



## UNITED INDEPENDENT SCHOOL DISTRICT AGENDA ACTION ITEM

**Topic:** Consideration for approval of Bids, Proposals, and Qualifications

**Submitted by:** Ms. Cordelia Flores-Jackson of: Purchasing Department

**Approved for transmittal to school board:** January 20, 2010

### **Recommendations:**

Staff recommends the UISD board of trustees approve the following Bids, Proposals, & Qualifications as presented:

### **Bids/Proposals/Qualifications**

#### **Police Department:**

RFP 078-2009 Police Officer Uniforms, Equipment and Accessories

#### **Technology Department:**

RFP 077-2009 Core Network & E-Mail Upgrade & Network Equipment Maintenance – E Rate 13

#### **Renewals:**

CSP 026-2007 Job Order Contract for General Building Additions, Alterations and Rehabilitations

### **Rationale:**

Staff has complied with all applicable federal, state and local purchasing policies and procedures in obtaining pricing information for the items listed above. Staff is recommending the awards based on being the best value to the district.

### **Budgetary Information:**

The budget includes the funds for these purchases

### **Board Policy Reference and Compliance**

CH local – purchasing and acquisition

Texas education code 44.031

### Summary of Recommendation(s)

**Bids/ Proposals/ Qualifications**

**Police Department:**

RFP 078-2009

Police Officer Uniforms, Equipment and Accessories

**Recommended Vendor(s)**

**Section I: Police Uniforms**

Al & Rob Sales  
Galls, Inc.

GT Distributors, Inc.

**Section II: Police Accessories**

Galls, Inc.

GT Distributors, Inc.

**Section III: Police Equipment**

EVP Group  
Galls, Inc.

GT Distributors, Inc.  
Novastar

**Section IV: Handguns**

GT Distributors, Inc.

**See Attached Tabulation**

**Technology Department:**

RFP 077-2009

Core Network & E-Mail Upgrade & Network Equipment Maintenance - E Rate 13

**Recommended Vendor**

**Section I: Network Equipment Maintenance**

Netsync Network Solutions \$715,873.92

**Section II: Exchange E Mail Conversion**

Sequel Data Systems \$327,161.65

**Section III: Data Core Upgrade**

Insight Networking \$1,444,244.91

**See Attached Tabulation**

**Renewals:**

CSP 026-2007

Job Order Contract for General Building Additions, Alterations, & Rehabilitations

**Recommended Vendor(s)**

Kiva Building and Design  
Leyendecker Construction  
Prada Construction  
Zertuche Construction

**See Attached Tabulation**

Board Approval  
Awarding of Bids/Proposals  
January 20, 2010

**RFP 078-2009 Police Officer Uniforms, Equipment & Accessories**

Recommendation:

Requesting approval to purchase from the best bidder(s)/ offer(s) meeting specifications as follows:

<b><u>Recommended Vendor (S)</u></b>	<b><u>Est. Annual Amount</u></b>
<b><u>Section I: Police Uniforms</u></b>	
Al & Rob Sales	See Tabulation
Galls, Inc.	
GT Distributors, Inc	
<b><u>Section II: Police Accessories</u></b>	
Galls, Inc.	See Tabulation
GT Distributors, Inc.	
<b><u>Section III: Police Equipment</u></b>	
EVP Group	See Tabulation
Galls, Inc.	
GT Distributors, Inc.	
Novastar	
<b><u>Section IV: Handguns</u></b>	
GT Distributors, Inc	See Tabulation

Administration distributed sixty-nine (69) proposals and advertised on November 28, 2009, and November 29, 2009. Six (6) proposals were received on December 11, 2009 @ 10:00 A.M. at the UISD Service Center Purchasing Department.

Budget Information:

2009-2010 Police Department

Resource Personnel:

Ray Garner, Chief of Police  
Cordelia Flores Jackson, Director of Purchasing  
Hector Cavazos, Purchasing Manager  
Karina Mendoza Guerra, Procurement Officer




# UNITED INDEPENDENT SCHOOL DISTRICT

Ray Garner,  
Chief of Police

## Memorandum

TO: Cordelia Flores-Jackson, Director of Purchasing

FROM: Ray Garner, Chief of Police 

DATE: December 17, 2009

SUBJECT: RFP 078-2009 POLICE OFFICER UNIFORMS, EQUIPMENT,  
AND ACCESSORIES

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We have reviewed the tabulation of **RFP 078-2009 POLICE OFFICER UNIFORMS, EQUIPMENT, AND ACCESSORIES** to the following company, having the best value, meeting specifications, and district needs:

**Section I.**

AI & Rob Sales  
Galls, Inc.  
GT Distributors, Inc.

**Section II.**

Galls, Inc.  
GT Distributors, Inc.

**Section III.**

EVP Group  
Galls, Inc.  
GT Distributors, Inc.  
Novastar

**Section IV.**

GT Distributors, Inc.

Please insure that this/these vendors have met all procurement and bid requirements and that all references have been checked. If any reference checks conflict with the district or its policies in any way please notify me to discuss these issues.

If you have any questions, please let me know.

