



UNITED INDEPENDENT SCHOOL DISTRICT AGENDA ACTION ITEM

Topic: Approval of Awarding Bids, Proposals, and Qualifications

Submitted by: Ms. Cordelia Flores-Jackson **of:** Purchasing Department

Approved for transmittal to school board: November 16, 2016

Recommendations:

Staff recommends the UISD board of trustees approve the following Bids, Proposals, & Qualifications as presented:

Fine Arts Department:

RFP 2016-042 Band Instrument Repair

Information Technology Department:

RFP 2016-040 Network Equipment and Cabling for Elementary #28, Middle School #10, United High School 9th Grade Campus, and United South High School 9th Grade Campus

RFP 2016-041 Surveillance and Access Controls for Elementary #28, Middle School #10, United High School 9th Grade Campus and United South High School 9th Grade Campus

Health Services Department:

RFP 2016-046 Automated External Defibrillators (AEDs) District Wide Replacement

Records Management Department:

RFP 2016-043 Scanning & Imaging Services

Risk Management Department:

RFP 2016-048 Student Extra Curricular Insurance

RFP 2016-049 Employee Benefits Insurance Consulting Services

Rationale:

Staff has complied with all applicable federal, state and local purchasing policies and procedures in obtaining pricing information for the items listed above. Staff is recommending the awards based on being the best value to the district.

Budgetary Information:

The budget includes the funds for these purchases

Board Policy Reference and Compliance

CH local – Purchasing and Acquisition

CH legal – Purchasing and Acquisition

CV Local – Facilities Construction

CV Legal – Facilities Construction

CVB Legal – Facilities Construction – Competitive Seal Proposals

Summary of Recommendation(s)
November 16, 2016

Fine Arts Department:	
RFP 2016-042 Band Instrument Repairs	Recommended Vendor(s) Hillje Music Centers The Band Shop Tee's Music House Est. Amount See Attached Tabulation
Information Technology Department:	
RFP 2016-040 Network Equipment and Cabling for Elementary #28, Middle School #10, United High School 9th Grade Campus, & United South 9th Grade Campus	Recommended Vendor(s) Section 1 Router & Voice Gate Insight Public Sector \$35,565.60 Section 2 MDF & IDF Switches IK Networks \$770,343.00 Section 3 UPS M1 Networks \$73,502.00 Section 4 Access Points IK Networks \$120,676.00 Section 5 Telephone Handsets Insight Public Sector \$68,780.00 Section 6 Streaming Video Netsync \$109,225.40 Section 7 Campus IP Paging Insight Public Sector \$384,149.65 Section 8 Cabling M1 Networks \$1,565,180.66 Est. Amount of Complete Project \$3,127,422.31
RFP 2016-041 Surveillance and Access Controls for Elementary #28, Middle School #10, United High School 9th Grade Campus, & United South 9th Grade Campus	Recommended Vendor(s) M1 Networks Est Amount \$645,470.00
Health Services Department:	
RFP 2016-043 Automated External Defibrillators (AED) District Wide Replacement	Recommended Vendor(s) Oxyure Therapeutics, Inc Est. Amount See Attached Tabulation

Records Management Department:

RFP 2016-043 Scanning & Imaging Services	Recommended Vendor(s) Archiving System, Inc
	Est. Amount See Attached Tabulation

Risk Management Department:

RFP 2016-048 Student Extra Curricular Insurance	Recommended Vendor(s) The Brokerage Firm
	Est. Amount \$514,869.00 Per Year (Year 1 and 2) Price increase of no more than 3% (Years 3-5)
RFP 2016-049 Employee Benefits Insurance Consulting Services	Recommended Vendor(s) Wethe & Associates
	Est. Amount See Attached Tabulation

Board Approval
Awarding of Bids/Proposals
November 16, 2016

RFP 2016-042 Band Instrument Repair

Recommendation:

Requesting approval to purchase from the best bidder(s)/ offer(s) meeting specifications as follows:

Recommended Vendor(s)

Est. Amount

**Hillje Music Centers
The Band Shop
Tee's Music House**

See Attached Tabulation

Administration distributed Forty Nine (49) proposals and advertised on September 18, 2016 and September 25, 2016. Three (3) proposal(s) were received on October 5, 2016 at 3:00pm at the UISD Service Center Purchasing Department.

Budget Information:

2016-2017 Fine Arts Department

Resource Personnel:

Javier Vera, Director of Fine Arts Department
Cordelia Flores Jackson, Director of Purchasing
Karina Mendoza Guerra, Manager of Purchasing
Jose Narvaez, Procurement Officer



UNITED INDEPENDENT SCHOOL DISTRICT

TO: Cordy Flores-Jackson, Director of Purchasing
FROM: Javier R. Vera, Director of Fine Arts *J. R. Vera*
THROUGH: Dolores W. Barrera , Executive Director for High School Education
SUBJECT: RFP 2016-042 Band Instrument Repair
DATE: November 1, 2016

For the 2016-2017 school year, we are recommending approval of the 3 vendors that submitted a proposal for RFP 2016-042 Band Instrument Repair.

Hillje Music Co.
Tees Music House
The Band Shop

Having multiple vendors will give our extracurricular instructors in band and orchestra, the flexibility to repair their musical instruments throughout the scholastic year.

We thank you and Mr. Jose C. Narvaez for your work in preparing this RFP.

cc: Jose C. Narvaez
UISD Procurement Officer

Fine Arts Department

Javier R. Vera, Director
jvera@uisd.net

Leticia M. Leal, Fine Arts Coordinator
lleal@uisd.net

5208 Santa Claudia Ln. - Laredo, Texas 78043 - (956) 473-7121 - Fax (956) 473-7135

**United Independent School District
Band Instrument Repair
RFP 2016-042**

Woodwind Repair Packet 1 for Piccolo					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
The Band Shop	1	EA	\$50.00	\$50.00	
Tee's Music House	1	EA	\$75.00	\$75.00	
Hillje Music Centers, LLC	1	EA	\$85.00	\$85.00	All repairs in this bid may be less. This is a worst case scenario. I am noting this on this line item but it applies to all line items.

Woodwind Repair Packet 2 for Piccolo					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
The Band Shop	1	EA	\$150.00	\$150.00	
Tee's Music House	1	EA	\$180.00	\$180.00	
Hillje Music Centers, LLC	1	EA	\$250.00	\$250.00	All repairs in this bid may be less. This is a worst case scenario. I am noting this on this line item but it applies to all line items.

Woodwind Repair Packet 3 for Piccolo					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Tee's Music House	1	EA	No Bid		
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	This is bid upon inspection only. The price will be determined after inspection. I am noting this on this line item but it applies to all line items.
The Band Shop	1	EA	\$215.00	\$215.00	

Delivery for Piccolo					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Tee's Music House	1	EA	\$0.00	\$0.00	7+ days
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	1 Week Turn Around Time on all Repairs in Most Cases. No charge for pickup and delivery. I am noting this on this line item but it applies to all line items.
The Band Shop	1	EA	\$0.00	\$0.00	

Woodwind Repair Packet 1 for Flute Closed Hole					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
The Band Shop	1	EA	\$50.00	\$50.00	
Tee's Music House	1	EA	\$75.00	\$75.00	
Hillje Music Centers, LLC	1	EA	\$85.00	\$85.00	

Woodwind Repair Packet 2 for Flute Closed Hole					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
The Band Shop	1	EA	\$150.00	\$150.00	
Tee's Music House	1	EA	\$180.00	\$180.00	
Hillje Music Centers, LLC	1	EA	\$250.00	\$250.00	

Woodwind Repair Packet 3 for Flute Closed Hole					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Tee's Music House	1	EA	No Bid		
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	\$215.00	\$215.00	

Delivery of Flute Closed Hole					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Tee's Music House	1	EA	\$0.00	\$0.00	7+ days
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	\$0.00	\$0.00	

Woodwind Repair Packet 1 for Flute Open Hole					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
The Band Shop	1	EA	\$50.00	\$50.00	
Tee's Music House	1	EA	\$80.00	\$80.00	
Hillje Music Centers, LLC	1	EA	\$85.00	\$85.00	

Woodwind Repair Packet 2 for Flute Open Hole					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
The Band Shop	1	EA	\$150.00	\$150.00	
Tee's Music House	1	EA	\$195.00	\$195.00	
Hillje Music Centers, LLC	1	EA	\$250.00	\$250.00	

Woodwind Repair Packet 3 for Flute Open Hole					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Tee's Music House	1	EA	No Bid		
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	\$215.00	\$215.00	

Delivery for Open hole Flute					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Tee's Music House	1	EA	\$0.00	\$0.00	7+ days
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	\$0.00	\$0.00	

Woodwind Repair Packet 1 for Student Model Oboe					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
The Band Shop	1	EA	\$75.00	\$75.00	
Hillje Music Centers, LLC	1	EA	\$95.00	\$95.00	
Tee's Music House	1	EA	\$125.00	\$125.00	

Woodwind Repair Packet 2 for Student Model Oboe					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Tee's Music House	1	EA	No Bid		
The Band Shop	1	EA	\$165.00	\$165.00	
Hillje Music Centers, LLC	1	EA	\$300.00	\$300.00	

Woodwind Repair Packet 3 for Student Model Oboe					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Tee's Music House	1	EA	No Bid		
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	\$225.00	\$225.00	

Delivery for Student Model Oboe					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Tee's Music House	1	EA	\$0.00	\$0.00	7+ days
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	\$0.00	\$0.00	

Woodwind Repair Packet 1 for Pro Model Oboe					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
The Band Shop	1	EA	\$80.00	\$80.00	
Hillje Music Centers, LLC	1	EA	\$115.00	\$115.00	
Tee's Music House	1	EA	\$150.00	\$150.00	

