# Denton Independent School District <br> RFP \#2303-01 Instruction Supplies, Software, Equipment, Services 

March 28, 2023

| VENDOR |  | DISCOUNT BY PERCENTAGE <br> Additional Comments |
| :---: | :---: | :---: |
| ABC-CLIO LLC | 0\% | ABC-CLIO pricing includes a database bundle discount if more than one database is purchased. With each addition of a database to a subscription there is a discount on the databases. In addition to the database bundle discount, we offer a multi-site discount for districts with more than one subscribing school site. |
| Abecedarian | 0\% |  |
| Academic Superstore (JourneyEd.com, Inc.) | 5\% |  |
| Accelerate Learning Inc. | 0\% | Multi-year subscriptions come at a discounted rate beginning at four years. |
| ACCO Brands USA LLC (ACCO Brands Corporation) | 40\% | Products excluded are any custom made/made to order items, sourced equipment, large format laminators and film, shredders, parts/service and any newly developed product. List price and items are subject to change; however discount percentage remains firm through duration of contract period. |
| Acorn Naturalists (The Acorn Group, Inc.) | 0\% | All products in the Acorn Naturalists collection are discounted 10\% when ordering 10 or more of the same item, with the exception of product sets (which already have been discounted) and website sale items. Waterford Field Guides are eligible for a $20 \%$ discount when ordering 20 or more of the same guide. In addition, some product series have "mix/match" pricing, giving you $10 \%$ off when ordering a total of 10 or more items. For written bids, product discount percentages will remain in effect throughout the length of the bid contract. |
| ACP Direct (Affordable Computer Products, Inc.) | 0\% | Current pricing may be found on our website at www.acpdirect.com. Published pricing has already been discounted from MSRP. Freight terms will be FOB Destination, Prepay and Add. Freight charges are not included in the discount price and must be added on each purchase order. Please see attached Freight Policy form for details. |
| Age of Learning, Inc. | 10\% | Additional discounts will be considered based on number of student licenses,multi-year agreements and/or purchasing both products. |
| Alamo Music Center | 30\% |  |
| ALL ABOUT ANIMALS, LLC | 0\% |  |
| American Ceramic Supply Company | 0\% | Our Educator Catalog prices already reflect discounts up to $50 \%$ off MSRP. |
| American Reading Company | 0\% |  |
| Anatomage Inc | 0\% |  |
| Apex Teletherapy | 0\% |  |
| Apperson, Inc | 0\% |  |
| Arbor Scientific (ASI Associates Inc) | 0\% |  |
| Armstrong McCall of Carrollton (SKH Beauty Inc.) | 0\% |  |