## Section I. Police Uniforms

## Police Officer Uniforms, Equipment and Accessories

Vendors Item	Est Qty.	AI& Robs		EVP Group		Gall's		GT Distributors		Novastar		Promega Signs	
		Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price
Women's Police Officer Uniform Long Sleeve Shirt Ref: Gall's SH455	20	\$39.95	\$799.00	No Bid	No Bid	\$31.99	\$639.80	\$30.80	\$616.00	No Bid	No Bid	No Bid	No Bid
Women's Police Officer Uniform Long Sleeve Shirt Ref: Gall's SH048	20	No Bid	No Bid	No Bid	No Bid	32-40 = \$30.99; 42-46 = \$34.99	\$619.80/ \$699.80	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Women's Police Officer Uniform Short Sleeve Shirt Ref: Gall's SH454	20	\$38.95	\$779.00	No Bid	No Bid	\$27.99	\$559.80	\$27.73	\$554.60	No Bid	No Bid	No Bid	No Bid
Women's Police Officer Uniform Short Sleeve Shirt Ref: Gall's SH047	20	\$38.95	\$779.00	No Bid	No Bid	32-40 = \$27.49; 42.46 = \$34.99	\$549.80/ \$699.80	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Men's Police Officer Uniform Long Sleeve Shirt Ref: Gall's SH531	265	\$40.95	\$10,851.75	No Bid	No Bid	14.5-18.5 = \$31.99; 19-20 = \$35.99; 21-22 = \$40.99	\$8477.35/\$ 9537.35/\$1 0,862.35	\$30.80	\$8,162.00	No Bid	No Bid	No Bid	No Bid
Men's Police Officer Uniform Long Sleeve Shirt Ref: Gall's SH018	265	No Bid	No Bid	No Bid	No Bid	14.5-18.5 = \$30.99; 19-22 = \$34.99	\$8212.35/\$ 9,272.35	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Men's Police Officer Uniform Short Sleeve Shirt Ref: Gall's SH532	265	\$39.95	\$10,586.75	No Bid	No Bid	14.5-18.5 = \$28.99; 19-20 = \$31.99	\$7,682.35/\$ 8,477.35	\$27.73	\$7,348.45	No Bid	No Bid	No Bid	No Bid
Men's Police Officer Uniform Short Sleeve Shirt Ref: Gall's SH020	265	No Bid	No Bid	No Bid	No Bid	MD-XL = \$27.49; 2x = \$29.99	\$7,284.85/ \$7,947.35	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Women's Police Office Uniform Gabardine Trouser Ref: Elbeco E9314LC	20	\$45.50	\$910.00	No Bid	No Bid	\$31.99	\$639.80	\$34.87	\$697.40	No Bid	No Bid	No Bid	No Bid
Men's Police Officer Uniform Gabardine Trousers Ref: Gall's TR165	265	\$45.50	\$12,057.50	No Bid	No Bid	28-42 = \$31.99; 44-54 = \$33.99	\$8,477.35/ \$9,007.35	\$34.87	\$9,240.55	No Bid	No Bid	No Bid	No Bid
Unisex Tactical Vest Ref: Gall's JA295 5.11	20	No Bid	No Bid	No Bid	No Bid	MD-2X = \$55.99; 3x = \$60.99	\$1,119.80/ \$1,219.80	\$56.05	\$1,121.00	No Bid	No Bid	No Bid	No Bid
Men's Tactical Pant Ref: Gall's TR135	20	No Bid	No Bid	No Bid	No Bid	30-44 = \$34.99; 46-59 = \$41.99	\$699.80/ \$839.80	\$34.50	\$690.00	No Bid	No Bid	No Bid	No Bid
Men's Tactical Pant - Nylon Canvas Gall's TR248	20	No Bid	No Bid	No Bid	No Bid	\$33.99	\$679.80	\$34.50	\$690.00	No Bid	No Bid	No Bid	No Bid
Unisex Tactical Pant Ref: Propper	10	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	\$23.87	\$238.70	No Bid	No Bid	No Bid	No Bid
Women's Tactical Pant Gall's TR219	3	No Bid	No Bid	No Bid	No Bid	\$35.99	\$107.97	\$34.50	\$103.50	No Bid	No Bid	No Bid	No Bid
Unisex Tactical Shirt - Short Sleeve Ref: Propper	10	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	\$21.20	\$212.00	No Bid	No Bid	No Bid	No Bid
Unisex Tactical Shirt -Long Sleeve Ref: Propper	10	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	\$23.87	\$238.70	No Bid	No Bid	No Bid	No Bid
All Season Jacket Ref: Gall's JA102	45	No Bid	No Bid	No Bid	No Bid	SM-XL = \$79.99; 2X = \$84.99; 3X = \$89.99; 4X = \$99.99	\$3599.55/\$ 3824.55/\$4 049.55/\$4, 499.55	\$86.44	\$3,889.80	No Bid	No Bid	No Bid	No Bid
Tactical Waterproof Precint Jacket Ref: 5.11 Tactical Jacket or Gall's JA486	12	\$45.95	\$551.40	No Bid	No Bid	SM-XL = \$119.99; 3X - 6X = \$124.99;	\$1,439.88/\$ 1,499.88	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Reversible Windbreaker Ref: First Class	45	\$45.95	\$2,067.75	No Bid	No Bid	\$89.99	\$4,049.55	\$77.34	\$3,480.30	No Bid	No Bid	No Bid	No Bid
Tactical Quarter Boot Ref: 5.11 Haste Quarter Boot	45	No Bid	No Bid	No Bid	No Bid	\$92.99	\$4,184.55	\$81.17	\$3,652.65	No Bid	No Bid	No Bid	No Bid
Zipper Boot - Tactical Boot -Quarter Boot Ref: Magnum 6" Stealth Force Zipper	45	\$67.95	\$3,057.75	No Bid	No Bid	\$89.99	\$4,049.55	\$67.64	\$3,043.80	No Bid	No Bid	No Bid	No Bid
No Zipper Boot - Tactical Boot -Quarter Boot Ref: Magnum 6" Stealth Force No Zipper	45	No Bid	No Bid	No Bid	No Bid	\$75.99	\$3,419.55	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Zipper Boot - Tactical Boot-Quarter Boot - 6" zipper Reference: Bates Ind. Comfort System	45	No Bid	No Bid	No Bid	No Bid	\$84.99	\$3,824.55	\$67.94	\$3,057.30	No Bid	No Bid	No Bid	No Bid
Police Caps Ref: no reference	115	No Bid	No Bid	No Bid	No Bid	\$11.99	\$1,378.85	\$4.75	\$546.25	No Bid	No Bid	No Bid	No Bid

