



**GOVERNING BOARD AGENDA ITEM**  
**AMPHITHEATER UNIFIED SCHOOL DISTRICT NO. 10**

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**DATE OF MEETING:**      **February 23, 2016**

**TITLE:**    **Award of Contract for Wide Area Network (WAN) Services District-Wide Based Upon Responses to Request for Proposal (RFP) 15-0006**

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**BACKGROUND:**

Request for Proposal (RFP) 15-0006 was e-mailed to 45 vendors, published in The Daily Territorial, published on the District's website and listed on the E-Rate website. Responding vendors were requested to provide various services options (Lit & Dark Fiber) pursuant to the requirements of the Federal Communication Commission's (FSS) Schools and Libraries Division (SLD).

The Evaluation Team scored each proposal based on the evaluation criteria listed in the RFP and interviews were conducted with each vendor to clarify information concerning each vendor's proposal. The top proposal for Lit Fiber was from the Zayo Group which had a total cost over 10 years of \$5,172,000. The top proposal for Dark Fiber was from Conterra Broadband Services which had a total cost over 10 years of \$4,596,277. The district's portion of these costs is estimated at 40% with the balance being paid for by E-Rate funding from the FCC.

This Request for Proposal was issued to meet the requirements of the District's E-Rate application for 2017-2018. Services are to begin on July 1, 2017. The actual purchase of the services are subject to approval of the District's funding application with the SLD E-Rate funds.

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**RECOMMENDATION:**

It is the recommendation of the Administration that the Governing Board determine that Dark Fiber is the most cost effective solution and determine that Conterra Broadband Services is the highest qualified vendor for the Dark Fiber solution and authorize the Administration to negotiate any other agreements or contract terms that the Administration determines to be fair and reasonable for this project.

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**INITIATED BY:**

*Scott Little*

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Scott Little, Chief Financial Officer

Date: February 17, 2016

*Patrick Nelson*

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Patrick Nelson, Superintendent