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March 28, 2023

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| Attainment Company, Inc. | 5\% | See attached Product PricingMSRP w 5\% S/H and 5\% discount on eligible items-see attached pricing document*Bundled package pricing is discounted and therefore not subject to the $5 \%$ discount*contact Attainment for possible additional large quantity discounts*Attainment provides PD/training - contact Attainment for rates or with large adoptions free with purchase options*All pricing is submitted as annual pricing which is valid until the next annual catalog pricing is available.*additional products may be available at www.attainmentcompany.com |
| Audio Resource Group, Inc (Audio resource Group) | 25\% |  |
| Avant Assessment LLC | 0\% |  |
| AVID Center | 0\% |  |
| B E Publishing | 10\% |  |
| Ballard \& Tighe, Publishers (Educational IDEAS, Inc.) | 0\% |  |
| Barnes \& Noble Booksellers, Inc. | 20\% | $20 \%$ on all order up to $\$ 999.99,30 \%$ on all orders $\$ 1,000-\$ 4,999.99$ or $>100$ units $35 \%$ on all orders over $\$ 5000$ - all discounts FXCL UDF |
| Battle Company | 5\% |  |
| Bedford, Freeman \& Worth Publishing Group (Macmillan Holdings LLC, d/b/a MPS, c/o Bedford, Freeman and Worth Publishing Group) | 0\% |  |
| Bell's Book Nest | 25\% |  |
| Benchmark Education Company, LLC | 0\% |  |
| Beyond Play (Beyond Play LLC) | 3\% |  |
| Big T's Sports , Sign Company and Appliance Repair | 0\% |  |
| Bilingual Dictionaries, Inc. | 20\% |  |
| Bio-Rad Laboratories, Inc. | 20\% | Standard EDU pricing is at least $20 \%$ off list pricing. Please refer to explorer.bio-rad.com for the most accurate and up to date EDU pricing. |
| Blick Art Materials (Blick Art Materials LLC) | 20\% | Exclusions apply. Discount applies to the "each" price as listed in Blick's annual printed catalog titled "Materials for Art Education." No Discount for drop shipped items. See attached discount terms and exclusions. |
| Blue Star Education (Teacher Created Resources) | 0\% |  |
| BOUND TO STAY BOUND BOOKS, INC. | 30\% | $30 \%$ DISCOUNT FROM PUBLISHER LIST PRICE IN EFFECT AT TIME OF SHIPMENT PLUS PREBINDING CHARGE OF $\$ 9.74$ PER BOOK FIRM THROUGH MARCH 31, 2028. SHORT DISCOUNT TITLES ARE REDUCED BY $10 \%$. WHEN USING OUR ONLINE CATALOG AT WWW.BTSB.COM, YOUR ACTUAL DISCOUNTED PRICE WILL BE SHOWN. WE PROVIDE PREBOUND JUVENILE LIBRARY BOOKS. |
| BrainPOP LLC | 0\% | Please see pricing catalog for details on a volume discount. |
| Breezin' Thru Inc. | 0\% |  |

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March 28, 2023

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| BSN Sports, LLC (Varsity Brands Holding Co, Inc.) | 10\% |  |
| Cambridge University Press | 20\% | Prices shown in our catalog represent a $20 \%$ educational institution discount off list prices. |
| Campus Agendas (Inter-State Studio \& Publishing Co.) | 40\% | $40 \%$ student planner discount if a school is currently a school photography or yearbook customer. |
| Capstone (Coughlan Companies, Ilc.) | 0\% | "Library Division-Hard Cover \& eBooks: 25\% off List Price is reflected in the catalog and on the website as School/Library Price (S/L).Classroom Division-Paperback \& eBooks: Various programs are discounted $5-10 \%$. Catalog and website pricing reflects discount.PebbleGo, PebbleGo Create and Capstone Connect Products: multi-site, multi-database discounts available. Call Customer Service or your sales consultant for quote. " |
| CareerSafe, LLC | 46\% |  |
| Carnegie Learning, Inc. | 0\% |  |
| Carolina Biological Supply Company | 5\% |  |
| Cengage Learning, Inc. | 0\% | *Estimated delivery is $10 \%$ of the total order. Actual shipping/handling charges will be included in the invoice total. Catalog prices are subject to change without notice. Catalog prices contain all applicable discounts. (For Gale resources, there is no charge for shipping). |
| Cerebellum Corporation | 15\% |  |
| CEV Multimedia, Ltd. | 0\% | Discounts are built into Proclamation 2017 pricing per contract with Texas Education Agency |
| Children's Plus, Inc. | 0\% | Discounts up to $30 \%$ off publishers list price reflected in web catalog |
| Childswork/Childsplay (Psychological Counseling \& Therapy Products) | 10\% |  |
| Classkick (Classwork Co) | 0\% |  |
| Cleverex Systems, Inc. | 0\% |  |
| Colibri System (Nuove Sales Inc) | 10\% | The $10 \%$ volume discount is only valid when buying 10 or more boxes of book covers in the same PO. |
| Committee for Children | 10\% | Committee for Children offers a $10 \%$ discount on orders of $\$ 10,000$ or more. |
| Concord Theatricals, Corp. | 0\% |  |
| Continental (The Continental Press Inc) | 0\% |  |
| Cosenza \& Associates, LLC | 0\% |  |
| Crisis Prevention Institute (CPI) | 0\% |  |
| Davis Publications, Inc. | 0\% |  |
| Deanan Gourmet Popcorn (Deanan Products Inc) | 0\% |  |
| Delaney Educational Enterprises | 0\% | Discounts up to $30 \%$ off publishers list price reflected in web catalog |
| DeltaMath Solutions, LLC | 0\% |  |
| Denton Trophy House LLC | 0\% |  |