## Section II. Police Accessories

## Police Officer Uniforms, Equipment and Accessories

Vendors Item	Est Qty.	Al& Robs		EVP Group		Gall's		GT Distributors		Novastar		Promega Signs	
		Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price
48" PVC Vinyl Raincoat with title Ref: Gall's RW032	60	No Bid	No Bid	No Bid	No Bid	\$10.99	\$659.40	\$17.58	\$1,054.80	No Bid	No Bid	No Bid	No Bid
Nickel Finished Handcuffs Ref: Gall's RS021	55	\$25.95	\$1,427.25	No Bid	No Bid	\$23.99	\$1,319.45	\$20.40	\$1,122.00	No Bid	No Bid	No Bid	No Bid
Traffic Mesh Blue Best Ref: Gall's HS190	30	No Bid	No Bid	No Bid	No Bid	\$23.99	\$719.70	\$20.85	\$625.50	No Bid	No Bid	No Bid	No Bid
Traffic Reflective Security Ref: Gall's HS235	30	No Bid	No Bid	No Bid	No Bid	\$12.99	\$389.70	\$20.85	\$625.50	No Bid	No Bid	No Bid	No Bid
Body Armor Galls' BP 427	15	No Bid	No Bid	No Bid	No Bid	SM-XL = \$581.59; 2X = \$599.99	\$8,723.85/\$ 8,999.85	\$526.82	\$7,902.30	No Bid	No Bid	No Bid	No Bid
Adjustable Black Belt with Velcro Gall's NP251	30	No Bid	No Bid	No Bid	No Bid	\$12.99	\$389.70	\$14.12	\$423.60	No Bid	No Bid	No Bid	No Bid
Police Duty Holster Ref: Gall's LP568	10	No Bid	No Bid	No Bid	No Bid	\$86.99	\$869.90	\$72.54	\$725.40	No Bid	No Bid	No Bid	No Bid
High Ride Belt Loop Ref: Gall's ZA1452	10	No Bid	No Bid	No Bid	No Bid	\$11.99	\$119.90	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Police Duty Rigs Ref: Black Hills BH80	7	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	DNMS	DNMS	No Bid	No Bid	No Bid	No Bid
Double Magazine Ref: Black Hills BH61D	7	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	DNMS	DNMS	No Bid	No Bid	No Bid	No Bid
Hand Cuff Case Ref: Black Hills BH64	7	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	DNMS	DNMS	No Bid	No Bid	No Bid	No Bid
Glove Pouch Ref: Black Hills BH31	7	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	DNMS	DNMS	No Bid	No Bid	No Bid	No Bid
Radio Holder Ref: Black Hills BH54	7	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	DNMS	DNMS	No Bid	No Bid	No Bid	No Bid
Four Snaps Belt Keeper 11/8 Ref: Black Hills Leather BH67	7	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	DNMS	DNMS	No Bid	No Bid	No Bid	No Bid
Under Belt Ref: Black Hills BH125	7	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	DNMS	DNMS	No Bid	No Bid	No Bid	No Bid
Glove Pouch Ref: Black Hills BH31	7	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	DNMS	DNMS	No Bid	No Bid	No Bid	No Bid
Heavy Duty Leather Gloves Ref: Gall's GL214	60	No Bid	No Bid	No Bid	No Bid	\$24.99	\$1,499.40	\$24.39	\$1,463.40	No Bid	No Bid	No Bid	No Bid
Vehicle First Aid Kit with Nylon Pouch Ref: Gall's EM118	60	No Bid	No Bid	\$10.99	\$659.40	\$10.99	\$659.40	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Fast Charge Flashlight Ref: Streamlight Polystiger LED	10	No Bid	No Bid	DNMS	DNMS	\$111.99	\$1,119.90	\$87.29	\$872.90	No Bid	No Bid	No Bid	No Bid
One Line Professional Name Plate Ref: Gall's NT017	60	No Bid	No Bid	No Bid	No Bid	\$5.99	\$359.40	\$7.26	\$435.60	No Bid	No Bid	No Bid	No Bid
Police Badges Ref: Blackinton	10	No Bid	No Bid	No Bid	No Bid	\$109.99	\$1,099.90	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Security Badges Ref: Gall's BC355	10	No Bid	No Bid	No Bid	No Bid	\$10.99	\$109.90	\$16.64	\$166.40	No Bid	No Bid	No Bid	No Bid

DSMS = Does Not Meet Specifications

## Police Officer Uniforms, Equipment and Accessories

## Section III. Police Equipment

Vendors	Est Qty.	AI& Robs		EVP Group		Gall's		GT Distributors		Novastar		Promega Signs	
Item		Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price
Partitions - Expanded Metal Ref: Gall's SS072	10	No Bid	No Bid	\$365.58	\$3,655.80	\$319.99	\$3,199.90	\$440.32	\$4,403.20	\$420.00	\$4,200.00	No Bid	No Bid
9-K Canine Partition Ref: Gall's SS078	5	No Bid	No Bid	\$498.31	\$2,491.55	\$329.99	\$1,649.95	\$540.20	\$2,701.00	\$499.00	\$2,495.00	No Bid	No Bid
Security Screen with Plexiglass Lockable Ref: Gall's SS016	10	No Bid	No Bid	\$365.58	\$3,655.80	\$319.99	\$3,199.90	\$509.47	\$5,094.70	\$517.00	\$5,170.00	No Bid	No Bid
Dual Scale Template Kit Ref: Gall's HS082	10	No Bid	No Bid	No Bid	No Bid	\$14.99	\$149.90	\$14.21	\$142.10	\$17.50	\$175.00	No Bid	No Bid
Road Wizard Traffic Template	10	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Citation Holder Ref: Gall's CP007	10	No Bid	No Bid	No Bid	No Bid	\$13.99	\$139.90	\$16.68	\$166.80	\$20.00	\$200.00	No Bid	No Bid
100 Watt Siren with Tap II Ref: Gall's SK023	10	No Bid	No Bid	\$117.00	\$1,170.00	\$199.89	\$1,998.90	\$194.70	\$1,947.00	\$295.00	\$2,950.00	No Bid	No Bid
9-Function Switch Control  Ref: Gall's SE009	10	No Bid	No Bid	\$101.35	\$1,013.50	\$139.99	\$1,399.90	\$209.55	\$2,095.50	\$189.00	\$1,890.00	No Bid	No Bid
Full Function Siren Ref: Gall's SK124	10	No Bid	No Bid	\$117.00	\$1,170.00	\$129.99	\$1,299.90	\$129.95	\$1,299.50	\$159.00	\$1,590.00	No Bid	No Bid
Car Console Ref: Gall's VE013	10	No Bid	No Bid	\$209.00	\$2,090.00	\$139.99	\$1,399.90	\$177.31	\$1,773.10	\$285.00	\$2,850.00	No Bid	No Bid
100 Watt Signal Speaker Ref: Gall's SK179	10	No Bid	No Bid	\$114.00	\$1,140.00	\$139.99	\$1,399.90	\$156.75	\$1,567.50	\$198.00	\$1,980.00	No Bid	No Bid
LED Mini Bar  Ref: Gall's LB004	5	No Bid	No Bid	\$687.50	\$3,437.50	\$649.99	\$3,249.95	\$691.90	\$3,459.50	\$839.00	\$4,195.00	No Bid	No Bid
Lightbar With Traffic Advisor  Ref: Gall's LB008 RB	5	No Bid	No Bid	\$1,265.00	\$6,325.00	\$1,549.59	\$7,747.95	\$1,669.80	\$8,349.00	\$2,049.00	\$10,245.00	No Bid	No Bid
90 Watt Hide -A-Way Strobe System Ref: Gall's GR225	10	No Bid	No Bid	\$198.00	\$1,980.00	\$249.99	\$2,499.90	\$205.70	\$2,057.00	\$339.00	\$3,390.00	No Bid	No Bid
Flasher for Vehicles with Light Control Ref: Gall's FS008	10	No Bid	No Bid	No Bid	No Bid	\$59.62	\$596.20	No Bid	No Bid	\$69.00	\$690.00	No Bid	No Bid
Six Head LED Deck Master Ref: Gall's GR241	10	No Bid	No Bid	\$274.00	\$2,740.00	\$238.49	\$2,384.90	\$329.26	\$3,292.60	\$365.00	\$3,650.00	No Bid	No Bid
Ford Crown Victoria HD Package Ref: Gall's FS058	10	No Bid	No Bid	\$68.42	\$684.20	\$59.00	\$590.00	\$38.50	\$385.00	No Bid	No Bid	No Bid	No Bid
Mini Phantom Max Combo Kit Ref: Gall's DL186	5	No Bid	No Bid	\$233.75	\$1,168.75	\$229.99	\$1,149.95	No Bid	No Bid	\$369.00	\$1,845.00	No Bid	No Bid

