



Attachment A

13430 Northwest Freeway, Suite 1000
Houston, TX 77040
Phone 866.609.PATH

Number Q-10898
Date 2/18/2025
Agreement Term 60 Months

Client

Roselle School District 12
100 E Walnut St
Roselle, Illinois 60172
United States

Phone +1 630-529-2091
Email gharris@sd12.org

Ship To

Roselle School District 12
100 E Walnut St
Roselle, Illinois 60172
United States

Phone +1 630-529-2091
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DYOPATH Contact	Phone Number	Fax	Email
Connor Sweeney	(713) 485-7148		connor.sweeney@dyopath.com

The fees contained in this Attachment A are valid for 30 days from the Date referenced above and are subject to change thereafter.

Hardware/Software - (Non-Recurring)

Description	Quantity	Unit-Price	Extended Price
Catalyst 9164I AP (W6E, tri-band 4x4) w/Meraki	57	\$1,289.65	\$73,510.05
Catalyst 9166D1 AP (W6E, tri-band 4x4) w/MERAKI	4	\$1,685.38	\$6,741.52
Meraki MR Enterprise License, 5YR	61	\$451.58	\$27,546.38
Subtotal			\$107,797.95

Labor - (Non-Recurring)

Description	Quantity	Unit-Price	Extended Price
Senior Engineer Business Hours	40	\$225.00	\$9,000.00
Project Management Hours - T&M Estimate	8	\$170.00	\$1,360.00
Roselle Middle School AP Installation	1	\$8,625.00	\$8,625.00
Spring Hill Elementary AP Installation	1	\$8,625.00	\$8,625.00
Subtotal			\$27,610.00

ASSUMPTIONS:

DYOPATH will stage, configure, install and test network equipment.

- The scope of the project is to replace aging Aerohive access points with Meraki versions
- Client to provide all infrastructure/environmental requirements including but not limited to (infrastructure cabling/patch panel/cabinet/circuit extension) to support quoted equipment.
- Quote assumes re-use of existing IP subnet and that there are sufficient IP's for new AP allocation
- DYOPATH to install one new cable to each WAP in Spring Hills and Middle School gyms. All other existing cabling to be re-used.
- Quote assumes re-use of existing cabling for access points and that cabling is sufficient to support 1Gbps certification
- Quote assumes re-use of existing switch ports and power budget
- Quote assumes re-use of existing AP names
- Client to provide floorplans and mapping of existing access points
- DYOPATH to label new access points
- DYOPATH to configure new Meraki AP's to replace existing Aerohive AP's
- DYOPATH to update Meraki dashboard with access point locations
- DYOPATH to replicate SSID (RoSelle, SD12-STUDENTS, SD12Guest, sd12chrome, and SD12-staff) configuration of existing AP's
- DYOPATH to retire SSID RoSelleiPad
- DYOPATH to reconfigure SSID sd12chrome to a different VLAN so that it can be network segmented
- DYOPATH to add new subnet to routing and firewall architecture
- Client to provide new subnet and DHCP scope for sd12chrome VLAN
- DYOPATH to configure new radio profile for new AP's enabling 2.4 and 5GHz bands. 6GHz will be considered out of scope but can be addressed in separate phase.
- DYOPATH to install two new AP's in the ceiling of Spring Hills and Middle School gyms and retire the wall-mounted units in each.
- DYOPATH to perform physical installation of remainder of new AP's
- Wireless tuning is out of scope for this project but can be addressed separately
- DYOPATH to verify network connectivity
- Client to perform wireless testing to ensure SSID reachability in required locations

Professional Services Assumptions:

- Quote assumes all professional services to be performed during normal business hours - M-F, 8AM-5PM, CT using non-union personnel
- Quoted Project Management (PM) hours as a minimum number of PM hours for which the client will be invoiced.
- The client will be invoiced for all PM work hours performed and the actual number may exceed the quoted hours depending on the duration

Ap Data Cabling:

- We will provide and install four (4) CAT6A cables to four (4) different locations for AP's in the gym spaces at both schools, respectively. We will terminate and test, provide and labeled to customer specifications.