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March 28, 2023

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| Demco, Inc. | 0\% | Discounts are by category: $\$ 75$ minimum order (after discount) required for contract terms to apply $\bullet 15 \%$ on library, office and technology supplies (consumables) $\cdot 5 \%$ on learning materials $\bullet 6 \%$ on furniture and equipment under $\$ 2,000 *$ (non-consumable) |
| DESIGNS BY KING | 0\% |  |
| Diamond Business Services (Same) | 15\% | I have attached pricing in the Response Attachments Section - Labeled: BID2303-01 (Instructional Supplies, Software, Equipment, \& Services) |
| Different Roads To Learning | 5\% | Exceptions apply, see attachment |
| Digital Theatre (US) LLC | 0\% |  |
| Discount Trophies, Etc | 10\% |  |
| Dorian Business Systems | 0\% | All discounts requests must be emailed to us. |
| Dream Ranch Office Supplies (Dream Ranch LLC) | 10\% |  |
| EAI Education (Eric Armin Inc.) | 15\% | Discounts do not apply to the following items and product families: ALL products from Texas Instruments, CalcPal, Casio, Sharp, 3Doodler, 3DuxDesign, Bloxels, Brown Dog Gadgets, Circuit Scribe, Cubelets, Edison Robots, Energy Conversion Kit, HEPA Air Purifiers, K'NEX, Makeblock, Makedo, Makey Makey, MudWatt, My First Lab, Ohaus, Ozobot, Photon, pi-top, Root Robot, Solar Made, Strawbees, Superflix Webcam, TeacherGeek, Vernier, Wonder Workshop, WOW Microscope, 3D printers, batteries, carpets, furniture, drop-shipped items, select KEVA items and storage containers. Discounts cannot be combined with any other coupons, sale prices, special offers, bids, contracts, or quote pricing. Credit card payment is not accepted on all excluded items. Shipping on orders over $\$ 149$ is Free; under $\$ 149$ add $\$ 12$ for shipping. ALL products from Texas Instruments, CalcPal, Casio, Sharp, Vernier, 3D printers, carpets, furniture, drop-shipped items and storage are not eligible for free shipping and do not apply toward the $\$ 149$ minimum order. Standard shipping rates will apply to all excluded items. EAI Education PreK-12 catalogs are published in the Spring and Fall of each year. Discount applies to current published pricing. Pricing and exceptions are subject to change with the publication of new catalogs and new products. Please reference bid \#2303-01 on all purchase orders to obtain the discount on eligible items. |
| Earlychildhood LLC (Discount School Supply) | 3\% |  |
| East West Discovery Press | 5\% |  |