**Section III. Police Equipment**

RFP 078-2009

Police Officer Uniforms, Equipment and Accessories

Vendors	Est Qty.	Al& Robs		EVP Group		Gall's		GT Distributors		Novastar		Promega Signs	
Item		Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price
2-way VHF Radio System Ref: Motorola	10	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	<b>\$529.00</b>	<b>\$5,290.00</b>	No Bid	No Bid
Whistles Ref: Gall's UA330	100	No Bid	No Bid	No Bid	No Bid	<b>\$4.99</b>	<b>\$499.00</b>	No Bid	No Bid	\$9.99	\$999.00	No Bid	No Bid
Day/Night Barrier Tape	25	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Fingerprint Pad Ref: Gall's LE137	15	No Bid	No Bid	No Bid	No Bid	\$18.99	\$284.85	<b>\$18.57</b>	<b>\$278.55</b>	No Bid	No Bid	No Bid	No Bid
Master Pac Drug Kit Ref: Gall's LE087	50	No Bid	No Bid	No Bid	No Bid	\$279.99	\$13,999.50	<b>\$236.19</b>	<b>\$11,809.50</b>	No Bid	No Bid	No Bid	No Bid
Cocaine/Crack Drug Test Refill Pack Ref: Gall's LE065	25	No Bid	No Bid	No Bid	No Bid	\$24.99	\$624.75	<b>\$21.51</b>	<b>\$537.75</b>	No Bid	No Bid	No Bid	No Bid
Marijuana Drug Test Refill Pack Ref: Gall's LE063	25	No Bid	No Bid	No Bid	No Bid	\$24.99	\$624.75	<b>\$21.51</b>	<b>\$537.75</b>	No Bid	No Bid	No Bid	No Bid



Police Officer Uniforms, Equipment and Accessories

Section IV. Handguns

Vendors	Est Qty.	AI & Rob's		EVP Group		Gall's		GT Distributors		Novastar		Promega Signs	
Item		Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price
Magazines for Handguns Ref: Beretta	10	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Magazines for Handguns Ref: Sig Sauer model P226 cal 40	120	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	\$31.70	\$3,804.00	No Bid	No Bid	No Bid	No Bid
Sig Sauer Pistol Model P226 Cal 40 Ref: as above	60	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	\$608.00	\$36,480.00	No Bid	No Bid	No Bid	No Bid
Beretta Model 92FS, Cal 9MM trijicon	5	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Ammunition - 9MM, 147 Grain FMJ Silver tip	10	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	\$351.17	\$3,511.70	No Bid	No Bid	No Bid	No Bid
Ammunition - 9MM,115 Grain FMJ	10	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	\$154.01	\$1,540.10	No Bid	No Bid	No Bid	No Bid

Catalog Discount	AI & Rob's	EVP Group	Gall's	GT Distributors	Novastar	Promega Signs
	0%	41%	15%	5%	10%	0%

**UNITED INDEPENDENT SCHOOL DISTRICT  
POLICE OFFICER UNIFORMS, EQUIPMENT, AND ACCESSORIES  
RFP 078-2009**

**ADMIRAL LINEN & UNIFORM**

1750 SHIPMAN DR  
SAN ANTONIO, TX 78219  
PHONE: 210-226-8686

**A & G RESTAURANT SUPPLY LLC**

1402 SAN BERNARDO  
LAREDO, TX 78040  
PHONE: 956-725-1366  
FAX: 956-725-1371  
ALFREDO ACOSTA  
[aacosta07@hotmail.com](mailto:aacosta07@hotmail.com)

**ALAMO IRON WORKS**

P.O. BOX 231  
SAN ANTONIO, TX 78291-0231  
PHONE: 800-292-7817  
FAX: 210-74-8351  
FERNANDO ESCAMILLA  
[fescamilla@aivnet.com](mailto:fescamilla@aivnet.com)

**AMERIPRIDE LINEN AND APPAREL**

P.O. BOX 9055  
CORPUS CHRISTI, TEXAS 78469  
PHONE: 1-800-749-1512  
FAX: 361-289-5426  
[scottpurcell@ameripride.org](mailto:scottpurcell@ameripride.org)  
[bill.lawrence@ameripride.org](mailto:bill.lawrence@ameripride.org)

**AMSTERDAM PRINTING & LITHO**

166 WALLINS CORNERS ROAD  
AMSTERDAM, NEW YORK 12010  
PHONE: 800-833-6231  
FAX: 518-843-7518  
CONTACT: JESSICA UEBRICK  
[juebrick@taylorcorp.com](mailto:juebrick@taylorcorp.com)

