



Meeting Date: May 14, 2026

Submitted By: Daniel Brooks
Title: Assistant Superintendent

Agenda Item: Consider and take action approving the selection to provide general contractor services for the Woodlake Hills MS – Bleachers Replacement project (TIPS #25010401) using Bond 2016.

CONSENT ITEM

RECOMMENDATION:

It is recommended that the Board approve the selection of RFS Sports to provide the general contractor services for the Woodlake Hills MS – Bleachers Replacement project (TIPS #25010401) and that the Board of Trustees delegate the authority to the Superintendent to execute all contracts and related documents necessary to complete this project. The scope of work includes but is not limited to the replacement of the bleachers at Woodlake Hills MS with motorized, retractable bleachers. The proposal includes the demolition and disposal of the existing bleachers and delivery and installation of the new telescopic bleachers. Expenditures will be made from Bond 2016 funds at a total estimated construction cost of \$96,822.00.

IMPACT/RATIONALE:

Allows the district to purchase goods and services in accordance with Section 44.031 of the Texas Education Code. Expenditures will be made from Bond 2016 funds at a total estimated construction cost of \$96,822.00. The scope of work includes but is not limited to the replacement of the bleachers at Woodlake Hills MS with motorized, retractable bleachers. The proposal includes the demolition and disposal of the existing bleachers and delivery and installation of the new telescopic bleachers. The contract will be for a specific project and will expire upon completion of all related services.

BOARD ACTION REQUESTED:

Approval/Disapproval



Date: May 14, 2026

To: Lynnette Trevino, Director of Purchasing

From: Benjamin S. Mora, Executive Director of Facilities Planning

Project: Woodlake Hills MS – Bleachers Replacement Project (TIPS #25010401)

The Department of Facilities Planning and Athletics presents the selection to the Board of Trustees for consideration and approval.

- RFS Sports
- Game Court Services
- BSN Sports

RFS Sports is the recommended general contractor for the Woodlake Hills MS – Bleachers Replacement Project (TIPS #25010401).

The scope of work includes but is not limited to the replacement of the bleachers at Woodlake Hills MS with motorized, retractable bleachers. The proposal includes the demolition and disposal of the existing bleachers and delivery and installation of the new telescopic bleachers.

The total estimated construction cost is \$96,822.00 (Basic Services \$91,822.00 + Owner Contingency \$5,000.00).

Expenditures will be made from Bond 2016 funds.

CC: Cecilia Davis, Deputy Superintendent of Operations
Daniel Brooks, Assistant Superintendent of Operations



Judson Independent School District
Quotation Summary Form: Solicitation of 3 Written Quotes

Written quotes from a minimum of three (3) qualified vendors must be obtained and documentation of the quotes attached to the purchase requisition. Purchasing will review and approve quotes on a case by case basis.

Triva Corrales

 Name of person obtaining quotes

Athletics

Campus/Department

Vendor:

Person Quoting:

Phone Number:

		<u>Quote Number 1</u>		<u>Quote Number 2</u>		<u>Quote Number 3</u>	
		BSN Sports		Game Court Services		RFS Sports	
		Candy Tanner		Shannon Donelson		Oscar Rojas	
		210-379-3431		512-394-0461		956-375-7099	
Description	Quantity	Unit Cost	Total	Unit Cost	Total	Unit Cost	Total
Replacement of Bleachers at Woodlake Hills Middle School to Motorized retractable bleachers.	1 Set		\$104,000.00		\$ 92,000.00		\$91,822.00
7 Tiers, 3 Aisles and 3 Sections							
Row Rise 9 5/8"; Seat Quantity 300; End Rails are self storing.							
Seat Materials:10" Plastic							
Installation and Demos are Included			Included		Included		Included
Lead Times: BSN 16-18 wks; RFS Sprts 14-16 wks; Game Court 18-20Wks							
Warranty: BSN 5-Yrs RFS Sports 10-Yrs. Game Court 5-Yrs.							
		Sub Total		Sub Total		Sub Total	
		\$104,000.00		\$92,000.00		\$91,822.00	
		Freight		Freight		Freight	
		Grand Total		Grand Total		Grand Total	
		\$104,000.00		\$92,000.00		\$91,822.00	

If you do not accept the lowest quote, explain below.