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March 28, 2023

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| :---: | :---: | :---: |
| EBSCO Industries, Inc. | 0\% | EBSCO is offering a range of discounts between $0-50 \%$ off our products and services. Please see the Additional Information attachment for more details. Briefly: EBSCO Databases - Up to 35\%EBSCO eBooks Subscription Collections - Up to 35\%EBSCO eBooks Title-Level Acquisitions - 0\%Fiero Code - Up to 10\%Flipster Digital Magazines Up to 50\%Magazine Archives - Up to 50\%Magazine and Periodical Subscription Management - Up to $18 \%$ EBSCO Software as a Service Up to 25\% |
| Edgenuity Inc. | 0\% | Discounts available based on volume of purchase |
| Edpuzzle Inc. | 5\% |  |
| Educational Products, Inc. | 5\% |  |
| Eduphoria Inc. | 0\% |  |
| EDVOTEK (EDVOTEK, Inc.) | 0\% |  |
| Electronix Express (RSR Electronics Inc) | 0\% |  |
| EMK Business Consulting LLC | 10\% |  |
| Empowering Writers | 1\% |  |
| Essential Education | 0\% |  |
| Estrellita, Inc. | 0\% | Estrellita does not offer discounts. |
| Exploros, Inc. | 0\% |  |
| Express Booksellers (Express Booksellers, LLC) | 25\% | Express Booksellers is a book distributor able to procure any publication in print: trade books, textbooks, instructional materials, library books, professional development titles, classroom sets, and children's books. We do not offer a catalog or price list. We offer a discount range for trade publications in print $25 \%-40 \%$ off publisher's list price. Textbooks, library books, instructional materials, e-books and professional publications discounts range from $0 \%-25 \%$ off the publisher's list price. The discount offered is based on the type of publication and quantity ordered. Purchase orders and quote requests can be emailed to Jule Maxwell at jule@expressbooksellers.com. We offer free shipping and there is no minimum order required. |
| First Choice Educational Publishing | 0\% |  |
| Fisher Interpreting, LLC | 0\% | Please see Price List in Final Submission. |
| Fisher Scientific Company LLC (Fisher Science Education Business Unit) | 33\% |  |
| Flinn Scientific Inc | 10\% |  |
| Follett Content Solutions, LLC | 0\% | The prices that are shown on Follett's Titlewave website will reflect any discounted pricing, which can be up to $45 \%$ off of publisher price. |
| Follett School Solutions, Inc. | 0\% |  |
| Forde-Ferrier | 0\% |  |
| Frog Publications, Inc. | 0\% |  |
| Fun and Function | 10\% |  |

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| GL group, Inc., dba Booksource | 25\% | Booksource is offering up to a $25 \%$ discount off current publisher list price at the time of purchase. While publishers reserve the right to change the list price of their titles at any time, the discount Booksource offers off that list price will remain firm. |
| Glendale Parade Store, LLC | 0\% |  |
| Glowforge, Inc. | 0\% |  |
| GraceNotes LLC | 20\% | Orders totaling \$300-\$599 = 10\% discountOrders totaling \$600-\$999= $15 \%$ discountOrders totaling $\$ 1,000+=20 \%$ discount |
| Great Ideas for Teaching | 0\% |  |
| Great Minds PBC | 0\% | Please see the Great Minds Pricing Summary, included in the Response Attachments tab, for a list of Great Minds product pricing. |
| Greenwood Publishing DBA Heinemann | 0\% | * For print product our catalog and website reflect a $20 \%$ discount off list price.* Our shipping terms are FOB origin.* Shipping/freight is prepaid and added to invoice.* Shipping is a percentage of total order: $\$ 0-\$ 4,999=11.5 \% ; \$ 5,000-\$ 14,999=10.50 \% ; \$ 15,000-\$ 59,999=9.8 \%$; $\$ 60,000-\$ 99,999=9.2 \% ; \$ 100,000-\$ 200,000=8.5 \%$; over $\$ 200,000=8 \%$; minimum is $\$ 9.00$. * Accepted forms of payment are check, wire or fee free ACH. Credit cards can only be used at point of sale. |
| Gumdrop Books (Central Programs Inc.) | 0\% | Prices reflect discount off list price. |
| Hameray Publishing Group | 0\% |  |
| hand2mind, Inc (hand2mind, Inc.) | 15\% |  |
| Heggerty Phonemic Awareness (Literacy Resources, LLC) | 0\% |  |
| Hiperware Labs | 10\% |  |
| Hobby Lobby Stores, Inc | 10\% | 10\% discount for in store shelf pricing only |
| Houghton Mifflin Harcourt Publishing Company | 0\% | Catalog prices already reflect a discount off our listed price for the education market. |
| Huntington Learning Center (Sidvin Enterprises Inc) | 14\% | 1:1 discount is 9\%.4:1 (Small group) discount is $15 \%$ |
| In-line Skating 101 (Phys Ed In Motion) | 0\% |  |
| Istation (Imagination Station, Inc.) | 0\% |  |
| IXL Learning, Inc. | 0\% | IXL's pricing reflects volume and multi-subject discounts for IXL site license subscriptions. These discounts are included in the response attachments tab on the Pricing Sheet for Denton ISD. |
| J Appleseed, INC | 30\% |  |
| J.W. Pepper \& Son, Inc. | 0\% |  |
| Jarrett Publishing Company | 0\% |  |
| Jones School Supply Co., Inc | 0\% |  |
| Junior Library Guild (MT Library Services, Inc.) | 0\% | 0 (zero) $0 \%$ Items are PREDISCOUNTED up to $75 \%$ off; therefore, no additional discount is possible |
| Just Right Reader, Inc. | 5\% |  |
| Kagan Publishing | 0\% |  |