**ARNOLD'S ZONE**

2201 MARKET STREET  
LAREDO, TEXAS 78043  
PHONE: (956) 753-9663  
FAX: (956) 723-0993  
[arnoldzone@sbcglobal.net](mailto:arnoldzone@sbcglobal.net)

**ARNOLD LINE & UNIFORMS SVC.**

3830 IRVING BLVD  
DALLAS, TEXAS 75247

**AL & ROBS SALES**

801 ELM  
LAREDO, TEXAS 78040  
PHONE: (956) 724-4245  
FAX: (956) 724-8987

**AUTO ALARM OF LAREDO**

201 W. HILLSIDE #4  
LAREDO, TX 78041  
PHONE: 956-712-8933  
FAX: 956-712-9218  
NEAL HILL  
[nhill@stx.rr.com](mailto:nhill@stx.rr.com)  
[www.autoalarmoflaredo.com](http://www.autoalarmoflaredo.com)

**BARNEY'S**

218 FOUR PARK RD.  
LAFAYETTE, LA 70507  
PHONE: (337) 896-3667  
FAX: (337) 896-3660  
STACIE ROBIN

**BIG PRODUCTIONS**

607 BROOKSIDE PASS  
CEDAR PARK, TX 78613  
PHONE: 512-249-9234  
FAX: 512-250-2419  
JUAN GARZA  
[bigproimprints@cs.com](mailto:bigproimprints@cs.com)

**BIGSTARBRANDING**

4009 NACO PERRIN  
SAN ANTONIO, TEXAS 78217  
PHONE: 210-590-2662  
FAX: 210-590-2663  
CONTACT: DWAYNE  
[dwayne@bigstarbranding.com](mailto:dwayne@bigstarbranding.com)

**BLACK HILLS LEATHER**

410 W. AURORA  
LAREDO, TEXAS 78041  
PHONE: 1-877-712-9434  
FAX: (956) 712-8330  
RUDY LOZANO  
[www.blackhillsleather.com](http://www.blackhillsleather.com)

**BORDER SPORTING GOODS**

4610 SAN BERNARDO AVE  
LAREDO, TEXAS 78041  
PHONE: (956) 722-1007

**BRITE STAR UNIFORM & LINEN**

57 S REYNOLDS  
ALICE, TX 78332  
PHONE: 956-723-1986  
ROBERT MCINTYRE  
[rmcintyre@britestaruniform.com](mailto:rmcintyre@britestaruniform.com)

**BUCK'S WHEEL & EQUIPMENT**

220 COMMERCIAL ST  
FT WORTH, TX 76107  
PHONE: 800-433-5613  
FAX: 817-338-0505  
SANDRA LAXSON

**C. SANDERS EMBLEMS**

12965 ARROYO ST  
SAN FERNANDO, CA 91340  
PHONE: 800-336-7467  
FAX: 818-361-8472

**CUSTOM PRODUCTS**

P.O. BOX 54091  
JACKSON, MS 39288  
PHONE: 800-367-1492  
FAX: 800-206-3444  
HEIDI MCGEE  
[heidi@cpcsigns.com](mailto:heidi@cpcsigns.com)

**UNITED INDEPENDENT SCHOOL DISTRICT  
POLICE OFFICER UNIFORMS, EQUIPMENT, AND ACCESSORIES  
RFP 078-2009**

**C & C PROMOTION**

2018 HICKORY TREE  
BALCH SPRINGS, TEXAS 75180  
PHONE: 214-934-8151  
FAX: 972-289-8098  
OWNER: CHARISMA GRYGORCZUK  
[charisma@ccpromotion.com](mailto:charisma@ccpromotion.com)

**DESIGNED TO FLY INC**

6645 SAN PEDRO AVE.  
SAN ANTONIO, TEXAS 78216  
PHONE: 1-888-815-2359  
FAX: 210-308-6405  
OWNER: GLENDA KRUEGER  
VP OF SALES: GENNY BARRON  
[genny@designd2fly.com](mailto:genny@designd2fly.com)

**DIRECT COMM**

4803 SAN BERNARDO STE 2  
LAREDO, TX 78041  
PHONE: 956-722-5390  
FAX: 956-722-2560  
RAUL MUNOZ  
[mdirectcommunications@yahoo.com](mailto:mdirectcommunications@yahoo.com)

**DISCOUNT UNIFORMS**

5711 MCPHERSON ROAD #11  
LAREDO, TEXAS 78041  
PHONE: 956.791-5757  
FAX: 956.791-5758  
DEAN TABRIZY

**EL CAÑONAZO**

912 ITURBIDE STREET  
LAREDO, TEXAS 78040  
(956) 723-3532

**EMBLEM ENTERPRISES, INC.**

16037 SHERMAN EAY  
VAN NUYS, CA 81406  
PHONE: 1-800-444-5561  
FAX: (888) 442-3230  
[service@emblems.org](mailto:service@emblems.org)

**EMBROIDERMEX**

325 WYOMING ST.  
LAREDO, TEXAS 78041  
PHONE: 956-727-2532  
FAX: 956-727-1026  
CONTACT: JOHN VARGAS  
[embroidermex@yahoo.com](mailto:embroidermex@yahoo.com)

**EVP GROUP**

JARED ROSS  
1091 MOREWOOD AVE,  
PITTSBURGH, PA 15213  
PHONE: 412-567-7804  
FAX: 888-453-3544  
[JARED@LIGHTSNSIREN.COM](mailto:JARED@LIGHTSNSIREN.COM)

**E & A INTERNATIONAL SALES**

1119 SAN EDUARDO,  
LAREDO, TEXAS 78041  
PHONE: 956-725-7373  
FAX: 956-725-7374  
EVA SHOULTS  
[shoults@bizlaredo.rr.com](mailto:shoults@bizlaredo.rr.com)

**FUSION EMBROIDERY**

213 VILLAGE BLVD STE 7  
LAREDO, TX 78045  
PHONE: 956-727-5100  
FAX: 956-727-9813  
BERT KIELER  
[bert@itsmagic.bz](mailto:bert@itsmagic.bz)

**GA ADVERTISING**

5804 GALE CT  
LAREDO, TX 78041  
PHONE: 956-727-3354  
FAX: 956-727-3354  
LORENA LOZANO  
[flozano1@stx.rr.com](mailto:flozano1@stx.rr.com)

