

Hallsville Independent School District

For the Consideration of the Board of Trustees

Date of Board Meeting: May 19, 2025

Agenda Item#: _____

Topic: Approval of 2025-26 Enterprise Fleet Management
Lease Plan

Background and Rationale:

This agenda item has been prepared for the consideration and approval of the District's 2025-26 white fleet vehicle lease program through Enterprise Fleet Mgmt. In 2020-21, the District leased 18 vehicles across several departments, followed by an additional 10 vehicles in 2021-22, 3 vehicles in 2022-23, 13 vehicles in 2023-24, and replaced 2 existing lease vehicles in 2024-25. During the first year's discussions, the desire was to fully phase in over several years, and that approach, as well as current vehicle pricing and market conditions, has been kept in mind when developing the plan for additional leased vehicles for each of the subsequent years. This year's proposed plan will add four new vehicles, and will replace two existing lease vehicles that have reached lease term end. These six vehicles will have an annual added cost of around \$86,473, with lease terms ranging from 36 to 48 months. Total projected lease payments for all 48 vehicles would total \$459,960.96. Enterprise Fleet Management has a current contract with Region 8's TIPS Purchasing Cooperative.

Relationship to Strategic Plan:

Personnel Affected:

Budget Implications:

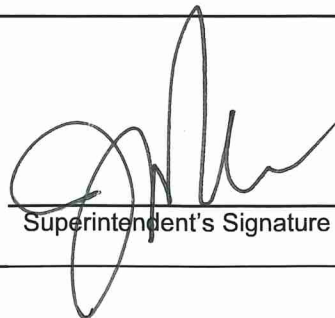
☒ Expenditures required for next year's budget

Recommendation:

The Administration recommends the approval of the 2025-26 vehicle lease plan with Enterprise Fleet Management, as presented.



Signature
(Person Bringing Information to the Board)



Superintendent's Signature



Hallsville ISD - FY26 Menu Pricing



Equity Lease Menu Pricing

Total Annual Cost
Total Annual One Time
Total Resale from Current Fleet
Total Annual Cost
Total Annual Cost (including

\$74,587
\$11,886
\$21,900
\$52,687
\$64,573

Replacement Unit #	Replacement Vehicle	Exterior Color	Engine	Quantity	Term	Estimated Annual Mileage	Monthly Cost (Lease Rate)* 5% increase for model year est.	Full Maintenance**	Annual Cost Including Maintenance	Annual Cost Including Maintenance by Quantity	Cost of Aftermarket per vehicle	One time Aftermarket Cost (By Quantity) (Money Down)	Estimated Return of Equity (total for all vehicles)
Transpo + Tech Growth	2026 Chevrolet Traverse LT 4dr Front-Wheel Drive	White	2.5L Turbo	2	48	15,000	\$881	\$0	\$10,328	\$20,656	\$0	\$0	
J. Martin Replacement	2026 Chevrolet Silverado 1500 RST 4x4 Crew Cab 5.75 ft box 147 in. WB	White	TurboMax	1	36	33,000	\$1,154	\$0	\$13,847	\$13,847	\$0	\$0	\$14,500
23VNPW	2026 Ford Transit-250 Cargo Base Rear-Wheel Drive Medium Roof Van 148 in. WB	White	V6	1	48	15,000	\$1,076	\$0	\$12,911	\$12,911	\$0	\$0	\$4,400
Vaughn's Replacement	2026 Chevrolet Silverado 2500HD WT 4x2 Crew Cab 6.75 ft box 159 in. WB	White	V8	1	48	15,000	\$1,257	\$0	\$15,089	\$15,089	\$23,772	\$11,886	\$3,000
Tech A-1 Growth	2026 Ford Transit-150 Cargo Base Rear-Wheel Drive Low Roof Van 130 in. WB	White	V6	1	48	15,000	\$1,007	\$0	\$12,085	\$12,085	\$0	\$0	

Vehicle	Lead Times based off of MY25 - MY26 Not Available
Chevrolet Traverse	16-18 Weeks
Chevrolet Silverado 1500 Crew Cab	20-22 Weeks
Chevrolet Silverado 2500 Crew Cab	16-18 Weeks
Ford Transit-150 Cargo	16-18 Weeks
Ford Transit-250 Cargo	16-18 Weeks