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| KAMICO Instructional Media, Inc.] | 0\% | KAMICO offers a $0-20 \%$ discount depending on item and quantity. KAMICO's everyday prices are competitive with other companies' discounted prices. |
| Kaplan Early Learning Company | 10\% | Discount applied to orders of $\$ 300$ or more on current list pricing in effect at time of order. Some exclusions apply - See enclosed "Exclusions From Our Offer" statement |
| Keystone Books and Media | 0\% | Discounts up to 30\% off publishers list price reflected in web catalog |
| La Hacienda Musica | 5\% |  |
| Lab Resources, Inc | 0\% |  |
| Lakeshore Learning Materials, LLC (Lakeshore Parent, LLC) | 5\% | Discount is not applicable to sale items. |
| lead4ward, LLC | 0\% |  |
| Legends of Learning, Inc. | 8\% | $0-8 \%$ discount based on volume. Please refer to the attached Pricing Sheet. |
| Lexia Learning Systems LLC | 0\% |  |
| Life is Learning, Inc. | 10\% | When purchasing subscriptions of $2+$ years at $10 \%$ discount is applied. |
| Lone Star Learning (Lone Star Learning Sales \& Marketing, Inc) | 0\% |  |
| Macie Publishing Company | 0\% | Please see current catalogue for discount structure. Additional discounts may be provided based upon district wide implementation. Please contact us for a no-obligation price quote. |
| Mackin Educational Resources (Mackin Book Company) | 7\% | Mackin is offering an additional 7\% discount off our already discounted catalog (up to 45\% off List) at www.mackin.com for PRINT. MULTIMEDIA (DVDs, BluRay, CDs, MP3s) receives an additional 3\%. EBOOKS, and DIGITAL AUDIOBOOKS receives an additional $5 \%$. Makerspace products, Playaway devices, and streaming video are excluded from this additional discount. |
| Magazine Subscriptions PTP | 30\% | $0 / 15 / 30 \%$ depending on the publication |
| Magma Math (Radish Education, Inc) | 15\% | With District Level implementation of Magma Math, there is a $15 \%$ discount on the price per student from $\$ 10$ per student to $\$ 8.50$ per student |
| Magnatag Visible Systems (W.A. Krapf, Inc./Magnatag Visible Systems) | 0\% |  |
| MaryRuth Book, INC | 20\% |  |
| Mastery Education (Peoples Education Inc.) | 0\% | Mastery Education, the creators of Measuring Up, is dedicated to providing rigorous, TEKS-based supplemental instruction to support Texas educators and students in print and eBook format. |
| Math \& Science Cut Ups (Integral Mathmatics) | 0\% | Volume discounts of 5-10\% may apply based on order size. |
| Math GPS, LLC | 0\% | Class kits have a $10 \%$ discount built into them, they are priced accordingly in our catalog and on our website. |
| Math Teachers Press, Inc. | 0\% |  |
| MathWarm-Ups.com (Baker \& Petsche Publishing LLC) | 0\% |  |

