



La Vernia Independent School District

13600 US Hwy 87 W., La Vernia, TX 78121 • P: 830.779.6600 • F: 830.779.2304 • lvisd.org

Engaged • Educated • Empowered

Subject: SPED and GEN ED BUS QUOTES

Ms. Raindl,

Attached are quotes from the two bus distributors in the San Antonio metro area:

Longhorn Bus Sales (International)

Rush Bus Centers (Blue Bird)

Each has provided a quote for a new Sped bus and General Ed bus.

Longhorn Sped- \$159,683.00 General Ed- \$160,683.00

Rush Sped- \$154,125.00 General Ed- \$153,558.00

I propose the purchase of a Sped bus from Rush as we currently do not have a spare (back up) bus for our Sped routes. Delivery time is 30 days from receiving PO.

Thank you,

Brandon Mills

Director of Operations

La Vernia Independent School District



Rush Truck Center, San Antonio

8922 IH-10 East
Converse, TX 78109-5174
210-901-7100

Customer Proposal Letter

La Vernia ISD
13600 US Hwy 87W
La Vernia, TX 78121

Thank you for trusting us with your business. Please review the proposal below, and if you approve, sign and return to us at your convenience. We look forward to working with you and will continue to do our best to earn your trust now and in the future.

VEHICLE INFORMATION

Year 2026 Make Blue Bird Model BBCV3310S Stock # TBD Serial # TBD

Additional Vehicle Details: 2026 Bluebird 77 passenger diesel bus. Price includes 24/7 - 7 camera system with installation.

Doc fee is Buy Board fee per contract 722-23. Delivery is within 30 days of receiving PO.

GEN ED

Quantity	<u>1</u>	Total
Truck Price per Unit	<u>\$ 152,758.00</u>	<u>\$ 152,758.00</u>
F.E.T. (Factory & Dealer Paid)	<u>\$ 0.00</u>	
Net Sales Price	<u>\$ 152,758.00</u>	<u>\$ 152,758.00</u>
Optional Extended Warranty(ies)		
State Sales Tax		
Documentary Fee	<u>\$ 800.00</u>	<u>\$ 800.00</u>
Total Sales Price	<u>\$ 153,558.00</u>	<u>\$ 153,558.00</u>
Trade Allowance (see DISCLAIMER Below)		
Deposit / Down Payment		
Unpaid Balance Due on Delivery	<u>\$ 153,558.00</u>	<u>\$ 153,558.00</u>

Sales Representative

Signature

Shane McElroy

Printed Name

Date

Purchaser

Signature

Printed Name / Title

Date

Accepted by Sales Manager

or General Manager

Signature

Printed Name

Date

Quote good until 12/31/2025

Note: The above Customer Proposal is a quotation only. Sale terms subject to approval of Sales Manager of Dealer.

DISCLAIMER: Any order based on this Proposal is subject to Customer executing Dealer's standard form Retail Sales Order and other required documents incorporating the above terms. Any documentary fees, FET, state tax, title, registration and license fees subject to adjustment and change. This Proposal is based upon Dealer's current and expected inventory, which is subject to change. Dealer is not obligated to retain any specific vehicles in stock, nor maintain any specific inventory levels. Dealer shall not be obligated to fulfill Proposal in event quoted vehicle(s) is not in stock or available within requested delivery schedule. **Manufacturer has reserved the right to change the price to Dealer of any vehicle not currently in Dealer's stock, without notice to Dealer. If a vehicle identified in this Proposal is not currently in Rush's stock at the time an order is placed by the Customer, Dealer reserves the right to change the vehicle price at any time to reflect any price increases imposed by the Manufacturer.** Dealer shall not be liable for any delay in providing or inability to provide Quoted Vehicle(s). Above listed Trade Value based upon current appraisal of Trade Vehicle(s). Dealer may adjust Trade Value of Trade Vehicle(s) to reflect changes in condition and/or mileage of Trade Vehicle(s) between date of current appraisal and acceptance of the Trade Vehicle by Customer.

(1) Includes subscription period for # of specified months. (2) Customer's use of RushCare Service is governed by the RushCare User Agreement located at <https://www.rushtruckcenters.com/rushcare-user-agreement>. (3) Customer's use of Telematics Services is governed by separate 3rd party license terms and Rush is not liable for the Telematic Service. (4) Gap Coverage is provided and administered by an independent 3rd party provider under a separate contract directly between Customer and the 3rd party provider.



La Vernia I.S.D.

Date: December 8, 2025

Body Manufacturer: IC Corp

Model: C2608 CE SCHOOL BUS

Chassis Manufacturer: IC Corp

Model: PB110 (2026)

Capacity: 54 Passenger (3 wheelchairs)

Number of units: 1

Price/Unit: \$158,883.00

TOTAL: \$158,883.00

SPED

Prices are good 30 days from date of this proposal.