**GALL'S**

**2680 PALUMBO DRIVE**  
LEXINGTON, KY 40509  
PHONE: 1-800-876-4242/877-914-2557  
FAX: 1-877-914-2557/877-914-2557  
Austin Cooper  
[cooper-austing@galls.com](mailto:cooper-austing@galls.com)  
[www.galls.com](http://www.galls.com)

**GATEWAY UNIFORMS SVC. INC**

5827 NORTHGATE LANE  
LAREDO, TEXAS 78041  
PHONE: 956-791-0000  
FAX: 956-791-5200  
FELIPE SAENZ

**GUARDIAN SECURITY**

SOLUTIONS, LC  
3214 - 122ND  
PO BOX 53874  
LUBBOCK, TEXAS 79423  
PHONE: 806-794-7367 X 516  
FAX: 806-794-7789  
RAY DUNN  
[raydunn@myguardiansecurity.net](mailto:raydunn@myguardiansecurity.net)

**GT DISTRIBUTORS**

P.O. BOX 16080  
2545 BROCKTON DRIVE, STE 100  
AUSTIN, TEXAS 78758  
PHONE: 800-252-8310  
FAX: 800-480-5845  
JAMY COPELAND  
[txbids@gtdist.com](mailto:txbids@gtdist.com)  
[www.gtdist.com](http://www.gtdist.com)

**GRAND SLAM GEAR &**

**HUNTING APPAREL**  
5912 SAN BERNARDO AVE  
LAREDO, TEXAS 78041  
PHONE: (956)727-4327

**G & K SERVICES, INC.**

410 PROBANDT  
SAN ANTONIO, TEXAS 78204-1746  
PHONE: 210-225-3381  
FAX: 210-225-7644  
[bsimon@gkservices.com](mailto:bsimon@gkservices.com)

**HODGES BADGE CO INC**

1170 EAST MAIN RD  
PORTSMOUTH, RI 02871  
PHONE: 800-556-2440  
FAX: 800-292-7377  
ILIANA BALOLISH  
[customerservice@hodgesbadge.com](mailto:customerservice@hodgesbadge.com)

**J. BRANDT CO. INC**

2816 W. LANCASTER AVE  
FORT WORTH, TX 76107  
PHONE: 800-435-5749  
FAX: 817-810-0202  
RICHARD HAAG  
[rhaag-jbrandt@sbcglobal.net](mailto:rhaag-jbrandt@sbcglobal.net)

**UNITED INDEPENDENT SCHOOL DISTRICT  
POLICE OFFICER UNIFORMS, EQUIPMENT, AND ACCESSORIES  
RFP 078-2009**

**JJJ INTERNATIONAL**

104 E. CALTON RD  
LAREDO, TX 78041  
PHONE: 956-744-2877  
FAX: 956-753-8267  
JUAN SANCHEZ  
[jjisafety@myway.com](mailto:jjisafety@myway.com)

**JED'S AMMO**

100 E. TEXAS STATE HWY 44  
ENCINAL, TX 78019  
PHONE: (956) 948-5522

**KIRKPATRICK GUNS & AMMO**

313 W. VILLAGE #103  
LAREDO, TEXAS 78041  
PHONE: (956)723-6338

**LAREDO STITCH GALLERIA**

9114 MCPHERSON RD STE 2516  
LAREDO, TX 78045  
PHONE: 956-726-0803  
FAX: 956-726-0556  
BLANCA OSORIA

**LOZANO GUNS & AMMO**

410 W AURORA DR  
LAREDO, TEX 78041  
(956) 795-0224

**L-TRON CORP**

1169 PITTSFORD VICTOR RD STE 120  
PITTSFORD, NY 14534  
PHONE: 585-383-0050  
FAX: 585-383-0701  
MARK DUBLIN  
[mark.dublin@l-tron.com](mailto:mark.dublin@l-tron.com)

**MARKETING DEPOT**

519 FARRAGUT ST. STE F  
LAREDO, TEXAS 78040  
PHONE:  
FAX: 956-218-8036  
CONTACT: SERGIO FRIAS  
[marketingdepot1@yahoo.com](mailto:marketingdepot1@yahoo.com)

**MANDO'S GUNS**

2605 GREEN STREET  
LAREDO, TEXAS 78043  
PHONE: (956) 727-4867

**MGM PRINTING**

2500 AIRPORT FREEWAY  
FORT WORTH, TEXAS 76111  
PHONE: 817-831-7215  
FAX: 817-831-7341  
ASHLEE CHAVEZ  
[achavez@mgmprinting.com](mailto:achavez@mgmprinting.com)

**MOORE'S**

1901 GUADALUPE STREET  
LAREDO, TEXAS 78043  
PHONE: 724-3811

**MORALES ENTERPRISES**

HWY 359 RT 3 BOX 20MMS  
LAREDO, TX 78043  
PHONE: 956-724-1109  
FAX: 956-722-5406  
IRMA MORALES  
[receivables@moralesmachineshop.com](mailto:receivables@moralesmachineshop.com)

**NEWBART PRODUCTS**

10424 ROCKLEY RD  
HOUSTON, TX 77099  
PHONE: 800-777-2003  
FAX: 281-561-0518  
BOB REDUS  
[www.newbart.com](http://www.newbart.com)

**NU TECH IMAGE**

201 W HILLSIDE STE 14  
LAREDO, TEXAS 78041  
PHONE: 956-725-4100  
FAX: 956-725-4418  
CONTACT: LUCY QUINTANILLA  
[sales@ny-techimage.com](mailto:sales@ny-techimage.com)  
[lucy.quintanilla@nu-techimage.com](mailto:lucy.quintanilla@nu-techimage.com)

**OMB POLICE SUPPLY**

9736 LEGLER  
LENEXA, KS 66219  
PHONE: 800.566.9739  
FAX: 800.567.1868  
JOHN S. RALPH JR  
[john@ombps.com](mailto:john@ombps.com)

**PICHARDOS LLC**

LAREDO STITCH GALLERIA  
LAREDO, TX 78041  
PHONE: 956-717-2700  
FAX: 956-717-2702  
JOSE LUIS PICHARDO  
[pichardosmens@yahoo.com](mailto:pichardosmens@yahoo.com)

**PRINTING SOLUTIONS**

418 FALLOW LANE  
LAREDO, TX 78045  
PHONE: 956-286-9203  
FAX: 956-753-3486  
ALBERTO BALDERAS  
[balderas.a@sbcglobal.net](mailto:balderas.a@sbcglobal.net)

