

Denton Independent School District
Extron Paging and IP Clock Purchase
January 10, 2023

SUMMARY:

This item requests approval of the quote from ProComputing Corporation in the amount of \$2,193,345.30 for the Extron Paging and IP Clock Upgrade solution.

BOARD GOAL:

Growth & Management – Demonstrate effective and efficient management of district resources

PREVIOUS BOARD ACTION:

The Board called for the 2018 bond election with the recommendation by the Bond Committee. On May 5, 2018, the bond was approved by the voters of Denton ISD. The initial Classroom Display and AV Refresh was approved by the Board of Trustees December 10, 2019.

BACKGROUND INFORMATION:

The Extron system was chosen as part of the Classroom Display and AV Refresh. This system was chosen in anticipation of utilizing the Extron speakers as both sound for the display panel and sound for the PA system. Utilizing this same set of speakers allows ‘ducking’ or muting of the AV sound when an announcement starts. Over 1,200 classrooms have been outfitted with the Extron speakers as part of the Classroom Display and AV Refresh that was started in 2019.

On November 28, 2022, an invitation to bid was sent out to three (3) vendors already awarded on various purchasing cooperatives in which the District is a member. These three vendors met the requirements of Extron certifications, and the number of Extron paging installs the District required.

These quotes were evaluated by a committee composed of members from the Technology Division. The quote from ProComputing Corporation totaling \$2,193,345.30 was selected as they provided the best pricing and known support for this solution. This purchase will be made utilizing a TIPS Cooperative contract #210101. This purchase is being brought for approval in accordance with the District’s CH(local) policy.

SIGNIFICANT ISSUES:

Denton ISD has many campuses with older original PA systems and clocks that are out of warranty. In many cases, the clocks no longer function and sound for the PA system is intermittent, creating a security risk in those classrooms when important announcements are not heard. Replacement parts have become a struggle to obtain as these systems have been deprecated by the manufacturer due to age. One of the goals established by the bond approval committee was to update these older PA systems to current safety and security standards. This project will update the PA system and clocks at 23 campuses.

FISCAL IMPLICATIONS:

The cost will be borne through the 2018 Bond Authorization.

BENEFIT OF ACTION:

The approval of this purchase will allow the PA systems upgrade for 23 campuses to have a dependable paging solution with IP clocks.

SUPERINTENDENT’S RECOMMENDATION:

It is recommended that the quote from ProComputing Corporation in the amount of \$2,193,345.30 for the Extron Paging and IP Clock upgrade be approved.

STAFF PERSONS RESPONSIBLE:

Robert Pierce, Chief Technology Officer
Susan Cheatham, Technology Services Department Manager
Cindy Willis, Director of Purchasing

ATTACHMENTS:

None

APPROVAL:

Signature of Staff Member Proposing Recommendation: _____

Signature of Divisional Assistant Superintendent: _____

Signature of Superintendent: _____