Standard Body Specifications	Chassis Specifications
78" headroom standard	Engine: Cummins ISB 6.7
Wheelchair lift door w/interlock located rear curbside	Horsepower: 220
Braun 1000# NCL1000FIB3451 w/forward power pack	Torque: 520 ft-lb
4 universal handicap decals on all four sides of bus	Wheelbase: 217"
National air suspension driver seat w/ cloth insert, gray	Transmission: Allison 2500 6sp, 6 th gen controls
Modesty panel under barrier behind driver	Shift control: Stalk shifter, column mounted
First aid kit, body fluid clean-up kit, safety triangles,	Alternator: 325 amp
5lb fire extinguisher, Evac aide & belt cutters (2)	Battery system: 3, 12 volt 2850 CCA
16 ga. steel exterior body side panels	Brakes: Full air; 5" front, 7" rear
Skirt mounted battery box w/slide out tray	Air dryer: Bendix AD-9SI w/heater
Full insulation (<i>roof & sides</i>)	Front axle: 10,000#, lubricated
Full length acoustical ceiling panels	Rear axle: 19,800#, lubricated
Body undercoating, fire resistant	Tires: 255/70R22.5 LRH all-position
3-piece bonded windshield w/tint & L/R assist handles	Wheels: 8.25x22.5 black steel 2-hand hole
Windshield wipers, w/automatic headlamp activation	Fuel tank: 65 gallon between frame rails
Stepwell; preformed NaviFlex coated pebble tread	DEF tank: 16.5 gallon
Black rubber flooring w/ aluminum aisle strips	Steering, power: Tilt w/switch controls (<i>4PGM</i>)
School bus yellow paint w/ black rub rails & bumpers	Power source: USB A & C in driver storage bin
White interior paint	Communication module: OTA programming w/ 5yr data plan and International 360
Interior passenger mirror (6 x 30) w/ visor	Fuel/Water separator: Racor 400 series
Rosco mini Hawk-Eye cross over mirrors	Gauge cluster: Premium 5" LCD color display
Rosco rearview mirrors (<i>black, motorized, heated</i>)	Air cleaner rest. gauge: Mounted on air cleaner
Warning lights, 8-lamp, LED strobing; black back-ground flasher system, red lights active w/ door open	Cruise control
Pre-trip exterior light check	Idle mgmt. system
LED interior passenger dome lights	Air-ride suspension
LED interior dome light over lift area	Warning buzzers
LED driver dome on separate switch	Auto. slack adjusters
LED step well light	
State spec LED exterior light package	

Longhorn Bus Sales

9100 N. Loop East, Houston, Texas 77029

Phone: (713) 631-9306

Body Options Included	Chassis Options Included
Tail pipe, exits left side through bumper Dash air conditioner w/ integral heater / defroster and automotive style driver controls Collision mitigation; Bendix Wingman Advanced Digital clock in driver area Drivers' area defrost fan (<i>left</i>) Drivers' overhead storage compartment AM/FM/USB Input/Aus. Input/PA system 4 speakers mounted in light bar Waste container; removable in driver area Handrails; dual height SS each side of entry Entry door – Air, outward opening; full length single panel laminated door panel glass and keyed lock Lock; rear door & lift door w/ignition starter interlock White roof Reflective material per state specs Air stop arms; front and rear Specialty roof hatches (2) Four emergency E/E windows, vertical hinge Windows, passenger; laminated tint split sash LED strobe light Monitor, post trip inspection “Child Reminder” 5 Rows of 3pt fixed seats with gray upholstery 6 Track mounted 3pt seats over 3 wheelchair positions Four rows recessed L track for 3 wheelchair positions 3 sets Titan 800 series WC restraints w/storage bags Flat floor design; no interior wheel wells Sub floor 5/8” 5-ply plywood sub floor 80,000 BTU Rear right wall heater Front and rear mud flaps Extended body skirt panels	Bendix 4-channel ABS brakes with electronic stability and automatic traction control Bendix Intellipark electronic parking brake w/interlock Engine exhaust brake Headlamps, halogen w/daytime running lights & automatic twilight controlled. Multi-function rotary switch left of driver black grille with chrome surround Throttle (<i>electronic hand control</i>) Warranty towing: 24 months/Unlimited miles to nearest IC bus dealer
	Additional Aftermarkets and Services PDI DOT Inspection Lettering (LA VERNIA I.S.D.) Govern speed set at 65mph Weight Slip Air conditioning 126K BTU (<i>2 bulkheads and drivers dash</i>) LED Illuminated “SCHOOL BUS” signs (<i>front/rear</i>) 24/7, 5 camera system

Both body and chassis specifications meet or exceed Texas School Bus Specification # 070-SB-16 for 2018.

Authorized Signature _____

All stock buses are subject to prior sale.

Buy Board fee not included. If purchasing through Buy Board, and additional \$800.00 must be applied to purchase order (fee is per purchase order not per bus). Longhorn Buy Board number 722-23.

