	HMH Texas Social Studies Pkg B - Hybrid	\$150,500.77	Houghton Mifflin Harcourt
BuyBoard			
TASB	Envision Math grades K-5 - instructional materials for students	\$85,680.08	Pearson
BuyBoard			
TASB	Success Maker on-line interactive intervention and acceleration	\$30,469.50	Pearson
BuyBoard	computer license for grades K-8		
TASB	Interactive Music program for grades K-6	\$32,580.84	Silver Burdette/Pearson
BuyBoard			

Total \$402,783.19

Proposal Date: 6/5/2015

Proposal for Aledo Ind School District TX HMH AGA Class Set Package

Expiration Date:7/20/2015

Total Cost of Proposal (PO Amount):

\$83,370.00

This is a cost proposal only. Orders submitted under this proposal on or before the expiration date are subject to acceptance at Houghton Mifflin Harcourt's main office and are subject to the applicable terms in Houghton Mifflin Harcourt's invoice issues for such order.

Date of Proposal: 6/5/2015

Proposal Expiration Date:7/20/2015



Houghton Mifflin Harcourt

Prices: Prices quoted are wholesale school prices and do not include transportation charges unless otherwise stated in this proposal. These wholesale school prices apply to the educational customers of Houghton Mifflin Harcourt. Prices quoted are valid for orders submitted on or before the expiration date set forth in the proposal.

Educational customers are billed at wholesale school price, f.o.b. shipping point, with a prepaid transportation charge and, unless the customer specifically requests otherwise, a charge for our guarantee of delivery is added to the invoice when shipped via U.S. Postal service. For educational customers preferring f.o.b. destination billing, ten and a half percent (10.5%) of wholesale school price is added and we pay transportation charges and guarantee delivery. Prices do not include any sales tax. Applicable sales tax, if any, will be added to the invoice unless an appropriate tax exemption certificate has been furnished to Houghton Mifflin Harcourt.

Upon receipt of purchase order, gratis items will be shipped in direct proportion to pupil materials purchased. If purchases vary from those included in this proposal, gratis items will change accordingly. Gratis items may also change if purchase is other than a direct school district to publisher order, such as via a third-party vendor or jobber.



Houghton Mifflin Harcourt

C = Contract Price
Attention:
Kathy Allen
kallen@aledo.k12.tx.us

HMH Confidential and Proprietary

Customer Service 9205 South Park Center Loop Orlando, FL 32819 FAX: 800-269-5232 k12orders@hmhpub.com Proposal Date: 6/3/2015

Proposal for Aledo Ind School District HMH AGA Hybrid

Expiration Date:7/18/2015

Total Cost of Proposal (PO Amount):

\$ 20,182.00

This is a cost proposal only. Orders submitted under this proposal on or before the expiration date are subject to acceptance at Houghton Mifflin Harcourt's main office and are subject to the applicable terms in Houghton Mifflin Harcourt's invoice issues for such order.

Date of Proposal: 6/3/2015

Proposal Expiration Date:7/18/2015



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Houghton Mifflin Harcourt

C = Contract Price
Attention:
Debbie Mantooth
dmantooth@aledo.k12.tx.us

HMH Confidential and Proprietary

Customer Service 9205 South Park Center Loop Orlando, FL 32819 FAX: 800-269-5232

k12orders@hmhpub.com

Proposal Date: 5/28/2015

Proposal for **Aledo Ind School District** TX Social Studies Pkg B - Hybrid

Expiration Date:7/12/2015

Total Cost of Proposal (PO Amount): \$ 150,500,77

This is a cost proposal only. Orders submitted under this proposal on or before the expiration date are subject to acceptance at Houghton Mifflin Harcourt's main office and are subject to the applicable terms in Houghton Mifflin Harcourt's invoice issues for such order.

