

No. \_\_\_\_\_



## UNITED INDEPENDENT SCHOOL DISTRICT AGENDA ACTION ITEM

**Topic:** Approval of RFP 082-2021 COVID 19 Antigen Test Kits

**Submitted by:** Ms. Cordelia Flores-Jackson **of:** Purchasing Department

**Approved for transmittal to school board:** January 13, 2022

### **Recommendations:**

Staff recommends the USD board of trustees approve the following Bids, Proposals, & Qualifications as presented to the following vendors:

#### **Student Support Services**

#### **RFP 082-2021 COVID-19 Antigen Testing Kits**

#### **Primary:**

Nickes Medical Supply LLC  
VitalMed Urgent Care

#### **Secondary:**

Indo Trading LLC  
J Cudia Incorporated  
Kenneth White Advertising LLC

The approval of this RFP will allow the give the District several sources to obtain antigen kits for staff and student testing.

#### **Rationale:**

Staff has complied with all applicable federal, state and local purchasing policies and procedures in obtaining. Pricing information for the items listed above. Staff is recommending the awards based on being the best value to the district.

#### **Budgetary Information:**

The budget includes the funds for these purchases.

#### **Board Policy Reference and Compliance**

CH local – Purchasing and Acquisition  
CH legal – Purchasing and Acquisition

Board Approval  
Awarding of Bids/Proposals  
January 13, 2022

**RFP 082-2021 COVID-19 Antigen Testing Kits**

**Recommendation:**

Requesting approval to purchase from the best bidder(s)/ offer(s) meeting specifications as follows:

<u>Recommended Vendor (s)</u>	<u>Est. Annual Amount</u>
<b>Primary:</b> Nickes Medical Supply LLC VitalMed Urgent Care	<b>See attached tabulation</b>
<b>Secondary:</b> Indo Trading LLC J Cudia Incorporated Kenneth White Advertising LLC	

Administration distributed three hundred and twenty two (322) proposals and advertised on Sunday, December 12, 2021 and Sunday, December 19, 2021. Twelve (12) proposals were received on Tuesday, January 11, 2022 at 3:00 p.m. at the UISD Service Center Purchasing Department.

**Budget Information:**

2022-2023 Federal Grant Proceeds and General Fund (if necessary)

**Resource Personnel:**

Dolores W Barrera, Ex. Director of Safety/Student Services  
Mike Garza, Associate Superintendent  
Cordelia Flores Jackson, Director of Purchasing  
Karina Mendoza-Guerra, Purchasing Manager  
Venesa Ramirez, Contract Specialist/Senior Buyer



# UNITED INDEPENDENT SCHOOL DISTRICT

Mike Garza

Associate Superintendent for Student Support Services

To: Cordelia Jackson, Director of Purchasing

From: Mike Garza *MG*  
Assoc. Superintendent for Student Support Services

Date: January 13, 2022

Subject: Award Recommendation RFP 082-2021 – COVID-19 Antigen Testing Kits

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The committee for RFP 082-2021 – COVID-19 Antigen Testing Kits would like to recommend award of the aforementioned RFP to Nickes Medical Supply LLC and VitalMed Urgent Care as Primary Vendors and Indo Trading LLC, J Cudia Incorporated, and Kenneth White Advertising LLC as Secondary Vendors. These are the highest ranked vendors meeting specifications and providing the best value to the District. The committee is comprised of the individuals listed below:

- Mike Garza, Assoc. Superintendent for Student Support Services
- Dolores Barrera, Ex. Director of Safety/Student Services

The proposals were evaluated on cost and on the product provided. The District requested the exact Abbott test that staff has been already trained and currently use.

