
BOARD AGENDA ITEM

Information/Discussion: _____

Future Action: _____

Action: X

Item: VMware Renewal
Submitted by: Tim Lillis
Recommended by: Glen Finkel

Date: 5.01.2024
Board Meeting Date: 5.13.2024

RECOMMENDATION:

It is recommended that the Kent ISD School Board approve the renewal of VMware vSphere from Trace3 for a not to exceed amount of \$58,784.

BACKGROUND:

For over 10 years, Kent ISD has relied on VMware vSphere for management of virtual environments. In 2023, Broadcom purchased VMware and has made significant changes to VMware licenses, including the removal of education discounts and a reduction in licensing tiers.

Kent ISD seeks to purchase a combination of Standard and Foundation licenses. The standard license will be used for remote servers, while the Foundation license will be used for our critical business systems. This will closely align to the functionality of our existing license, but will increase our annual cost by 3x.

Quantity (Cores)	License	Unit Price	Total Price
240	VMWare Standard	\$55.38	\$13,291.20
288	VMware Foundation	\$157.74	\$45,492.12

Kent ISD has requested an alternate quote from Trace3 for moving Kent ISD fully over to Standard licensing. This change would result in a loss of some functionality in comparison to our existing license. We expect the new quote to be \$29,241.

Quantity (Cores)	License	Unit Price	Total Price
528	VMWare Standard	\$55.38	\$29,240.64

Unfortunately, Broadcom has issued a temporary freeze on generating new quotes through early May, and Kent ISD's license for VMware vSphere expires on 5/26/2024. Due to our time constraint, we would like the board to approve the initial quote from Trace3 as a not to exceed amount allowing the IT department to purchase from the alternate quote if needed.