Woodwind Repair Packet 2 for Pro Model Oboe					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Tee's Music House	1	EA	No Bid		
The Band Shop	1	EA	\$175.00	\$175.00	
Hillje Music Centers, LLC	1	EA	\$350.00	\$350.00	

Woodwind Repair Packet 3 for Pro Model Oboe					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Tee's Music House	1	EA	No Bid		
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	\$235.00	\$235.00	

Delivery for Pro Model Oboe					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Tee's Music House	1	EA	\$0.00	\$0.00	7+ days
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	\$0.00	\$0.00	

Woodwind Repair Packet 1 for Bb Clarinet					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
The Band Shop	1	EA	\$50.00	\$50.00	
Tee's Music House	1	EA	\$75.00	\$75.00	
Hillje Music Centers, LLC	1	EA	\$85.00	\$85.00	

Woodwind Repair Packet 2 for Bb Clarinet					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
The Band Shop	1	EA	\$150.00	\$150.00	
Tee's Music House	1	EA	\$180.00	\$180.00	
Hillje Music Centers, LLC	1	EA	\$250.00	\$250.00	

Woodwind Repair Packet 3 for Bb Clarinet					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Tee's Music House	1	EA	No Bid		
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	\$215.00	\$215.00	

Delivery for Bb Clarinet					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Tee's Music House	1	EA	\$0.00	\$0.00	7+ days
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	\$0.00	\$0.00	

Woodwind Repair Packet 1 for Eb Alto Saxophone					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
The Band Shop	1	EA	\$75.00	\$75.00	
Tee's Music House	1	EA	\$95.00	\$95.00	
Hillje Music Centers, LLC	1	EA	\$115.00	\$115.00	

Woodwind Repair Packet 2 for Eb Alto Saxophone					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
The Band Shop	1	EA	\$185.00	\$185.00	
Hillje Music Centers, LLC	1	EA	\$350.00	\$350.00	
Tee's Music House	1	EA	\$425.00	\$425.00	

Woodwind Repair Packet 3 for Eb Alto Saxophone					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Tee's Music House	1	EA	No Bid		
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	\$300.00	\$300.00	

Delivery Eb Alto Saxophone					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Tee's Music House	1	EA	\$0.00	\$0.00	7+ days
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	\$0.00	\$0.00	

Woodwind Repair Packet 1 for Eb Alto Clarinet					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
The Band Shop	1	EA	\$60.00	\$60.00	
Hillje Music Centers, LLC	1	EA	\$85.00	\$85.00	
Tee's Music House	1	EA	\$95.00	\$95.00	

Woodwind Repair Packet 2 for Eb Alto Clarinet					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
The Band Shop	1	EA	\$160.00	\$160.00	
Hillje Music Centers, LLC	1	EA	\$250.00	\$250.00	
Tee's Music House	1	EA	\$295.00	\$295.00	

Woodwind Repair Packet 3 for Eb Alto Clarinet					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Tee's Music House	1	EA	No Bid		
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	\$220.00	\$220.00	

Delivery for Eb Alto Clarinet					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Tee's Music House	1	EA	\$0.00	\$0.00	7+ days
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	\$0.00	\$0.00	

Woodwind Repair Packet 1 for Bass Clarinet					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
The Band Shop	1	EA	\$75.00	\$75.00	
Tee's Music House	1	EA	\$95.00	\$95.00	
Hillje Music Centers, LLC	1	EA	\$115.00	\$115.00	

Woodwind Repair Packet 2 for Bass Clarinet					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
The Band Shop	1	EA	\$160.00	\$160.00	
Tee's Music House	1	EA	\$295.00	\$295.00	
Hillje Music Centers, LLC	1	EA	\$350.00	\$350.00	

Woodwind Repair Packet 3 for Bass Clarinet					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Tee's Music House	1	EA	No Bid		
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	\$220.00	\$220.00	

Delivery for Bass Clarinet					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Tee's Music House	1	EA	\$0.00	\$0.00	7+ days
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	\$0.00	\$0.00	

Woodwind Repair Packet 1 for Contra Bass Clarinet					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
The Band Shop	1	EA	\$95.00	\$95.00	
Tee's Music House	1	EA	\$150.00	\$150.00	
Hillje Music Centers, LLC	1	EA	\$150.00	\$150.00	

Woodwind Repair Packet 2 for Contra Bass Clarinet					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
The Band Shop	1	EA	\$255.00	\$255.00	
Hillje Music Centers, LLC	1	EA	\$450.00	\$450.00	
Tee's Music House	1	EA	\$525.00	\$525.00	

Woodwind Repair Packet 3 for Contra Bass Clarinet					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Tee's Music House	1	EA	No Bid		
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	\$350.00	\$350.00	

Delivery for Contra Bass Clarinet					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Tee's Music House	1	EA	\$0.00	\$0.00	7+ days
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	\$0.00	\$0.00	

Woodwind Repair Packet 1 for Bassoon					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
The Band Shop	1	EA	\$95.00	\$95.00	
Tee's Music House	1	EA	\$150.00	\$150.00	
Hillje Music Centers, LLC	1	EA	\$150.00	\$150.00	

Woodwind Repair Packet 2 for Bassoon					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Tee's Music House	1	EA	No Bid		
The Band Shop	1	EA	\$225.00	\$225.00	
Hillje Music Centers, LLC	1	EA	\$450.00	\$450.00	

Woodwind Repair Packet 3 for Bassoon					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Tee's Music House	1	EA	No Bid		
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	\$375.00	\$375.00	

Delivery for Bassoon					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Tee's Music House	1	EA	\$0.00	\$0.00	7+ days
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	\$0.00	\$0.00	

Woodwind Repair Packet 3 for Bassoon Overhaul, Refinish, replating keys					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Tee's Music House	1	EA	No Bid		
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	No Bid		

Delivery for Bassoon Overhaul, Refinish, replating keys					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Tee's Music House	1	EA	No Bid		
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	No Bid		

Woodwind Repair Packet 1 for Tenor Sax					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
The Band Shop	1	EA	\$95.00	\$95.00	
Tee's Music House	1	EA	\$125.00	\$125.00	
Hillje Music Centers, LLC	1	EA	\$135.00	\$135.00	

Woodwind Repair Packet 2 for Tenor Sax					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Tee's Music House	1	EA	\$50.00	\$50.00	
The Band Shop	1	EA	\$195.00	\$195.00	
Hillje Music Centers, LLC	1	EA	\$400.00	\$400.00	

Woodwind Repair Packet 3 for Tenor Sax					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Tee's Music House	1	EA	No Bid		
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	\$300.00	\$300.00	

Delivery for Tenor Sax					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Tee's Music House	1	EA	\$0.00	\$0.00	7+ days
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	\$0.00	\$0.00	

Woodwind Repair Packet 1 for Baritone Sax					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
The Band Shop	1	EA	\$105.00	\$105.00	
Hillje Music Centers, LLC	1	EA	\$175.00	\$175.00	
Tee's Music House	1	EA	\$195.00	\$195.00	

Woodwind Repair Packet 2 for Baritone Sax					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
The Band Shop	1	EA	\$475.00	\$475.00	
Hillje Music Centers, LLC	1	EA	\$500.00	\$500.00	
Tee's Music House	1	EA	\$695.00	\$695.00	

Woodwind Repair Packet 3 for Baritone Sax					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Tee's Music House	1	EA	No Bid		
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	\$1,200.00	\$1,200.00	

Delivery for Baritone Sax					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Tee's Music House	1	EA	\$0.00	\$0.00	7+ days
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	\$0.00	\$0.00	

Brasswind Repair Packet 1 for Cornet Lacquer					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$50.00	\$50.00	
The Band Shop	1	EA	\$50.00	\$50.00	

Brasswind Repair Packet 2 for Cornet Lacquer					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$75.00	\$75.00	
The Band Shop	1	EA	\$75.00	\$75.00	

Brasswind Repair Packet 3 for Cornet Lacquer					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	No Bid		

Delivery for Cornet Lacquer					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	\$0.00	\$0.00	

Brasswind Repair Packet 1 for Cornet Silver					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$50.00	\$50.00	
The Band Shop	1	EA	\$50.00	\$50.00	

Brasswind Repair Packet 2 for Cornet Silver					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
The Band Shop	1	EA	\$75.00	\$75.00	
Hillje Music Centers, LLC	1	EA	\$85.00	\$85.00	

Brasswind Repair Packet 3 for Cornet Silver					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	No Bid		

Delivery for Cornet Silver					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	\$0.00	\$0.00	

Brasswind Repair Packet 1 for Trumpet Lacquer					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$50.00	\$50.00	
The Band Shop	1	EA	\$50.00	\$50.00	

Brasswind Repair Packet 2 for Trumpet Lacquer					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$75.00	\$75.00	
The Band Shop	1	EA	\$75.00	\$75.00	

Brasswind Repair Packet 3 for Trumpet Lacquer					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	No Bid		

Delivery for Trumpet Lacquer					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	\$0.00	\$0.00	

Brasswind Repair Packet 1 for Trumpet Silver					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$50.00	\$50.00	
The Band Shop	1	EA	\$50.00	\$50.00	

Brasswind Repair Packet 2 for Trumpet Silver					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
The Band Shop	1	EA	\$75.00	\$75.00	
Hillje Music Centers, LLC	1	EA	\$85.00	\$85.00	

Brasswind Repair Packet 3 for Trumpet Silver					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	No Bid		

Delivery for Trumpet Silver					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	\$0.00	\$0.00	

Brasswind Repair Packet 1 for French Horn (Single Horn)					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$60.00	\$60.00	
The Band Shop	1	EA	\$70.00	\$70.00	