Hallsville ISD
2025-26 Enterprise Lease Fleet Plan

VIN	Vehicle	Year	Make	Model	Series	Monthly Payment
1GNERFKW9UJ211767	23M72Q	2020	Chevrolet	Traverse	LS w/1LS Front-Wheel Drive	\$441.75
1FT8W3CTXLEC49048	23M7FB	2020	Ford	F-350	XL 4x2 SD Crew Cab 8 ft. box 176 in. WB DRW	\$582.97
1FMZK1Y8LKA25380	23M7FT	2020	Ford	Transit-150 Passenger	XL Rear-Wheel Drive Low Roof Van 130 in. WB	\$442.86
1FTBF4VG5LKB49825	23M9FF	2020	Ford	Transit-350 Crew	Base Rear-Wheel Drive High Roof HD Ext. Van 148 in. WB DRW	\$616.21
1FTBR3XG1LKB03052	23MB2R	2020	Ford	Transit-250 Cargo	Base Rear-Wheel Drive High Roof Ext. Van 148 in. WB	\$540.97
1FTBR1C8XLKB77802	23VNPW	2020	Ford	Transit-250 Cargo	Base Rear-Wheel Drive Medium Roof Van 148 in. WB	\$601.87
1GB2YLE72MF150188	23M6C5	2021	Chevrolet	Silverado 2500HD	Work Truck 4x4 Double Cab 8 ft. box 162.5 in. WB	\$694.99
1GC2WLE70MF111665	23M6JZ	2021	Chevrolet	Silverado 2500HD	Work Truck 4x2 Double Cab 6.75 ft. box 149.4 in. WB	\$447.90
1GB2WLE75MF150207	23M6KN	2021	Chevrolet	Silverado 2500HD	Work Truck 4x2 Double Cab 8 ft. box 162.5 in. WB	\$601.69
1GB2WLE72MF150214	23M6KQ	2021	Chevrolet	Silverado 2500HD	Work Truck 4x2 Double Cab 8 ft. box 162.5 in. WB	\$601.69
1GB2WLE7XMF150221	23M6KR	2021	Chevrolet	Silverado 2500HD	Work Truck 4x2 Double Cab 8 ft. box 162.5 in. WB	\$601.69
3GCUYBEF1MG371124	2545DG	2021	Chevrolet	Silverado 1500	Custom 4x4 Crew Cab 5.75 ft. box 147.4 in. WB	\$835.81
1GNERFKW5NJ173585	253QGX	2022	Chevrolet	Traverse	LS w/1LS Front-Wheel Drive	\$584.34
1GNERFKW6NJ173756	253QJV	2022	Chevrolet	Traverse	LS w/1LS Front-Wheel Drive	\$588.38
1GNERFKWXNJ173842	253QJZ	2022	Chevrolet	Traverse	LS w/1LS Front-Wheel Drive	\$588.38
1GB2WLE78NF271864	253W63	2022	Chevrolet	Silverado 2500HD	Work Truck 4x2 Double Cab 8 ft. box 162.5 in. WB	\$733.19
1GB2WLE79NF271873	253W6J	2022	Chevrolet	Silverado 2500HD	Work Truck 4x2 Double Cab 8 ft. box 162.5 in. WB	\$773.53
1GC4YSEY4NF203031	25487H	2022	Chevrolet	Silverado 3500HD	Work Truck 4x4 Crew Cab 8 ft. box 172 in. WB DRW	\$940.41
3FMCR9A60PRD57372	26978L	2023	Ford	Bronco Sport	Base 4dr 4x4	\$682.91
3FMCR9A61PRD55825	26978P	2023	Ford	Bronco Sport	Base 4dr 4x4	\$672.56
3FMCR9A67PRD55831	26978Q	2023	Ford	Bronco Sport	Base 4dr 4x4	\$672.56
2GCUDEED4P1126570	26S3JG	2023	Chevrolet	Silverado 1500	RST 4x4 Crew Cab 5.75 ft. box 147.4 in. WB	\$975.82
1GNERGKW4PJ334856	27KHKD	2023	Chevrolet	Traverse	LT Cloth w/1LT Front-Wheel Drive	\$705.49
