

## UNITED INDEPENDENT SCHOOL DISTRICT AGENDA ACTION ITEM

Topic: Consideration for approval of Bids, Proposals, and Qualifications

Submitted by: <u>Ms. Cordelia Flores-Jackson</u>of: <u>Purchasing Department</u>

Approved for transmittal to school board: June 17, 2009

## **Recommendations:**

Staff recommends the UISD board of trustees approve the following Bids, Proposals, & Qualifications as presented:

## **Bids/Proposals/Qualifications**

## **District Wide:**

RFP 004-2009Automotive Lifts & Equipment for United High School Auto ShopRFP 014-2009District Wide Library Book Replacement Initiative

## Facilities & Maintenance:

RFP 039-2009 Safety Equipment & Supplies RFP 041-2009 Architectural Signs RFP 042-2009 Heavy Equipment Rental Services

**<u>Renewals:</u>** RFP 2008-033 Athletic Supplies & Equipment

## **Rationale:**

Staff has complied with all applicable federal, state and local purchasing policies and procedures in obtaining pricing information for the items listed above. Staff is recommending the awards based on being the best value to the district.

## **Budgetary Information:**

The budget includes the funds for these purchases

## **Board Policy Reference and Compliance**

CH local – purchasing and acquisition Texas education code 44.031

Summary of Re	commendation(s)
Bids/ Proposals/ Qualifications	
District Wide	
RFP 004-2009	Recommended Vendor(s)
Automotive Lifts & Equipment for United High School Auto Shop	Affordable Auto Equipment Inc. \$1,989.00
Automotive Lina a Equipment for onnear righ benear rate entep	Amold Oil Company \$16,887.00
	Carl Turner Equipment \$5,690.00
	Midwest Technology \$5,068.20
	Northstar Equipment \$39,880.00
	PSI \$1,525.00
REP 014-2009	Recommended Vendor(s)
District Wide Library Book Replacement Initiative	Follett Book Co (books for secondary libraries)
Janot Mas clorally book replacement millions	\$691,712.30
	Mackin Company (books for elementary libraries)
	\$520,126.00
RFP 027-2009	Recommended Vendor(s)
General Merchandise/Groceries/Film Development	Casa Guero Downtowm
	Denco Photo
	HEB Grocery
	Sam's Club
	Wal-mart
Facilities & Maintenance	
RFP 039-2009	Recommended Vendor(s)
Saftey Equipment & Supplies	Primary Vendors
	Alamo Iron Works
	JJJ International
	Secondary Vendors
	Airgas
	Fisher Science Education
	See Attached Tabulation
	Recommended Vendor(s)
RFP 041-2009 Architectural Signs	Primary Vendor
Architectural Signs	Vulcan Signs
	Secondary Vendor
	JJJ International
	See Attached Tabulation
RFP 042-2009	Recommended Vendor(s)
Heavy Equipment Rental Service	RSC Equipment Rentals Services
52 Jack	See Attached Tabulation

RFP 2008-033	Recommended Vendor(s)
thletic Supplies & Equipment	Aluminum Athletic Equipment Co.
	Adolph Kiefer & Assoc.
	Alert Services
	Bakka Sports
	Bill Guthrie Sports
	Clarke Distributing Co
	Fast Dry Corp
	Flaghouse
	Goldmedal Sports
	GTM Sportswear
	Gilman Gear
	Medco Supply
	Leslie G
	Henry Schein
	The Neff Company
	Pro Look Sports
	Riddell Sports
	School Health
	Sports Decals
	Sports Supply Group
	Swimshops of the Southwest
	Team Sports of Texas
	The Sports Center of Laredo
	Toledo Physical Education Supply
	T-Shirt Gallery & Sports
	Woody's Sporting Goods
	Bill Fritz Sports
	See Attached Tabulation

## Board Approval Awarding of Bids/Proposals JUNE 17, 2009

## RFP 004-2009 Automotive Lifts & Equipment for United High School Autoshop

#### Recommendation:

Requesting approval to purchase from the best bidder(s)/ offer(s) meeting specifications as follows:

Recommended Vendor	Amount
Affordable Auto Equipment Inc.	\$1,989.00
Arnold Oil Company	\$39,880.00
Carl Turner Equipment	\$5,690.00
Midwest Technology	\$5,068.20
Northstar Equipment	\$39,880.00
PSI	\$1,525.00

Administration distributed seventeen (17) proposals and advertised on April 5, 2009 and April 12, 2009. Seven (7) proposals were received on April 27, 2009 @ 3:00 p.m. at the UISD Service Center Purchasing Department.

 Budget information:

 2009-2010 District-Wide New United High School Budget
 \$128,419.37

 2008- PERSONAL PROPERTY FINANCIAL CONTRACTUAL OBLIGATION (PPFCO) PROCEEDS
 \$26,990.80

Resource personnel: Rodolfo Segovia, United High School Auto Tech Instructor Sam Sanchez, CTE Coordinatro Cordelia Flores Jackson, Director of Purchasing Hector Cavazos, Purchasing Manager Karina Mendoza Guerra, Procurement Officer



## Alicia G. Carrillo, Director

Career and Technical Education

To:Cordelia Flores Jackson, Purchasing DirectorFrom:Alicia G. Carrillo, Career and Technical Education Director AGCDate:June 3, 2009Subject:Automotive Lift and Auto Shop Equipment for United High School

On June 1, 2009 at 8:30 a.m., the committee met to discuss the bids for the automotive lift and auto shop equipment for United High School. All items were awarded to the lowest bidder meeting specifications with the exception of items 2-5. These items were awarded to the second lowest bidder because of additional warranty coverage the bidder is providing which is a value added to the District. There were no bidders for item six b. UISD's Purchasing department will prepare an RFCQ to procure that kit. Based on the information gathered by the purchasing department and with input from the committee, we have selected the following vendors.

Arnold Oil Company	\$16,887.00
Northstar Equipment	\$39,880.00
Midwest Technology	\$5,068.20
Affordable Auto Equipment Inc.	\$1,989.00
PSI	\$1,525.00
Carl Turner Equipment	\$5,690.00

## The committee members consisted of:

Rodolfo Segovia, *United High School Auto Tech Instructor* Sam Sanchez, CTE Coordinator Karina Mendoza, *Purchasing Buyer* Cordelia Jackson, *Purchasing Director* 

#### United Independent School District RFP 004-2009 Automotive Lifts and Auto Shop Equipment for United High School

Vendors	Afford	able Auto Equi	nment Inc	Arno	ld Oil Con	nnanv	Carl Ti	ırner Equi	nment	м	yers Tire S	Supply	Mi	idwest Teo	chnology		PSI		Nor	thstar Equ	inment
Description Est.	Price	Extension	Model Proposed	Price		Model Propose			Model Propose	Price	Extension	Model Proposed		Extension	Model Proposed	Price	Extension	Model Proposed	Price	Extension	Model Proposed
Qty																					
4-Post Complete True Alignment w/8LBs Center Rolling Jack 1 Ref: Hunter L421 1	*****	\$20,592.00	As Specified	\$ 16,887.00	\$16,887	As Specified	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid		\$ 18,762.00	Hunter L421-43	\$ 17,550.00	\$ 17,550.00	As Specified
4-Post Service Lift with 2 Center Sliding Jack 8 Lbs (#S100077) 2 Ref: Rotary SMO14L 1	\$7,525.00	\$7,525.00	HD-14X Blue	\$10,812.00		As Specified	\$ 11,552.00	******	As Specified	******	********	As Specified	No Bid	No Bid	No Bid	\$6,760.28	\$ 6,760.28	As Specified	\$ 7,900.00	\$ 7,900.00	Challenger
2-Post Surface Mount Symmetrical Lift 3 Ref: Rotary SPO12 1	\$5,145.00	\$5,145.00	XPR-12C Blue	\$ 5,885.00	\$5,885.00	As Specified	\$ 6,345.00	\$6,345.00	As Specified	\$6,267.00	\$6,267.00	As Specified	No Bid	No Bid	No Bid	\$6,868.00	\$ 6,868.00	As Specified	\$ 5,500.00	\$ 5,500.00	Challenger
2-Post Surface Mount Symmetrical Lift 4 Ref: Rotary SPO10 1 2-Post Surface Mount	\$3,245.00	\$3,245.00	XPR-10CX Blue	\$ 4,040.00	\$4,040.00	As Specified	\$ 4,547.00	\$4,547.00	As Specified	\$3,912.00	\$3,912.00	As Specified	No Bid	No Bid	No Bid	\$4,075.00	\$ 4,075.00	As Specified	\$ 3,395.00	\$ 3,395.00	Challenger
Asymmetrical Lift Ref: Rotary SPOA10 1	\$3,250.00	\$3,250.00	XPR-10ACX Blue	\$ 4,040.00	\$4,040.00	As Specified	\$ 4,547.00	\$4,547.00	As Specified	\$3,912.00	\$3,912.00	As Specified	No Bid	No Bid	No Bid	\$4,075.00	\$ 4,075.00	As Specified	\$ 3,395.00	\$ 3,395.00	Challenger
Stick Welding Package Ref: Miller Dialarc 250 6 AC/DC 3	\$2,049.00	\$6,147.00	As Specified	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	\$1,338.62	\$4,015.86	Miller 907-017	No Bid	No Bid	No Bid	\$ 1,825.00	\$ 5,475.00	As Specified
Running Gear for stick <sub>6A</sub> welder Ref: 041-580 <sub>3</sub>	\$ 330.00	\$990.00	As Specified	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	\$ 257.40	\$ 772.20	As Specified	No Bid	No Bid	No Bid	\$ 355.00	\$ 1,065.00	As Specified
Accesory Kit for 68 Welder 3	NO Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Industrial Duty Avrasive Blast Cabinet Ref: Dee Blast Model 7 50 1	\$1,989.00	\$1,989.00	ALC40413	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	\$3,744.00	\$3,744.00	Dee Blast DB050	No Bid	No Bid	No Bid	\$ 4,070.00	\$ 4,070.00	As Specified
Coolant System Service Center Ref: Viper Coolant System Service 8 Center VPRAF325 1	\$1,945.00	\$1,945.00	As Specified	No Bid	No Bid	No Bid	\$ 1,925.00	\$1,925.00	As Specified	\$2,150.00	\$2,150.00	GloPyn Ravvac3	No Bid	No Bid	No Bid	\$1,525.00	\$ 1,525.00	Robinaircool tech 75700	\$ 2,100.00	\$ 2,100.00	As Specified
Disc Drum Lathe Package Ref: Hunter BL505D- AB & 20-1667-1									Ammco Lathe			Ammco 4000B-						Hunter BL505D-			
9 QuickChuck Level III 1 Ref:Hobart Handler 10 125 1	\$7,449.00 \$ 711.00	\$7,449.00	As Specified	\$ 6,580.00 No Bid	\$6,580.00 No Bid	As Specified	\$ 5,690.0 \$ 450.00	\$ 450.00	Pack As Specified	\$5,728.00 No Bid	\$5,728.00 No Bid	SP w/Kit No Bid	No Bid \$ 280.14	No Bid	No Bid As Specified	\$6,843.43 No Bid	\$ 6,843.43 No Bid	AB&20-1667-1	\$ 6,400.00 \$ 380.00	\$ 6,400.00 \$ 380.00	
Machine for Scan, Gas, 11 and Scope with Heavy 1	\$7,415.00	\$7,415.00	As Specified	No Bid	No Bid	No Bid	DNMS	DNMS	DNMS	\$6,848.00	\$6,848.00	3780,3864,342 1-94,3421-54	No Bid	No Bid	No Bid	\$8,788.75	\$ 8,788.75	As Specified	\$ 5,990.00	\$ 5,990.00	As Specified
Alignment Kit Ref: Hunter #20- 12 2177-1 1	\$4,333.00	\$4,333.00	As Specified	\$ 3,750.00	\$3,750.00	As Specified	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	\$3,770.00	\$ 3,770.00	As Specified	\$ 3,600.00	\$ 3,600.00	As Specified
Wall Mounts Sensor Camera Kit Ref: Hunter #H- 13 S401WM 1	*****	\$11,600.00	As Specified	\$10,271.00		As Specified	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	****	\$ 10,407.00	As Specified	\$ 10,100.00	\$ 10,100.00	As Specified

