

CSP #070222 Athletic Equipment Supplies
Tabulation

Proposer:	26	27	28	29	30	31	32	33	34	35	36	37
Item	Sports-O-Graham, Inc	Team Express	Teamline	US Games (Sport Supply Group)	Wolverine Sports	Clarke Distributing	D & J Sports	ESB Cheerleading	Get a Grip	Golf Galaxy	Gopher Sports	Legends Athletic Supply
Discount being Proposed:	15%	0 to 35%	10% up	15%	0%	0%	25%	10%	30%	10-25%	10%	25%
Exceptions:		dugout, baseballs, softballs	call for quotes	per list attached			Pool Equip. & Custom Items				"Only From Gopher" items	
		Easton Stealth Bats,									Climbing Walls; polar Heart Rate	
		football helmets		Ref all orders 07-32330								
Shipping/handling/freight charges included above?	yes	yes		yes	no		yes	yes	yes	yes	yes/no see attached	no
Is Inside Delivery included in above?	yes			yes	yes		yes	yes	yes		yes	yes
Does your discount include drop-ship factory direct items?	yes	yes	yes		yes		yes	no: hand deliver to campus		yes	yes/no see attached	yes
All submissions included	yes	yes	yes	yes	yes	yes	yes	yes	no	yes	yes	yes
Areas for which to be considered.												
Football	x	x	x	x	x						x	
Basketball	x	x	x	x	x						x	
Baseball	x	x	x	x	x						x	x
Cross Country	x	x	x	x								
Golf		x	x	x						x	x	
Soccer		x	x	x	x						x	x
Softball	x	x	x	x	x						x	x
Swimming			x				x				x	
Tennis		x	x	x	x	x			x		x	
Track	x	x	x	x	x						x	
Training			x	x	x						x	
Volleyball	x	x	x	x	x						x	
Letter Jackets			x									
Elementary PE												
Cheerleading								x				

CSP #070222 Athletic Equipment Supplies
 Tabulation

Proposer:	51	52	53
Item	School Health Corporation	Balfour / All Star Letter Jackets	Neff Motivation
Discount being Proposed:	11%	33%	5% apparel; 20% awards
Exceptions:	See attached list		
	Reference School Health # 1278693		
Shipping/handling/freight charges included above?	yes	yes	yes
Is Inside Delivery included in above?	yes	yes	
Does your discount include drop-ship factory direct items?	yes	yes	yes
All submissions included	yes	yes	yes
Areas for which to be considered.			
Football			x
Basketball			x
Baseball			
Cross Country			x
Golf			
Soccer			
Softball			
Swimming			
Tennis			
Track			x
Training	x		
Volleyball			
Letter Jackets		x	x
Elementary PE			
Cheerleading			

CSP #070222 Athletic Equipment Supplies
 Tabulation

Proposer:	51	52	53
Item	School Health Corporation	Balfour / All Star Letter Jackets	Neff Motivation
Cooperative Participation			
BuyBoard prior to 4-1-07	x		pending
EPCNT		x Grand Prairie	
Tarrant County			
TBPC			
TCPN	x		
TIPS			
TXMAS			
U S Communities			
Other			2013 Coop, San Antonio
Is your company the sole source for any product?			

Denton ISD Athletic Supplies and Equipment
Award Summary

Vendor	Rank	Accept or Reject	Reason Rejected	Buy Board	Baseball	Basketball	Cross Country	Football	Golf	Soccer	Softball	Swimming	Tennis	Track
Neff Motivation	98	R	Use BuyBoard	Yes										
Paul seamster Sportswear	98	A			Primary	Primary	Primary	Primary	Primary		Primary	Primary	Primary	Primary
Plano Sports Center, Inc.	100	A		Yes	Primary	Primary	Primary	Primary			Primary			Primary
ProMaxima Mfg Ltd	97	A		Yes		Primary		Primary						
Raschal Sporting Goods	0	R	low score											
RB Sporting Goods	97	A				Middle School Primary			Secondary					Middle School Primary
Riddell	100	A		Yes				Primary						
Roach's Team Supply	99	A		Yes	Secondary			Secondary						Secondary
Rogers Athletic Co	98	A						Secondary						
School Health Corp	96	R	Primarily new school Nurse/use BB	Yes										
Soccer Post	97	A								Secondary				
Sports Imports, Inc.	95	A												
Sports-O-Gram, Inc.	98	A						Primary						
Team Express	99	A		Yes	Primary						Primary			
Teamline	99	A									Primary			
Tennis Outlet	100	A		Yes									Primary	
The Coaches Seat LLC	95	A				Secondary								
The Soccer Corner	100	A								Primary				
The Tennis Shop	55	R	low score											
US Games	99	A		Yes										
William V. MacGill	96	A		Yes										
Wolverine Sports	96	A					Secondary							

