

## RFP #25-17 - ACI Replacement Category 2 Network Equipment

- **Purpose:** The district's core virtual switching and routing servers have reached the end of their lifecycle and require replacement to maintain network performance and reliability.
- Background Info: The Network Operations Center's (NOC) core servers, which manage critical virtual switching and routing functions, are now six years old and need to be upgraded.
   Replacing these servers will enhance network stability, efficiency, and support for future infrastructure demands.

• **Cost:** \$303,141.14

• Funding Source: 199 - Local Funds, eRate

Recommended Supplier/Service Provider:
 NetSync Network Solutions

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Board Approval	Date



Entity: Ector County ISO - 142077
Funding Year: 2025-2026
Form 4708: 250012196
Close Date: 2/20/23 at 1:00 PM

Evaluation Date: Tuesday, March 4, 2026

## Lowest E-Rate Eligible Cost:

Selection Criteria	Weight
Cost of E-Rate Eligible	30%
Total Long term cost to the district to	10%
The reputation of the vendor and of the	10%
The quality of the vendor's goods or	15%
The extent to which the goods or	15%
The vendor's past relationship with the	1.0%
The impact on the ability of the district	0%
Any other relevant factor specifically Technical Merit – 5 pts Local Service Support Team – 5 pts	10%
Overall Ranking	

1	2	3	Weighted Score	
Weighted Score	Weighted Score	Weighted Score		
27,74%	27,74%	27,74%	27.74%	
9.70%	9.70%	9.70%	9.70%	
10,00%	9.00%	9.00% 8.00%		
15.00%	15.00%	10.50%	12.00%	
12.00%	13.50%	12.00%	13.50%	
9.00%	9.00%	7.00%	9.00%	
0.00%	0.00%	0.00%	0.00%	
10.00%	9.00%	8.00%	7.00%	

1	2	3	4	
Weighted Score	Weighted Score	Weighted Score	Weighte d Score	
28,97%	28.97%	28.97%	28,97%	
9.82%	9.82%	9.82%	9.82%	
8,00%	10.00%	9.00%	8.00%	
12.00%	15.00%	12.00%	12.00%	
10.50%	15.00%	15.00% 12.00%		
8.00%	10.00%	8.00%	9.00%	
0.00%	0.00%	0.00%	0.00%	
10.00%	10.00%	8.00%	6.00%	

CDWG 143005588			Netsync 143028685			Converge One 143011994			Calian ITCS 143051678						
1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4
Weighted Score	Weighted Score	Weighted Score	Weighted Score	Weighted Score	Weighted Score	Weighted Score	Weighte d Score	Weighted Score	Weighted Score	Weighted Score	Weighted Score	Weighted Score	Weighted Score	Weighted Score	Weighted Score
27,74%	27.74%	27,74%	27.74%	28.97%	28.97%	28.97%	28.97%	17.45%	17.45%	17,45%	17.45%	30.00%	30.00%	30.00%	30.00%
9.70%	9.70%	9.70%	9.70%	9.82%	9.82%	9.82%	9.82%	5.92%	5.92%	5.92%	5.92%	10.00%	10.00%	10.00%	10.00%
10.00%	9.00%	8.00%	8.00%	8,00%	10.00%	9.00%	8.00%	5.00%	4,00%	5.00%	7.00%	5.00%	3.00%	5.00%	7.00%
15.00%	15.00%	10.50%	12.00%	12.00%	15.00%	12.00%	12.00%	7.50%	7.50%	7.50%	10.50%	7.50%	7.50%	7.50%	10.50%
12.00%	13.50%	12.00%	13.50%	10.50%	15.00%	12.00%	10.50%	7.50%	7.50%	9.00%	10.50%	7.50%	7.50%	9.00%	10.50%
9.00%	9.00%	7.00%	9.00%	8.00%	10.00%	8.00%	9.00%	5.00%	6.00%	5.00%	6.00%	5.00%	5.00%	5.00%	6.00%
0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
10.00%	9.00%	8.00%	7.00%	10.00%	10.00%	8.00%	6.00%	7.00%	5.00%	6.00%	7.00%	7.00%	5.00%	6.00%	7.00%
93,43%	92.93%	82.93%	86.93%	87.30%	98.80%	87.80%	84.30%	55.37%	53.37%	55.87%	64.37%	72.00%	69.00%	72.50%	81.00%
20000000	900000	Average total	89.06%	177,000,000	7.000	Average total	89.55%	2000000		Average total	57.25%	100	,	Average total	73.38%

1	2	3	4		
Weighted Score	Weighted Score	Weighted Score	Weighted Score		
30.00%	30.00%	30.00%	30.00%		
10.00%	10.00%	10.00%	10.00%		
5.00%	3.00%	5.00%	7.00%		
7.50%	7.50%	7.50%	10.50%		
7.50%	7.50%	9.00%	10.50%		
5.00%	5.00%	5.00%	6.00%		
0.00%	0.00%	0.00%	0.00%		
7.00%	5.00%	6.00%	7.00%		