Brasswind Repair Packet 2 for French Horn (Single Horn)					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$85.00	\$85.00	
The Band Shop	1	EA	\$95.00	\$95.00	

Brasswind Repair Packet 3 for French Horn (Single Horn)					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	No Bid		

Delivery for French Horn (Single Horn)					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	\$0.00	\$0.00	

Brasswind Repair Packet 1 for French Horn (Double Horn)					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$60.00	\$60.00	
The Band Shop	1	EA	\$75.00	\$75.00	

Brasswind Repair Packet 2 for French Horn (Double Horn)					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$95.00	\$95.00	
The Band Shop	1	EA	\$95.00	\$95.00	

Brasswind Repair Packet 3 for French Horn (Double Horn)					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	No Bid		

Delivery for French Horn (Double Horn)					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	\$0.00	\$0.00	

Brasswind Repair Packet 1 for Tenor Trombone					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$60.00	\$60.00	
The Band Shop	1	EA	\$65.00	\$65.00	

Brasswind Repair Packet 2 for Tenor Trombone					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$75.00	\$75.00	
The Band Shop	1	EA	\$85.00	\$85.00	

Brasswind Repair Packet 3 for Tenor Trombone					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	No Bid		

Delivery for Tenor Trombone					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	\$0.00	\$0.00	

Brasswind Repair Packet 1 for Tenor Trombone with F attachment					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$60.00	\$60.00	
The Band Shop	1	EA	\$75.00	\$75.00	

Brasswind Repair Packet 2 for Tenor Trombone with F attachment					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$85.00	\$85.00	
The Band Shop	1	EA	\$95.00	\$95.00	

Brasswind Repair Packet 3 for Tenor Trombone with F attachment					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	No Bid		

Delivery for Tenor Trombone with F attachment					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	\$0.00	\$0.00	

Brasswind Repair Packet 1 for Bass Trombone 2 Valves					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$60.00	\$60.00	
The Band Shop	1	EA	\$75.00	\$75.00	

Brasswind Repair Packet 2 for Bass Trombone 2 Valves					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$95.00	\$95.00	
The Band Shop	1	EA	\$95.00	\$95.00	

Brasswind Repair Packet 3 for Bass Trombone 2 Valves					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	No Bid		

Delivery for Bass Trombone 2 Valves					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	\$0.00	\$0.00	

Brasswind Repair Packet 1 for Euphonium (3 Valve Lacquer)					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
The Band Shop	1	EA	\$55.00	\$55.00	
Hillje Music Centers, LLC	1	EA	\$60.00	\$60.00	

Brasswind Repair Packet 2 for Euphonium (3 Valve Lacquer)					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$85.00	\$85.00	
The Band Shop	1	EA	\$90.00	\$90.00	

Brasswind Repair Packet 3 for Euphonium (3 Valve Lacquer)					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	No Bid		

Delivery for Euphonium (3 Valve Lacquer)					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	\$0.00	\$0.00	

Brasswind Repair Packet 1 for Euphonium (3 Valve Silver)					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
The Band Shop	1	EA	\$55.00	\$55.00	
Hillje Music Centers, LLC	1	EA	\$60.00	\$60.00	

Brasswind Repair Packet 2 for Euphonium (3 Valve Silver)					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
The Band Shop	1	EA	\$90.00	\$90.00	
Hillje Music Centers, LLC	1	EA	\$95.00	\$95.00	

Brasswind Repair Packet 3 for Euphonium (3 Valve Silver)					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	No Bid		

Delivery for Euphonium (3 Valve Silver)					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	\$0.00	\$0.00	

Brasswind Repair Packet 1 for Euphonium (4 Valve Lacquer)					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
The Band Shop	1	EA	\$55.00	\$55.00	
Hillje Music Centers, LLC	1	EA	\$60.00	\$60.00	

Brasswind Repair Packet 2 for Euphonium (4 Valve Lacquer)					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
The Band Shop	1	EA	\$90.00	\$90.00	
Hillje Music Centers, LLC	1	EA	\$95.00	\$95.00	

Brasswind Repair Packet 3 for Euphonium (4 Valve Lacquer)					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	No Bid		

Delivery for Euphonium (4 Valve Lacquer)					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	\$0.00	\$0.00	

Brasswind Repair Packet 1 for Euphonium (4 Valve Silver)					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
The Band Shop	1	EA	\$55.00	\$55.00	
Hillje Music Centers, LLC	1	EA	\$60.00	\$60.00	

Brasswind Repair Packet 2 for Euphonium (4 Valve Silver)					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
The Band Shop	1	EA	\$95.00	\$95.00	
Hillje Music Centers, LLC	1	EA	\$105.00	\$105.00	

Brasswind Repair Packet 3 for Euphonium (4 Valve Silver)					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	No Bid		

Delivery for Euphonium (4 Valve Silver)					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	\$0.00	\$0.00	

Brasswind Repair for Tuba (Lacquer 4 Valve Piston)					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
The Band Shop	1	PKG	\$180.00	\$180.00	
Hillje Music Centers, LLC	1	PKG	\$255.00	\$255.00	

Brasswind Repair Packet 1 for Tuba (Lacquer 4 Valve Piston)					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$70.00	\$70.00	
The Band Shop	1	EA	\$75.00	\$75.00	

Brasswind Repair Packet 2 for Tuba (Lacquer 4 Valve Piston)					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
The Band Shop	1	EA	\$105.00	\$105.00	
Hillje Music Centers, LLC	1	EA	\$185.00	\$185.00	

Brasswind Repair Packet 3 for Tuba (Lacquer 4 Valve Piston)					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	No Bid		

Delivery for Tuba (Lacquer 4 Valve Piston)					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	\$0.00	\$0.00	

Brasswind Repair Packet 1 for Tuba (Lacquer 4 Valve Rotary)					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$70.00	\$70.00	
The Band Shop	1	EA	\$75.00	\$75.00	

Brasswind Repair Packet 2 for Tuba (Lacquer 4 Valve Rotary)					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
The Band Shop	1	EA	\$105.00	\$105.00	
Hillje Music Centers, LLC	1	EA	\$225.00	\$225.00	

Brasswind Repair Packet 3 for Tuba (Lacquer 4 Valve Rotary)					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	No Bid		

Delivery for Tuba (Lacquer 4 Valve Rotary)					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	\$0.00	\$0.00	

Brasswind Repair Packet 1 for Tuba (Silver 4 Valve Piston)					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$70.00	\$70.00	
The Band Shop	1	EA	\$75.00	\$75.00	

Brasswind Repair Packet 2 for Tuba (Silver 4 Valve Piston)					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
The Band Shop	1	EA	\$105.00	\$105.00	
Hillje Music Centers, LLC	1	EA	\$195.00	\$195.00	

Brasswind Repair Packet 3 for Tuba (Silver 4 Valve Piston)					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	No Bid		

Delivery for Tuba (Silver 4 Valve Piston)					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	\$0.00	\$0.00	

Brasswind Repair Packet 1 for Tuba (Silver 4 Valve Rotary)					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$70.00	\$70.00	
The Band Shop	1	EA	\$75.00	\$75.00	

Brasswind Repair Packet 2 for Tuba (Silver 4 Valve Rotary)					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
The Band Shop	1	EA	\$125.00	\$125.00	
Hillje Music Centers, LLC	1	EA	\$235.00	\$235.00	

Brasswind Repair Packet 3 for Tuba (Silver 4 Valve Rotary)					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	No Bid		

Delivery for Tuba (Silver 4 Valve Rotary)					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	\$0.00	\$0.00	

Brasswind Repair Packet 1 Marching Baritone Lacquer					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$50.00	\$50.00	
The Band Shop	1	EA	\$65.00	\$65.00	

Brasswind Repair Packet 2 Marching Baritone Lacquer					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$85.00	\$85.00	
The Band Shop	1	EA	\$95.00	\$95.00	

Brasswind Repair Packet 3 Marching Baritone Lacquer					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	No Bid		

Delivery Marching Baritone Lacquer					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	\$0.00	\$0.00	

Brasswind Repair Packet 1 Marching Baritone Silver					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$50.00	\$50.00	
The Band Shop	1	EA	\$65.00	\$65.00	

Brasswind Repair Packet 2 Marching Baritone Silver					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$95.00	\$95.00	
The Band Shop	1	EA	\$95.00	\$95.00	

Brasswind Repair Packet 3 Marching Baritone Silver					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	No Bid		

Delivery Marching Baritone Silver					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	\$0.00	\$0.00	

Brasswind Repair Packet 1 Marching Mellophone Silver					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$50.00	\$50.00	
The Band Shop	1	EA	\$95.00	\$95.00	

Brasswind Repair Packet 2 Marching Mellophone Silver					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$85.00	\$85.00	
The Band Shop	1	EA	\$95.00	\$95.00	

Brasswind Repair Packet 3 Marching Mellophone Silver					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	No Bid		

Delivery Marching Mellophone Silver					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	\$0.00	\$0.00	

Brasswind Repair Packet 1 Marching Mellophone Lacquer					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	\$65.00	\$65.00	

Brasswind Repair Packet 2 Marching Mellophone Lacquer					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$95.00	\$95.00	
The Band Shop	1	EA	\$95.00	\$95.00	

Brasswind Repair Packet 3 Marching Mellophone Lacquer					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	No Bid		

Delivery Marching Mellophone Lacquer					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	\$0.00	\$0.00	

Brasswind Repair Packet 1 Sousaphone Lacquer					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$70.00	\$70.00	
The Band Shop	1	EA	\$75.00	\$75.00	

Brasswind Repair Packet 2 Sousaphone Lacquer					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
The Band Shop	1	EA	\$105.00	\$105.00	
Hillje Music Centers, LLC	1	EA	\$225.00	\$225.00	

Brasswind Repair Packet 3 Sousaphone Lacquer					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	No Bid		