\* One Vendor submitted a "No Bid on the items listed above

## UNITED INDEPENDENT SCHOOL DISTRICT AUTO LIFTS & EQUIPMENT FOR UNITED HIGH SCHOOL AUTO SHOP RFP 004-2009

## A.O.C.

## ACCETYLENE OXYGEN COMPANY

501 MARKET ST. LAREDO, TEXAS 78043 PHONE:956.725.3289 FAX:956.725.5224 PATRICK H. ALEXANDER, JR. pat@aoctx.com

## AIRGAS

2519 GUADALUPE LAREDO, TEXAS 78043 PHONE:956.723.9313 FAX:956.723.2855 PETE HERNANDEZ pete.hernandez@airgas.com

ALAMO IRON WORKS 943 SBC CENTER PARKWAY SAN ANTONIO< TX 78219 PHONE: 210.704.8295 FAX: 210.704.8351 ATTN: ISAAC SANTOS southwest@aiwnet.com fescamilla@aiwnet.com

**BP BEND PAK, INC.** 1645 LEMONWOOD DR. SANTA PAULA, CA 93060 PHONE: 800-253-2363 FAX: 805-933-9160 <u>sales@bendpak.com</u>

#### CARL TURNER EQUIPMENT INC

ROTARY LIFT 5427 BREWSTER SAN ANTONIO, TEXAS 78233 PHONE: 210-590-8111 TOLL FREE: 800-925-2770 FAX: 210-590-8199 bturner@cariturnerequipment.com baddude@cariturnerequipment.com

## **GUERRA TOWING & AUTOMOTIVE**

107 FLECHA LANE LAREDO, TEXAS 78045 PHONE: 956-723-6461 PHONE: 956-723-6233 PHONE: 956-722-7702 FAX: 956-717-8535 CONTACT: PETE GUERRA CONTACT: JOE GUERRA guerraauto@aol.com

## LONE STAR STEEL & SUPPLY INC

3202 WILLOW ST LAREDO, TX 78043 PHONE: 956.723.5663 FAX: 956.796.9989 OMAR RODRIGUEZ/JOE ORTIZ lonestarsteel@gmail.com joe\_lone\_star@yahoo.com

## **MATHESON TRI\*GAS**

2820 LOOP 20 LAREDO, TEXAS 78043 PHONE:956.727.1559 FAX: 956.727.2787 earredondo@matheson-trigas.com

## MIDWEST SHOP SUPPLIES INC DBA MIDWEST

TECHNOLOGY PRODUCTS & SERVICES P.O. BOX 3717 SIOUX CITY, IA 51102 PHONE: 800.831.5904 FAX: 800.285.7054 AL RYAN akennedy@midwesttechnology.com

## MODERN MACHINE SHOP

2000 BLAINE LAREDO, TEXAS 78043 PHONE:956.722.4656 FAX: 956.722.3262 phyllis@modern-laredo.com

## UNITED INDEPENDENT SCHOOL DISTRICT AUTO LIFTS & EQUIPMENT FOR UNITED HIGH SCHOOL AUTO SHOP RFP 004-2009

## PETROLEUM SOLUTIONS INC.

P.O. BOX 2346 3109 N. MCCOLL ROAD MCALLEN, TEXAS 78502 PHONE: 956-686-9582 FAX: 956-686-0070 rkluck@petroleumsolutionsinc.com

## MORALES MACHINE SHOP

HWY 359 RT 3 BOX 20 MMC LAREDO, TEXAS 78043 PHONE:956.722.4485 FAX: 956.722.5406 morales@moralesmachineshop.com

### MOKAWK RESOURCES LTD.

JOE MULONE SALES REPRESENTATIVE PHONE: 1-800-833-2006 FAX: 518-842-1289 jmulone@mohawklifts.com

#### **ROTARY LIFT**

2700 LANIER DRIVE MADISON, IN 47250 PHONE: 1-800-640-5438 x. 655 FAX: 1-800-578-5438 CHRIS BILZ userlink@rotarylift.com

## SMITH ROY WELDING EQUIPMENT

2201 CONSTANTINOPLE ST. LAREDO, TEXAS 78040 PHONE:956.723.1487 FAX: 956.723.9752 jesse.galarza@rscmain.com

### **TEJAS EQUIPMENT SALES**

1212 N. 23RD ST MCALLEN, TX 78501 PHONE: 956.682.1312 FAX: 956.686.8579 PETER M. CASAS pcasas@tejasequipment.com

## NORTH STAR EQUIPMENT

johnpeek@me.com JOHN PEEK

## BOARD APPROVAL AWARDING OF BIDS/PROPOSALS JUNE 17, 2009

## RFP 014-2009 DISTRICT WIDE LIBRARY BOOK REPLACEMENT INITATIVE

<u>RECOMMENDATION:</u> REQUESTING APPROVAL TO PURCHASE FROM THE BEST BIDDER(S)/ OFFER(S) MEETING SPECIFICATIONS AS FOLLOWS:

**VENDORS** 

### EST. AMOUNT

FOLLETT BOOK COMPANY \$691,712.30 (TO SUPPLY THE BOOKS FOR THE SECONDARY LIBRARIES)

MACKIN COMPANY \$520,126.00 (TO SUPPLY THE BOOKS FOR THE ELEMENTARY LIBRARIES)

ADMINISTRATION DISTRIBUTED SIXTEEN (16) PROPOSALS AND ADVERTISED ON APRIL11, 2009 AND APRIL 12, 2009. FOUR (4) PROPOSALS WERE RECEIVED ON APRIL 22, 2009 @ 3:00 P.M. AT THE UISD SERVICE CENTER PURCHASING DEPARTMENT.

BUDGET INFORMATION: 2008- PERSONAL PROPERTY FINANCIAL CONTRACTUAL OBLIGATION (PPFCO) PROCEEDS

**RESOURCE PERSONNEL:** 

NIDIA RODRIGUEZ, UNITED HIGH SCHOOL LIBRARIAN LAURA GONZALEZ, WASHINGTON MIDDLE SCHOOL LIBRARIAN ANALINE JOHNSON, CENTENO ELEMENTARY SCHOOL LIBRARIAN SANDRA BENAVIDES, LIBRARIAN SCIENCE DIRECTOR CORDELIA FLORES JACKSON, DIRECTOR OF PURCHASING HECTOR CAVAZOS, PURCHASING MANAGER KARINA MENDOZA, PROCURMENT OFFICER



Sandra G. Benavides Professional & Staff Development, Library Science & Special Projects

To: Cordelia Flores Jackson Purchasing Director

From: Sandra Guillén Benavides Professional & Staff Development, Library Science & Special Projects

Date: June 3, 2009

Subject: Library Book Replacement Plan Bid Award

The District's financial investment in the Library Book Replacement Plan is going to contribute to enhanced library collections and the success of our students.

On May 25, 2009, the committee heard the vendor's presentations. Based on the presentations and the scope of their inventory the committee has selected the following two vendors.

**Follett Book Company-**to supply the books for the secondary libraries **Mackin Compnay-**to supply the books for the elementary libraries

The two vendors met all the specifications of the bid and provide the best value.

## The committee members consisted of:

Nidia Rodriguez, United High School Librarian Laura Gonzalez, Washington Middle School Librarian Analine Johnson, Centeno Elementary School Librarian Sandra Benavides, Library Science Director Karina Mendoza, Purchasing Buyer Cordelia Jackson, Purchasing Director

#### United Independent School District RFP 014-2009 District Wide Library Book Replacement Initiative

Vendor	Bound to Stay Bound	Follet Library Resources	Gumdrop Books	Mackin Library
Catalog Discount	Reflects 30% Discount	Follett Library Resources, Inc. online cataloging prices reflect up to 45% discount off publisher's list prices, with an average 15% discount. Our online catalog, reflects discounted net prices for books.		Add 8% off already discounted of up to 40%

Vendor	Bound to Stay Bound	Follet Library Resources	Gumdrop Books	Mackin Library
Value Added	*Free Shipping	*Automated Processing & Cataloging with theft detection offered at no charge -	*Free processing on bid items	*Free processing,shelf ready. Free
Services	*Free MARC records	this is a \$1.28 per book savings	*Free Shipping	basic plus cataaloging and processing
	*Free Order Typing Service	*Enhanced MARC records for every title including the 526 reading program tag	*Free Theft Detection	services. This includes a full MARC
	*Collection Development Assistance	*Apllication of Barcode with protective label attached	*Free Kapco covers for paperback	
	*Collection Analysis Review	*Protective Mylar on books with dust jackets attached		applied barcode label, applied spine
	*Duplicate Check Service	*Spine Label with protective label attached		label, reading program label, mylar
	*Free Theft Detection	*Theft Detection		covers on all jacketed books
	*Assistance in shelving	*Free Shipping		andoneproperty label applied to each
	· · · · · · · · · · · · · · · · · · ·	*Prices are guaranteed for 60 days		item.
		*Local representation		*Free theft detections
		*Free MARC recods electronically to each school		*Free shipping and delivery
		*Free Funding Source name in the MARC record at the 852 tag		*Free stamping in a designated area
		*AR labels will contain the author, reading level, point value and quiz number		as specified by librarians
		*No Separate fee for prebinding books		*Free Kapco covers for paperbacks
		*Free training for ordering online, collection development		*Will have crew to assist with shelving
		*No additional fees for books not normally carried in inventory, titles with little		_
		or no discount or small publishers		
		*Free replacement of any book at no charge that is damaged in shipment or		
		otherwise not in compliance with the order		
		*No minimum order requirement		
		*No restocking charge		
		*Can provide lists of titles that have received recommendations and/or awards,		
		apart from their regular catalog		
		*Free stamping in each book as specified by each campus		
		*Free Kapco covers on all paperback books		
		*Folletbounds are unconditional lifetime guaranteed.		
		*Free replacements if librarian is unhappy with book		
		*Fill rate of 98% based on historical data		
		*Assistance in shelving		
		*Free Lexile Levels		
		*9th Grade campus will receive 20 free playaway audiobooks		
		*New Ebook Reader Training at no cost		
		*New Ebook Reader (free program installed at all libraries and will be installed		
l		at all campuses over the summer		