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| Maxi Aids, Inc. | 10\% |  |
| McGraw-Hill School Education, LLC | 0\% | For McGraw Hill list pricing, please visit: www.mheducation.com. McGraw Hill School account purchase prices reflect up to $25 \%$ off list prices. Discounted list pricing for school accounts will display in the cart once you are logged in. Print catalogs are no longer available for mailing. |
| Medicaleshop Inc. | 10\% | Please refer to Instructional Supplies Discount Catalog |
| MindRise Learning | 10\% |  |
| Mindsets Learning | 0\% | educational discount is already built in to the price. |
| Mitinet, Inc. | 0\% | We offer graduated pricing based on the number of libraries using the software. |
| MobyMax (MobyMax Education, LLC) | 0\% |  |
| MRC Enterprises | 0\% |  |
| Multimedia Solutions, Inc. | 10\% |  |
| Music in Motion | 6\% | 6\% discount + Shipping/Handling Discount on entire inventory from Music in Motion's website www.musicmotion.comShipping \& Handling will be added after discount. $\$ 25.00$ minimum for Purchase OrdersBid number must be referenced on orders and quote requests to receive the bid discount. |
| n2y LLC | 0\% |  |
| Nasco (Nasco Education LLC) | 0\% | 0-20\% |
| National Educational Systems | 5\% | Excludes Furniture, Rugs, Rest Mats and Cots, Playground Equipment (outdoor play), and Strollers (call for quotes) |
| Newsela | 10\% | Please see attached Newsela Price Sheet. Discount does not apply to Professional Learning. |
| Next Level Libraries | 0\% |  |
| NextWaveSTEM (NextWaveSTEM,LLC) | 15\% |  |
| No Tears Learning, Inc (Learning Without Tears) | 0\% |  |
| North Star Editions | 40\% |  |
| NS4ed | 0\% |  |
| Nylynn Cosmetics | 50\% |  |
| ODP Business Solutions, LLC | 0\% | 0\%. (Discounts vary per product) |
| Officewise Furniture and Supply (SEWCO INC.) | 0\% | Pricing will default to current TexBuy Cooperative pricing contract \#022-001. |
| Okapi Educational Publishing, Inc. | 0\% |  |
| Oticon Inc | 0\% | Discount varies by product. Oticon Educational Catalog attached. |
| OverDrive, Inc. | 0\% |  |
| Pacific Learning | 2\% |  |
| Paper (Paper Education America Inc.) | 0\% | Discounts are based on enrollment and partnership length. Please see our Catalog Pricing in the attachements. |

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| s3strategies, LLC | 0\% |  |
| San Bay Studio, inc. | 20\% |  |
| Savvas Learning Company LLC | 0\% |  |
| Scantron Corporation | 0\% |  |
| Scholastic Book Fairs | 0\% | Book Fairs profit structure varies depending on a number of variables. Please see current certificate of agreement for full details. Books bought from warehouse only are discounted $25 \%$ |
| Scholastic Inc. | 0\% |  |
| SCHOLATIC TESTING SERVICE | 0\% |  |
| School Datebooks (SDI Innovations) | 4\% |  |
| School Mate (Morris Printing Group, Inc) | 0\% |  |
| School Specialty, LLC | 35\% | School Specialty, LLC offers a discount off of list pricing. 35/14 discount, please reference the attached cover letter for complete details. |
| Seidlitz Education | 0\% | Books accompanying a contracted training receive $10 \%$ off.Standard Book PurchaseMultiple copies rate: $100+$ books $=5 \%$ discount 200+ books $=7 \%$ discount $300+$ books $=10 \%$ discount |
| Seven Sides Publishing (Christopher P Garside) | 0\% | We offer a discount based off the amount purchased. A price schedule is attached. |
| Shar Products Company | 10\% | Discount is off regular (non-sale, non-discounted) pricing on www.sharmusic.com; excludes Sherrard and Manhasset racks, Things4Strings, trade-in/blemished/clearance inventory, rentals, SharWay and RePlay. |
| Sirius Education Solutions | 0\% | Sirius Education Solutions offers volume-based pricing - please see the attached pricing form. |
| SketchforSchools Publishing | 0\% |  |
| SmartSchool Systems | 0\% |  |
| Social Thinking (Think Social Publishing, Inc.) | 0\% |  |
| Solution Tree, Inc | 0\% |  |
| Speech Corner LLC | 0\% |  |
| SPEED STACKS INC | 0\% | Our Instructor pricing is already discounted $15 \%$ from online retail prices. |
| Steps to Literacy, LLC | 25\% |  |
| Steve Weiss Music | 60\% | Up to $60 \%$ off of website prices at www.steveweissmusic.com. Many other items also available. Teachers are asked to email for a discounted quote at education@steveweissmusic.com |
| Studica | 0\% |  |
| Studies Weekly, Inc. (Linda S Miller) | 0\% | Varied discounts are available for bundle and multi-year orders. Contact Regional Sales Manager for details. |
| SUNRISE Virtual Reality | 10\% |  |