Delivery Sousaphone Lacquer					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	\$0.00	\$0.00	

Brasswind Repair Packet 1 Sousaphone Silver					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$70.00	\$70.00	
The Band Shop	1	EA	\$75.00	\$75.00	

Brasswind Repair Packet 2 Sousaphone Silver					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
The Band Shop	1	EA	\$105.00	\$105.00	
Hillje Music Centers, LLC	1	EA	\$235.00	\$235.00	

Brasswind Repair Packet 3 Sousaphone Silver					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	No Bid		

Delivery Sousaphone Silver					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	\$0.00	\$0.00	

Brasswind Repair Packet 1 Sousaphone White Fiberglass					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$60.00	\$60.00	
The Band Shop	1	EA	\$65.00	\$65.00	

Brasswind Repair Packet 2 Sousaphone White Fiberglass					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
The Band Shop	1	EA	\$85.00	\$85.00	
Hillje Music Centers, LLC	1	EA	\$150.00	\$150.00	

Brasswind Repair Packet 3 Sousaphone White Fiberglass					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	No Bid		

Delivery Sousaphone White Fiberglass					
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes
Hillje Music Centers, LLC	1	EA	\$0.00	\$0.00	
The Band Shop	1	EA	\$0.00	\$0.00	

Board Approval
Awarding of Bids/Proposals
November 16, 2016

RFP 2016-040 Network Equipment and Cabling for Elemenetary #28, Middle School #10, United High School 9th Grade Campus, and United South High School 9th Grade Campus

Recommendation:

Requesting approval to purchase from the best bidder(s)/ offer(s) meeting specifications as follows:

<u>Recommended Vendor(s)</u>	<u>Est. Amount</u>
Section 1 Router & Voice Gate	
Insight Public Sector	\$35,565.60
Section 2 MDF & IDF Switches	
IK Networks	\$770,343.00
Section 3 UPS	
M1 Networks	\$73,502.00
Section 4 Access Points	
IK Networks	\$120,676.00
Section 5 Telephone Handsets	
Insight Public Sector	\$68,780.00
Section 6 Streaming Video	
Netsync	\$109,225.40
Section 7 Campus IP Paging	
Insight Public Sector	\$384,149.65
Section 8 Cabling	
M1 Networks	<u>\$1,565,180.66</u>
Total Project Amount Est.	\$3,127,422.31

Administration distributed One Hundred Sixty Six (166) proposals and advertised on August 28, 2016 and September 4, 2016. Six (6) proposal(s) were received on September 20, 2016 at 3:00pm at the UISD Service Center Purchasing Department.

Budget Information:

2016-2017 Technology Department

Resource Personnel:

Rene Cruz, Director of Technology Services
Casey King, Telecommunications Systems Supervisor
Cesar Tamez, Network Systems Supervisor
Cordelia Flores Jackson, Director of Purchasing
Karina Mendoza Guerra, Manager of Purchasing
Jose Narvaez, Procurement Officer




UNITED INDEPENDENT SCHOOL DISTRICT

Rene Cruz
Director Technology Services

MEMORANDUM

To: Cordy Jackson
Director of Purchasing

From: Rene Cruz 
Director Technology Services

Date: October 27, 2016

Subject: Recommendation on for Proposal (RFP) 2016-40 Network Equipment and Cabling for New Elementary, Middle School, UHS 9th and USHS 9th.

Staff is recommending awarding Request for Proposal (RFP) 2016-40 Network Equipment and Cabling for New Elementary #28, Middle School # 10, UHS 9th and USHS 9th to the following vendors:

Section	Description	Recommended Vendor	Amount
Section 1	Router and Voice Gateway	Insight Public Sector	\$ 35,565.60
Section 2	MDF & IDF Switches	IK Networks	\$ 770,343.00
Section 3	UPS	M1 Networks	\$ 73,502.00
Section 4	Access Points	IK Networks	\$ 120,676.00
Section 5	Telephone Handsets	Insight Public Sector	\$ 68,780.00
Section 6	Streaming Video	Netsync	\$ 109,225.40
Section 7	Campus IP Paging	Insight Public Sector	\$ 384,149.65
Section 8	Data Cabling	M1 Networks	\$ 1,565,180.66

Total \$ 3,127,422.31

In Section 4 Access Points, IK Networks proposal is the most economical; however, the evaluation model used initiated that IK Networks score was 2nd. Due to the fact the IK Networks Switch proposal is recommended, IT Staff determined that the Access points offered by IK Networks is the best option.

If you have any questions or comments, please contact me.

**United Independent School District
 Network Equipment and Cabling for New Elementary, Middle School,
 UHS 9th, and USHS 9th
 RFP 2016-040**

Section 1 Routers And Voice Gate

	Insight Public Sector	Netsync
Elementary 28	\$8,891.40	\$8,925.36
Middle School 10	\$8,891.40	\$8,925.36
United HS 9th Grade	\$8,891.40	\$8,925.36
United South 9th Grade	\$8,891.50	\$8,925.36
Grand Total	\$35,565.70	\$35,701.44

United Independent School District
Network Equipment and Cabling for New Elementary, Middle School, UHS 9th, and USHS 9th
RFP 2016-040

Section 2 Network

	Ik Network	Insight Public Sector	Sequel	Netsync	Weaver
Elementary 28	\$140,077.40	\$165,353.20	\$155,357.72	\$149,573.89	Did not Meet Specs
Middle School 10	\$229,880.40	\$275,497.53	\$262,497.53	\$248,987.73	
United HS 9th Grade	\$200,192.60	\$239,246.30	\$220,784.26	\$218,649.80	
United South 9th Grade	\$200,192.60	\$239,246.30	\$220,784.26	\$218,649.80	
Grand Total	\$770,343.00	\$919,343.33	\$859,423.77	\$835,861.22	

United Independent School District
Network Equipment and Cabling for New Elementary, Middle School, UHS 9th, and USHS 9th
RFP 2016-040

Section 3 UPS

	Insight Public Sector	M1 Networks	Netsync	Weaver
Elementary 28	\$13,636.82	\$13,364.00	\$13,524.40	\$13,505.54
Middle School 10	\$20,400.24	\$20,046.00	\$20,286.60	\$20,258.32
United HS 9th Grade	\$20,400.24	\$20,046.00	\$20,286.60	\$20,258.32
United South 9th Grade	\$20,400.24	\$20,046.00	\$20,286.60	\$20,258.32
Grand Total	\$74,837.54	\$73,502.00	\$74,384.20	\$74,280.50

United Independent School District
Network Equipment and Cabling for New Elementary, Middle School, UHS 9th, and USHS 9th
RFP 2016-040

Section 4 Wave 2 Access Points

	IK Networks	Insight Public Sector	Netsync	Weaver
Elementary 28	\$26,039.00	\$27,227.50	\$30,205.00	\$35,813.40
Middle School 10	\$27,839.00	\$29,171.25	\$32,362.50	\$38,371.50
United HS 9th Grade	\$33,399.00	\$33,133.75	\$36,677.50	\$43,487.70
United South 9th Grade	\$33,399.00	\$33,133.75	\$36,677.50	\$43,487.70
Grand Total	\$120,676.00	\$122,666.25	\$135,922.50	\$161,160.30

**United Independent School District
Network Equipment and Cabling for New Elementary, Middle School,
UHS 9th, and USHS 9th
RFP 2016-040**

Section 5 Phone

	Insight Public Sector	Netsync
Elementary 28	\$15,815.00	\$16,723.75
Middle School 10	\$17,655.00	\$18,691.25
United HS 9th Grade	\$17,655.00	\$18,691.25
United South 9th Grade	\$17,655.00	\$18,691.25
Grand Total	\$68,780.00	\$72,797.50

**United Independent School District
Network Equipment and Cabling for New Elementary, Middle School,
UHS 9th, and USHS 9th
RFP 2016-040**

Section 6 V Brick

	Insight Public Sector	Netsync
Elementary 28	\$29,313.60	\$27,306.35
Middle School 10	\$29,313.60	\$27,306.35
United HS 9th Grade	\$29,313.60	\$27,306.35
United South 9th Grade	\$29,313.60	\$27,306.35
Grand Total	\$117,254.40	\$109,225.40

**United Independent School District
 Network Equipment and Cabling for New Elementary, Middle School,
 UHS 9th, and USHS 9th
 RFP 2016-040**

Section 7 IP Paging

	Insight Public Sector	Netsync
Elementary 28	\$99,247.32	\$103,176.68
Middle School 10	\$82,028.45	\$86,326.00
United HS 9th Grade	\$101,436.94	\$106,338.00
United South 9th Grade	\$101,436.94	\$106,338.00
Grand Total	\$384,149.65	\$402,178.68

United Independent School District
Network Equipment and Cabling for New Elementary, Middle School, UHS 9th, and USHS 9th
RFP 2016-040

Section 8 Cabling

	Insight Public Sector	M1 Networks	Netsync	Weaver
Elementary 28	\$283,229.93	\$278,432.08	Did Not Meet Specs	Did Not Meet Specs
Middle School 10	\$317,500.03	\$315,088.22		
United HS 9th Grade	\$483,692.06	\$485,830.18		
United South 9th Grade	\$483,692.06	\$485,830.18		
Grand Total	\$1,568,114.08	\$1,565,180.66		

United Independent School District

**Network Equipment and Cabling for New Elementary, Middle School, UHS 9th, and USHS 9th
RFP 2016-040**

Section 1 Router and Voice Gate

	Insight Public Sector	Netsync
Rene Cruz	99.00	93.73
Casey King	100.00	93.73
Cesar Tamez	100.00	93.73
Total Points	299.00	281.19
Rank	1	2