## UNITED INDEPENDENT SCHOOL DISTRICT District Wide Library Book Replacement Initiative RFP 014-2009

#### Baker & Taylor, Inc

2550 WEST TYVOLA RD STE 300 CHARLOTTE, NC 28217 PHONE: 800.775.1800 FAX: 704.998.3260 bids@btol.com

#### **Bearport Publishing**

101 FIFTH AVE 6TH FLOOR NEW YORK, NY 10003 PHONE: 800.676.2093 FAX: 800.301.4040 GREG ESCUE

#### **Bound to Stay Bound**

1880 W. MORTON JACKSONVILLE, IL 62650 PHONE: 800.637.6586 FAX: 800.747.2872 BEVERLY HART btsb@btsb.com

## **Brodart Books**

500 ARCH ST WILLIAMSPORT, PA 17705 PHONE: 800.233.8467 CELL: 281.445.4503 FAX: 800.283.6087 BARBARA JANNER janner@brodart.com

#### **Children's Plus**

3353 HOLEMAN AVE SOUTH CHICAGO HEIGHTS, IL 60411-5559 PHONE: 800.230.1279 CELL: 956.533.1593 FAX: 800.896.7213 CARLOS "CHARLIE" MADRIGAL kathytinker@childrensplusinc.com johnw@childrensplusinc.com

#### Escue & Associates

32711 TEAL ST BROOKSHIRE, TX 77423 PHONE: 800.676.2093 FAX: 800.301.4040 GREG ESCUE greg@escuebooks.com

## Follet Library Resources

1340 RIDGEVIEW DR MCHENRY, IL 60050 PHONE: 888.511.5114 x 779 FAX: 800.852.5458 Lisa.McCorquodale@ftr.follett.com

#### **Grotier Scholastic Library Publishing**

3009 HAWK AVE MCALLEN, TX 78504 PHONE: 956.631.1277 FAX: 956.661.1780 VOICEMAIL: 800.825.4579 \*4581 MIKE BELL mbell@scholasticlibrary.com

### **Ingram Library Services**

ONE INGRAM BLVD LA VERGNE, TN 37806 PHONE: 800.937.5300 x 3573 FAX: 615.213.5196 LISA JOHNSON ANTHONY TREPKA Lisa.Johnson@ingrambook.com

#### Mackin Library Media

14300 W. BURNSVILLE PKWY BURNSVILLE, MN 55306 PHONE: 800.245.9540 FAX: 800.369.5490 DEANN HOFF deann@mackin.com

#### Perma Bound Books

617 E. VANDALIA RD JACKSONVILLE, IL 62650 PHONE: 800.637.6581 x 223 PHONE: 217.243.5451 FAX: 800.551.1169 / 217.243.7505 JENNIFER ALAN books@perma-bound.com

## Rainbow Book Co.

500 E. MAIN ST LAKE ZURICK, IL 60047 PHONE: 800.255.0965 PHONE: 847.726.9930 FAX: 847.726.9935 mike@rainbowbookcompany.com

#### Sagebrush Education Resources

3601 MINNEAPOLIS DR MINNEAPOLIS, MI 55435 PHONE: 800.328.2923 FAX: 952.656.2993 VANESSA ROMANSON biddepartment@sagebrushcorp.com

## Scholastic Libarary

Publishing Co. 90 OLD SHERMAN TURNPIKE DANBURY, CT 06816 PHONE: 800.621.1115 FAX: 866.783.4361 KATHY BROWN kbrown@scholasticlibrary.com

## **Thompson Gale**

27500 DRAKE ROAD FARMINGTON HILLS, MI 48331-3535 PHONE: 800.877.4253 FAX: 248.699.8048 LUANN HARRISON luann.harrison@thompson.com galeprintbids@thompson.com

## **GUMDROP BOOKS**

PHONE: 1-800-821-7199 CELL PHONE: 210-323-7417 brett@gumdropbooks.com www.gumdropbooks.com BRETT FITZGERALD

## BOARD APPROVAL AWARDING OF BIDS/PROPOSALS JUNE 17, 2009

## RFP NO. 027-2009 GROCERIES/GENERAL MERCHANDISE/FILM PROCESSING

<u>RECOMMENDATION:</u> REQUESTING APPROVAL TO PURCHASE FROM THE BEST BIDDER(S)/ OFFER(S) MEETING SPECIFICATIONS AS FOLLOWS:

## APPROVED VENDORS

CASA GUERO - DOWNTOWN DENCO PHOTE H.E.B. GROCERY CO SAM'S CLUB WALMART

SEE TABULATION

ADMINISTRATION DISTRIBUTED EIGHT (8) PROPOSALS AND ADVERTISED ON APRIL 05, 2009 AND APRIL 12, 2009. FIVE (5) PROPOSALS WERE RECEIVED ON APRIL 22, 2009 @ 3:00 P.M. AT THE UISD SERVICE CENTER PURCHASING DEPARTMENT.

BUDGET INFORMATION: 2009-2010 DISTRICT WIDE

<u>RESOURCE PERSONNEL:</u> CORDELIA FLORES JACKSON, DIRECTOR OF PURCHASING HECTOR CAVAZOS, PURCHASING MANAGER KARINA MENDOZA, PROCURMENT OFFICER



## UNITED INDEPENDENT SCHOOL DISTRICT

Roberto J. Santos Superintendent

## MEMORANDUM

TO:	United ISD Board of Trustees Hector G. Cavazos, Purchasing Manager Cordelia Flores Jackson, Director of Purchasing
FROM:	Hector G. Cavazos, Purchasing Manager
THRU:	Cordelia Flores Jackson, Director of Purchasing
DATE:	June 17, 2009
RE:	Recommendation to Award RFP 027-2009 "Groceries/General
	Merchandise/Film Development"

Staff is recommending the award of RFP 027-2009 "Groceries/General Merchandise/Film Development" for the 2009-2010 School-year to the following vendors meeting specifications:

Casa Guero – Downtown Denco Photo H-E-B Grocery Sam's Club Wal-Mart

This proposal will provide all campuses/departments with various general merchandise items as well groceries and film development services. The Purchasing Department polled Campuses and Departments regarding satisfaction of services and goods and has received positive feedback regarding the vendors being recommended. If you have questions, please do not hesitate to contact our department.

#### UNITED INDEPENDENT SCHOOL DISTRICT RFP 027-2009 GROCERIES / GENERAL MERCHANDISE / FILM DEVELOPMENT

VENDORS	CASA GUERO - DOWNTOWN	DENCO PHOTO	HEB GROCERY	SAMS CLUB	WALMART	
PERCENTAGE DISCOUNT	CASA GUERO - DOWNTOWN	DENCO PHOTO	HEB GROCERY	SAINIS CLUB	WALWART	
% Off Shelf Price	0-15%	0%	0%	0%	0%	

NOTES

Discount on General Mechandise:								
Amt of Items that need to	% Discount							
be purchased	78 Discount							
0-249	0%							
250-499	5%							
500-999	10%							
1,000 or more	15%							

## UNITED INDEPENDENT SCHOOL DISTRICT GROCERIES/ GENERAL MERCHANDISE/ FILM PROCESSING RFP 027-2009

## DENCO PHOTO

1119 TAYLOR ST LAREDO, TEXAS 78041 PHONE: 956-791-8126 FAX: 956-725-3686 CONTACT: FRANK MEURER denco1@sbcglobal.net

## H.E.B.

646 S. MAIN SAN ANTONIO, TEXAS 78204 PHONE: 210-938-8527 FAX: 210-938-7501 CONTACT: ERIC LOPEZ lopez.eric@heb.com

**H.E.B.** 1301 GUADALUPE STREET LAREDO, TEXAS 78041 PHONE: 956-724-1126

## LA PELUQUITA - CASA GUERO, INC

1224 ZARAGOZA ST. LAREDO, TEXAS 78040 PHONE: 956-722-0211 FAX: 956-722-3640 CONTACT: LANCE VILLARREAL guero@grandecom.net

## LA PELUQUITA - CASA GUERO NORTH

906 HILLSIDE RD PHONE: 956-712-8100 FAX: 956-712-8109 ATTN: GRACIE CONTACT: GRACIE CONTACT: DANIEL VILLARREAL daniel@casaqueroonline.com Please also send by fax to Gracie.

SAMS CLUB

4810 SAN BERNARDO LAREDO, TEXAS 78041 PHONE: 956-725-5164 FAX: 956-725-0263 CONTACT: ARACELI MATA agmata.s08156.us@samsclub.com

WAL MART

2320 BOB BULLOCK LOOP LAREDO, TEXAS 78045 PHONE: 956-791-3303 FAX: 956-791-0264 CONTACT: JOSUE CARILLO

WALGREENS

2219 E. SAUNDERS STREET 1119 GUADALUPE LAREDO, TEXAS 78043 PHONE: 956-729-7994

## BOARD APPROVAL AWARDING OF BIDS/PROPOSALS JUNE 17, 2009

## RFP NO. 039-2009 SAFETY EQUIPMENT & SUPPLIES

<u>RECOMMENDATION:</u> REQUESTING APPROVAL TO PURCHASE FROM THE BEST BIDDER(S)/ OFFER(S) MEETING SPECIFICATIONS AS FOLLOWS:

## PRIMARY VENDORS

## **AMOUNT**

ALAMO IRON WORKS JJJ INTERNATIONAL SAFETY SEE ATTACHED TABULATION

### SECONDARY VENDORS

## AMOUNT

AIRGAS SOUTHWEST FISHER SCIENCE EDUCATION SEE ATTACHED TABULATION

ADMINISTRATION DISTRIBUTED FORTY-SEVEN (47) PROPOSALS AND ADVERTISED ON MAY 16, 2009 AND MAY 17, 2009. NINE (9) PROPOSALS WERE RECEIVED ON MAY 28, 2009 @ 3:00 P.M. AT THE UISD SERVICE CENTER PURCHASING DEPARTMENT.