Date of Proposal: 5/28/2015

Proposal Expiration Date:7/12/2015



Houghton Mifflin Harcourt

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Houghton Mifflin Harcourt

C = Contract Price Attention: Kathy Allen kallen@aledo.k12.tx.us

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Customer Service 9205 South Park Center Loop Orlando, FL 32819 FAX: 800-269-5232 k12orders@hmhpub.com



Pearson

6025 Commerce Drive, #550 Irving, Texas 75063 Telephone: 800 527 2701 Fax: 877-290-4493 www.PearsonSchool.com

June 11th, 2015

Aledo ISD:

Per Aledo ISD request, below is a confirmation that:

- Aledo ISD purchased EnVision Math 4 year (Digital License & SE consumables) in 2014 (Doc Control #1007521990) and paid in full. Amount = \$142,728.60
- Aledo ISD would like to purchase the 8 year EnVision Math offering instead of the 4 year offering. Purchase Price = \$228,408.68
- Pearson will apply the previously paid funds in the amount of \$142,728.60 towards the new order for EnVision Math 8 year (Digital License & SE consumable). \$228,408.68 less \$142,728.60 = \$85,680,08

Please feel free to call with questions and or concerns.

John F. Campbell

Business Manager - Pearson 214-524-5804 john.campbell@pearson.com

cc: Amy C. Jana D. Stephanie H. **INVOICE**

Table | Ta

BILL TO: LOCATED AT:

ATTN: ACCOUNTS PAYABLE ALEDO ISD 1008 BAILEY RANCH RD ALEDO, TX 76008-4407 MULTIPLE LOCATIONS

Reference Number: 6125231

PURCHASE INFORMATION		SHIPPING INFORMATION		PAYMENT INFORMATION				
PURCHASE ORDER: CUSTOMER CONTRACT NUMBER: NCS CONTRACT NUMBER: 6125231		(MOST RECENT SHIPMENT) SHIP DATE: CARRIER: B/L NUMBER:		TERMS: PAY ON RECEIPT DUE DATE: 01-JUL-15 CONTACT: http://support.pearsonschool.com			onschool.com -Free) ect Dial)	
	DESCR	PTION	U/M	QTY	T A X	UNIT PRICE	EXTENDED PRICE	
SHIP-TO: ALEDO MS,	ALEDO, TX 76008-4489				П			
SMK8CONDRSUP	SMK8CONDRSUP SuccessMaker Software Maintenance and Support (Concurrent Lic With Direct Response Support) for the period of 07/01/2015 through 06/30/2016		Each	30	N	166.50	4,995.00	
SHIP-TO: CODER ELE	MENTARY SCHOOL, ALE	DO, TX 76008			Ш			
SMK8CONDRSUP	SMK8CONDRSUP SuccessMaker Software Maintenance and Support (Concurrent License With Direct Response Support) for the period of 07/01/2015 through 06/30/2016			30	N	166.50	4,995.00	
SHIP-TO: MCANALLY	INTERMEDIATE SCHOOL	., ALEDO, TX 76008			Ш			
SMK8CONDRSUP	(8CONDRSUP SuccessMaker Software Maintenance and Support (Concurrent License With Direct Response Support) for the period of 07/01/2015 through 06/30/2016			33	N	166.50	5,494.50	
SHIP-TO: MCCALL EL	EMENTARY SCHOOL, WI	LLOW PARK, TX 76087			Ш			
		Maintenance and Support (Concurrent License oport) for the period of 07/01/2015 through	Each	30	N	166.50	4,995.00	
SHIP-TO: VANDAGRIF	F ELEMENTARY SCHOO	L, ALEDO, TX 76008			Ш			
SMK8CONDRSUP		Maintenance and Support (Concurrent License oport) for the period of 07/01/2015 through	Each	30	N	166.50	4,995.00	
SHIP-TO: WILLARD R	STUARD ELEMENTARY	SCHOOL, ALEDO, TX 76008			Ш			
SMK8CONDRSUP		Maintenance and Support (Concurrent License sport) for the period of 07/01/2015 through	Each	30	N	166.50	4,995.00	
			S	UBTOTAL	\dashv	TAX	TOTAL (USD)	
				30,469.5	0	0.00	30,469.50	

Remit by Check to:

NCS PEARSON, INC. 13036 COLLECTION CENTER DRIVE

CHICAGO, IL 60693 Remit by Wire or ACH to:

Bank of America - Account Name: NCS Pearson Inc. ACH: # 071-000-039 WIRE: #0260-0959-3 Account No: 81881-05388 SWIFT: BOFAUS3N (Include invoice number in transmission)

