

May 5, 2025

To: Dr. Josh Swanson  
From: Business Office  
Re: Executive Summary – Apple Device Lease

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Eden Prairie Schools continues its intentional implementation of a structured replacement cycle for student and staff devices. This cycle is critical to ensuring consistent access to reliable, modern tools that support teaching, learning, and operational efficiency across the district.

Our approach balances direct purchase and lease-to-own strategies, with a long-term objective of reducing fees and interest costs. In recent years, the district has strategically shifted toward direct purchases whenever feasible to enhance cost-effectiveness and long-term planning. Based on our analysis of the options available, we are recommending the approval of a combination of direct purchase and leasing.

The district is proposing engaging in a lease for 1,100 Staff Apple MacBook Air 13” devices. Apple has provided a lease proposal with 0% financing over a 4-year term with a \$241,725 annual payment.

Additionally, we will make direct purchases of 1,800 Apple iPad devices and 1,000 MacBook devices. iPads will be provided to incoming Kindergarten and 3<sup>rd</sup> graders while MacBooks will be provided for incoming 9<sup>th</sup> graders.

Funding for all the above devices will come from the Capital Projects levy under the approved capital budget.

The Capital Projects levy is a funding source approved by the taxpayers, renewed in 2022, which allows the district to invest in technology equipment, infrastructure, and staff support. Funds from the levy have been used specifically to support the 1:1 student device initiative, updates to technology infrastructure, classroom technology equipment, staff professional development, and supporting the personalized learning department. The funding source has also allowed the district to create a flexible infrastructure to support diverse mobile technology and an ability to implement an appropriate device replacement cycle to remain current with technology needs while ensuring a system of high reliability.