



# AUDIO VISUAL AIDS

WE SOLVE MULTIMEDIA MATTERS.

2903 North Flores St. San Antonio, TX 78212  
Office 210.732.1234 Toll Free 800.422.1282

# QUOTE

Quote Number	Date
AVAQ20865-13	09-02-2025

Page 1 of 2

## Sold To

**Laredo College**  
Ricardo Iniguez  
Fine Arts/TV/Media Ctr Director  
West End Washington St  
Laredo, TX 78040

**Phone** 956-764-5988  
**Fax**

## Ship To

**Kazen Student Activity Center**  
Multimedia System Installation  
(Crestron Products)

**Phone**  
**Fax**

Sales Type	Quoted By:	Sales Rep
	ERNEST	ERNEST

Qty	Item Number	Description	Unit Price	Ext. Price
1	PAN-PT-MZ11KLWU7	PANASONIC LASER PROJECTOR 11,000 LUMENS, WUXGA W/O LENS WHT	\$11,799.00	\$11,799.00
1	PAN-ET-EMW400	PANASONIC 69-0.95:1 ZOOM LENS FOR PT-MZ16K/MZ13K/MZ10K/MZ11 LCD LASER PROJECTORS	\$5,495.00	\$5,495.00
1	DRA-146009U-XD5	DRAPER ACCESS XL E SCREEN 4:3 295" DIAG 177" X 236" VIEW AREA W/ LV & 64IN X-DROP BLK	\$14,799.00	\$14,799.00
1	DRA-SLX17 LIFT	DRAPER SLX17 SCISSOR LIFT W/ 6FT SHOW DROP & 16FT SVC DROP AND ALL ACCESSORIES NEEDED	\$16,066.00	\$16,066.00
1	CRE-AM3-111 KIT	CRESTRON AIRMEDIA® SERIES 3 KIT WITH AM-3100-WF RECEIVER AND AM-TX3-100 ADAPTOR	\$1,549.00	\$1,549.00
1	CRE-CP4N	CRESTRON 4-SERIES CONTROL SYSTEM	\$1,925.00	\$1,925.00
1	CRE-TSW-770-B-S	CRESTRON 7 INCH WALL MOUNT TOUCH SCREEN, BLACK	\$1,339.00	\$1,339.00
1	HARDWARE & CONTROL CBLs	CRESTRON HDMI TRANS/RCVRS, AND ALL HARDWARE & CABLES NEEDED....	\$5,840.92	\$5,840.92
1	EXT-60-1512-10	EXTRON DMP 128 PLUS C AT 12X8 PRODSP PROCESSOR W/ AEC & DANTE	\$2,579.00	\$2,579.00
2	CRO-DCI2X1250	CROWN AMP 2-CH 1250W P/ CH 8 OHM/ 70V	\$2,549.00	\$5,098.00
1	CRO-DCI4X600	CROWN AMP 4-CH 600W P/ CH 8 OHM/ 70V	\$2,799.00	\$2,799.00
1	TAS-CD-400U	TASCAM CD/MEDIA PLAYER WITH USB/.-INCH AUX/BLUETOOTH/BALANCED/RS-232C/PITCH CONTROL	\$549.00	\$549.00
1	HARDWARE & AUD CBLs	AUDIO CABLES AND HARDWARE NEEDED	\$6,742.00	\$6,742.00
	FREIGHT	OUTBOUND FREIGHT	\$1,430.00	\$1,430.00
1	PROGRAMMING	PROGRAMMING TO CONTROL PROJECTOR, SCREEN, LIFT AND AUDIO SYSTEM	\$6,500.00	\$6,500.00

Continued on next page

Credit card payments are accepted on a case by case basis and are subject to a 3.5% transaction fee

Approved Vendor



739-24 EXP: 05-31-27





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1	<b>INSTALLATION-MGC</b>	LABOR TO INSTALL OPENING FOR SCREEN IN SHEETROCK CEILING, ELECTRICAL FOR PROJECTOR, LIFT AND SCREEN	\$23,995.00	\$23,995.00
1	<b>ADMIN FEE</b>	ADMIN FEE & INBOUND FREIGHT	\$2,900.00	\$2,900.00
1	<b>LIFT</b>	LIFT RENTAL FOR TWO LIFTS	\$2,500.00	\$2,500.00
1	<b>INSTALLATION</b>	LABOR TO INSTALL PRODUCTS QUOTED & FIX (2) XLR INPUTS ON STAGE, AND ALSO ADDED ON 07/03/24 TO RELOCATE AUDIO RACK FROM 2ND FLOOR TO 1ST FLOOR WITH AUDIO SYSTEM UPGRADE AND RE-WIRING SPEAKERS...	\$27,840.00	\$27,840.00
		<b>NOTE: DUE TO FREQUENT CHANGES IN TARIFF RATES FOR INCOMING PRODUCTS LISTED ON THIS QUOTE. PLEASE EXPECT ANYWHERE BETWEEN A 5-20% INCREASE ON THE TOTAL OF THIS QUOTE, DEPENDING ON WHEN THIS QUOTE GETS APPROVED AND WE RECEIVE A PO...</b>		

The above quote number must be referenced in order to receive the special pricing for the products and quantities listed. If any quantities are changed, prices will be subject to renegotiation. All information contained within this quote is valid for the next 60 days. MINIMUM 20% RESTOCKING FEE WITH ORIGINAL PACKAGING.

Thank you for the opportunity to provide this quote for your organization.

<b>SubTotal</b>	\$140,314.92
<b>Shipping</b>	\$0.00
<b>Tax</b>	\$0.00
<b>Total</b>	<b>\$140,314.92</b>

Ernest Mendez  
Sales Manager

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Approved Vendor



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