RFS Sports. They are the lowest price, best warranty and shortest lead time.



PO Box 841393
 Dallas, TX 75284-1393
 Phone: 800-527-7510 Fax: 800-899-0149
 Visit us at www.bsnsports.com

Quote	
Cart #:	12469782
Purchase Order #:	Motorized Bleachers
Cart Name:	Motorized Retractable Ble
Quote Date:	11/01/2024
Quote Valid-to:	05/29/2026
Payment Terms:	NT30
Ship Via:	
Ordered By:	Candy Tanner

Contact Your Rep

Candy Tanner Email: ctanner@bsnsports.com | Phone: 210-379-3431

Sold to
1041719
WOODLAKE HILLS MDL SCH
 6625 WOODLAKE PKWY
 SAN ANTONIO TX 78244-1465
 USA

Ship To
1041719
WOODLAKE HILLS MDL SCH
 Triva Corrales
 6625 WOODLAKE PKWY
 SAN ANTONIO TX 78244-1465
 USA

Payer
1036376
JUDSON ISD - A / P
 8012 SHIN OAK DR
 LIVE OAK TX 78233-2413
 USA

Item Description	Qty	Unit Price	Total
Motorized Retractable Bleacher Item # - NSPHG	1 EA	\$ 80,750.00	\$ 80,750.00
Unloading/Inside Delivery/Installation Item # - NSPINSTALL	1 EA	\$ 14,000.00	\$ 14,000.00
Optional Demo & Disposal of Bleacher Item # - NSPINSTALL	1 EA	\$ 9,250.00	\$ 9,250.00

Subtotal:	\$104,000.00
Other:	\$0.00
Freight:	\$0.00
Sales Tax:	\$0.00
Order Total:	\$104,000.00
Payment/Credit Applied:	\$0.00
Order Total:	\$104,000.00



PO Box 841393
 Dallas, TX 75284-1393
 Phone: 800-527-7510 Fax: 800-899-0149
 Visit us at www.bsnsports.com

Quote	
Cart #:	12469782
Purchase Order #:	Motorized Bleachers
Cart Name:	Motorized Retractable Ble
Quote Date:	11/01/2024
Quote Valid-to:	05/29/2026
Payment Terms:	NT30
Ship Via:	
Ordered By:	Candy Tanner

Item Description	Qty	Unit Price	Total
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Bid Reference Number
 JISD 21-09 - expires 6/30/26
 JISD 24-05 - expires 9/27/29
Buy Board bid 781-25
Motorized Retractable Bleacher
Size: 80' L x 7 Rows
Color TBD
Logo/Lettering Included
 -
Column Cutouts Included
 -
Unloading, Inside Delivery, and Installation Included for Bleachers
Optional Demo and Disposal with Dumpsters Included for Existing Bleachers
 -
School Responsible for Making Sure there is adequate power receptacles on wall for motors to plug into
Installers will do final motor hookups if power is supplied
Engineered Submittals Included
 -
NON PREVAILING WAGES
NON UNION
NO LICENSING/PERMITS

Game Court Services

10901 Circle Dr.

Austin, TX 78736

Phone: (512) 394-0461 Fax: (512) 394-0480

Bid Info: As Requested

Bid Section:

Bid Addn:

We are pleased to submit the following bid:

Bid Number: GCS269997

Terms:

Bid Date: 04/16/2026

Revised Date:

CUSTOMER	JOB ADDRESS
Woodlake Hills Middle School 6625 Woodlake Pkwy San Antonio, TX 78244	Woodlake Hills Middle School 6625 Woodlake Pkwy San Antonio, TX 78244