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| Super Duper Publications (Super Duper Inc) | 3\% | The 3\% discount does not apply to HearBuilder Online subscriptions, Super Duper Digital Library, Apps, digital content, tests, forms and assessments, distributed software and gift certificates. |
| Superior Text LLC | 10\% | 10-38.5\% off publisher list |
| Sweet Pipes (BRBM Publishing LLC) | 0\% | $10 \%$ off all Yamaha, Canto, Da Capo Recorders and neckstraps $10 \%$ off all Sweet Pipes Publications (item \#'s beginning with SP) $5 \%$ off Aulos recordersSonor and Studio 49 Orff Instruments, Tocca and Remo Percussion, request a quote |
| Sweetwater Music Education Technology (Sweetwater Sound Inc) | 0\% |  |
| TAHPERD - Texas Association for Health, Physical Education, Recreation, and Dance | 0\% |  |
| Tangible Play, Inc. | 0\% |  |
| TARA Education Technologies | 5\% |  |
| Teacher Created Materials, Inc. | 0\% |  |
| Teacher Synergy, LLC DBA Teachers Pay Teachers (Teachers Pay Teachers) | 0\% |  |
| Teachers' Curriculum Institute | 0\% |  |
| Teachers Discovery Inc (American Eagle Inc.) | 0\% |  |
| Teacher's Tools | 0\% |  |
| Teaching Strategies, LLC | 0\% |  |
| Techland Houston | 10\% |  |
| Technical Laboratory Systems, Inc. | 0\% |  |
| TestOut Corporation | 0\% | Pricing offered is a minimum $72 \%$ discount from retail pricing. Additional discount available depending on certain factors such as quantity or multiple school use. Bundle pricing is offered. The greater the quantity, the greater the discount. An additional $5 \%$ discount is given for district level purchases. Specific discounts offered are determined and approved by account executive or manager. Pricing discounts can be viewed on our price list at https://hs.testout.com/k12-course-pricing |
| Texas Pride Marketing (James M. Orr) | 0\% |  |
| Texas Scenic Company Inc. | 0\% | discounts are available based on quantity and product purchased |
| Textbook Warehouse (Textbook Warehouse, LLC.) | 5\% | *5\% Off Publishers List Price for Library Books, New Textbooks, Workbooks, TEs, Instructional \& Technical Manuals, Foreign Language Books, and other Book Titles at www.textbookwarehouse.com*10\% Off Catalog Prices for In-stock Used Textbooks, Workbooks, and TEs at www.textbookwarehouse.com *10\% Off Publishers List Price for Reference and Test Prep Materials at www.textbookwarehouse.com *37\% Off Publishers List Price on New Paperback Classic and Trade Novels at www.textbookwarehouse.com |
| The College Board | 0\% | Please see attachments for possible discounts. |