Section 2 Network

	Ik Network	Insight Public Sector	Sequel	Netsync	Weaver
Rene Cruz	92.00	87.65	87.74	85.51	Did not Meet Specs
Casey King	93.00	88.65	88.74	88.51	
Cesar Tamez	92.00	87.65	88.74	89.51	
Total Points	277.00	263.95	265.22	263.53	
Rank	1	3	2	4	

Section 3 UPS

	Insight Public Sector	M1 Networks	Netsync	Weaver
Rene Cruz	97.75	100.00	93.17	94.27
Casey King	98.75	99.17	94.00	95.27
Cesar Tamez	98.75	100.00	95.17	94.27
Total Points	295.25	299.17	282.34	283.81
Rank	2	1	4	3

Section 4 Wave 2 Access Points

	IK Networks	Insight Public Sector	Netsync	Weaver
Rene Cruz	92.00	97.86	86.51	77.42
Casey King	93.00	98.86	86.15	78.42
Cesar Tamez	93.00	97.86	87.15	77.42
Total Points	278.00	294.58	259.81	233.26
Rank	2	1	3	4

Section 5 Phones

	Insight Public Sector	Netsync
Rene Cruz	99.00	90.14
Casey King	100.00	90.14
Cesar Tamez	100.00	92.14
Total Points	299.00	272.42
Rank	1	2

Section 6 V Brick

	Insight Public Sector	Netsync
Rene Cruz	94.21	96.00
Casey King	95.21	94.00
Cesar Tamez	95.21	95.00
Total Points	284.63	285.00
Rank	2	1

Section 7 IP Paging

	Insight Public Sector	Netsync
Rene Cruz	99.00	90.86
Casey King	100.00	90.86
Cesar Tamez	100.00	91.86
Total Points	299.00	273.58
Rank		2

Section 8 Cabling

	Insight Public Sector	M1 Networks	Netsync	Weaver
Rene Cruz	97.99	99.12	Did Not Meet Specs	Did Not Meet Specs
Casey King	98.99	99.12		
Cesar Tamez	98.99	99.12		
Total Points	295.97	297.36		
Rank	2	1		

Board Approval
Awarding of Bids/Proposals
November 16, 2016

RFP 2016-041 Surveillance and Access Controls for Elementary #28, Middle School #10, United High School 9th Grade Campus, and United South High School 9th Grade Campus

Recommendation:

Requesting approval to purchase from the best bidder(s)/ offer(s) meeting specifications as follows:

<u>Recommended Vendor(s)</u>	<u>Est. Amount</u>
M1 Networks	\$645,470.00

Administration distributed Two Hundred Fifty Nine (259) proposals and advertised on September 4, 2016 and September 11, 2016. Two (2) proposal(s) were received on September 23, 2016 at 3:00pm at the UISD Service Center Purchasing Department.

Budget Information:

2016-2017 Technology Department

Resource Personnel:

Rene Cruz, Director of Technology Services
Casey King, Telecommunications Systems Supervisor
Cordelia Flores Jackson, Director of Purchasing
Karina Mendoza Guerra, Manager of Purchasing
Jose Narvaez, Procurement Officer




UNITED INDEPENDENT SCHOOL DISTRICT

Rene Cruz
Director Technology Services

MEMORANDUM

To: Cordy Jackson
Director of Purchasing

From: Rene Cruz 
Director Technology Services

Date: October 31, 2016

Subject: Recommendation on for Proposal (RFP) 2016-41 Surveillance and Access Controls for New Elementary, Middle School, UHS 9th and USHS 9th.

Staff is recommending awarding Request for Proposal (RFP) 2016-41 Surveillance and Access Controls for New Elementary #28, Middle School # 10, UHS 9th and USHS 9th to M1 Networks for a total amount of \$645,470.

M1 Networks has adhered and performed to the specifications as outlined in RFP 2016-041.

If you have any questions or comments, please contact me.

United Independent School District
Surveillance and Access Controls for New Elementary 28, Middle
School 10, UHS 9th, and USHS 9th
RFP 2016-041

	M1 Networks	Tronik Technologies
Elementary 28 Surveillance	\$106,066.00	Did not Meet Specs
Middle School 10 Surveillance	\$122,626.00	
United HS 9th Grade Surveillance	\$146,681.00	
United South 9th Grade Surveillance	\$146,681.00	
Total for Surveillance	\$522,054.00	

Elementary 28 Access Controls	\$20,505.00	Did not Meet Specs
Middle School 10 Access Controls	\$25,361.00	
United HS 9th Grade Access Controls	\$38,775.00	
Grade Access Controls	\$38,775.00	
Total for Access Controls	\$123,416.00	

Project Total	\$645,470.00	DNMS
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Board Approval
Awarding of Bids/Proposals
November 16, 2016

RFP 2016-046 Automated External Defibrillators (AEDs) District-Wide Replacement

Recommendation:

Requesting approval to purchase from the best bidder(s)/ offer(s) meeting specifications as follows:

<u>Recommended Vendors</u>	<u>Est. Annual Amount</u>
Oxysure Therapeutics, Inc.	See Attached Tabulation

Administration distributed fifty (50) proposals and advertised on Saturday, October 8, 2016 and Sunday, October 9, 2016. Twelve (12) proposals were received on Thursday, October 20, 2016, at 3:00 p.m. at the USD Service Center Purchasing Department.

Budget Information:

2016-2017 Health Services

Resource Personnel:

Irene Rosales MSN, RN - Director of Health Services
Araceli Juarez – Secretary to the Director of Health Services
Cordelia Flores-Jackson - Director of Purchasing
Karina M. Guerra - Purchasing Manager
David A. Morales - Procurement Officer

Irene Rosales MSN, RN
Health Services Director

MEMORANDUM

Date: November 1, 2016

To: Cordelia Flores-Jackson
Director of Purchasing

From: Irene Rosales MSN, RN IR
Health Services Director

Re: AUTOMATED EXTERNAL DEFIBRILATORS (AEDs)

Mrs. Flores-Jackson,

The Committee consisting of Irene Rosales MSN, RN, Araceli Juarez, David Morales, and Cordelia Flores-Jackson have evaluated the AUTOMATED EXTERNAL DEFIBRILATORS (AEDs) (RFP 2016-046). Based on the proposals' pricing and value of service to the District, the Committee has elected to award this bid to Oxysure Therapeutics, Inc.

**United Independent School District
Automated External Defibrillators (AEDs) District-Wide Replacement
RFP 2016-049**

Vendor						Noyesman Inc.		One Beat CPR Learning Center, Inc.		50 School Kids Healthcare		48.42 Moore Medical LLC		48.17 OXYSURE THERAPEUTICS, INC.		45.05 heartsmart.com					
Line #	Description	Mfgr	Mfgno	QTY	UOM	Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended				
1	Option 1: Automated External Defibrillator (AED) Auto Dual Language(Spanish/English rescue voice-prompts).			70	EA	No Bid		DNMS													
1 ALT1	Price includes the Heartsine 450p, 1 pad-pak, 1 case, 1 ready kit, 1 USB cable, and 8 year warranty. Device comes with a pad-pak--combines battery and adult electrodes, 4 year expiration after installation for both.	Heartsine 450P	80514-000002	70	EA									\$1,126.32	\$78,842.40	\$1,163.04	\$81,412.80	\$1,169.00	\$81,830.00	\$1,250.00	\$87,500.00
2	Option 2: Automated External Defibrillator (AED) Auto Dual Language(Spanish/English rescue voice-prompts).			126	EA																
2 ALT1	Price includes the Heartsine 450p, 1 pad-pak, 1 case, 1 ready kit, 1 USB cable, and 8 year warranty. Device comes with a pad-pak--combines battery and adult electrodes, 4 year expiration after installation for both.	Heartsine 450P	80514-000002	126	EA									\$1,114.59	\$140,438.34	\$1,163.04	\$146,543.04	\$1,149.00	\$144,774.00	\$1,250.00	\$157,500.00
3	Please provide the price for batteries (replacements) for the AED.			1	EA																
3 ALT1	Device comes with a pad-pak--combines battery and adult electrodes, 4 year expiration after installation for both.	Heartsine Pad-Pak	11516-000003	1	EA	\$230.40	\$230.40			\$206.52	\$206.52	\$206.54	\$206.54	\$249.00	\$249.00	\$210.00	\$210.00				
Notes						Will MATCH or BEAT pricing. Free recycling of old batteries (High cost on recycling lithium). Free shipping. Call 361-336-3966 or email pwilliamsibst@gmail.com for Quote.		Phillips 80514-000002 (Device). 11516-000003 (Battery).		Cardiac Science Powerheart G5 AED, Fully Automatic, English/Spanish #G5A-80A-P		MFG # G5A-80A-P 26559 . Batteries: Mfg # XBTAED001A 26567		POWERHEART G5 Automatic Dual Language (English/Spanish). With 8 yr. Warranty, 4 yr. battery full operational.		The item quoted is part number G5A-80C-P which includes (2) sets of standard adult defibrillation pads and (1) set of iCPR adult pads totaling a quantity of (3) sets of adult pads - additional set of complimentary standard pads to be included in initial purchase only / in addition to the battery, carrying case, ready kit, USB cable and 8-year warranty.					

