



**WEST ORANGE COVE-CONSOLIDATED INDEPENDENT
SCHOOL DISTRICT
PO BOX 1107
ORANGE, TEXAS 77630**

Date: June 27, 2011
To: Board of Trustees
From: Mr. James Colbert
Subject: RECOMMENDATION TO APPROVE PROPOSAL FOR MUSIC AND
MUSIC RELATED MATERIALS

Proposals were opened June 1, 2011 for Music and Music related materials. The Purchasing Department mailed sixteen invitations for proposals and received thirteen responses. The proposal tabulation is attached for your review.

ACCELERANDO MUSIC SERVICE	RHYTHM BAND INSTRUMENT, LLC
FISHBURN VIOLIN SHOP	SHAR PRODUCTS CO
HD BUCKNER PIANO TUNING & REPAIR	SHERMAN CLAY PIANOS
INTERSTATE MUSIC	SOUTHERN MUSIC CO
JW PEPPER & SON, INC	STAGERIGHT CORP
NATIONAL EDUCATIONAL MUSIC CO	SUZUKI CORP
PENDER'S MUSIC	SWICEGOOD MUSIC CO
RBC MUSIC CO., INC	TAYLOR MUSC, INC

It is recommended that the Board award a multi-vendor contract for Music and Music related materials at the prices submitted.

Respectfully Submitted:

James Colbert
Superintendent

Melinda James
Business Manager

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PROPOSAL FOR
MUSIC AND MUSIC RELATED MATERIALS
July 1, 2011 THROUGH June 30, 2012

VENDOR	MUSIC % SHELF PRICE	MUSIC RELATED MATERIALS % SHELF PRICE
ACCELERANDO MUSIC	20%	10%
INTERSTATE MUSIC	Already discounted up to 70%	Already discounted up to 70%
JW PEPPER & SON	0%	0%
NATIONAL EDUC MUSIC CO	Already discounted 0-50%	Already discounted 0-50%
PENDER'S MUSIC CO	0%	0%
RBC MSUIC CO, INC	0%	0%
RHYTHM BAND INSTRUMENTS, LLC	5% free shipping over \$100 w/single ship address	5% free shipping over \$100 w/ single ship address
SHAR PRODUCTS CO	20% free shipping over \$50	10% free shipping over \$50
SHERMAN CLAY PIANOS	NA	NA
STAGERIGHT CORP	5%	5%
SUZUKI CORP	15%	15%
SWICEGOOD MUSIC CO	0%	20%
TAYLOR MUSIC, INC	Already discounted 10-60% free shipping grid	Already discounted 10-60%, free shipping grid