Denton ISD Athletic Supplies and Equipment
Award Summary

Vendor	Rank	Accept or Reject	Reason Rejected	Training	Volleyball	Letter Jackets	PE	Cheer
A-Athletic & Medical	96	A		Secondary				
Alert Services	99	A		Primary				
Aluminum Athletic Equip Co	99	A						
Athlete Technology	100	R	sole source/ use BB contract					
Athletic warehouse	90	R	Low Score					
Balfour/All Star Letter Jackets	100	A				Primary		
Barefoot Athletics	95	A						
Bobby Evans Sporting Goods	95	A						
BSN Sports	96	A			Primary		Secondary	
Clarke Distributing	97	A			Primary			
Collegiate Pacific	75	R	Low Score					
Collins Sports Medicine	96	A		Secondary				
D& J Sports	100	A						
Denton Athletics	100	A			Secondary			
Douglass Protective Gear	100	A						
Eastbay, Inc.	100	A			Primary			
ESB Cheerleading	89	A						Secondary
ESB Football	69	R	low score					
Get A Grip	100	A						
Gilman Gear	73	R	low score/ use BB for any Gilman brand needs					
Golf Galaxy	99	A						
Gopher Sports	99	A					Primary	
Greg Larson Sports	97	A						
Henry Schein, Inc.	98	R	AEDs use BB					
Jerry's Scoreboard	99	A						
Korney Board Aids, Ltd	92	A			Secondary		Secondary	
Lara Enterprises	96	A						
Legends Athletic Supply	97	A						
Lisco LLP	99	R	Specialty equipment use BB					
Medco Supply Co	99	A		Primary				
M-F Athletics	97	R	Use BuyBoard only					

Denton ISD Athletic Supplies and Equipment
Award Summary

Vendor	Rank	Accept or Reject	Reason Rejected	Training	Volleyball	Letter Jackets	PE	Cheer
Neff Motivation	98	R	Use BuyBoard			Secondary		
Paul seamster Sportswear	98	A			Primary			
Plano Sports Center, Inc.	100	A			Secondary			
ProMaxima Mfg Ltd	97	A			Primary			
Raschal Sporting Goods	0	R	low score					
RB Sporting Goods	97	A			Secondary			
Riddell	100	A						
Roach's Team Supply	99	A						
Rogers Athletic Co	98	A						
School Health Corp	96	R	Primarily new school Nurse/use BB					
Soccer Post	97	A						
Sports Imports, Inc.	95	A			Primary			
Sports-O-Gram, Inc.	98	A						
Team Express	99	A						
Teamline	99	A			Primary			
Tennis Outlet	100	A						
The Coaches Seat LLC	95	A						
The Soccer Corner	100	A						
The Tennis Shop	55	R	low score					
US Games	99	A					Secondary	
William V. MacGill	96	A						
Wolverine Sports	96	A						

Proposal CSP070222-ATH
Ranking

Proposer:		1	2	3	4	5	6	7	8	9	10	11
Criteria	%	A-Athletic & Medical	Aluminum Athletic Equip Co	Athlete Technology	Athletic Warehouse	Barefoot Athletics	Bobby Evans Sporting Goods	BSN Sports	The Coaches Seat LLC	Collegiate Pacific	Denton Athletics	Douglas Protective Gear
1. Discount	30	29	29	30	30	30	25	28	25	25	30	30
a. Is the discount appropriate for the product?												
b. Are shipping/handling/freight charges included?												
c. Is inside delivery included?												
d. How does the discount compare to other discounts?												
e. Does the discount apply to factory direct drop ship items?												
2. Service and Reputation	20	17	20	20	15	16	20	20	20	20	20	20
a. What kind of references does this company have?												
b. Has DISD had service problems with this company?												
c. Does the district generally purchase large orders from this vendor?												
d. Does the bidder have a good or bad reputation with DISD?												
3. Quality of Product and Suitability of Intended Use	30	30	30	30	25	29	30	28	30	10	30	30
a. Is the product being bid of good quality?												
b. Is the product by this company better than the others?												
c. Was the Proposer given Primary or Secondary consideration?												
d. Is the product, no matter the discount, suitable for the intended use by DISD?												
4. Probability of Continued Availability	20	20	20	20	20	20	20	20	20	20	20	20
a. Is the product being bid available year round?												
b. Is the product, no matter the discount, sold by allocation?												
c. Has the district had problems in the past with delivery of product?												
	100	96	99	100	90	95	95	96	95	75	100	100
Reject from Local Proposal				Reject	Reject					Reject		