Job Description: Demo Existing Bleachers and Provide & Install New Bleachers

Vendor	Part Number	Description	Qty	Price	Disc.	Ext. Cost
Kodiak	Bleachers	Bleachers-(7) Rows x 80' w/Electric Operation,Plastic Seats, Int. Aisles w/P-Rails, Ready Rails, ADA, Rear Filler & End Panels	1			
		TOTAL FOR PACKAGE ABOVE	1	\$92,000.00		\$92,000.00

Material Total:	\$92,000.00
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Comments: BUYBOARD CONTRACT #- #665-22
TIPS #- 12643

- Kodiak- Kodiak Bleachers
- Allow 18-20 Weeks for Delivery & Installation

Subtotal:	\$92,000.00
Discount:	\$0.00
Freight:	\$0.00
Sales Tax:	\$0.00
Grand Total:	\$92,000.00

EXCLUSIONS:

- All Electrical Hook-Ups, Disconnect & Requirements are the Responsibility of the School
- Gym Floor Should be Within 1/8" over 10' Span Tolerance for Proper Bleacher Operation
- Contract Excludes Minor Repairs & Touch-Up
- All Equipment is Based on Manufacturer Standard Material Warranties and Subcontractor Workmanship Warranties
- All Equipment Must be Shipped & Installed at the Same Time
- Contract Excludes Payment & Performance Bond
- Contract Excludes Tax
- Quote is Good for 30 Days. After 30 Days a Requote Will be Required

Thank you,
David C. Henderson

ACCEPTED BY: _____

DATE: _____



375 Columbia Memorial Pkwy
 Kemah, TX 77565
 Phone: 281.334.6800
 www.teamrfs.com



New Bleacher Proposal Telescopic Bleachers

To:	Tiffany Lopez	Date of Quote:	4/15/2026
Project Name:	Woodlake Hills MS Seating	Addenda Noted:	N/A
Project Address:	6625 Woodlake Pkwy 78244	Building Code:	IBC 2021
Contact Name:	Tiffany Lopez	Quoted By:	Cole Hutchens
Contact Phone:		RFS Sales Rep:	Oscar Riojas
Contact Email:		Co-Op:	TIPS #25010401
Product:	Telescopic Bleachers		

Proposal Amount: \$91,822.00

Delivered and installed (no tax)

Proposal is valid for 30 days and is priced for shipment through (11/30/26)

Add 2% per quarter for shipment after this date.

Proposal Adds/Deducts:

Description of Bleachers

Manufacturer:	Hussey	Model:	Maxam 26	Row Spacing:	24"
Row Rise:	9 5/8"	Seat Quantity:	300	Operation:	208V 3 Phase
End Rails	Self Storing	End Panels:	Plywood	Aisles:	Foot Level
Type:	Wall Attached	Deck Finish:	Clear	Seat Material:	10" Plastic
Color:	TBD	Seat Numbers:	N/A	Row Letters:	N/A

Description: Bank A Not to exceed 83' with end rails, 3 sections, 3 aisles, 7 tiers, 3 column cutouts & all required ADA spaces
Includes Demo & Disposal

Accessories: Intermediate aisle steps, hinged front aisle steps, auto rotating aisle rails, pendant controlled.

Notes: Proposal assumes 3 phase power

Exclusions: Electrical power source, junction box, disconnect, or connection to power source
 Costs associated with storage of seating and additional trip charges beyond installation date provided by contractor. Dumpsters for packaging materials.

TERMS: TBD.

All orders paid with a credit card will be assessed a 3% convenience fee at the time of invoicing (Mastercard/Visa only). All accounts with a balance after 30 days from invoice will be assessed 1.5% interest every 30 days. Material pricing is subject to manufacturer increases & or material storage fees after 30 days from original proposal. Taxes will be added at the time of invoicing if tax exempt form is not received. Field Measurements: Required and completed by RFS prior to fabrication to be noted on RFS provided project-specific submittal drawings. Product locations and quantities are solely based on this proposal and provided drawings from RFS. Seat count is an estimate only and subject to change based on actual project conditions.

Add 2.5% P & P Bond, if required

Send all contracts to: nick@teamrfs.com and thomas@teamrfs.com