BUDGET INFORMATION: 2009-2010 FACILITES MAINTENANCE & OPERATIONS DEPARTMENT

RESOURCE PERSONNEL: JUAN DAVILA, DIRECTOR OF FACILITIES MAINTENANCE & OPERATIONS CORDELIA FLORES, DIRECTOR OF PURCHASING HECTOR CAVAZOS, PURCHASING MANAGER VENESA NAVARRA, PROCURMENT OFFICER



## UNITED INDEPENDENT SCHOOL DISTRICT

Juan A. Davila Facilities Maintenance and Operations Director

## Memorandum

TO: Ms. Cordelia Flores Jackson, Director of Purchasing

P.A. J. J. M. FROM: Juan A. Davila, Director of Facilities Maintenance & Operations

DATE: June 3, 2009

SUBJECT: SAFETY EQUIPMENT AND SUPPLIES RFP 039-2009

After careful review of the tabulation information provided to me by your staff, for RFP 039-2009 SAFETY EQUIPMENT AND SUPPLIES, I recommend, for your consideration, based on, value to the district, ability to perform or provide the needed services and materials,

PRIMARY VENDORS: ALAMO IRON WORKS JJJ INTERNATIONAL

SECONDARY VENDORS: AIRGAS FISHER SCIENCE EDUCATION

for the 2009-2010 Fiscal Year.

Please insure that this vendor has met all procurement and bid requirements and that all references have been checked. If any reference checks conflict with the district in any way please notify me to discuss these issues.

If you have any questions, please let me know.

VENDORS	AIR	RGAS	ALAMO IR	ON WORKS	FISHER SCIENC	E EDUCATION	GULF CO	DAST PAPER	JJJ INTERN	NATIONAL	LOV	VE'S	SAF-T-	GLOVE	SCHOOL NU	RSE SUPPLY	WEST TEXAS	WAREHOUSE						
PERCENTAGE DISCOUNTS																								
% OFF CATALOG PRICE:		-	10% off v	web prices	20	%	409	% - 50%	30	)%	10	)%	0	0%						7%				
% OFF LIST PRICE	1	6%		-	(EXCLUDES '	ND' ITEMS)		0%		-		0%		0%		0%		0%		5%	-		0%	
% OFF SHELF PRICE		-		-	-			0%		-	10%		0	%	-									
BACK SUPPORT BELTS	UNIT PRICE	BRAND	UNIT PRICE	BRAND	UNIT PRICE	BRAND	UNIT PRICE	BRAND	UNIT PRICE	BRAND	UNIT PRICE	BRAND	UNIT PRICE	BRAND	UNIT PRICE	BRAND	UNIT PRICE	BRAND						
MEDIUM		E57 11382	\$15.64					Alegro 7130-02										Valeo 2198402						
LARGE	\$10.00	E57 11383	\$13.64	Valeo	\$18.71		\$17.25	Alegro 7130-03			\$12.75	AWP	\$7.10					Valeo 2198403						
XL-LARGE	\$10.00	E57 11384	\$13.11		\$10.71			Alegro 7130-04																
XXL-LARGE		E57 11385	no	bid		Ergodyne	n	io bid	\$10.00	111	\$21.74	Valeo	\$7.70	Pyramex Safety	no	hid	\$16.20							
XXXL-LARGE	\$10.00	E57 11386	no	bid	\$27.97 (detachable suspender straps)		n	o bid			no	bid	\$8.36	,,				Valeo 2198404						
WORK GLOVES CLOTH AND LEATHER																								
MEDIUM GLOVES – CLOTH	\$0.36	RAD 64057101	60.54		\$6.44 (12 pk)		60.27	Aug. + 1440	60.00		no	bid	\$3.60				(25.00 (421))	V-1 2005000						
LARGE GLOVES - CLOTH	\$0.36	RAD 64057100	\$0.51	Protective	\$6.78 (12 pk)		\$0.37	Anchor 1110	\$8.90		\$0.80	Wells Lamont	\$3.96	Saf-T-Glove			\$25.00 (12 pk)	Valeo 2865800						
MEDIUM GLOVES – LEATHER LARGE GLOVES – LEATHER	\$1.00	RAD 64057593 RAD 64057594	\$1.33	Industrial Products	\$23.62 (12 pk) \$23.62 (12 pk)	P.I.P	\$1.31	Anchor 2100	\$14.10	MCR	\$9.10	\$9.10 Dura Worx			Jai-1-Uluve	Jai-1-Giove	no l	DIC	\$7.25	Valeo 2840100				
SAFETY GLASSES EYE PROTECTION CLEAR / TI	INTED -DARK				1		•		·							1								
SAFETY GLASSES - CLEAR	4.	CRE CL110	\$2.03		\$1.65		\$3.31	Bandido S1730	44.44	_	\$2.50	AO Safety	\$0.68				\$1.70	Valeo 2811100						
SAFETY GLASSES – DARK	\$0.76	CRE CL112	\$2.48	Radians	\$1.81	Sperian	\$4.00	Bandido S1731	\$2.90	Crews	\$9.00	Dewalt	\$0.89	Pyramex Safety	no	DIG	no	bid						
SAFETY FACE SHIELDS CLEAR / TINTED											1						1							
SAFETY FACE SHIELDS - CLEAR	4.4.4.1	IWR 3940	\$4.50		\$9.97	Sperian	\$5.00	Huntsman 3000122	\$19.70		\$12.00	AO Safety	\$0.95				\$8.50	Crews						
SAFETY FACE SHIELDS - TINTED	\$0.91	IWR 394DLG	\$4.67	Fibre-Metal	no		\$5.93	Huntsman 3000123	\$20.70	MCR	\$16.88	AO Safety	\$2.06	Tru-Vision	no	bid		bid						
GENERAL ITEMS							bracket fo	r shields \$7.61																
HARD HAT (BUMP CAPS)	\$6.60	RAD 64051020	\$11.30	MSA	\$9.53	MSA	\$11.17	MSA 454733	\$12.10		\$5.45	AO Safety	\$3.30	Pyramex Safety			\$8.00	Valeo 2851730						
EAR PLUGS FOAM (100/BOX) (NRR-32)	\$17.73	HLI LL-30	\$19.43	Howard Light	\$20,99 (200 bx)	Three M	\$18.59 (200 bx)	Moldex 6600	\$29.50		\$12.00 (80 pk)	AO Safety	\$16.25 (laser 30)	Howard Light										
DUST MASK (100 PER BOX)	\$3.43 (50 bx)	CRE RPDM1	\$8.68 (50 bx)	SAS	\$8.53 (20 pk)	Three M	\$4.24 (50 bx)	Gerson 316-1501	\$15.30		\$16.00	AO Safety	\$2.90	SAS Safety										
CAUTION TAPE IN ROLL	\$6.35	RAD 64055720	\$9.89	C.H. Hanson	\$24.54	Brady	\$6.75 (1000 ft)	Empire 77-0201	\$11.30		\$6.00 (1000 ft)	EVC	\$7.40	North Safety										
NECK SHADE STANDARD WHITE ELASTIC HEAD BAND STYLE	\$1.55	OCC 971-KHK		bid	\$5.19	Occunomix	1	io bid	\$7.90			bid	\$1.55	Occunomix										
CHAIN SAW CHAPS MARMAC BRAND X-LARGE 38" LENGTH	\$49.53	E50 JE9439	no	bid	\$114.51	Steel Grip	n	o bid	\$30.00	MCR	\$110.57	Conder	\$85.00	Elvex	no l	bid	no	bid						
SAFETY GAS CAN 5-GALLON (TYPE 2) %" FLEX NOZZLE	\$56.59	JTR 10828	no	bid	\$62.80	Just Rite	\$14.31	Blitz 81022	\$37.00	1	\$111.51	Eagle	\$56.50											
SAFETY GAS CAN 2-GALLON (TYPE 2) 11/32" FLEX NOZZLE	\$61.59	JTR 10527	no	bid	\$69.09	Just Rite	\$8.51 (1.4 gl & 3/4)	Blitz 81005	\$29.00		\$108.47	Eagle	\$61.80	Just Rite										
SAFETY GAS CAN 3-GALLON (TYPE 2) %" FLEXIBLE SPOUT	\$55.93	JTR 10728	no	bid	\$62.62	Just Rite	\$9.97 (2.8 gl)	Blitz 81010	\$33.00		\$108.89	Justrite	\$55.80											

NOTES

TWO (2) VENDORS SUBMITTED A "NO BID"

#### A & G RESTAURANT SUPPLY INC

1402 SAN BERNARDO LAREDO, TEXAS 78040 PHONE: 956-725-1366 FAX: 956-725-1371 ALFREDO ACOSTA aacosta07@hotmail.com

#### A.O.C.

#### ACCETYLENE OXYGEN COMPANY 501 MARKET ST. LAREDO, TEXAS 78043 PHONE:956.725.3289

FAX:956.725.5224 PATRICK H. ALEXANDER, JR. pat@aoctx.com

#### AIRGAS

2519 GUADALUPE LAREDO, TEXAS 78043 PHONE:956.723.9313 FAX:956.723.2855 GILBERT GONZALEZ gilbert.gonzalez@airgas.com

#### **AMERIPRIDE SERVICES INC**

502 MCCAMPBELL ROAD CORPUS CHRISTI, TEXAS 78408 PHONE: 800-749-1512 FAX: 361-289-5426 BILL LAWRENCE bill.lawrence@ameripride.org

#### ALAMO IRON WORKS

943 SBC CENTER PARKWAY SAN ANTONIO, TX 78219 PHONE: 210.223.6161 x371 FAX: 210.704.8351 ROBERT FLORES southwest@aiwnet.com

#### ALAMO IRON WORKS

943 SBC CENTER PARKWAY SAN ANTONIO, TX 78219 PHONE: 210-223-6161 FAX:210-704-8351 MARY DUNCAN <u>mduncan@aiwnet.com</u>

#### AVERY OIL COMPANY

219 DUVAL ST SAN ANTONIO, TEXAS 78208-1956 PHONE: 210-222-1308 FAX: 210-2221353 JOE FOWLER/EDWARD COBB averyoil@averyoil.com

#### **BES INDUSTRIES, INC**

541 LAKE ROAD PONTE VEDRA, FL 32082 PHONE: 888.527.6288 FAX: 904.246.2564 PAM GAMMIE pam@bessales.com

## **BODAN INSTITUTIONAL &**

INDUSTRIAL PRODUCTS 2995 LBJ FREEWAY SUITE 200 DALLAS, TEXAS 75234 PHONE: 800-738-1411 FAX: 888-990-1414 LES GARRISON letex@yahoo.com

#### **BORDER PAPER & JANITORIAL**

SUPPLIES INC 501 GUADALUPE ST LAREDO, TEXAS 78040 PHONE: 956-725-2888 FAX: 956-725-2228 CESAR BARRERA borderpaper@sbcglobal.net

#### BOWDEN MEDICAL INC.

724 N. MAIN AVE / P.O. BOX 7 MIRANDO CITY, TX 78369 PHONE: 361.586.4700 FAX: 361.586.4456 RICHARD O. BOWDEN bowden@granderiver.net

#### BRIGGS EQUIPMENT

8422 TEJAS LOOP LAREDO, TEXAS 78045 PHONE: 956-795-0100 FAX: 956-795-0184 CONTACT: RALPH HALSTEAD ralph.halstead@briggsequipment.com