Proposal CSP070222-ATH
Ranking

Proposer:		12	13	14	15	16	17	18	19	20	21	22
Criteria	%	Eastbay, Inc	ESB Football	Gilman Gear	Greg Larson Sports	Korney Board Aids, Ltd	Lara Ent	Lisco LLP	Paul Seamster Sportswear	Plano Sports Center, Inc.	Raschal Sporting Goods	RB Sporting Goods
1. Discount	30	30	20	23	27	24	30	29	28	30	Reject	27
a. Is the discount appropriate for the product?											paperwork not completed	
b. Are shipping/handling/freight charges included?												
c. Is inside delivery included?												
d. How does the discount compare to other discounts?												
e. Does the discount apply to factory direct drop ship items?												
2. Service and Reputation	20	20	20	20	20	18	16	20	20	20		20
a. What kind of references does this company have?												
b. Has DISD had service problems with this company?												
c. Does the district generally purchase large orders from this vendor?												
d. Does the bidder have a good or bad reputation with DISD?												
3. Quality of Product and Suitability of Intended Use	30	30	10	10	30	30	30	30	30	30		30
a. Is the product being bid of good quality?												
b. Is the product by this company better than the others?												
c. Was the Proposer given Primary or Secondary consideration?												
d. Is the product, no matter the discount, suitable for the intended use by DISD?												
4. Probability of Continued Availability	20	20	19	20	20	20	20	20	20	20		20
a. Is the product being bid available year round?												
b. Is the product, no matter the discount, sold by allocation?												
c. Has the district had problems in the past with delivery of product?												
	100	100	69	73	97	92	96	99	98	100	0	97
Reject from Local Proposal			Reject	Reject				Reject			Reject	

Proposal CSP070222-ATH
Ranking

Proposer:		34	35	36	37	38	39	40	41	42	43	44
Criteria	%	Get a Grip	Golf Galaxy	Gopher Sports	Legends Athletic Supply	M-F Athletics	The Soccer Corner	Sports Imports. Inc.	Soccer Post	Tennis Outlet	The Tennis Shop	Jerry's Scoreboard
1. Discount	30	30	30	29	29	29	30	25	30	30	20	29
a. Is the discount appropriate for the product?												
b. Are shipping/handling/freight charges included?												
c. Is inside delivery included?												
d. How does the discount compare to other discounts?												
e. Does the discount apply to factory direct drop ship items?												
2. Service and Reputation	20	20	19	20	18	18	20	20	19	20	5	20
a. What kind of references does this company have?												
b. Has DISD had service problems with this company?												
c. Does the district generally purchase large orders from this vendor?												
d. Does the bidder have a good or bad reputation with DISD?												
3. Quality of Product and Suitability of Intended Use	30	30	30	30	30	30	30	30	30	30	20	30
a. Is the product being bid of good quality?												
b. Is the product by this company better than the others?												
c. Was the Proposer given Primary or Secondary consideration?												
d. Is the product, no matter the discount, suitable for the intended use by DISD?												
4. Probability of Continued Availability	20	20	20	20	20	20	20	20	20	20	10	20
a. Is the product being bid available year round?												
b. Is the product, no matter the discount, sold by allocation?												
c. Has the district had problems in the past with delivery of product?												
	100	100	99	99	97	97	100	95	99	100	55	99
Reject from Local Proposal						Reject					Reject	