AP Installation:

- We will install four (4) AP's provided by others with protective cages at the ceiling of the gym spaces per customer specifications. We will provide a lift at each location; the installation must be coordinated to occur at both buildings on the same day. The customer is responsible for clear access for the lift into the Gym space of the project, the availability of hardware (if applicable), the services contracted and the client's requirements for meeting cadence and communications.

Third-party pricing reflects pricing at time of quote and may need be trued up at the actual time of purchase, should manufacturer pricing change, which is out of DYOPATH's control.

Pricing Summary

Type	Monthly Recurring	Non-Recurring
Hardware/Software	\$0.00	\$107,797.95
Labor	\$0.00	\$27,610.00
Totals	\$0.00	\$135,407.95

CLIENT SIGNATURE

DYOPATH SIGNATURE

Client Signature

Signature

Title Assistant Superintendent for
~~Finance & Operations~~

Title COO

Client Name Greg Harris

Name Steve Roth

Date Signed

Date Signed

- * This Attachment A is governed by the DYOPATH Professional Services Agreement ("PPSA"), effective on the date this Attachment A is signed. The provisions set forth under the PPSA are incorporated into and made part of this Attachment A as if the terms and conditions were fully set forth herein. Client unequivocally accepts the PPSA and all related Attachments, Amendments, and/or Addendums (the "Agreement") and their respective terms. Any additions or changes to this Agreement must be set forth in a modification and agreed to by DYOPATH and Client.
- * The DYOPATH PPSA is available at <https://dyopath.com/resources/legal/PPSA> and will be sent to Client upon request.
- * Unless otherwise stated, one or more of the following payment terms apply to the Services included in this Attachment A:
 1. **Dropship/Hardware/Software only purchases:** Immediately following contract execution, DYOPATH will invoice Client for 100% of the total price. Payments are due upon receipt of invoice.
 2. **Dropship/Hardware/Software purchases with Professional Services:** Immediately following contract execution, DYOPATH will invoice Client for 100% of all hardware/software/license and 50% of the Professional Services quoted. Balance will be due upon completion of the Services. Payments are due upon receipt of invoice.
 3. **Professional Services - Firm Fixed Price (FFP):** Immediately following contract execution, DYOPATH will invoice the Client for 50% of the total price. Balance will be due upon completion of the Services. Payments are due upon receipt of invoice.
 4. **Professional Services – Time & Materials (T&M):** T&M Professional Services with a duration of one month or less will be invoiced in full at completion of the Services. T&M Professional Services with a duration greater than one month will be invoiced monthly based on hours expended during each month. Payments are due upon receipt of invoice.
 5. **Security Remediation (non-existing clients):** Prior to commencing any related security remediation work, DYOPATH will provide payment instructions to Client (Wire Transfer or ACH). 100% of payment is due upon receipt of the instructions.
- * Pricing does not include taxes, shipping, or handling.
- * Pricing does not include carrier services, equipment, or installation (unless otherwise specified) including but not limited to: Wiring, circuit and/or station identification ("toning and tagging"), patch cables, cross connects, patch panels, racks, shelves, rack mounting kits, wire management, cable labels/tags, demarcation extension, environmental, UPS, orelectrical.
- * Any 3rd party software or cloud licenses sold and billed on a regular basis by DYOPATH do not include services for ongoing monitoring and management of these solutions. These services will be billed on a time and material basis if requested.
- * Client is responsible for ensuring environmental requirements are met including but not limited to physical space, physical clearance, weight, electrical power, electrical static discharge, altitude, temperature, and humidity. DYOPATH to provide equipment data sheet upon request.
- * Discounted pricing is contingent upon 3rd party vendor approval, if applicable.
- * Any client provided hardware that requires remediation is not included in the scope of this project. DYOPATH will bill and invoice separately for this

work on a time and material basis given Client approval.

