

Miscellaneous Drops RFP 110111 Ranking

		Total Possible Points	4Tech	Cingl Telecom	Communcation Concepts	D'TEL Communcations	Henkels & McCoy	PCI Precision Cabling	Ram Comm	Superior Fiber & Data
1	Cost	60	59	56	57	60	58	54	53	55
	a. Does the per drop cost fall within the budget? b. Will any exceptions listed impact the total cost? c. Was the specified product the item bid?									
2	Experience	10	10	10	10	10	10	10	10	10
	a. Has the firm successfully completed comparable projects? b. Has it consistently realized its client's program, budget and schedule objectives? c. Does the quality of the firm's completed projects meet the district's objectives? d. Has the firm done like work for other school districts? e. Is the firm HUB certified?									
3	Personnel	5	5	4	4	4	5	5	5	5
	a. Are subs being used? b. Does the staff assigned to the project have the requisite capabilities and relevant experience? c. Are technicians Bertek-Ortonics Certified?			Certification not included	Certification not included	appearance of employees not good				
4	Ability to Perform Work	20	20	20	20	5	20	20	20	20
	a. Does the company employ sufficient staff to perform the work within the allotted time? b. Is that staff experienced in this type of work? c. Do the workers clean up any mess after a completed job?					Current Vendor: Workers would leave messes in classroom after jobs at schools				
5	References	5	5	5	5	2	5	3	5	5
	a. Does the firm fulfill its commitments, make scheduled deadlines? b. Did it work well with the district's personnel? c. Was the design work functional and creative? d. Were the documents complete? e. Were budget objectives met? f. Were its personnel responsive, cooperative, supportive, knowledgeable? g. Were change orders necessitated by the problems with the firm's documents?					Verbal argument with staff		Previous contract with district work was messy		
	Possible Points:	100	99	95	96	81	98	92	93	95
	Final Ranking:		1	4	3	7	2	6	5	4