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March 28, 2023

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| The Curriculum Center for Family and Consumer Sciences | 0\% |  |
| The Learning Together Company (WLC, LCC) | 10\% | Discount may exceed $10 \%$ for returning districts with district-wide implementations. |
| The Markerboard People | 0\% | We routinely offer discounts and specials on our website and at educational conferences. |
| The Math Learning Center | 0\% |  |
| The MLD Group dba Texas Pottery Supply \& Clay Co. | 0\% |  |
| The Penworthy Company, LLC | 0\% |  |
| The Reading Warehouse | 27\% | Our discount for a single copy of a book title is $27 \%$ off retail, the discount for 25 or more copies of a title is $33 \%$ off retail, the discount for 100 or more of a title is $36 \%$ off retail. |
| The Writing Academy, LLC | 5\% | We offer a $5 \%$ discount on our instructional materials/supplies. We do not offer a discount on our services or site licensing of our Big Resources App. |
| THERAPRO, INC. | 0\% | Therapro does offer a $0-5 \%$ discount based on total amount. Please see Other Response Attachment \#1 for Therapro's Discount Schedule. |
| Therapy Shoppe, Inc. | 0\% |  |
| Thinking Nation Corp | 17\% |  |
| thinkLaw (CS Educational Services) | 0\% |  |
| Tobii Dynavox LLC | 0\% |  |
| Toolkit Technologies, Inc. | 0\% | Discounts vary based on products and quantities. |
| TPS Publishing Inc | 0\% |  |
| Treetop Publishing Inc | 0\% | Discounts based on total purchase: \$500-10\%, \$1500-15\% |
| Trinity Ceramic Supply, Inc. | 0\% | Your School Role is: Tier 1 (choose this when creating a profile on our website to request a quote)Discounts: $10 \%$ off individual glazes and underglazes 8 oz or larger. $10-20 \%$ discount on equipment (pottery wheels, kilns, slabrollers, extruders and pugmills). Moist clay is ton pricing for any amount of clay in increments of $25 \#$. Raw material discounts are based on quantity purchased. |
| U.S. Games (Varsity Brands Holding Co., Inc. dba BSN Sports) | 10\% | You may take $10 \%$ off with exceptions from the US Games catalog. See attached for exceptions. |
| Uncharted Learning, NFP | 0\% |  |
| Uniform Destination (Uniform Factory Outlet of Texas) | 10\% |  |
| University of Texas at Austin, Charles A. Dana Center | 0\% |  |
| Vernier Software \& Technology LLC | 0\% | A discount of 3\% may be available on a Vernier-branded product if 8 or more of that product is purchased. Contact quotes@vernier.com for details. |
| Vista Higher Learning, Inc. | 0\% | Our published pricing catalog is already reflective of all discounts |
| Visual Techniques Inc. | 10\% |  |

# Denton Independent School District RFP \#2303-01 Instruction Supplies, Software, Equipment, Services 

March 28, 2023

| VENDOR |  | DISCOUNT BY PERCENTAGE <br> Additional Comments |
| :--- | :--- | :--- |
| Wenger Corporation | $5 \%$ |  |
| West Music | $0 \%$ | 0-55\% Off MSRP + an additional 9\% Off that price (excludes: Wenger <br> products, Gameplan materials, Items sold as USED/DEMO, <br> Band/Orchestra Instruments, and Concert/Marching Percussion). <br> Discounts will be taken off our current website pricing at time of order. |
| Whole Child Consulting | $0 \%$ | Our catalog reflects a 25\% discount for schools. |
| William H. Sadlie, Inc. | $0 \%$ | Document titled "Winward Academy-Supplemental Response to RFP <br> 2303-01-" with additional details provided under Response Attachments <br> and Additional Information. |
| Williamson Music 1st | $75 \%$ | $5 \%$ to 30\% Discount on Catalog List Pricing dependent on manufacturer <br> and items.0\% Discount, on Web Site Pricing. Current On-Line Pricing <br> Reflects discounts.Volume discounts (over 30\%) will be calculated for <br> larger orders and/or specific bids.Shipping cost will be prepaid and <br> added to final invoice.Installation is not included in price of items. |
| Winward Academy | $30 \%$ | World Book's catalog includes an already discounted price. Please see a <br> link our catalog below:The World Book 2022-2023 Digital \& Print |
| Catalog: https://www.digitaledition.net/a10/publications/world-book- |  |  |
| Wood Etc. Co. | $0022-2023 / 1$ Standard Shipping and Handling included in pricing. Please |  |
| reach out to a local representative for district specific pricing on digital |  |  |
| products. |  |  |