#### **BUCK'S WHEEL & EQUPMENT**

220 COMMERCIAL ST FORT WORTH, TX 76107 PHONE: 800.433.5613 FAX: 817.338.0505 SANDRA LAXSON bucks\_1@charterinternet.com

#### CC DISTRIBUTORS

488 REGAL ROW STE 101 BROWNSVILLE, TEXAS 78520 PHONE: 956-350-2465 FAX: 800-221-6487 SYLVIA HERRERA sherrera@ccdistributors

#### C & C SAFETY SUPPLY

820 E. WHITEWING P.O. BOX 4527 MCALLEN, TEXAS 78501 PHONE: 956-687-4852 FAX: 956-682-6096 D.E. DONNELLY cssafety9703@sbcglobal.net

#### CARDIAC SCIENCE CORP

3303 MONTE VILLA PARKWAY BOTHELL, WA 98021 PHONE: 800-426-0337 FAX: 425-402-2005 contactadmin@cardiacscience.com

#### CLAIMS ADMINISTRATIVE SERVICES

501 SHELLEY DRIVE TYLER, TEXAS 75701 PHONE: 800-765-2412 FAX: 903-509-1888 BILL COSTANZAWESLEY SLADE sdarland@hhccas.com SHEILA DARLAND sdarland@hhccas.com

#### **CLASS UNIFORMS INC**

502 W. CALTON ROAD LAREDO, TEXAS 78041 PHONE: (956) 753-2527 FAX: (956) 753-2527 ATTN: GERARDO PENA class.uniforms@gmail.com classlaredo@gmail.com norava@gmail.com

#### **CLOSNER CONSTRUCTION CO. L.C.**

P.O. BOX 2707 LAREDO, TEXAS 78043 PHONE: 956-712-3964 FAX: 956-712-3966 CONTACT: LUIS RAMIREZ biglou@closnerconstruction.com

#### CONNEY SAFETY

P.O. BOX 44995 MADISON, WI 53744-4995 PHONE: 800-528-7405 safety@conney.com

#### DIRECT COMM

4803 SAN BERNARDO STE 2 LAREDO, TEXAS 78041 PHONE: 956-722-5390 FAX: 956-722-2560 RAUL MUNOZ/JOSE GALARZA mdirectcommunications@yahoo.com

#### **DUTCH-GLO CHEMICAL COMPANY**

P.O. BOX 574 DEVINE, TX 78016 PHONE: 830.665.2823 FAX: 830.663.3934 ANN B. CHESSHER dutchglo@aol.com

#### EAGLE SALES

P.O. BOX 3745 LAREDO, TEXAS 78044 FERNANDO BALLESTEROS JR.

#### FASTENAL COMPANY

5320 SANTA MARIA LAREDO, TX 78041 PHONE: 956.729.7975 FAX: 956.729.7998 MARTIN REYES txlar@stores.fastenal.com

#### FISHER SICENCE EDUCATION

4500 TURNBERRY DR. HANOVER PARK, IL 60133 PHONE: 800-955-1177 FAX: 800-955-4763 JEAN WOJTYLA fse.bids@fisheredu.com

#### G.H.C. GROUP, L.L.C 1303 CALLE DEL NORTE STE 400

LAREDO, TX 78041 PHONE: 956.717.0191 FAX: 956.724.8104 IRMA DEL BARRIO irmadelbarrio@quakerhouseproducts.com

#### GULF COAST PAPER CO.

1101 S. PADRE ISLAND DR. CORPUS CHRISTI, TEXAS 78416 PHONE: 800-460-3393 FAX: 956-712-9455 ABRAHAM ZARATE abezarate@sbcglobal.net

#### JJJ INTERNATIONAL IMPORTS, INC.

5411 MCPHERSON RD. STE 301 LAREDO, TEXAS 78041 PHONE: 744-2877 FAX: 753-8267 JUAN SANCHEZ juansanchez@myway.com

#### KONCEPT SAFETY

7846 FORTUNE DR SAN ANTONIO, TX 78250 PHONE: 210.521.1980 FAX: 210.684.5005 SCOTT FREEBORN scott@konceptsafety.com

#### LAREDO, STEEL &

CONCETE PRODUCTS, INC. (RETURNED MAIL) 519 MARKET ST. LAREDO, TEXAS 78040 PHONE: 729-1650 FAX: 729-1640 RICHARD ROBINSON

#### LIGHTS N SIREN

1091 MOREWOOD AVE PITTSBURGH, PA 15213 PHONE: 888-453-3544 JARED ROSS sales@lightnsiren.com

#### MATERA PAPER CO. LTD

835 NORTH W.W. WHITE ROAD SAN ANTONIO, TEXAS 78219 PHONE: 210-892-5101 FAX: 210-892-5174 GERRY MEDINA gerrymedina@materapaper.com

#### MB TOOLS AND MORE

1319 ITURBIDE ST. LAREDO, TEXAS 78040 PHONE: 956-795-1911 FAX: 956-727-7400 MOISES BARBA service@mbtoolsandmore.com

#### POWERS INDUSTRIAL EQUIPMENT LTD

5713 KENWICK SAN ANTONIO, TEXAS 78238 PHONE: 800-292-1523 FAX: 210-684-7844 LARRY SULSER larry@powersind.com

#### **RSC EQUIPMENT**

1013 EMERALD VALLEY DR. LAREDO, TEXAS 78043 PHONE: 956-523-0179 FAX: 956-523-0293 MAILING ADDRESS FOR PAYMENT P.O. BOX 840514 DALLAS, TEXAS 75284 <u>luis.lozano@rscrental.com</u>

#### **NST UNLIMITED OFFICE SERVICES**

1302 CLARK BLVD LAREDO, TX 78040 PHONE: 956.727.7323 FAX: 956.727.7324 NYDIA S. TIJERINA nydias@yahoo.com

#### NORTH SAFETY PRODUCTS

308 BELCHER CLEVELAND, TEXAS 77327 PHONE: 800-603-1645 EXT 4042 FAX: 281-592-2688 PAUL CONSEMIU paul.consemiu@northsafety.com

#### SAF-T-GLOVE, INC

1121 FOUNTAIN PKWY GRAND PRAIRIE, TEXAS 75050 PHONE: 972-647-0836 FAX: 972-641-6844 mhughbank@saf-t-glove.com

#### SCHOOL NURSE SUPPLY INC

P.O. BOX 68968 SCHAUMBURG, IL 60168 PHONE: 800.485.2737 FAX: 800.485.2738 VANESSA COLE vcole@schoolnursesupplyinc.com

#### SCHOOL SPECIALTY

100 PARAGON PARKWAY MANSFEILD, OH 44903 PHONE: 800-321-6730 X 1759 FAX: 800-232-8776 KIMBERLY BUMPUS kbumpus@schoolspecially.com

#### **TEJAS EQUIPMENT SALES**

1212 N. 23RD ST MCALLEN, TX 78501 PHONE: 956.682.1312 FAX: 956.686.8579 PETER M. CASAS pcasas@tejasequipment.com

#### TIM'S

405 BOOMTOWN RD LAREDO, TX 78043 PHONE: 956.728.1000 FAX: 956.763.0360 CHRIS CARROLL ccarroll71@aol.com

## TRY AUTO PAINTS

202 W. SAUNDERS LAREDO, TX 78041 PHONE: 956.722.5545 / 956.727.4995 FAX: 956.724.3930 PEDRO PARDO JR. tryautopaint@sbcglobal.net

#### VALLEY DITCH WITCH, INC

949 CANTWELL CORPUS CHRISTI, TX 78407 PHONE: 361.884.3959 FAX: 361.884.8450 CLIFF COFFIN eccsales@valleyditchwitch.com

#### W.W. GRAINGER

610 GALE STREET LAREDO, TEXAS 78041-6005 PHONE: 956-717-0050 FAX: 956-717-2421 ENRIQUE GONZALEZ MICHAEL CHARLES michael.charles@grainger.com enrique.gonzalez@grainger.com

#### WEST TEXAS WAREHOUSE

EQUIPMENT & SUPPLY 125 B FLECHA LANE LAREDO, TEXAS 78045 PHONE: 956-753-0722 FAX: 956-753-0744 JAMES BISHOP/LETTY CAMPBELL westtexaswhse@yahoo.com

#### XPEDX

5903 NORTHWEST PARKWAY SAN ANTONIO, TEXAS 78249 PHONE: 210-561-3285/800-292-7850 FAX: 210-561-3275 GEORGE GORENA george.gorena@ipaper.com

## BOARD APPROVAL AWARDING OF BIDS/PROPOSALS JUNE 17, 2009

## RFP 041-2009 ARCHITECHTURAL SIGNS

<u>RECOMMENDATION:</u> REQUESTING APPROVAL TO PURCHASE FROM THE BEST BIDDER(S)/ OFFER(S) MEETING SPECIFICATIONS AS FOLLOWS:

### PRIMARY VENDOR

## AMOUNT

VULCAN SIGNS

SEE TABULATION

SECONDARY VENDOR

<u>AMOUNT</u>

JJJ INTERNATIONAL

SEE TABULATION

ADMINISTRATION DISTRIBUTED THIRTY-TWO (32) PROPOSALS AND ADVERTISED ON MAY 16, 200 AND MAY 17, 2009. THREE (3) PROPOSALS WERE RECEIVED ON MAY 28, 200 @ 3:00 P.M. AT THE UISD SERVICE CENTER PURCHASING DEPARTMENT.

BUDGET INFORMATION: 2009-2010 FACILITIES & OPERATIONS

RESOURCE PERSONNEL: JUAN A. DAVILA, DIRECTOR OF FACILITIES MAINTENANCE & OPERATIONS CORDELIA FLORES JACKSON, DIRECTOR OF PURCHASING HECTOR CAVAZOS, PURCHASING MANAGER VENESA NAVARRO, PROCURMENT OFFICER



## UNITED INDEPENDENT SCHOOL DISTRICT

Juan A. Davila Facilities Maintenance and Operations Director

## Memorandum

TO: Ms. Cordelia Flores Jackson, Director of Purchasing

P. P. J. J. M

FROM: Juan A. Davila, Director of Facilities Maintenance & Operations

DATE: June 3, 2009

SUBJECT: ARCHITECTURAL SIGNS RFP 041- 2009

After careful review of the tabulation information provided to me by your staff, for RFP 041-2009 ARCHITECTURAL SIGNS, I recommend, for your consideration, based on, value to the district, ability to perform or provide the needed services and materials,

PRIMARY VENDORS: VULCAN SIGNS

SECONDARY VENDORS: JJJ INTERNATIONAL

for the 2009-2010 Fiscal Year.

Please insure that this vendor has met all procurement and bid requirements and that all references have been checked. If any reference checks conflict with the district in any way please notify me to discuss these issues.

If you have any questions, please let me know.