1GNERFKW6PJ330141	27KHKT	2023	Chevrolet	Traverse	LS w/1LS Front-Wheel Drive	\$634.19
1GNERFKW4PJ332471	27KHLB	2023	Chevrolet	Traverse	LS w/1LS Front-Wheel Drive	\$634.19
1GB4WLE7XRF250397	26ZR3K	2024	Chevrolet	Silverado 2500HD	Work Truck 4x2 Crew Cab 8 ft. box 172 in. WB	\$1,102.01
1GCPAAEK6RZ166379	278NT2	2024	Chevrolet	Silverado 1500	Work Truck 4x2 Crew Cab 5.75 ft. box 147.4 in. WB	\$812.67
1GCPAAEK1RZ166371	278NT8	2024	Chevrolet	Silverado 1500	Work Truck 4x2 Crew Cab 5.75 ft. box 147.4 in. WB	\$812.67
1GCPAAEK0RZ166359	278NT9	2024	Chevrolet	Silverado 1500	Work Truck 4x2 Crew Cab 5.75 ft. box 147.4 in. WB	\$812.67
1GCPDAEK0RZ165655	278NTB	2024	Chevrolet	Silverado 1500	Work Truck 4x4 Crew Cab 5.75 ft. box 147.4 in. WB	\$865.26
3GCPAAEK6RG156080	279JXF	2024	Chevrolet	Silverado 1500	Work Truck 4x2 Crew Cab 5.75 ft. box 147.4 in. WB	\$885.60
1FBAX2Y8SRKB06973	27D7J3	2024	Ford	Transit-350 Passenger	XL Rear-Wheel Drive Low Roof Van 148 in. WB	\$923.02
1FBAX2Y84RKB07001	27F554	2024	Ford	Transit-350 Passenger	XL Rear-Wheel Drive Low Roof Van 148 in. WB	\$911.89
1FBAX2Y86RKB06979	27F55H	2024	Ford	Transit-350 Passenger	XL Rear-Wheel Drive Low Roof Van 148 in. WB	\$923.02
1FBAX2Y86RKB07355	27F55K	2024	Ford	Transit-350 Passenger	XL Rear-Wheel Drive Low Roof Van 148 in. WB	\$934.80
1FBAX2Y88RKB07079	27F55T	2024	Ford	Transit-350 Passenger	XL Rear-Wheel Drive Low Roof Van 148 in. WB	\$911.89
1FT7W2AA4REC71272	27GLGB	2024	Ford	F-250	XL 4x2 SD Crew Cab 6.75 ft. box 160 in. WB SRW	\$897.28
1FT7W2AA4REC69084	27GLJJ	2024	Ford	F-250	XL 4x2 SD Crew Cab 6.75 ft. box 160 in. WB SRW	\$897.28
1FT7W2AA3REC59386	27GLJT	2024	Ford	F-250	XL 4x2 SD Crew Cab 6.75 ft. box 160 in. WB SRW	\$897.28
1FT7W2AA1REC59385	27GLK7	2024	Ford	F-250	XL 4x2 SD Crew Cab 6.75 ft. box 160 in. WB SRW	\$893.85
2GC4ALE74S1116704	284TFR	2025	Chevrolet	Silverado 2500HD	Work Truck 4x2 Crew Cab 6.75 ft. box 159 in. WB	\$963.30
2GC4ALE79S1116889	284TFS	2025	Chevrolet	Silverado 2500HD	Work Truck 4x2 Crew Cab 6.75 ft. box 159 in. WB	\$963.30
1GNERGRS3SJ135583	28B5JB	2025	Chevrolet	Traverse	LT 4dr Front-Wheel Drive	\$539.18
1GNERGRSXSJ135421	28B5JD	2025	Chevrolet	Traverse	LT 4dr Front-Wheel Drive	\$558.36
					Less: Current Leases to be replaced (2 highlighted above)	-\$18,932.28
					Plus: New Leases (6 Vehicles) with Aftermarket Costs (1)	\$86,473.00
					Plus: Aftermarket Costs on one vehicle	\$11,886.00
Monthly Lease Payment						\$37,339.58
Annual Lease Payment						\$459,960.96