



**CURTAIN QUOTATION**  
May 9, 2014

**TO:** Harts Bluff School  
Rt. 8, Box 1505  
Mount Pleasant, TX 75455  
**ATTN:** Ms. Amy Kessler  
**RE:** Stage Curtains

**FROM:** John Owens  
**VIA:** Tx Scenic Co.  
**F.O.B.:** Jobsite  
**PAGES:** 1

To fabricate, deliver and install the following curtains on new tracks and hardware at Harts Bluff School in Mount Pleasant, Texas:

Item	# of panels	Size	Fabric	Construction	Installation
Valance	1	38' w x 3'-6" h	25 Ounce Memorable Velour	Top: ties 12" on center Bottom: 3" hem Fullness: 160% Pleats: box @ 12" o.c.	On existing hardware
Front Curtain	2	Each panel 24' w x 11'-0" h	25 Ounce Memorable Velour	Top: snaphooks Bottom: 6" chain pocket Fullness: 160% Pleats: box @ 12" o.c. Turnbacks: 12"	On existing track

All Above Stage Curtains, Installed..... \$6,360.00

To provide a "HB" monogram on the center of the valance, add \$300.00.

Midstage Curtain	2	Each panel 22' w x 11'-0" h	16 Ounce Princess Velour	Top: snaphooks Bottom: 6" chain pocket Fullness: 160% Pleats: box @ 12" o.c. Side Hems: 3"	On two (2) 22' long sections of H&H #400 rope operated track
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Add for Midstage Curtain and track..... +\$3,985.00

Your front curtain and valance curtains are presently made from 25 oz. cotton velour. Your side and rear curtains are 16 oz. velour. That is the way I figured your replacement curtains and used the 16 oz. velour for your new midstage curtain price. Both the 16 oz. Velour and the 25 oz. velour are available in a large color range.

Pricing is f.o.b. Harts Bluff, Texas. No taxes are included in the pricing. Fabrication time is 60 to 90 days after receipt of order. Terms would be net 30. Please contact me if you have questions. I hope we can be of service.

Sincerely,  
*John Owens*  
Vice-President - Sales & Design

Total - \$10,345.00  
(monogram) + 300.00  
10,645.00

5423 Jackwood Drive  
San Antonio, Texas 78238  
Office: (210)684-0091



# A to Z Theatrical Supply and Service, Inc.

307 West 80th Street  
Kansas City, MO 64114 -2376  
816-523-1655 · Fax: 816 -523-1690

[www.atoztheatrical.com](http://www.atoztheatrical.com)



## QUOTATION COVER SHEET

Date: September 9, 2014

To: Amy Kessler  
Harts Bluff ISD

Phone: 903-563-0353  
Email: [kesslera@hbsd.net](mailto:kesslera@hbsd.net)

From: Brad Schmitz  
A to Z Theatrical Supply  
And Service

Phone: 816-523-1655  
Fax: 816-523-1690  
Email: [Brad@ATOZTHEATRICAL.COM](mailto:Brad@ATOZTHEATRICAL.COM)

Number of pages including cover sheet: 1

Job Name: Harts Bluff Mt Pleasant TX curtain bid 9-14

Thank you for your continued interest in A to Z Theatrical Supply and Service, we appreciate your business. With regard to our telephone conversation, we are pleased to offer the following quotation.

Please note all sizes are as given to me over the telephone, pricing is subject to change upon field measurements and field conditions. I have also included in my pricing below a trip to Mt. Pleasant to take all field measurements.

Stage Curtains to be fabricated with 50% fullness from your choice of flame resistant, 25-ounce Majestic Velour, or IFR 25-ounce Prestige Velour, Color: TBD.

Stage curtains to consist of 1-each Front Curtain in 2-sections, 1-each Valance and 1-each Mid Stage Traveler Curtain in 2-sections. The Front Curtain and Valance would be hung on existing rigging with no noted repairs; the Mid Stage Traveler would be hung on a new model #280 bi-parting curtain track, hung from structure above. Your price delivered and installed would be as follows:

25-ounce Majestic Velour **\$14,364.00**  
25-ounce Prestige Velour \$15,983.00  
To add 12" letters "HB", please add \$309.00

Most of the materials are flame resistant (not flame proof), some have been treated, IE. 25-oz Majestic velour's, and some are Inherently Flame Resistant, IE. IFR Prestige.

The treated materials are the most popular because they are generally less expensive, but will be damaged if they get wet or are subjected to prolonged humidity of 65% or greater, must be dry cleaned and may require retreatment for flame resistance. However, most curtains never get cleaned or retreated in their 20-25 year life span.

The IFR fabrics are growing in popularity because they retain their flame resistance properties for the life of the fabric, will not be damaged if they get wet and can be wet cleaned, They have not been on the market long enough to say if they will last any longer.



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Thank you for asking for this quotation; delivery would be 6-8 weeks after receipt of your order. Our terms are net 10 days upon completion of the work. This bid is good for 45 days and does not include any tax, bid or performance bonds that may be required by contract or law. If you need any additional information or have any questions, please feel free to call.

Thanks

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Brad Schmitz  
A to Z Theatrical Supply and Service  
307 West 80th Street  
Kansas City, Missouri 64114  
816-523-1655 Office  
816-523-1690 Fax  
816-223-0248 Cell  
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**BECK  
STUDIOS  
INC.**

**RIGGING  
LIGHTING  
STAGE CURTAINS  
ESTABLISHED 1856**

1001 TECH DRIVE  
MILFORD, OHIO 45150-9952  
(513) 831-6650  
(513) 831-6681 FAX

September 9, 2014

ATT: Amy Kessler

RE: STAGE CURTAINS

Dear Amy:

Thank you for calling Beck Studios. We are pleased to submit our quotation as follows:

**FRONT CURTAIN:** We agree to furnish a front curtain to be made in two sections of Inherently Flame Resistant Encore Velour weighing 22 oz. per linear yard. Front Curtain is to have sewed-in pleats to 50 percent fullness constructed at the top on heavy 3 inch polypropylene webbing with #3 brass grommets and #9 "S" hooks 12 inches on center for attaching curtains to track. Curtains are to have 6 inch side hems and 5 inch bottom hem with #90 weight-tape encased in a separate pocket and sewed inside the bottom hem in such a manner as to hold the chain weight approximately 2 inches above the bottom fold of the curtains. Front Curtain to be fabricated in two pieces each 24'0 x 11'0".

**VALANCE:** We agree to furnish a valance of the same material and construction as the above front curtain with the exception that the side hems are to be 2 inches, the bottom hem 3 inches and the chain weight omitted. Valance Curtain to be in one section 38'0" x 3'6"

**MID STAGE CURTAIN:** We agree to provide a mid stage curtain fabricated of the same material and construction as the above front curtain. Mid Stage Curtain to be fabricated in two pieces each 22'0 x 11'0".

**MID STAGE TRACK:** We agree to provide and install a new Automatic Devices Company model 170 curtain track complete with all required hardware for bi-part operation.

We agree to furnish and install all of the above described curtains and tracks for the total sum of ...\$11,308.00.

If you have any question or would like further information please let us know. We will assure you of a first-class job in every respect and would be pleased to work with you on this project.

Cordially,

Dan L. Ilhardt  
President  
DLI:I