3501 E Saunders – Laredo, TX 78041 - (956) 473-7934 - Fax (956) 473-7951

## UNITED INDEPENDENT SCHOOL DISTRICT ARCHITECTURAL SIGNS RFP 041-2009 TABULATION

VENDORS		JJJ INTERNATIONAL	NU-TECH IMAGE	VULCAN SIGNS
SECTION I: PERCENTAGE DISCOUNTS				
% OFF CATALOG PRICE				
% OFF LIST PRICE		30%	0%	5%
% OFF SHELF PRICE				
SECTION II. INDICATIVE ALUMINUM SIGNS	EST QTY		•	
12"X18" PARKING RESERVED PERMIT	75	\$12.70	\$25.00	\$9.10
12"X18" NO PARKING SIGN	75	\$11.70	\$25.00	\$8.26
12"X 18" RESERVED PARKING SIGN	75	\$12.70	\$28.00	\$9.10
18"X18" CUSTOM SIGN 2 COLOR ALUMINUM	20	\$14.70	\$29.00	\$17.35
18"X24" BILINGUAL 3 COLOR WARNING SIGN	50	\$22.70	\$30.00	\$28.16
24"X30" SPEED LIMIT SIGN	50	\$24.70	\$42.00	\$30.10
24" STOP DIAMOND SIGN	40	\$18.70	\$58.00	\$33.75
POST 12 GA 11 FT	150	\$19.00	\$26.50	\$28.90 (13 gauge post/bundles of 37)
U CLAMP EXTRUDED	300	\$4.29	\$7.00	\$2.50

TWO (2) VENDORS SUBMITTED A NO BID

#### UNITED INDEPENDENT SCHOOL DISTRICT ARCHTECTURAL SIGNS RFP 041-2009

#### BLEIER INDUSTRIES, LTD

9650 W ROOSEVELT ST TOLLESON, AZ 85353 PHONE: 602-944-3117 FAX: 602-395-0753 PAUL BLEIER pbleier@bleierindustries.com

#### CORPUS CHRISTI STAMP WORKS

109 N CHAPARRAL ST CORPUS CHRISTI, TX 78401 PHONE: 361-884-4801 FAX: 361-884-1038 SHEILA.GOETZEL sheila.goetzel@ccstampworks.com

#### CUSTOM PRODUCTS CORP

P.O. BOX 54091 JACKSON, MS 39288-4091 PHONE: 800-367-1492 FAX: 800-206-3444 HEIDI McGEE heidi@cpcsigns.com

### C & S SAFETY SUPPLY

820 E. WHITEWING P.O. BOX 4527 MCALLEN, TEXAS 78501 PHONE: (956) 687-4852 FAX: (956) 682-6096 cssafety9703sbcglobal.net

#### COLOIAL BRASS COMPANY

42 CONNIE STREET TAUNTON, MA 02780 PHONE: 800-549-8670 FAX: 508-821-3504 FAX DAN MORIARTY dan@colonialbrass.com

#### **GABLE SIGN & GRAPHICS**

7440 FORT SMALLWOOD RD BALTIMORE, MD 21226 PHONE: 443-817-0303 FAX: 410-437-5336 ERIC CROWE <u>eric.crowe@gablesigns.com</u>

#### HALL SIGNS, INC.

P.O. BOX 515 BLOOMINGTON, IN 47402 PHONE: 1-800-284-7446 FAX: 1-888-329-7446 BRITTANY WALTERS bids@hallsigns.com

#### HAMILTON JEWERLY & TROPHY HOUSE

1320 GARDEN LAREDO, TX 78041 PHONE: (956) 724-9990 picked up on 05/20/09

#### IDENTITY BUSINESS

218 E. DALLAS RD STE 100 GRAPEVINE, TEXAS 76051 PHONE: 817-912-0039 X 100 FAX: 817-914-2920 KIRK STATESON kstateson@identitybusiness.com

## INNERFACE ARCHITECTURAL

SIGNAGE INC ATLANTA, GA PHONE: 800-445-4796 GENDAY CANNON/CHIP FLOYD cfloyd@innerfacesign.com

#### INTERSIGN CORP

2156 AMNICOLA HWY CHATTANOOGA, TN 37406 PHONE: 800-322-8426 FAX: 423-698-2864 JIM CHAPMAN ic@intersigncorp.com

## INTERPERTIVE GRAPHICS

SIGNS & SYSTEMS 3590 SUMMER HILL DRIVE SALT LAKE, UT 84121 PHONE: 801-942-5812 FAX : 801-943-6008 BONNIE THOMAS bonnie@interpretivegraphics.com

#### FRANKLIN BRONZE PLAQUES

191 HOWARD ST FRANKLIN, PA 16323 PHONE: 866-405-6623 X 100 BERNIE BECKER bemie@franklinbronzeplagues.com

#### JJJ INTERNATIONAL IMPORTS, INC.

5411 MCPHERSON RD., STE. 301 LAREDO, TEXAS 78041 PHONE: (956) 744-2877 FAX: (956) 795-0559 JUAN SANCHEZ juansanchez@myway.com

#### JUST SIGNS

1808 COMMERCE STE 2 LAREDO, TX 78045 PHONE: 956-725-4495 FAX: 956-725-4445 OSCAR MARTINEZ JR /MICHELLE WHITLOCK justsigns@live.com

#### KONCEPT SAFETY

7846 FORTURNE DR. SAN ANTONIO, TEXAS 78250 PHONE: (210) 521-1980 FAX: (210) 704-8399 JILL FREEBURN scott@konceptsafety.com

#### MARKETING DEPOT

519 FARRAGUT ST. STE F LAREDO, TEXAS 78040 PHONE: FAX: 956-218-8036 CONTACT: SERGIO FRIAS art.montoya@yahoo.com

#### **NEVCO SCOREBOARD CO**

EDWARDSVILLE, IL PHONE: 618-664-0360 PHONE II: 618-6640371 DAN PHALEN dphalen@nevco.com

NU TECH IMAGE 201 W HILLSIDE STE 14 LAREDO, TEXAS 78041 PHONE: 956-725-4100 FAX: 956-725-4418 CONTACT: LUCY QUINTANILLA sales@ny-techimage.com lucy.quintanilla@nu-techimage.com

#### QUALITY SIGNS

310 CHIHUAHUA LAREDO, TEXAS 78040 PHONE: 956-728-9524 gualitysignstx@hotmail.com

#### ROBSON CORP.

2231 WHITFIELD PARK LOOP SARASOTA, FL 34243 PHONE: 800-770-8585 FAX: 941-756-8912 richardr@robsoncorp.com www.robsoncorp.com

#### ROCAL, INC.

P.O. BOX 640 FRANKFORT, OH 45628 PHONE: (740) 998-2073 FAX: (740) 998-2073 DAVID R. LIGHTLE dlightle@rocal.com

SIEMENS BUILDING TECHNOLOGIES 12001 NETWORK BLVD. #318

SAN ANTONIO, TX 78249 PHONE: (210) 663-5559 FAX: (210) 641-2922 george.i.fernandez@siemens.com

#### STATE INDUSTRIAL PRODUCTS

3100 HAMILTON AVE CLEVELAND, OH 44114 PHONE: (800) 782-2436 FAX: (888) 771-9670 JIM VINSON jvinson@stateindustrial.com

#### SIGNS PACIFIC

311 HEARST DR. OXNARD, CA 93030 PHONE: 805-983-7446 FAX: 805-983-2057 DAVID SALZMAN signspacific1@aol.com

#### SIGNS PLUS 4242 MCINTOSH LANE SARASOTA, FL 34232 PHONE: 800-848-4262 FAX: 941-378-4062 SHAWN KLINGER

info@signsplussigns.com shawnklinger@signsplussigns.com www.signsplussigns.com

#### SPECTRUM CORP

10048 EASTHAVEN BLVD HOUSTON, TX 77075 PHONE: 713-944-6200 FAX: 713-944-1290 JASON BISHOP jason@specorp.com www.speccorp.com

#### STEWART SIGNS

2201 CANTU CT STE 215 SARASOTA, FL 34232 PHONE: 800-237-3928 CHIP GOUDREAU/PAMELA SCHAETZEL pschaetzel@stewartsigns.com cgoudreau@stewartsigns.com www.stewartsigns.com

#### VULCAN, INC. (DBA VULCAN SIGNS)

P.O. BOX 1850 FOLEY, AL 36536-18500 PHONE: 1-800-633-6845 FAX: (251) 943-1544 ERICK L. CROSBY/DAVID B BEVIACQUA vulcan3@vulcaninc.com

#### WEST TEXAS WAREHOUSE

EQUIP. & SUPPLY 125B FLECHA LANE LAREDO, TX 78045 PHONE: (956) 753-0722 FAX: (956) 753-0744 LETTY CAMPBELL westtexaswhse@yahoo.com

## W. W. GRAINGER

1400 LOMA LAND EL PASO, TEXAS 79935 PHONE: (915) 598-1180 FAX: (915) 598-1170 JAMES VELASUEZ pat.santore@grainger.com

## W.W. GRAINGER

610 GALE STREET LAREDO, TEXAS 78041-6005 PHONE: 956-717-0050 FAX: 956-717-2421 ENRIQUE GONZALEZ MICHAEL CHARLES michael.charles@grainger.com enrique.gonzalez@grainger.com

## BOARD APPROVAL AWARDING OF BIDS/PROPOSALS JUNE 17, 2009

## RFP NO. 042-2009 HEAVY EQUIPMENT RENTAL SERVICES

<u>RECOMMENDATION:</u> REQUESTING APPROVAL TO PURCHASE FROM THE BEST BIDDER(S)/ OFFER(S) MEETING SPECIFICATIONS AS FOLLOWS:

> <u>RECOMMENDED VENDOR</u> RSC EQUIPMENT RENTALS SERVICES

EST. ANNUAL AMOUNT SEE TABULATION

ADMINISTRATION DISTRIBUTED TWENTY-ONE (21) PROPOSALS AND ADVERTISED ON MAY 16, 2009 AND MAY 17, 2009. ONE (1) PROPOSAL WAS RECEIVED ON MAY 28, 2009 @ 3:00 P.M. AT THE UISD SERVICE CENTER PURCHASING DEPARTMENT.

<u>BUDGET INFORMATION:</u> 2009-2010 FACILITIES MAINTENANCE & OPERATIONS DEPARTMENT

<u>RESOURCE PERSONNEL:</u> JUAN DAVILA, DIRECTOR OF FACILITIES MAINTENANCE & OPERATIONS DEPARTMENT CORDELIA FLORES JACKSON, DIRECTOR OF PURCHASING HECTOR CAVAZOS, PURCHASING MANAGER VENESSA NAVARRO, PROCUREMENT OFFICER



## UNITED INDEPENDENT SCHOOL DISTRICT

Juan A. Davila Facilities Maintenance and Operations Director

## Memorandum

TO: Ms. Cordelia Flores Jackson, Director of Purchasing

P.D. J. J. J. MW

FROM: Juan A. Davila, Director of Facilities Maintenance & Operations

DATE: June 03, 2009

SUBJECT: RFP 042 – 2009 HEAVY EQUIPMENT RENTAL SERVICES.