**United Independent School District
Automated External Defibrillators (AEDs) District-Wide Replacement
RFP 2016-049**

		38.38		43.03		42.02		39.74		45.94		35.31					
Vendor		Henry Schein Inc		SCHOOL HEALTH		Products Unlimited, Inc.		AED Superstore		D.R.E. Medical Group Inc.		Fastex AED					
Line #	Description	Mfgr	Mfgno	QTY	UOM	Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended				
1	Option 1: Automated External Defibrillator (AED) Auto Dual Language(Spanish/English rescue voice-prompts).			70	EA	\$1,467.42	\$102,719.40	\$1,308.67	\$91,606.90	\$1,340.19	\$93,813.30	\$1,417.12	\$99,198.40	\$1,225.75	\$85,802.50	\$1,595.00	\$111,650.00
2	Option 2: Automated External Defibrillator (AED) Auto Dual Language(Spanish/English rescue voice-prompts).			126	EA	\$1,194.57	\$150,515.82	\$1,308.67	\$164,892.42	\$1,328.94	\$167,446.44	\$1,367.83	\$172,346.58	\$1,195.75	\$150,664.50	\$1,595.00	\$200,970.00
3	Please provide the price for batteries (replacements) for the AED.			1	EA	\$293.47	\$293.47	\$208.79	\$208.79	\$314.00	\$314.00	\$256.75	\$256.75	\$245.75	\$245.75	\$56.25	\$56.25
Notes		Our item # 124-2822 GSA-80A-P POWERHEART G5 AUTOMATIC DUAL LANGUAGE. 8 YR WARRANTY 4 YR BATTERY FULL OPERATIONAL REPLACE SEE SPECS.		School Health item: 57779. School Health item: 57779Credit Option:Receive up to \$350 credit for each AED unit that you tradein when you purchase a new AED unit. One trade in per unitpurchased. The AED units must be received by School Healthwithin 30 days of delivery. Units accepted are Cardiac Science, Physio, Zoll and Philips. Trade in value varies by make, model and condition.Disclaimers:-The equipment must be in working condition and match thetrade-in equipment specified on the initial request. If there are any accessories, they should be included (i.e.cases, batteries or cables). If these conditions are not met, the trade-in value may be reduced.-Trade in values are subject to change depending on currentmarket value and condition.		Cardiac Science model number GSA-80A-P.		**Please note the ETA is 30 days from date of order for this quantity		#89100 Fully Automatic AED with Medical Prescription: ZOLL Fully Automatic AED Plus with AED Cover, PlusRX Medical Prescription, CPR-D-padz Electrode, pack of 10CR 123a batteries, and Carry case. Free Shipping.		AED Model Name: Cardiac Science Powerheart G5 Dual Language. AED Model Number: GSA-80A-P					

**United Independent School District
Automated External Defibrillators (AEDs) District-Wide Replacement
RFP 2016-049**

Training:

Noyesman Inc.	One Beat CPR Learning Center, Inc.	School Kids Healthcare	Moore Medical LLC	Oxysure Therapeutics, Inc.	Heartsmart.com
<p>No training, Do offer free recycling of old batteries.</p>	<p>Yes, one time AED training for 50 people Free, each additional person after 50 is \$30.00 Per Person.</p>	<p>No.</p>	<p>Mfg will provide In Service if required. Free of cost to one location, different locations costs will apply.</p>	<p>Yes, Daniel Cavazos is a certified CPR/AED instructor and will provide training in BOTH English and Spanish for UISD staff that is more likely to perform a rescue in their native Spanish language. This training will be provided at a designated location of UISD choice. I will coordinate with your District Health Director, Purchasing and the Superintendent's office to deliver the training on the date or dates of choice, up to 3 consecutive days. Please note, although our company does not charge a single penny for this training and picks up my travel expenses, we do this to ensure each and every potential employee that could be faced with having to save the life of a child, parent, UISD employee or any visitor is ready to respond. In addition, I understand UISD has two competitive Philips AEDs that we will replace at zero cost to your district and exchange with two Cardiac Science G5 AEDs to ensure conformity throughout all campuses. This is an additional savings of approximately \$2,500 based on our quote price.</p>	<p>Yes, we offer CPR/AED certification courses and the classes range from \$435 - \$615 (12 people per class).</p>

**United Independent School District
Automated External Defibrillators (AEDs) District-Wide Replacement
RFP 2016-049**

Henry Schein Inc	School Health	Products Unlimited, Inc.	AED Superstore	D.R.E. Medical Group, Inc.	Fastex AED
No.	Yes, a School Health representative in partnership with a Cardiac Science representative will provide an AED demonstration class to the district at no charge.	Yes, it can be arranged at no charge.	We are able to do a webinar (free of charge) to show you how to use the unit, or in house training for a fee- depending on how many persons you are looking to train.	Yes we offer training.	We provide complimentary in-service training for your new AEDs

United Independent School District
RFP 2016-046
Automated External Defibrillators (AEDs) District-Wide Replacement
Summary of Evaluations

Evaluators	AED Superstore	D.R.E. Medical Group Inc.	Fastex AED	Heartsmart.com	Henry Schein Inc.	Moore Medical LLC	Noyesman Inc.	One Beat CPR Learning Center, Inc.	Oxysure Therapeutics, Inc.	Products Unlimited, Inc.	School Health	School Kids Healthcare
Irene Rosales	62.24	45.94	57.81	67.55	60.88	70.92	No Bid	DNMS	98.17	59.52	73.03	72.50
Araceli Juarez	62.24	45.94	57.81	67.55	60.88	70.92	No Bid	DNMS	98.17	59.52	73.03	72.50
TOTALS	124.48	91.88	115.62	135.10	121.76	141.84	0	0	196.34	119.04	146.06	145.00
Ranking	5	10	9	7	6	4	11	12	1	8	2	3

Board Approval
Awarding of Bids/Proposals
November 16, 2016

RFP 2016-043 Scanning & Imaging Services

Recommendation:

Requesting approval to purchase from the best bidder(s)/ offer(s) meeting specifications as follows:

Recommended Vendor(s)

Archiving Systems, Inc.

Est. Annual Amount

See Tabulation

Administration distributed One-Hundred Six (106) proposals and advertised on October 2, 2016 and October 9, 2016. Three (3) proposal(s) were received on October 19, 2016 at 3:00 pm through the EBID Portal at the UISD Service Center Purchasing Department.

Budget Information:

2016-2017 Records Management

Resource Personnel:

Monica Madrigal , Tax - Assessor- Collector/Records Management Officer

Elizabeth Garza, Tax Manager

Cordelia Flores Jackson, Director of Purchasing


Karina Mendoza Guerra, Procurement Manager

Elizabeth Conde, Procurement Officer



UNITED INDEPENDENT SCHOOL DISTRICT

Monica Madrigal
Tax Assessor-Collector

TO: Cordelia Flores-Jackson, Director of Purchasing
FROM: Monica Madrigal, Tax Assessor Collector 
RE: RFP 2016-043 Scanning and Imaging Services
DATE: October 31, 2016

After the committee evaluated the vendors that submitted proposal for the Scanning and Imaging bid, we would like to recommend Archiving Systems as the most responsible vendor meeting specifications and highest ranked. This vendor has met the needs of the District for the last 9 years and has provided the best turnaround time for the services required.

The committee was comprised of :

Monica Madrigal
Tax Assessor Collector

Elizabeth Garza
Tax Manager

United Independent School District
RFP 2016-043
Scanning & Imaging Services

1	Section I. Scanning of District Records					
	Price per Image- Scanning paper documents					
	Supplier	QTY	UOM	Price	Extended	Supplier Notes
	Creative Imaging	1	EA	\$0.05	\$0.05	Per Image
	Progrio, LLC	1	EA	\$0.05	\$0.05	
	Archiving Systems, Inc.	1	EA	\$0.053	\$0.053	
2	Section I. Scanning of District Records					
	Price per Hour- Downloading scanned images					
	Supplier	QTY	UOM	Price	Extended	Supplier Notes
	Creative Imaging	1	EA	\$0.00	\$0.00	No Charge
	Archiving Systems, Inc.	1	EA	\$0.00	\$0.00	No Charge
	Progrio, LLC	1	EA	\$35.00	\$35.00	\$35.00 per hour for help downloading scanned images.
3	Section I. Scanning of District Records					
	Price per DVD- Provide DVD of backup of scanned District records					
	Supplier	QTY	UOM	Price	Extended	Supplier Notes
	Creative Imaging	1	EA	\$0.00	\$0.00	No Charge
	Archiving Systems, Inc.	1	EA	\$0.00	\$0.00	No Charge
	Progrio, LLC	1	EA	\$0.00	\$0.00	No Charge
4	Section I. Scanning of District Records					
	Price per Box- Quality Control Testing					
	Supplier	QTY	UOM	Price	Extended	Supplier Notes
	Creative Imaging	1	EA	\$0.00	\$0.00	No Charge
	Archiving Systems, Inc.	1	EA	\$0.00	\$0.00	No Charge
	Progrio, LLC	1	EA	\$0.00	\$0.00	No Charge
5	Section I. Scanning of District Records					
	Price per 100 Keystrokes- Computer indexing					
	Supplier	QTY	UOM	Price	Extended	Supplier Notes
	Progrio, LLC	1	EA	\$0.015	\$0.015	\$0.00015 per keystroke
	Creative Imaging	1	EA	\$0.50	\$0.50	
	Archiving Systems, Inc.	1	EA	\$0.75	\$0.75	
6	Section I. Scanning of District Records					
	Price per Hour- for Document preparation (if needed)					
	Supplier	QTY	UOM	Price	Extended	Supplier Notes
	Progrio, LLC	1	EA	\$0.00	\$0.00	No Charge
	Creative Imaging	1	EA	\$10.00	\$10.00	
	Archiving Systems, Inc.	1	EA	\$12.50	\$12.50	
7	Section I. Scanning of District Records					
	Price per Trip- for Pickup and Delivery					
	Supplier	QTY	UOM	Price	Extended	Supplier Notes
	Creative Imaging	1	EA	\$0.00	\$0.00	1 day/No minimum Pick up-No charge
	Archiving Systems, Inc.	1	EA	\$0.00	\$0.00	1 to 3 hours /No minimum /No charge
	Progrio, LLC	1	EA	\$2,000.00	\$2,000.00	14 days/No minimum but would like to pick up boxes at one time