INVOICE

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PURCHASE ORDER: CUSTOMER CONTRACT NUMBER: NCS CONTRACT NUMBER: 6125231	TOMER CONTRACT NUMBER: CONTRACT NUMBER: B/L NUMBER:			TERMS: PAY ON RECEIPT DUE DATE: 01-JUL-15 CONTACT: http://support.pearsonschool.com 888-827-0772 (Toll-Free) 480-457-7978 (Direct Dial) 480-498-7143 (Fax)			
DESC	RIPTION	U/M	QTY	UNIT PRICE	EXTENDED PRICE		
TOTAL FOR ALL LINE 6.25% STATE TAX 0.50% COUNTY TAX 1.50% CITY TAX 1.50% CITY TAX REPLACES CONTRACT 3284897 / INVOICE 463 Register at https://ipay.pearson.com/OA_H* Already a user, login to https://ipay.pearsor THIS IS YOUR ANNUAL SUPPORT/SUBSCRORDER IS REQUIRED. TO AVOID CANCELL PRODUCT UPDATES, OR HOSTED PRODUCT UPDATES, OR HOSTED PRODUCT UPDATES, OR HOSTED PROPOPAPPROVE A CURRENT YEAR PO AND PAY INVOICE. IF YOU ARE NOT RENEWING, PLI 480-323-2904. ******Coming Summer 2015! SuccessMaker content and a completely JAVA-FREE expe Use our convenient website (http://support.support needs!	IML/SelfRegistration.jsp L.com IPTION RENEWAL. A NEW PURCHASE LATION OF YOUR PHONE SUPPORT, CT PLEASE WORK WITH YOUR RIATE PARTY TO ESTABLISH AND MENT FOR THIS ANNUALLY RECURRING EASE FAX WRITTEN NOTIFICATION TO 8 will include new standards-aligned rience!***				30,469.50 0.00 0.00 0.00		
		s	UBTOTAL	TAX	TOTAL (USD)		
			30,469.50	0.00	30,469.50		

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Pearson - Proposal

School/District:	Aledo ISD
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interactive MUSIC Grade Level Package with 8-year OLE™ license

ISBN-13	Title	Grade	Price	Quantity Purchase	Total Purchase
9781418261696	interactive MUSIC Grade Level Package with 8-year OLE™ license	PK	\$ 1,393.97		\$ -
9781418261344	interactive MUSIC Grade Level Package with 8-year OLE™ license	K	\$ 1,393.97	4	\$ 5,575.88
9781418261351	interactive MUSIC Grade Level Package with 8-year OLE™ license	1	\$ 1,393.97	4	\$ 5,575.88
9781418261368	interactive MUSIC Grade Level Package with 8-year OLE™ license	2	\$ 1,499.97	4	\$ 5,999.88
9781418261375	interactive MUSIC Grade Level Package with 8-year OLE™ license	3	\$ 1,515.47	4	\$ 6,061.88
9781418261382	interactive MUSIC Grade Level Package with 8-year OLE™ license	4	\$ 1,534.47	4	\$ 6,137.88
9781418261399	interactive MUSIC Grade Level Package with 8-year OLE™ license	5	\$ 1,599.47	1	\$ 1,599.47
9781418261702	interactive MUSIC Grade Level Package with 8-year OLE™ license	6	\$ 1,629.97	1	\$ 1,629.97
9781418261719	interactive MUSIC Grade Level Package with 8-year OLE™ license	7	\$ 1,629.97		\$ -
9781418261726	interactive MUSIC Grade Level Package with 8-year OLE™ license	8	\$ 1,629.97		\$ -

All 8-year grade-level packages include: Implementation Guide, audio package with song and listening discs; 8-year license to Online Learning Exchange powered by Pearson.

	Tot	Total Purchase		
Pre K	\$	-		
Kindergarten	\$	5,575.88		
Grade 1	\$	5,575.88		
Grade 2	\$	5,999.88		
Grade 3	\$	6,061.88		
Grade 4	\$	6,137.88		
Grade 5	\$	1,599.47		
Grade 6	\$	1,629.97		
Grade 7	\$	-		
Grade 8	\$	<u>-</u>		
Subtotal	\$	32,580.84		
S&H (No Charge)	\$	<u> </u>		
Purchase Total:	ć	22 500 04		
Purchase rotal:	\$	32,580.84		

Pearson interactive MUSIC Packages are available for purchase directly through Pearson

Send purchase orders to:

Pearson 6025 Commerce Dr, Ste. 550, Irving TX 75063 FAX: 877-290-4493 PH: 800-527-2701