After careful review of the tabulation information provided to me by your staff, for RFP 042- 2009 HEAVY EQUIPMENT RENTAL SERVICES, I recommend, for your consideration, based on, value to the district, ability to perform or provide the needed services and materials,

RSC EQUIPMENT RENTALS SERVICES.

for the 2009-2010 Fiscal Year.

Please insure that all procurement and bid requirements have been met and that all references have been checked on the vendor/s listed above. If any reference checks conflict with the district in any way please notify me to discuss these issues.

If you have any questions, please let me know.

3501 E Saunders – Laredo, TX 78041 - (956) 473-7934 - Fax (956) 473-7951

## UNITED INDEPENDENT SCHOOL DISTRICT HEAVY EQUIPMENT RENTAL SERVICES RFP 042-2009

VENDOR	RSC EQUIPME	ENT RENTAL
SECTION I: PERCENTAGE DISCOUNTS		
% off CATALOG PRICE	0%	/
% off LIST PRICE		
% off SHELF PRICE	(have no publish	led price lists)
SECTION II: GENERAL EQUIPMENT	COST PER WEEK	COST PER MONTH
Automatic Level #AX-1 for Elevation w/ Legs	\$150.00	\$375.00
Concrete Finisher 48"	\$200.00	\$400.00
Dozer STD Track 70 HP	\$975.00	\$2,750.00
Air Pavement Breaker 30# w/ Moil Boint 1" X 4 1/4"	\$112.00	\$225.00
Concrete Finisher 36"	\$200.00	\$400.00
Saw Concrete 13 HP	\$150.00	\$400.00
Push Around Manlift (GENIE) 23" to 25"	\$275.00 (25 ft)	\$450.00
Push Around Manlift (GENIE) 30" to 33"	\$300.00 (30 ft)	\$550.00
#MP 60 FH (BOOM) 60" Lift	\$900.00 (60 ft)	\$2,200.00
Motorgrader #730 A	no b	vid
Ditchwitch Trencher #4500	\$650.00 (RT 40)	\$1,700.00
# L 35 Backhole Tractor	\$600.00 (Std Case 580L)	\$1,395.00
Dump Truck 6 1/2 yd	\$900.00	\$2,000.00
Motorgrader #710 A	no b	vid
#460 Trencher UIT 4" BOOM	case version of D	itchwitch (4 ft)
Front End Loader Mod #821 13 CAB-H & A 3.5-Y	\$1500.00 (JD 544)	\$3,900.00
20" to 30"Height Manlift (GENIE)	Scissor: 20 ft \$275.00 / 30 ft \$290.00	20 ft \$390.00 / 30 ft \$460.00

#### UNITED INDEPENDENT SCHOOL DISTRICT HEAVY EQUIPMENT RENTAL SERVICE RFP NO. 042-2009

#### B-C EQUIPMENT SALES, INC. P.O. BOX 10345 CORPUS CHRISTI, TEXAS 78460 PHONE: 800.329.9314 FAX: 361.289.6774 MARK ROSS mross@bc-equipment.com

#### BARBEE NEUHAUS IMPLEMENT

2000 E. EXPRESSWAY 83 WESLACO, TX 78596 PHONE: 956.968.7502 FAX: 956.968.4173 R.D MACHEN rdm@neuhausco.com

#### BRIGGS EQUIPMENT

8422 TEJAS LOOP LAREDO, TEXAS 78045 PHONE: 956.795.0100 FAX: 956.795.0184 MARU MARTINEZ rene.zuniga@briggseguipment.com

#### **BRIGGS EQUIPMENT**

8422 TEJAS LOOP LAREDO, TEXAS 78045 PHONE: 956.795.0100 FAX: 956.795.0184 RALPH HALSTEAD ralph.halstead@briggsequipment.com eliborio.cortez@briggsequipment.com www.briggsequipment.com

#### CANTU ELECTRIC

1717 BOB BULLOCK LAREDO, TX 78043 PHONE: 956.723.3062 FAX: 956.722.3422 RUBEN CANTU cantuelectric@cantuelectric.com

#### EQUIPMENT DEPOT

8210 B SAN GABRIEL LAREDO, TX 78041 PHONE: 956-725-8540 WILLIAM VEVE william.veve@eddepot.com williamv@eddepot.com

#### FRED'S AIR CONDITIONING & HEATING

5208 BREWSTER DRIVE LAREDO, TEXAS 78045 PHONE: 237-9510 FAX: 726-1217 VICTOR ALFREDO FLORES fredsaircon@yahoo.com

## HERTZ EQUIPMENT RENTAL CORP

201 E. EXPRESSWAY 83 LA FERIA, TEXAS 75599 PHONE: (956) 797-4747 FAX: (956) 797-4808 ANTHONY GONNELLA hercsales@hertz.com www.hertzequip.com

#### HOLT CAT

14300 FM 1472 LAREDO, TEXAS 78045 PHONE: 956.722.0075 FAX: 956.722.6349 CELL: (956) 286-4494 ARTURO AGUERO arturo.aguero@holtcat.com

#### HOUSE OF RENTALS

3901 MCPHERSON RD. LAREDO, TEXAS 78041 PHONE: 956.723.2971 FAX: 956.712.8660 JUAN MANUEL imsenties@aol.com

#### J.V. EQUIPMENT, INC.

4211 E. SAUNDERS LAREDO, TEXAS 78044 PHONE: 956.727.8861 FAX: 956.753.3541 MOBILE 956.237.1454 service laredo@jveguipment.com

#### NUECES POWER EQUIPMENT

101 OIL PATCH RD LAREDO, TEXAS 78043 PHONE: 956.725.0066 FAX: 956.725.6466 RAQUEL CANALES raquel@npetex.com www.nuecespower.com

#### RUSH-TRUCK CENTER

10216 UNION PACIFIC BLVD LAREDO, TX 78045 PHONE: 956.724.7383 FAX: 956.717.1709 CINDY MARTINEZ martinezclar@rush-enterprises.com

#### **RDO EQUIPMENT**

5615 STATE HWY 359 LAREDO, TX 78043 PHONE: 956-718-1909 JERRY GONZALEZ jgonzalez@rdoeguipment.com

#### **RSC EQUIPMENT**

6929 E. GREENWAY PKY STE 200 SCOTTSDALE, AZ 85254 PHONE: 480-281-6903 SONIA GREGORY sonia.gregory@rscrental.com

#### **RSC EQUIPMENT**

1013 EMERALD VALLEY DR. LAREDO, TEXAS 78043 PHONE: 956-523-0179 FAX: 956-523-0293 MAILING ADDRESS FOR PAYMENT P.O. BOX 840514 DALLAS, TEXAS 75284 luis.lozano@rscrental.com

#### TRC COMPUTER SERVICES

11933 NETWORK BLVD SAN ANTONIO, TX 78249 PHONE: 210.696.8556 FAX: 210.696.5488 LUIS BARRAGAN luisb@hts-tx.com

#### **UNIPAK CORP**

P.O. BOX 300027 BROOKLYN, NY 11230 PHONE: 888.808.5120 FAX: 718.677.9371 KENNY BOYLE unipakcorp@aol.com

## UNITED RENTALS

4317 SAN DARIO AVE. LAREDO, TEXAS 78041 PHONE: 956.724.7368 FAX: 956.724.1238 ddelao@ur.com mvallejo@ur.com www.unitedrentals.com

#### VALLEY DITCH WITCH, INC 949 CANTWELL CORPUS CHRISTI, TX 78407 PHONE: 361.884.3959

FAX: 361.884.8450 CLIFF COFFIN eccsales@valleyditchwitch.com

#### WAUKESHA - PIERCE

201 WEST HWY 83 SAN JUAN, TEXAS 78589 PHONE: 956-243-6936 FAX: 956-787-0348 DARRYL WOODS dwoods@wpi.com

## BOARD APPROVAL AWARDING OF BIDS/PROPOSALS JUNE 17, 2009

## RFP NO. 2008-033 ATHLETIC SUPPLIES RENEWALS

<u>RECOMMENDATION:</u> REQUESTING APPROVAL TO PURCHASE FROM THE BEST BIDDER(S)/ OFFER(S) MEETING SPECIFICATIONS AS FOLLOWS:

VENDORS:	
ALUMINUM ATHLETIC EQUIPMENT (AAE)	ADOLPH KIEFER & ASSOCIATES
ALERT SERVICES	BAKKA SPORTS
BILL FRITZ SPORTS	BILL GUTHRIE SPORTS
CLARK DISTRIBUTING CO	FAST DRY CORPORATION
FLAGHOUSE	GILMAN GEAR
GOLD METAL SPORTS	GTM SPORTSWEAR
HENRY SCHEIN	LESLIE G
MEDCO SUPPLY CO	THE NEFF COMPANY
PRO LOOK SPORTS	RIDDELL SPORTS
SCHOOL HEALTH	SPORTDECALS
SPORT SUPPLY GROUP	SWIM SHOPS OF THE SOUTHWEST
TEAM SPORTS OF TEXAS	THE SPORTS CENTER OF LAREDO
TOLEDO PHYSICAL EDUCATION SUPPLY	T-SHIRT GALLARY & SPORTS
	WOODY'S SPORTING GOODS

SEE TABULATION

ADMINISTRATION DISTRIBUTED ONE HUNDRED AND EIGHTEEN (118) PROPOSALS AND ADVERTISED ON MAY 31, 2008 AND JUNE 1, 2008. THIRTY TWO (32) PROPOSALS WERE RECEIVED ON JUNE 11, 2008 @ 3:00 P.M. AT THE UISD SERVICE CENTER PURCHASING DEPARTMENT.

BUDGET INFORMATION: 2009-2010 ATHLETIC DEPARTMENT

RESOURCE PERSONNEL: ROBERTO CRUZ, DIRECTOR OF ATHLETICS CORDELIA FLORES JACKSON, DIRECTOR OF PURCHASING HECTOR CAVAZOS, PURCHASING MANAGER KARINA MENDOZA, PROCUREMENT OFFICER VENESA NAVARRO, PROCUREMENT OFFICER





L. B. JOHNSON HIGH SCHOOL *"WOLVES"* DISTRICT 31-AAAA UNITED HIGH SCHOOL "LONGHORNS" DISTRICT 29-AAAAA UNITED SOUTH HIGH SCHOOL "PANTHERS" DISTRICT 29-AAAAA

ATHLETIC DEPARTMENT

BOBBY CRUZ DIRECTOR OF ATHLETICS

- TO: Mrs. Cordelia Flores-Jackson Director of Purchasing
- FROM: Ms. Esther Guerrero Secretary to the Director of Athletics
- THRU: Ms. Lisa Haberkorn Asst. Director of Athletics
- SUBJECT: RFP 2008-033
  - DATE: June 3, 2009

I am recommending that we renew RFP 2008-033 Athletic Supplies to:

AAE	Gilman Gear	School Health
Adolf Kieser	Gold Medal Sports	The Sports Center
Alert Services	GTM Sportswear	Sports Decals
Bakka	Medco	Sport Supply Goods
Bill Fritz	Leslie G	Swim Shop of Southwest
Bill Guthrie	Henry Schein	Team Sports
Clark Distributing	The Neff Co	Toledo Phy. Ed. Supply
Fast Dry Corp	Pro Look Sports	T Shirt Gallery
Flaghouse	Riddell	Woody's Sporting Goods

If you have any questions, please contact my office.