United Independent School District
RFP 2016-043
Scanning & Imaging Services

8	Section II. Onsite Scanning					
	Price per Image- for On-Site scanning (save image to District server)					
	Supplier	QTY	UOM	Price	Extended	Supplier Notes
	Creative Imaging	1	EA	\$0.05	\$0.05	Per Image
	Archiving Systems, Inc.	1	EA	\$0.053	\$0.053	
	Progrio, LLC	1	EA	\$0.28	\$0.28	
9	Section II. Onsite Scanning					
	Price per 100 Keystrokes-Indexing					
	Supplier	QTY	UOM	Price	Extended	Supplier Notes
	Progrio, LLC	1	EA	\$0.015	\$0.015	\$0.00015 per keystroke
	Creative Imaging	1	EA	\$0.50	\$0.50	
	Archiving Systems, Inc.	1	EA	\$0.75	\$0.75	
10	Section II. Onsite Scanning					
	Price per Box- Quality control testing					
	Supplier	QTY	UOM	Price	Extended	Supplier Notes
	Creative Imaging	1	EA	\$0.00	\$0.00	No Charge
	Archiving Systems, Inc.	1	EA	\$0.00	\$0.00	No Charge
	Progrio, LLC	1	EA	\$0.00	\$0.00	No Charge
11	Section II. Onsite Scanning					
	Price per Hour- Downloading scanned image					
	Supplier	QTY	UOM	Price	Extended	Supplier Notes
	Creative Imaging	1	EA	\$0.00	\$0.00	No Charge
	Archiving Systems, Inc.	1	EA	\$0.00	\$0.00	No Charge
	Progrio, LLC	1	EA	\$35.00	\$35.00	\$35.00 per hour for help downloading scanned images.
12	Section II. Onsite Scanning					
	Provide price per DVD for backup of scanned onsite active student records.					
	Supplier	QTY	UOM	Price	Extended	Supplier Notes
	Creative Imaging	1	EA	\$0.00	\$0.00	No Charge
	Archiving Systems, Inc.	1	EA	\$0.00	\$0.00	No Charge
	Progrio, LLC	1	EA	\$0.00	\$0.00	No Charge
13	Section II. Onsite Scanning					
	Price per Hour-for On-Site training of USD personnel at designated campuses					
	Supplier	QTY	UOM	Price	Extended	Supplier Notes
	Creative Imaging	1	EA	\$0.00	\$0.00	No Charge
	Archiving Systems, Inc.	1	EA	\$0.00	\$0.00	No Charge
	Progrio, LLC	1	EA	\$140.00	\$140.00	

Board Approval
Awarding of Bids/Proposals
November 16, 2016

RFP 2016-048 Student Extra Curricular Insurance

Recommendation:

Requesting approval to purchase from the best bidder(s)/ offer(s) meeting specifications as follows:

Recommended Vendor(s)

Est. Amount

The Brokerage Store, Inc.

\$514,869 per year (Year 1 & 2)

Price increase of no more than 3% (Years 3-5)

Administration distributed Eighty-six (86) proposals and advertised on October 8th, 2016 and October 9th, 2016. Two (2) proposal(s) were received on October 20th, 2016 at 3:00pm through the e-bid portal at the UISD Service Center Purchasing Department.

Budget Information:

2016-2017 Risk Management

Resource Personnel:

Laida Benavides, Assistant Superintendent Business/Finance

Robert Chapa, Director of Risk Management

Alan Jackson, Jr., Claims Specialist

Ofelia Dominguez, Benefits Specialist

Cordelia Flores-Jackson, Director of Purchasing

Karnia Mendoza Guera, Purchasing Manager

Bo Martinez, Procurement Officer



UNITED INDEPENDENT SCHOOL DISTRICT

Robert Chapa
Director of Risk Management

To: Cordelia H. Flores-Jackson
From: Robert Chapa, Director of Risk Management
Date: October 26, 2016
Subject: RFP 2016-048 Student Extra Curricular Insurance- Award Recommendation

Dear Cordy:

As per our meeting this morning regarding the evaluation of all bids submitted in relation to the above Request for Proposal (RFP), the evaluation committee consisting of Laida Benavides, Ofelia Dominguez, Alan Jackson Jr. and myself has made the following determination. Based on Price, Coverage, Schedule of Benefits, references, and services, the committee recommends that the above contract be awarded to The Brokerage Store of San Antonio, Tx.

Please advise if you have any questions.

Sincerely,



Robert Chapa
Director of Risk Management

**United Independent School District
RFP 2016-048
Student Extra Curricular Insurance**

Attribute Name	Attribute Note	The Brokerage Store, Inc.	Student Insurance Plans
Plan Type	Please provide the type of plan being submitted.	<u>Texas Value Plan</u>	<u>United Custom</u>
Insurance Company	Please provide the name of the insurance company.	National Guardian Insurance Company and Zurich America	Catlin Insurance Company
AM Best Rating	Please provide your AM Best Rating.	A- Excellent Best Rating	A
Claims Administrator	Please provide the name of the individual or group who will oversee all claims.	Student Assurance Services	Global Benefits Group
Address	Please provide the address for the Claims Administrator.	P.O. Box 196 Stillwater, MN 55082	27422 Portola Parkway, Suite 110, Foothill Ranch, CA 92610
Agent/Agency	Please provide name of Agent or Agency.	The Brokerage Store, Inc.	Student Insurance Plans
Address	Please provide the address of the Agent/Agency	4114 Pond Hill Rd., Suite 100 San Antonio, TX 78231	11113 Amelina, Frisco, Texas 75034
Law Enforcement Investigation	Has your company ever been or is currently being investigated by a state or federal law enforcement agency? Yes or No. If yes, please explain.	NO	No
Hospital Room and Board	Please provide the amount for Hospital Room and Board	Semi-private Room Charges	Semi-private Room Charges
Rate Guarantee	Please indicate the number of years the price/rate will be fixed.	2 year rate guarantee and 3 one year options at no more than 3% increase in base premium per year, however, rates may be negotiated for the optional years under the contract.	One year with multi year agreement.
Intensive Care	Please provide the amount for intensive care(in lieu of Hospital Room and Board).	1.5 X Semi-private Room Charges	1.5 X Semi-private Room Charges
Hospital Miscellaneous Charges	Please provide the amount for Hospital Miscellaneous Services (All charges except Room and Board)	First day up to \$1,000, thereafter up to \$500 per day; max \$5,000	First day up to \$1,000, thereafter up to \$500 per day; max \$5,000
Physician's Non-Surgical Visits	Please provide the amount for Physician's Non-Surgical Visits (other than physical therapy).	First day of treatment up to \$50, subsequent visits up to \$40, maximum 10 visits	First day of treatment up to \$50, subsequent visits up to \$40, maximum of 10 visits
Physical Therapy Treatment	Please provide the amount for physical therapy treatment (includes whirlpool, diathermy, EMS, massage, manipulation or adjustments in any form, and/or office visits connected therewith).	Included in Hospital Misc. Benefit	Included in Hospital Misc. Benefit
X-Ray and Radiology Services	Please provide the amount for X-ray and radiology services.	Included in Hospital Misc. Benefit	Included in Hospital Misc. Benefit
Registered Nurse	Please provide the amount for Registered Nurse.	U&C charges	100% of U&C charges
Day Surgery (Facility Charge)	Please provide the amount for room Supplies and all other expenses for out-patient surgery.	U&C, up to \$2,000	100% up to \$2,000
Hospital Emergency Room Charges	Please provide the amount for Hospital Emergency Room Charges.	U&C, up to \$300	100% up to \$300
X-Ray and Radiology Services	Please provide the amount for X-Ray and radiology services.	U&C, \$250 facility; \$50 reading	100% up to \$300
CAT Scans, MRI, and Bone Scans	Please provide the amount for CAT Scans, MRI, and Bone Scans.	U&C, \$750 facility; \$50 reading	80% up to \$800
Physician's Non-Surgical Visits	Please provide the amount for Physician's non-surgical visits.	\$50 per visit, maximum 10 visits	\$50 per visit, 10 visit maximum
Orthopedic Appliances	Please provide the amount for Orthopedic appliances (when prescribed by a physician for healing).	U&C up to \$500	\$500 maximum
Shots and Injections	Please provide the amount for shots and injections (within 24 hours of an injury).	U&C, up to \$50	up to \$50
Prescription Drugs	Please provide the amount for Prescription Drugs.	U&C, up to \$50	up to \$50
Physical Therapy Treatment	Please provide the amount for physical therapy treatment (includes whirlpool, diathermy, EMS, massage, manipulation or adjustments in any form, and/or office visits connected therewith).	\$50 per visit, maximum 5 visits	\$50 per first visit, \$25 per visit thereafter for 10 visits
Ambulance Service	Please provide the amount for ambulance service (air or ground).	U&C, up to \$1,000	up to \$1,000
Eyeglass Replacement	Please provide the amount for eyeglass replacement (if medical treatment is also received for a covered injury)	U&C, up to \$200	100% of U&C
Durable Medical Equipment	Please provide the amount for Durable Medical Equipment (post-surgical only)	U&C, up to \$100	up to \$150
Dental Treatment	Please provide the amount for Dental Treatment (in lieu of all other medical benefits, including x-rays of sound & natural teeth).	U&C, up to \$1,000	up to \$250 per tooth
Physician's Surgical Care	Please provide the amount for Physician's Surgical Care (in-patient or out-patient)(includes pre-operative & post-operative care for fractures, dislocations, or repair of lacerations).	U&C, up to \$3,000	up to \$2,500
Assistant Surgeon Charges	Please provide the amount for assistant surgeon charges (in-patient or out-patient).	25% of Sugery Allowance	25% of Surgery Allowance
Anesthetist Charges	Please provide the amount for anesthetist charges (in-patient or out-patient).	25% of Surgery Allowance	25% of Surgery Allowance
Motor Vehicle Injury	Please provide the amount for Motor Vehicle Injury.	U&C, up to \$1,000 as scheduled above	up to \$5,000 maximum as scheduled above.
Other Benefits	Please provide the amount for other benefits (including Heat Stroke and Heat Exhaustion).	Heat Stroke and Heat Exhaustion will be covered as any other accident.	Heat Stroke and Heat Exhaustion will be covered as any other accident.
Field Trip Coverage	Please provide the amount for Field Trip Coverage.	All students will be covered for one day fieldtrips, with no overnight stay. Basic benefits apply for up to \$2,000 per injury.	All students will be covered for one day field trips, with no overnight stay. Basic benefits apply for up to \$2,000 per injury.
Loss of Life	Please provide the amount for loss of life.	\$2,000	\$5,000
Loss of an eye	Please provide the amount for loss of an eye.	\$2,000	\$5,000
Double Dismemberment	Please provide the amount for Double Dismemberment.	\$10,000	\$5,000
Single Dismemberment	Please provide the amount for Single Dismemberment.	\$2,000	\$5,000
Accident Medical Expense (AME) Benefit Amount	Please provide the amount for Accident Medical Expense (AME) Benefit Amount - Excess Coverage \$7,500,000	\$7,500,000	\$7,500,000
Accidental Death & Dismemberment (AD&D)	Please provide the amount for Accidental Death & Dismemberment (AD&D) (\$10,000 Death, \$20,000 Dismemberment)	\$10,000 Death, \$20,000 Dismemberment	\$10,000 AD&D / \$20,000 Dismemberment
Catastrophic Cash Benefit	Please provide the amount for Catastrophic Cash Benefit (Maximum Benefit Amount \$500,000)	Maximum Benefit Amount \$500,000	\$500,000