Proposal CSP070222-ATH
Ranking

Proposer:		45	46	47	48	49	50	51	52	53
Criteria	%	ProMaxima Mfg. Ltd	Alert Services	Collins Sports Medicine	William V. MacGill	Henry Schein, Inc.	Medco Supply Co.	School Health Corporation	Balfour / All Star Letter Jackets	Neff Motivation
1. Discount	30	27	29	27	26	28	29	27	30	29
a. Is the discount appropriate for the product?										
b. Are shipping/handling/freight charges included?										
c. Is inside delivery included?										
d. How does the discount compare to other discounts?										
e. Does the discount apply to factory direct drop ship items?										
2. Service and Reputation	20	20	20	19	20	20	20	19	20	19
a. What kind of references does this company have?										
b. Has DISD had service problems with this company?										
c. Does the district generally purchase large orders from this vendor?										
d. Does the bidder have a good or bad reputation with DISD?										
3. Quality of Product and Suitability of Intended Use	30	30	30	30	30	30	30	30	30	30
a. Is the product being bid of good quality?										
b. Is the product by this company better than the others?										
c. Was the Proposer given Primary or Secondary consideration?										
d. Is the product, no matter the discount, suitable for the intended use by DISD?										
4. Probability of Continued Availability	20	20	20	20	20	20	20	20	20	20
a. Is the product being bid available year round?										
b. Is the product, no matter the discount, sold by allocation?										
c. Has the district had problems in the past with delivery of product?										
	100	97	99	96	96	98	99	96	100	98
Reject from Local Proposal						Reject		Reject		Reject

Denton ISD Athletic Proposal
Baseball Vendor Award

	Baseball					
Vendor	Clothing, General	Equipment	Shoes	Uniforms	BuyBoard	Award
BSN Sports		P			Yes	small equipment
Denton Athletics	P		P	P		full line
Greg Larson Sports	S	S	S	S		full line
Lara Enterprises	S					T-shirts
Legends Athletic Supply		P				Specialty Bats
Lisco LLP		S			Yes	specialty equipment
Paul Seamster Sportswear	P					Coaches game clothing and wind suits
Plano Sports	P		S	P	Yes	full line
Roach's Team Supply	S			S	Yes	full line
Team Express		P			Yes	Equipment

Denton ISD Athletic Proposal
Basketball Vendor Award

	Basketball					
Vendor	Clothing, General	Equipment	Shoes	Uniforms	BuyBoard	Award
Barefoot Athletics	S			S	Yes	Middle Schools - Primarily t-shirts
Bobby Evans Sporting Goods	S			S	Yes	full line
BSN Sports		P			Yes	small equipment
Denton Athletics	P			P		full line
Eastbay, Inc			P			full line
Greg Larson Sports	S	S	S	S		full line
Korney Board Aids, Ltd		S				small equipment
Paul Seamster Sportswear	P					Coaches Clothing, windsuits
Plano Sports Center	P			P	Yes	full line
ProMaxima Mfg		P			Yes	Large Equipment
The Coaches Seat LLC		S		S		folding chairs and other miscellaneous items
RBSporting Goods	Primary for Middle School Purchases					

Denton ISD Athletic Proposal
Football Vendor Award

	Football					
Vendor	Clothing, General	Equipment	Shoes	Uniforms	BuyBoard	Award
Athlete Technology					Yes	sole source software /videos
Denton Athletic	P		P	P		Full line
Douglas protective Gear		P				Shoulder pads/includes reconditioning of helmets and shoulder pads
Paul seamster Sportswear				P		Windsuits, coaches clothing
Plano Sports	P	P	P	P	Yes	Full line
ProMaxima Mfg		P			Yes	large equipment - Weight rooms, training
RB Sporting Goods	P			P		Middle Schools
Riddell		P			Yes	Helmets/includes reconditioning of helmets and shoulder pads
Roach's Team Supply	S			S	Yes	Full line
Rogers Athletic Co		S				small equipment
Sports-O-Graham, Inc.				P		Middle Schools

Denton ISD Athletic Proposal
Softball Vendor Award

	Softball					
Vendor	Clothing, General	Equipment	Shoes	Uniforms	BuyBoard	Award
BSN Sports		P			Yes	small equipment
Denton Athletics	S			S		full line
Greg Larson Sports	S					full line
Korney Board Aids, Ltd		S				small equipment
Legends Athletic Supply		P				Specialty Equipment - bats
Lisco LLP		S			Yes	specialty equipment
Paul Seamster Sportswear	P					Coaches game clothing and wind suite
Plano Sports	S			S	Yes	full line
Team Express	P				Yes	full line
Teamline	P			P	Yes	full line