## LH/eg

- xc: Mr. Bobby Cruz Director of Athletics
  - Mr. Eduardo Zuniga Assoc. Supt. for Support Services
  - Mr. Roberto J. Santos Superintendent

## 5208 STA. CLAUDIA LN. \* LAREDO, TX 78043 \* PHONE (956) 473-7100 \* FAX (956) 473-7120

# UNITED INDEPENDENT SCHOOL DISTRCIT ATHELTIC SUPPLIES & EQUIPMENTS RFP 2008-033 PERCENTAGE DISCOUNTS

,

VENDORS	AAE	Adolph Kiefer	Akert Services	Bakka Sports	Bill Guthrie	Bill Fritz	Clarke Distributing	Clarke Fast Dry Distributing Corporation	Flaghouse
% OFF SHELF PRICE	•				15%	1		,	
% OFF LIST PRICE	r	•			15%	1		,	1
% OFF CATALOG PRICE	10% w/ exceptions	%1	20%	10%	15%	10% w/ exceptions	%0	5%	10%

								Swim			
-											
	12% (exclusions apply)	1%-23%	call for pricing	10%	15%	possible prices are always offered, based upon what is chosen,	10%	%0	%0	5%-20%	% OFF CATALOG PRICE
-	,		%0	•	0%	order. Lowest	n/a		%0	1	% OFF LIST PRICE
	£		%0		%0	<ul> <li>All goods are custom made to</li> </ul>	n/a	•	%0	1	% OFF SHELF PRICE
-	School Health	Riddell	Pro Look Sports	The Neff Co	Leslie G Henry Schein The Neff Co	Leslie G	Медсо	Gilman Gear	GTM Sportswear	Gold Metal Sports	VENDORS

			Southwest				between	
% OFF SHELF PRICE	n/a	1	1936	1	50%		1%-25% for all school pricing	25%
% OFF LIST PRICE	п/а	•	off retail	-	1			25%
% OFF CATALOG PRICE	%0	t 10% (exceptions apply)		50%		10%		25%

#### UNITED INDEPENDENT SCHOOL DISTRICT ATHLETIC SUPPLIES & EQUIPMENT RFP 2008-033

ABC CUSTOM ADVERTISING 1006 S 10TH STE #4 MCALLEN, TX 78501 PHONE: 956-631-3131 FAX: 956-631-3150 sales@abccustom.com

A & G RESTAURANT SUPPLY 1402 SAN BERNARDO LAREDO, TX 78040 PHONE: 956-725-1366 FAX: 956-725-1371 ALFREDO ACOSTA aacosta07@hotmail.com

ALPHA SPORTS, INC 7208 MCNEIL DR. STE 207 AUSTIN, TX 78729 PHONE: 512-250-1499 FAX: 512-279-9454 info@alphatennis.com

ADOLPH KIEFER 1700 KIEFER DR ZION, IL 60099-4093 PHONE: 847-872-8866

AALCO ATHLETIC EQUIPMENT 1650 AVENUE ST. LOUIS, MO 63125 PHONE: 800.537.1259 FAX: 314.544.4300 estimating@aalcomfg.com

ALUMINUM ATHLETIC EQUIPMENT, CO. 1000 ENTERPRISE DRIVE ROYESFORD, PA 19468 PHONE: 800.523.5471 x111 FAX: 610.825.2378 E. MERRITT LENTZ merrill@aeesports.com

ATHLETES WORLD 3949 SHERWOOD WAY SAN ANGELO, TEXAS 76901 PHONE: 800-541-8326 FAX: 325-944-0792 JERRY LAY ski@athletesworldusa.com athletesworld@wcc.net

ARNOLD'S ZONE 2201 MARKET ST LAREDO, TEXAS 78043 PHONE: 956-753-9663 FAX: 956-724-6846 ARNOLD CANTU arnoldszone@sbcglobal.net

ASTRAL POOL 8525 MALLORY RD JACKSONVILLE, FL 3220 PHONE: 904-376-4486 KEVIN WRUBLUSKI kevin@astral-pool.com www.astralpoolcatalog.com

BARCELONA SPORTING GOODS 10210 OLDY KATY ROAD HOUSTON, TX 77043 PHONE: 713.464.8313 FAX: 713.464.0968 JOHN TRISKA barcelonasports@aol.com b-lav@verizon.net

BILL GUTHRIE SPORTS 5701 W EXPRESSWAY 83 P.O. BOX 349 HARLINGEN, TEXAS 78552 PHONE: 956-428-6462 FAX: 956-428-7074 sguthria4@aol.com wgut752265@aol.com ALERT SERVICES P.O. BOX 1088 SAN MARCOS, TEXAS 78667 PHONE: 830.372.3333 FAX: 830.372.1447 SHARON MORIN sharonm@alertservices.com

ACADEMIC SPECIALTIES TEXAS, INC 6830 N ELDRIDGE PARKWAY #311 HOUSTON, TEXAS 77041 PHONE: 713-937-7878 FAX: 713-937-7890 KEVIN HANEBUTH tony@astexas.com

AMERICAN HOME PATIENTS 1805 HILLSIDE #2 LAREDO, TEXAS 78041 PHONE: 956.725.5066 FAX: 956-725-6916

ANTHEM SPORTS 12 ALICE COURT

PAWCATUCK, CT 06379 PHONE: 800-688-6709 FAX: 860-599-8448 MARK FERRARA mark@anthem-sports.com www.anthem-sports.com

AQUATIC COMMERCIAL SOLUTIONS P.O. BOX 691587 SAN ANTONIO, TEXAS 78269 PHONE: 1-830-980-7922 FAX: 830-438-8942 chip@acstx.com

BBI TENNIS GROUP P.O. BOX 1115 BELTON, TEXAS 76513 PHONE: 254-939-6500 FAX: 254-939-6266 brik@bbitennis.com

BILL FRITZ SPORTS CORP. 1072 CLASSIC ROAD APEX, NC 27539 PHONE: 800-234-1004 FAX: 919-362-1750 BILL FRITZ Diritz@billfritzsports.com

BSN SPORTS P.O. BOX 7726 DALLAS, TEXAS 75209 PHONE: 800.527.7510 FAX: 800.385-7853 JOHN STAFFORD <u>bsnbid@sportsupplygroup.com</u> CRAIG MOSTAFFA <u>cmostaffa@sportsupplygroup.com</u> <u>cbloomfield@sportsupplygroup.com</u>

BAKKA SPORTS 311 WEST BORDERLAND RD EL PASO, TX 79932 PHONE: 888-866-2552 FAX: 800-462-2552 [.charlie333@yahoo.com

CANNON SPORTS, INC. P.O. BOX 11179 BURBANK, CA 91510-1179 PHONE: 800.223.0064 FAX: 800.388.1993 JOE SPERANZA csi@cannonsports.com BIG PRODUCTIONS 607 BROOKSIDE PASS CEDAR PARK, TEXAS 76613 PHONE: 512-250-2419 JUAN P GARZA; BRENDA GARZA bigproimprints@cs.com

BES INDUSTRIES, INC. 541 LAKE ROAD PONTE VEDRA, FL 32082 PHONE: 888.527.6288 FAX: 904.246.2564 PAM GAMMIES pambes@bellsouth.net

BOWDEN MEDICAL, INC. 724 N. MAIN AVE P.O. BOX 7 MIRANDO CITY, TX 78369 PHONE: 800.726.9336 FAX: 381.586.4456 RICHARD O. BOWDEN

BCM 616 W. CALTON LAREDO, TEXAS 76041 PHONE: 956.722.0380 FAX: 956-722-8193 bcmedeqt@border.net

BLAKEY MEDICAL 404 E. HILLSIDE LAREDO, TEXAS 78041 PHONE: 956.722.5269 FAX: 956-724-3416 gladys.garza@homecaredimensions.com

C & S SAFETY SUPPLY 820 E. WHITEWING MCALLEN, TEXAS 78501 PHONE: 956.687.4852 FAX: 956.682.6096 SEAN DONNELY

Bill & Christine Bertrand CSM Canvas Mig. Designers, Constructors, Reconditioners Medical Bags/Equipment Bags 106 Sabine Circle Hemphill,TX 75948 work: 409-787-2787 cell: 936-288-1149 E-mail: csmcanvas@yahoo.com

CRANBARRY INC BOX 870 LYNN, MA 01903 PHONE: 781-586-0111 FAX: 781-586-0122 BOB DOBIAS bdobias@cranbarry.com

CUSTOM SEWING 3018 N ARKANSAS LAREDO, TEXAS 78043 PHONE: 956-725-9594 ADMEEDA GONZALEZ osi@netscorp.net

DDC INC 2929 STOREY LN DALLAS, TX 7520 PHONE: 972-224-1669 ANGELA LEE sales@dcc-pools.com www.dcc-pools.com

DOLLAMUR, INC 4608 FAIRLANE AVE FORT WORTH, TX 76119 PHONE: 800-520-747 TOMMY SAMS info@dollamur.com tommy@dollamur.com CLARKE DIST. CO. 9233 BRYANT HOUSTON, TEXAS 77075 PHONE: 1-800-777-3444/713-944-0275 FAX: 713-944-7980 DON CLARKE doncla@swbell.net

COLLEGIATE PACIFIC 13950 SENLAC, #200 DALLAS, TEXAS 75234 PHONE: 1-888-566-8966 tyan@collac.com

CASA BLANCA GOLF COURSE 3302 WINSOME CT. LAREDO, TEXAS 78045 PHONE: 956-791-7262 FAX: 956-724-8460 branos@stx.rr.com mikereyna@ccasablancegolfcourse.com branos2@stx.rr.com

CDD TEAM SPORTS 10100 BRANTLEY BEND AUSTIN, TX 78748 PHONE: 512-423-3763 CHARLIE COLTER

COASTAL ENTERPRISES 17281 MOUNT WYNNE CIRCLE FOUNTAIN VALLEY, CA 92708 FAX: 714-437-5053 sales@coastalsportswear.com

FASTENAL COMPANY 5320 SANTA MARIA LAREDO, TEXAS 78041 PHONE: 956.729.7975 FAX: 956.729.7998 MARTIN REYES klar@stores.fastgnal.com

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