<u>Additional Questions</u>	<u>The Brokerage Store, Inc.</u>	<u>Student Insurance Plans</u>
Basic Policy		
What is the Maximum Benefit per Injury?	\$25,000.00	\$25,000.00
What time limit does the policy have as far as initial reporting of injury (30 days for example)?	6 months	30 days
What time limit does the policy have regarding first treatment by physician (90 days for example)?	1 year from date of the accident	90 days
What is the benefit period?	1 year	52 weeks
Catastrophic Coverage		
What is the premium /rate for Catastrophic Coverage CAT only?	\$8,611.00	\$8,163.00
What is the premium for \$500,000 benefit only?	\$3,964.00	\$3,781.00
What is the deductible?	\$25,000.00 that will be met by the base plan policy limit	\$25,000.00
How long is deductible period?	2 years	2 year incurral period
What is the benefit period?	10 years for both the CAT and Cash Benefit program	10 year benefit period

<u>Description</u>		<u>The Brokerage Store, Inc.</u>		<u>Student Insurance Plans</u>	
		<u>Unit</u>	<u>Extended</u>	<u>Unit</u>	<u>Extended</u>
Section A:In-Patient Benefits	1 EA	\$502,294.00	\$502,294.00	\$453,000.00	\$453,000.00
Section B:Out-Patient Surgery Benefits	1 EA	These items are included in the price above.		These items are included in the price above.	
Section C:Other Out-Patient Benefits	1 EA				
Section D:Other Physician Services	1 EA				
Section E:Motor Vehicle Injury	1 EA				
Section F:Other Benefits	1 EA				
Section G:Field Trip Coverage	1 EA				
Section F: Accidental Death and Dismemberment	1 EA	\$12,575.00		\$11,964.00	
Section I:Catastrophic Coverage	1 EA				
		Total Price	\$514,869.00	Total Price	\$464,964.00
Year 1			\$514,869.00		\$464,964.00
Year 2			\$514,869.00		\$604,453.20 *
Year 3			\$530,315.07		\$604,453.20 *
Year 4			\$546,224.52		\$604,453.20 *
Year 5			\$562,611.26		\$604,453.20 *
Total Projected Expense over 5 year period			\$2,668,888.85		\$2,882,776.80

*The rate increase of 30% is the worst case scenario ceiling based on loss ratio. Student Insurance Plans will analyze the data each year and identify where the highest costs are and work to reduce those costs. This strategy will work to keep the rate increases to a minimum.

Board Approval
Awarding of Bids/Proposals
November 16, 2016

RFP 2016-049 Employee Benefits Insurance Consulting Services

Recommendation:

Requesting approval to purchase from the best bidder(s)/ offer(s) meeting specifications as follows:

Recommended Vendors

Wethe & Associates

Est. Annual Amount

See Attached Tabulation

Administration distributed ninety-one (91) proposals and advertised on Saturday, October 8, 2016 and Sunday, October 9, 2016. Six (6) proposals were received on Thursday, October 20, 2016, at 3:00 p.m. at the USD Service Center Purchasing Department.

Budget Information:

2016-2017 Department of Risk Management

Resource Personnel:

Robert Chapa - Director of Risk Management
Laida Benavides - Assistant Superintendent for Business & Finance
Ofelia Dominguez - Benefits Specialist
Alan Jackson - Claims Specialist
Cordelia Flores-Jackson - Director of Purchasing
Karina M. Guerra - Purchasing Manager
David A. Morales - Procurement Officer



UNITED INDEPENDENT SCHOOL DISTRICT

Robert Chapa
Director of Risk Management

Date: October 26, 2016

To: Cordelia Flores-Jackson,
Director of Purchasing

From: Robert Chapa
Director of Risk Management

Re: Employee Benefits Insurance Consulting Services

Mrs. Flores-Jackson;

The Committee consisting of Laida Benavides, Robert Chapa, Ofelia Dominguez, Alan Jackson, David Morales, Bo Martinez, and Cordelia Flores-Jackson have evaluated the Employee Benefits Insurance Consulting Services (RFP 2016-049). Based on the proposals' pricing, coverage, and value of service to the District, the Committee has elected to award this bid to Wethe & Associates, INC.

**United Independent School District
Employee Benefits Insurance Consulting Services
RFP 2016-049**

Vendor				Valley Risk Consulting		Hub International		Gallagher Benefit Services, Inc.		Wethe & Associates, Inc.		McGriff, Seibels, & Williams		USI Southwest			
Line #	Description	QTY	UOM	Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended		
1	Consulting Service Cost/Hourly Rate per Plan for Health.	1	EA	Disqualified		\$220.00	\$220.00	\$300.00	\$300.00	\$160.00	\$160.00	N/A	N/A	No Bid			
2	Consulting Service Cost/Hourly Rate per Plan for District Paid Term Life.	1	EA		\$220.00	\$220.00	\$300.00	\$300.00	\$160.00	\$160.00	N/A	N/A	N/A		N/A		
3	Consulting Service Cost/Hourly Rate per Plan for Supplemental Term Life.	1	EA		\$220.00	\$220.00	\$300.00	\$300.00	\$160.00	\$160.00	N/A	N/A	N/A		N/A		
4	Consulting Service Cost/Hourly Rate per Plan for Dental.	1	EA		\$220.00	\$220.00	\$300.00	\$300.00	\$160.00	\$160.00	N/A	N/A	N/A		N/A		
5	Consulting Service Cost/Hourly Rate per Plan for Vision.	1	EA		\$220.00	\$220.00	\$300.00	\$300.00	\$160.00	\$160.00	N/A	N/A	N/A		N/A		
6	Consulting Service Cost/Hourly Rate per Plan for Disability.	1	EA		\$220.00	\$220.00	\$300.00	\$300.00	\$160.00	\$160.00	N/A	N/A	N/A		N/A		
7	Consulting Service Cost/Hourly Rate per Plan for Pre-Paid Legal.	1	EA		\$220.00	\$220.00	\$300.00	\$300.00	\$160.00	\$160.00	N/A	N/A	N/A		N/A		
8	Consulting Service Cost Hourly Rate per Plan for Student Extra-Curricular.	1	EA		\$220.00	\$220.00	\$300.00	\$300.00	\$160.00	\$160.00	N/A	N/A	N/A		N/A	\$650,000.00	\$650,000.00
9	Consulting Service Cost/Hourly Rate per Plan for Cafeteria Plan Administrators.	1	EA		\$220.00	\$220.00	\$300.00	\$300.00	\$160.00	\$160.00	N/A	N/A	N/A		N/A	No Bid	
10	General Hourly Rate for items listed above	1	EA		\$220.00	\$220.00	\$300.00	\$300.00	\$160.00	\$160.00	N/A	N/A	N/A		N/A		
Notes:				We guarantee that our annual fees will not exceed \$48,000 per year, excluding any travel expense.				Scope of Project & Number of Hours Will Be Provided Prior to Engagement.				Pricing shall include all fees and other costs associated with completion of the Scope of Services. Annual Fee: \$29,500.00 . MSW will guarantee this fee for up to (5) years, all expenses (i.e. travel etc.) are included in this fee.					

RFP 2016-049
Employee Benefits Insurance Consulting Services

Master Sheet

Evaluators	Valley Risk Consulting	Hub International	Gallagher Benefit Services, Inc.	McGriff, Seibels, & Williams	Wethe & Associates, Inc.	USI Southwest
Roberto Chapa	Disqualified	68.40	61.70	62.30	100.00	DNMS
Ofelia Dominguez		68.40	61.70	62.30	100.00	DNMS
Laida Benavides		68.40	61.70	62.30	100.00	DNMS
Alan Jackson		68.40	61.70	62.30	100.00	DNMS
TOTALS		273.60	246.80	249.20	400.00	DNMS
Ranking		2	4	3	1	DNMS