Estimated delivery is 60 -180 days from receipt of PO (dependent on whether bus is built or scheduled to build). Longhorn Bus Sales will not be held responsible for material shortages or delays due to the global COVID-19 pandemic or any other reasons outside our control of the represented OEMs (IC Corp) or third-party vendors used to complete a customers' bus equipment. A bus may be delivered without third-party products (i.e., A/C, GPS, two-way radios, camera surveillance, etc.) and will be installed when available. These shortages will not hold up invoicing of payments for delivered goods.

Longhorn Bus Sales
9100 N. Loop East, Houston, Texas 77029
Phone: (713) 631-9306



La Vernia I.S.D.

Date: December 8, 2025

Body Manufacturer: IC Corp

Model: C3411 CE SCHOOL BUS

Chassis Manufacturer: IC Corp

Model: PB110 (2026)

Capacity: 77 Passengers

Number of units: 1

Price/Unit: \$159,883.00

TOTAL: \$159,883.00

GEN ED

Prices are good 30 days from date of this proposal.

Standard Body Specifications	Chassis Specifications	
78" headroom standard	Engine:	Cummins ISB 6.7
13 rows of 3pt seats with gray upholstery	Horsepower:	240
National air suspension driver seat w/ cloth insert, gray	Torque:	560 lb-ft
Modesty panel under barrier behind driver	Wheelbase:	276"
First aid kit, body fluid clean-up kit, safety triangles,	Transmission:	Allison 2500 6sp, 6 th gen. controls
5lb fire extinguisher & belt cutter	Shift control:	Stalk shifter, column mounted
16 ga. steel exterior body side panels	Alternator:	325 amp
Skirt mounted battery box w/slide out tray	Battery system:	3, 12 volt 2850 CCA
Full insulation (roof/sides)	Brakes:	Full air; 5" front, 7" rear
Full length acoustical ceiling panels	Air dryer:	Bendix AD-9SI w/heater
Body undercoating, fire resistant	Front axle:	10,000#, lubricated
3-piece bonded windshield w/tint & L/R assist handles	Rear axle:	21,000#, lubricated
Windshield wipers, w/automatic headlamp activation	Tires:	11R22.5 LRH all-position
Stepwell; preformed NaviFlex coated pebble tread	Wheels:	8.25x22.5 black steel 2-hand hole
Black rubber flooring w/ aluminum aisle strips	Fuel tank:	100 gallon between frame rails
School bus yellow paint w/ black rub rails & bumpers	DEF tank:	16.5 gallon
White interior paint	Steering, power:	Tilt w/switch controls (4 PGM)
Rear view mirror inside (6 x 30) w/ visor	Power source:	USB A & C in driver storage bin
Rosco mini Hawk-Eye cross over mirrors	Communication module	OTA programming w/ 5yr data plan and International 360
Rosco rearview mirrors (black, motorized, heated)	Fuel/Water separator:	Racor 400 series
Warning lights, 8-lamp, LED strobing; black back-ground flasher system, red lights active w/ door open	Gauge cluster:	Premium 5" LCD color display
Pre-trip exterior light check	Air cleaner rest. gauge	Mounted on air cleaner
LED interior passenger dome lights	Cruise control	
LED driver dome on separate switch	Idle mgmt. system	
LED step well light	Air-ride suspension	
State spec LED exterior light package	Warning buzzers	
	Auto. slack adjusters	

Body Options Included	Chassis Options Included	
Tail pipe, exits left side through bumper Dash air conditioner w/ integral heater / defroster and automotive style driver controls Collision mitigation; Bendix Wingman Advanced Digital clock in driver area Drivers' area defrost fan (<i>left</i>) Drivers' overhead storage compartment AM/FM/USB Input/Aus. Input/PA system 8 speakers mounted in light bar Waste container; removable in driver area Handrails; dual height SS each side of entry Entry door - Air, outward opening; full length single panel laminated door panel glass and keyed lock Lock; rear door w/ignition starter interlock White roof Reflective material per state specs Air stop arms; front and rear Specialty roof hatches (2) Four emergency E/E windows, vertical hinge Windows, passenger; laminated tint split sash LED strobe light Monitor, post trip inspection "Child Reminder" Sub floor 5/8" 5-ply plywood sub floor 84,500 BTU rear heater	Bendix 4-channel ABS brakes with electronic stability and automatic traction control Bendix Intellipark electronic parking brake w/interlock Engine exhaust brake Headlamps, halogen w/daytime running lights & automatic twilight controlled. Multi-function rotary switch left of driver black grille with chrome surround Throttle (<i>electronic hand control</i>) Warranty towing: 24 months/Unlimited miles to nearest IC bus dealer	
	<th data-bbox="792 592 1526 634">Additional Aftermarkets and Services</th>	Additional Aftermarkets and Services
	PDI DOT Inspection Lettering (LA VERNIA I.S.D.) Govern speed set at 65mph Weight Slip Air conditioning 136K BTU (<i>2 bulkheads, 1 mid-shift and drivers dash</i>) LED Illuminated "SCHOOL BUS" signs (<i>front/rear</i>) 24/7, 7 camera system	

Both body and chassis specifications meet or exceed Texas School Bus Specification # 070-SB-16 for 2018.

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