**RFP 082-2021**  
**COVID-19 Antigen Testing Kits**  
**Tabulation**

1	<b>Abbott BinaxNOW COVID-19 Ag Card Test (Individual)</b>						
	<b>Supplier</b>	<b>QTY</b>	<b>UOM</b>	<b>Unit Price</b>	<b>Extended</b>	<b>Product</b>	<b>Manufacturer</b>
	Indo Trading LLC	1	EA	\$13.00	\$13.00	CONFIRMED: Abbott BinaxNOW COVID-19 Ag Card Test - POC	Abbott
	J Cudia Incorporated	1	EA	\$19.00	\$19.00	CONFIRMED: Abbott BinaxNOW COVID-19 Ag Card Test - POC	Abbott
	Kenneth White Advertising LLC	1	EA	\$14.725	\$14.725	CONFIRMED: Abbott BinaxNOW COVID-19 Ag Card Test - POC	Abbott
	Nickes Medical Supply LLC	1	EA	\$11.375	\$11.375	CONFIRMED: Abbott BinaxNOW COVID-19 Ag Card Test - POC	Abbott
	VitalMed Urgent Care	1	EA	\$11.00	\$11.00	CONFIRMED: Abbott BinaxNOW COVID-19 Ag Card Test - POC	Abbott
ALT1	Innovative Genomics LLC	1	EA	\$30.00	\$30.00	ALTERNATE: Various Brands (pending email with names)	Various - pending email
	Kenneth White Advertising LLC	1	EA	\$29.99	\$29.99	ALTERNATE: CareStartTM COVID-19 Antigen Test	CareStart
	KPC Biotech, Inc.	1	2 packs per kit	\$24.77	\$24.77	ALTERNATE: CareStart COVID-19 Antigen Home Tests (kit of 2)	CareStart
	LogMet Solutions (D'S Ventures, LLC)	1	2 packs per kit	\$7.00	\$7.00	ALTERNATE: iHealth COVID-19 Antigen Rapid Test (kit of 2)	iHealth Covid-19 Antigen Rapid Test
	School Health	1	2 packs per kit	\$25.37	\$25.37	ALTERNATE: At Home Rapid Covid Test Kit (pack of 2)	New World Int'l Holdings
	Spartan Medical	1	EA	\$23.50	\$23.50	ALTERNATE: CareStart (kit of 2)	OTC
	Uweport LLC	1	EA	\$10.00	\$10.00	ALTERNATE: iHealth OTC COVID-19 Rapid Antigen Test	iHealth Covid-19 Antigen Rapid Test
	[ALT1] VitalMed Urgent Care	1	EA	\$10.50	\$10.50	ALTERNATE: Celltrion Dia Trust COVID-19 Ag Rapid Test	Celltrion / Care Start
	World of Promotions	1	EA	\$16.50	\$16.50	ALTERNATE: CareStart or iHealth (kits of 2)	Access Bio
2	<b>Abbott BinaxNOW COVID-19 Ag Card Testing Kit (1 KIT)</b>						
	<b>Supplier</b>	<b>QTY</b>	<b>UOM</b>	<b>Unit Price</b>	<b>Extended</b>	<b>Product</b>	<b>Manufacturer</b>
	Indo Trading LLC	1	EA (Kit of 40)	\$520.00	\$520.00	CONFIRMED: Abbott BinaxNOW COVID-19 Ag Card Test - POC	Abbott
	J Cudia Incorporated	1	EA (Kit of 40)	\$760.00	\$760.00	CONFIRMED: Abbott BinaxNOW COVID-19 Ag Card Test - POC	Abbott
	Kenneth White Advertising LLC	1	EA (Kit of 40)	\$589.00	\$589.00	CONFIRMED: Abbott BinaxNOW COVID-19 Ag Card Test - POC	Abbott
	Nickes Medical Supply LLC	1	EA (Kit of 40)	\$455.00	\$455.00	CONFIRMED: Abbott BinaxNOW COVID-19 Ag Card Test - POC	Abbott
	VitalMed Urgent Care	1	EA (Kit of 40)	\$440.00	\$440.00	CONFIRMED: Abbott BinaxNOW COVID-19 Ag Card Test - POC	Abbott
ALT1	Innovative Genomics LLC	1	EA (Kit of 40)	\$1,200.00	\$1,200.00	ALTERNATE - Various Brands (pending email with names)	Various - pending email
	Kenneth White Advertising LLC	1	EA (Kit of 40)	\$27.00	\$27.00	ALTERNATE: CareStartTM COVID-19 Antigen Test	ACCESS BIO
	KPC Biotech, Inc.	20	EA (Kit of 2)	\$24.77	\$495.40	ALTERNATE - CareStart COVID-19 Antigen Home Tests (kit of 2)	Access Bio, Inc.
	LogMet Solutions (D'S Ventures, LLC)	1	EA (Kit of 40)	\$280.00	\$280.00	ALTERNATE: iHealth COVID-19 Antigen Rapid Test (Kit of 2)	iHealth Covid-19 Antigen Rapid Test
	School Health	1	CASE (232 PACKS OF 2)	\$4,983.99	\$4,983.99	ALTERNATE: At Home Rapid Covid Test Kit (pack of 2)	Valiant LLC
	Spartan Medical	1	EA (Kit of 40 - 2 tests per kit)	\$940.00	\$940.00	ALTERNATE - CareStart (kit of 2)	OTC
	Uweport LLC	1	EA (Kit of 40)	\$360.00	\$360.00	ALTERNATE: iHealth OTC COVID-19 Rapid Antigen Test	iHealth Covid-19 Antigen Rapid Test
	VitalMed Urgent Care	2	EA (Kit of 25)	\$262.50	\$525.00	ALTERNATE: Celltrion Dia Trust COVID-19 Ag Rapid Test	Celltrion / Care Start
	World of Promotions	1	EA (Kit of 40)	\$580.00	\$580.00	ALTERNATE: CareStart or iHealth (kits of 2)	Access Bio