**PROMEGA SIGNS**

1615 JACAMAN ROAD  
LAREDO, TEXAS 78041  
PHONE: (956) 723-2110  
FAX: (956)723-2111

**RAY ALLEN MFG. CO, INC.**

975 FORD STREET  
COLORADO SPRINGS, CO 80915  
PHONE: (719) 380-0404

**R & R UNIFORMS, INC.**

4505 BANDERA RD. STE 11  
SAN ANTONIO, TEXAS 78238-1949

**SAFEGUARD UNIVERSAL**

1728 SANTA FE  
CORPUS CHRISTI, TX 78404  
PHONE: 361-884-8640  
FAX: 361-884-8015  
ANTHONY ANZALDUA  
[safeuni@aol.com](mailto:safeuni@aol.com)

**SAFETY SHOE DISTRIBUTORS**

9330 LAW/NDAL AVE  
HOUSTON, TX 77012  
PHONE: 713-928-6691  
FAX: 713-928-6560  
JACK MCELLIGOTT  
[safetyshoedist@aol.com](mailto:safetyshoedist@aol.com)

**UNITED INDEPENDENT SCHOOL DISTRICT  
POLICE OFFICER UNIFORMS, EQUIPMENT, AND ACCESSORIES  
RFP 078-2009**

**SCHOOL TECH INC**  
745 STATE CIRCLE  
ANN ARBOR, MI 48106  
PHONE: 800-521-2832  
FAX: 800-654-4321  
BEN SCHALLHORN  
[bschallhorn@school-tech.com](mailto:bschallhorn@school-tech.com)

**SIGN A RAMA**  
9114 MCPHERSON STE 2508  
LAREDO, TX 78045  
PHONE: 956-725-4495  
FAX: 956-725-4445  
TERRY BRAT  
OSCAR MARTINEZ JR.  
[laredo@signarama.com](mailto:laredo@signarama.com)  
[www.signarama.com](http://www.signarama.com)  
[laredocountry2000@yahoo.com](mailto:laredocountry2000@yahoo.com)

**SIGNS PLUS**  
4242 MCINTOSH LANE  
SARASOTA, FL 34232  
PHONE: 800-848-4262  
FAX: 941-378-4062  
[info@signsplussigns.com](mailto:info@signsplussigns.com)  
[www.signsplussigns.com](http://www.signsplussigns.com)

**SIGNS & T SHIRTS PRINTS**  
2817 MARYLAND AVE  
LAREDO, TEXAS 78040  
PHONE: 956-753-3645  
JOSE LUIS ALDACO

**SMART PROMOTIONAL**  
2065 QUITO LOOP  
LAREDO, TEXAS 78045  
PHONE: 956-645-9423  
FAX: 956-753-3478  
JOSEFINA M REQUENA  
[smartpromo@sbqglobal.net](mailto:smartpromo@sbqglobal.net)

**SR UNIFORMS RENTAL SERVICES**  
102 FRAN FRAN  
SAN ANTONIO, TEXAS 78204-1746  
PHONE: 800-683-1787  
FAX: 210-226-1342

**STITCH N PRINT ART GALLERY**  
5517 MC PHERSON RD STE #3  
LAREDO, TEXAS 78041  
PHONE: 956-725-7940  
FAX: 956-725-7949  
BLANCA YZAGUIRRE  
[www.stitch-n-print.com](http://www.stitch-n-print.com)  
[blanca@stitch-n-print.com](mailto:blanca@stitch-n-print.com)

**TEX PLUS**  
3020 N ARKANSAS  
LAREDO, TEXAS 78043  
PHONE: 956-717-5101  
FAX: 956-724-4005  
OWNER: FERNANDO GUERRA  
VP: ROGELIO BASURTO  
CONTACT: JESUS BENAVIDES  
[txplus@gmail.com](mailto:txplus@gmail.com)

**UNIFIRST**  
5807 E. DRIVE  
LAREDO, TEXAS 78041  
PHONE 956-723-9396  
FAX: 956-723-1421  
ARTENIO HERNANDEZ  
[artenio\\_hernandez@unifirst.com](mailto:artenio_hernandez@unifirst.com)  
[richard\\_leos@unifirst.com](mailto:richard_leos@unifirst.com)

**UNIFORM CITY**  
4601 COMANCHE  
TAMPA FL. 33614-5429  
PHONE: 800-600-0550  
FAX: 800-600-0449

**UNIFORMS INC.**  
1489 PRUDENTIAL DRIVE  
DALLAS, TEXAS 75235  
PHONE: 214-630-0924  
[dboome@uniformsinc.com](mailto:dboome@uniformsinc.com)

Board Approval  
Awarding of Bids/Proposals  
January 20, 2010

**RFP 077-2009 Core Network & E-mail Upgrade & Network Equipment Maintenance  
E-Rate 13**

Recommendation:

Requesting approval to purchase from the best bidder(s)/ offer(s) meeting specifications as follows:

<u>Recommended Vendor(s)</u>	<u>Est. Annual Amount</u>
Section I: Network Equipment Maintenance <b>Netsync Network Solutions</b>	\$715,873.92
Section II: Exchange Email Conversion <b>Sequel Data Systems</b>	\$327,161.65
Section III: Data Core Upgrade <b><u>Insight Networking</u></b>	<u>\$1,444,244.91</u>
<b>Total:</b>	<b>\$2,487,280.40</b>

Administration distributed one hundred and eight (108) proposals and advertised on November 18, 2009 and November 22, 2009. Four (4) proposals were received on December 17, 2009 at 3:00 p.m. at the UISD Service Center Purchasing Department.