Denton ISD Athletic Proposal
Track Vendor Award

Vendor	Track					
	Clothing, General	Equipment	Shoes	Uniforms	BuyBoard	Award
Aluminum Athletic Co		P			Yes	full line
BSN Sports		P			Yes	small equipment
Denton Athletics	P			P		full line
Eastbay, Inc			P			full line
Greg Larson Sports	S	S	S	S		full line
Lisco LLP		P			Yes	Specialty Equipment
Paul Seamster Sportswear	P					Coaches game clothing and wind suits
Plano Sports	P			P	Yes	full line
Roach's Team Supply	S			S	Yes	full line
RBSporting Goods	Primary for Middle School Purchases					

Denton ISD Athletic Proposal
Volleyball Vendor Award

	Volleyball					
Vendor	Clothing, General	Equipment	Shoes	Uniforms	BuyBoard	Award
BSN Sports		P			Yes	small Equipment
Clarke Distributing		P				Nets
Denton Athletics	S			S		full line
Eastbay, Inc			P			
Korney Board Aids, Ltd		S				small Equipment
Paul Seamster Sportswear	P					Coach Game Clothing and wind suits
Plano Sports Center	S			S	Yes	full line
ProMaxima Mfg		P			Yes	large equipment
RB Sporting Goods			S	S		
Sports Imports, Inc.		P				refurbishing of goals and equipment
Teamline	P			P		full line

CSP 070222-ATH
Eval Sheet

Proposer:									
Item									
Discount being Proposed:									
Exceptions:									
Shipping/handling/freight charges included above?									
Is Inside Delivery included in above?									
Does your discount include drop-ship factory direct items?									
Areas for which to be considered.	Area	Clothing General	Equipment Sports	Shoes	Uniforms	Equipment Training	Supplies Training	Letter Jackets	Other
Art									
Band/Orchestra									
Early Childhood									
Furnishings									
Language Arts									
Math									
Music									
Science									
Social Studies									
Cooperative Participation									
BuyBoard									
EPCNT									
Tarrant County									
TBPC									
TCPN									
TIPS									
TXMAS									
U S Communities									
Other									
Is your company the sole source for any product?									
Notes:									

CSP #070222 Athletic Equipment Supplies
Tabulation

Proposer:	1	2	3	4	5	6	7	8	9	10	11	12	13	14
Item	A-Athletic & Medical	Alert Services	Aluminum Athletic Equip Co	Athlete Technology	Athletic Warehouse	Balfour / All Star Letter Jackets	Barefoot Athletics	Bobby Evans Sporting Goods	BSN Sports	Clarke Distributing	Collegiate Pacific	Collins Sports Medicine	D & J Sports	Denton Athletics
Discount being Proposed:	20%	20%	10%	0%	10% to 30%	33%	22%	5%	10%	0%	5%	12%	25%	20% and up
Exceptions:		Modalities & Furniture	crossbars and vaulting Poles.						no discount per list attached		see list	All athletic tape, whirlpools,	Pool Equip. & Custom Items	request quote for disc.
		Items > \$150	Install or Assembly not included								min order \$50	Furniture; tables, ice machines		
		J&J Products 10%	Ref all Orders: 70234						Ref all orders: 07-32329		Under \$50 = \$7.50 ship	Will have a 9% discount		
Shipping/handling/freight charges included above?	orders above \$150	yes dock to dock	no	no	yes	yes	yes	yes	yes		yes	no	yes	yes
Is Inside Delivery included in above?	no	no	yes	?	yes	yes	yes		UPS included Freight = 15% of order		yes		yes	yes
Does your discount include drop-ship factory direct items?	yes	yes/no	yes	n/a	depends on item	yes	yes	yes	see exceptin list		yes	yes	yes	no
All submissions included	yes	yes	yes	yes	yes	no	yes	yes	yes	yes	yes	no	yes	no
Areas for which to be considered.														
Football	x	x	x	x	x		x	x	x		x			x
Basketball	x	x		x	x		x	x	x		x			x
Baseball	x	x	x	x	x		x	x	x		x			x
Cross Country	x		x	x	x		x	x	x					x
Golf	x			x	x		x	x	x					
Soccer	x		x	x	x		x	x	x		x			x
Softball	x			x	x		x	x	x		x			x
Swimming	x				x		x	x	x				x	
Tennis	x			x	x		x	x	x	x	x			
Track	x		x	x	x		x	x	x		x			x
Training	x	x		x	x		x	x	x			x		
Volleyball	x			x	x		x	x	x		x			x
Letter Jackets	x				x	x		x						x
Elementary PE									x					