**RFP 082-2021**  
**COVID-19 Antigen Testing Kits**  
**Tabulation**

<b>3 Abbott BinaxNOW COVID-19 Ag Card Testing Kits (ESTIMATED QUANTITIES: 2-100)</b>							
	Supplier	QTY	UOM	Unit Price	Extended	Product	Manufacturer
	Indo Trading LLC	100	EA (Kit of 40)	\$520.00	\$52,000.00	CONFIRMED: Abbott BinaxNOW COVID-19 Ag Card Test - POC	Abbott
	J Cudia Incorporated	100	EA (Kit of 40)	\$760.00	\$76,000.00	CONFIRMED: Abbott BinaxNOW COVID-19 Ag Card Test - POC	Abbott
	Kenneth White Advertising LLC	100	EA (Kit of 40)	\$589.00	\$58,900.00	CONFIRMED: Abbott BinaxNOW COVID-19 Ag Card Test - POC	Abbott
	Nickes Medical Supply, LLC	100	EA (Kit of 40)	\$445.00	\$44,500.00	CONFIRMED: Abbott BinaxNOW COVID-19 Ag Card Test - POC	Abbott
	VitalMed Urgent Care	100	EA (Kit of 40)	\$440.00	\$44,000.00	CONFIRMED: Abbott BinaxNOW COVID-19 Ag Card Test - POC	Abbott
ALT1	Innovative Genomics LLC	100	EA (Kit of 40)	\$1,200.00	\$120,000.00	ALTERNATE - Various Brands (pending email with names)	Various - pending email
	KPC Biotech, Inc.	2000	EA (Kit of 2)	\$23.57	\$47,140.00	ALTERNATE - CareStart COVID-19 Antigen Home Tests (kit of 2)	CareStart
	LogMet Solutions (D'S Ventures, LLC)	100	EA (Kit of 40)	\$280.00	\$28,000.00	ALTERNATE: iHealth COVID-19 Antigen Rapid Test (kit of 2)	iHealth Covid-19 Antigen Rapid Test
	School Health	9	CASE (232 PACKS OF 2)	\$4,983.99	\$44,855.91	ALTERNATE: At Home Rapid Covid Test Kit (pack of 2)	Valiant LLC
	Spartan Medical	80	EA (Kit of 50)	\$997.50	\$79,800.00	ALTERNATE - InBios rapid test	InBios
	Uweport LLC	100	EA (Kit of 40)	\$320.00	\$32,000.00	ALTERNATE :iHealth OTC COVID-19 Rapid Antigen Test	iHealth Covid-19 Antigen Rapid Test
	VitalMed Urgent Care	160	EA (Kit of 25)	\$262.50	\$42,000.00	ALTERNATE: Celltrion Dia Trust COVID-19 Ag Rapid Test	Celltrion / Care Start
	World oF Promotions	100	EA (Kit of 40)	\$380.00	\$38,000.00	ALTERNATE - CareStart or iHealth (kits of 2)	Access Bio
<b>4 Abbott BinaxNOW COVID-19 Ag Card Tests (ESTIMATED QUANTITIES: 101-500)</b>							
	Supplier	QTY	UOM	Unit Price	Extended	Product	Manufacturer
	Indo Trading LLC	500	EA (Kit of 40)	\$520.00	\$260,000.00	CONFIRMED: Abbott BinaxNOW COVID-19 Ag Card Test - POC	Abbott
	J Cudia Incorporated	500	EA (Kit of 40)	\$760.00	\$380,000.00	CONFIRMED: Abbott BinaxNOW COVID-19 Ag Card Test - POC	Abbott
	Kenneth White Advertising LLC	500	EA (Kit of 40)	\$589.00	\$294,500.00	CONFIRMED: Abbott BinaxNOW COVID-19 Ag Card Test - POC	Abbott
	Nickes Medical Supply, LLC	500	EA (Kit of 40)	\$440.00	\$220,000.00	CONFIRMED: Abbott BinaxNOW COVID-19 Ag Card Test - POC	Abbott
	VitalMed Urgent Care	500	EA (Kit of 40)	\$440.00	\$220,000.00	CONFIRMED: Abbott BinaxNOW COVID-19 Ag Card Test - POC	Abbott
ALT1	Innovative Genomics LLC	500	EA (Kit of 40)	\$1,200.00	\$600,000.00	ALTERNATE - Various Brands (pending email with names)	Various - pending email
	KPC Biotech, Inc.	10000	EA (Kit of 2)	\$21.09	\$210,900.00	ALTERNATE - CareStart COVID-19 Antigen Home Tests (kit of 2)	Access Bio, Inc.
	LogMet Solutions (D'S Ventures, LLC)	500	EA (Kit of 40)	\$280.00	\$140,000.00	ALTERNATE: iHealth COVID-19 Antigen Rapid Test (kit of 2)	iHealth Covid-19 Antigen Rapid Test
	School Health	43.1	CASE (232 PACKS OF 2)	\$4,983.99	\$214,809.969	ALTERNATE: At Home Rapid Covid Test Kit (pack of 2)	Valiant LLC
	Spartan Medical	800	EA (Kit of 25)	\$498.75	\$399,000.00	ALTERNATE: INDICAID	Indicaid
	Uweport LLC	500	EA (Kit of 40)	\$306.00	\$153,000.00	ALTERNATE :iHealth OTC COVID-19 Rapid Antigen Test	iHealth Covid-19 Antigen Rapid Test
	VitalMed Urgent Care	800	EA (Kit of 25)	\$262.50	\$210,000.00	ALTERNATE: Celltrion Dia Trust COVID-19 Ag Rapid Test	Celltrion / Care Start
	World oF Promotions	500	EA (Kit of 40)	\$358.00	\$179,000.00	ALTERNATE - CareStart or iHealth (kits of 2)	Access Bio

## Supplier Scoring Summary

## RFP 082-2021 Addendum 1 - COVID-19 Antigen Testing Kits - Evaluation

Supplier	Rank	Score	Price	Are prices competitive when compared to industry standards?	Product Specification
		100		Abbott Test - As specified	
Nickes Medical Supply, LLC	1	100.00	50	50	50
VitalMed Urgent Care	2	100.00	50	50	50
Indo Trading LLC	3	80.00	30	50	50
J Cudia Incorporated	4	80.00	30	50	50
Kenneth White Advertising LLC	5	67.50	30	38	38
LogMet Solutions	6	57.50	33	25	25
Uweport LLC	7	57.50	33	25	25
INNOVATIVE GENOMICS LLC	8	47.50	23	25	25
KPC Biotech, Inc.	9	47.50	23	25	25
SCHOOL HEALTH	10	47.50	23	25	25
Spartan Medical	11	40.00	15	25	25
World of Promotions	12	40.00	15	25	25
		63.75	29.38	34.38	

## Evaluators

Evaluator	Bio
Barerra , Dolores W.	Ex. Director for Safety/Student Services
Garza, Mike	Associate Superintendent for Student Support Services