Budget Information:

2009-2010 Technology Department matching funds E-Rate 13 proceeds

Resource Personnel:

Hector Perez, Executive Director of Information Technology  
Rene Cruz, Director of Technology  
Casey King, Telecommunications System Supervisor  
Cordelia Flores Jackson, Director of Purchasing  
Hector Cavazos, Purchasing Manager





# UNITED INDEPENDENT SCHOOL DISTRICT

Rene Cruz  
Director of Technical Services

## MEMORANDUM

**To:** Cordelia Flores Jackson  
Director of Purchasing

**From:** Rene Cruz   
Director of Technical Services

**Through:** Hector J. Perez   
Executive Director of Information Technology

**Date:** January 6, 2010

**Subject:** Recommendation on **RFP 077-2009**

Staff is recommending awarding **RFP 077-2009 Core Network and E-Mail Upgrade and Network Maintenance (ERATE 13)** to the following Vendors:

Category	Vendor	Amount
Network Equipment Maintenance	Netsync Network Solutions	\$715,873.92
E-Mail Upgrade	Sequel Data Systems	\$327,161.65
Core Upgrade	Insight Networking	\$1,444,244.91
Total		\$2,487,280.40

Staff will be submitting an application for funding to the Schools and Libraries Service Fund (E-Rate).

This RFP is contingent upon approval of the E-Rate Year 13 application.

The above referenced vendors have adhered to the needs and specifications of the district as stated on **RFP 077-2009 Core Network and E-Mail Upgrade and Network Maintenance (ERATE 13)**.

Do not hesitate to call me at extension 6370 if you have any questions.

**UNITED INDEPENDENT SCHOOL DISTRICT**

**CORE NETWORK & E-MAIL UPGRADE & NETWORK MAINTENANCE (E-RATE 13)  
RFP 077-2009**

**Section I. Network Equipment Maintenance**

Vendor	AT & T	Insight Networking	Netsync Network Solutions	Sequel Data Systems, Inc
Smartnet Maintenance	\$843,344.95	\$747,111.01	\$715,873.92	NO BID



**UNITED INDEPENDENT SCHOOL DISTRICT  
CORE NETWORK & E-MAIL UPGRADE & NETWORK EQUIPMENT  
RFP 077-2009**

**EXCHANGE EMAIL CONVERSION**

VENDOR		AT & T		Insight Networking		Netsync Network Solutions		Sequel Data Systems, Inc	
DESCRIPTION	QTY	Unit Price	Total	Unit Price	Total	Unit Price	Total	Unit Price	Total
Enclosure / Chassis	1	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	\$46,912.96	\$46,912.96
Half-Height Blade Servers to host ESX	2							\$7,319.14	\$14,638.28
Half-Height Blade Servers Unified/ Integrated Communications	2							\$6,443.14	\$12,886.28
Half-Height Blade Servers fro Mailbox Roles	2							\$6,151.14	\$12,302.28
Half-Height Blade Servers for Client/Hub/Edge	3							\$6,013.14	\$18,039.42
Storage Array (Option 2) EVA6400	1							\$146,800.10	\$146,800.10
MS Exchange Server Enterprise	1							\$3,460.22	\$3,460.22
MS Exchange Server Enterprise User CAL	1500							\$28.70	\$43,050.00
VMEP- Academic VM Infrastructure Enterprise 4 for 2 processors	1							\$4,618.00	\$4,618.00
MS Datacenter 2008	1							\$2,054.11	\$2,054.11
Integration Service	1							\$22,400.00	\$22,400.00
list other items that may not been considered in the RFP on Company Letterhead								See Attached SOW	
Totals								\$252,200.65	\$327,161.65

UNITED INDEPENDENT SCHOOL DISTRICT  
 CORE NETWORK & E-MAIL UPGRADE & NETWORK EQUIPMENT MAINTENANCE (ERATE 13)  
 RFP 077-2009

**A. DATA CORE UPGRADE**

VENDOR	AT & T			INSIGHT NETWORKING			NETSYNC NETWORK SOLUTIONS			SEQUEL DATA SYSTEM		
DESCRIPTION	UNIT PRICE	UNIT INSTALL	TOTAL	UNIT PRICE	UNIT INSTALL	TOTAL	UNIT PRICE	UNIT INSTALL	TOTAL	UNIT PRICE	UNIT INSTALL	TOTAL
TOTAL			\$1,297,053.52			\$623,287.50			\$617,454.00	NO BID	NO BID	NO BID

**B. VOICE CORE UPGRADE 7.1.X & INTEGRATED MESSAGING**

VENDOR	AT & T			INSIGHT NETWORKING			NETSYNC NETWORK SOLUTIONS			SEQUEL DATA SYSTEM		
DESCRIPTION	UNIT PRICE	UNIT INSTALL	TOTAL	UNIT PRICE	UNIT INSTALL	TOTAL	UNIT PRICE	UNIT INSTALL	TOTAL	UNIT PRICE	UNIT INSTALL	TOTAL
TOTAL			\$779,771.94			\$507,191.78			\$499,428.00	NO BID	NO BID	NO BID

**C. VIDEO CORE UPGRADE**

VENDOR	AT & T			INSIGHT NETWORKING			NETSYNC NETWORK SOLUTIONS			SEQUEL DATA SYSTEM		
DESCRIPTION	UNIT PRICE	UNIT INSTALL	TOTAL	UNIT PRICE	UNIT INSTALL	TOTAL	UNIT PRICE	UNIT INSTALL	TOTAL	UNIT PRICE	UNIT INSTALL	TOTAL
TOTAL			\$334,447.00			\$295,935.45			\$368,622.00	NO BID	NO BID	NO BID

**BONDING**

VENDOR	AT & T			INSIGHT NETWORKING			NETSYNC NETWORK SOLUTIONS			SEQUEL DATA SYSTEM		
BONDING	INCLUDED			\$17,830.18			INCLUDED			NOT APPLICABLE		

VENDOR	AT & T			INSIGHT NETWORKING			NETSYNC NETWORK SOLUTIONS			SEQUEL DATA SYSTEM		
DESCRIPTION	UNIT PRICE	UNIT INSTALL	TOTAL	UNIT PRICE	UNIT INSTALL	TOTAL	UNIT PRICE	UNIT INSTALL	TOTAL	UNIT PRICE	UNIT INSTALL	TOTAL
GRAND TOTAL			\$2,411,272.46			\$1,444,244.91			\$1,485,504.00	NO BID	NO BID	NO BID

# RFP 077-2009

## Core Network & E-Mail Upgrade & Network Equipment Maintenance E-Rate 13

### Section I

<b>EVALUATION CRITERIA</b>	<b>A T &amp; T</b>	<b>Insight Networking</b>	<b>Netsync Network Solutions</b>	<b>Sequel Data Systems, Inc</b>
Rene Cruz	<b>99.00</b>	<b>97.60</b>	<b>100.00</b>	
Casey King	<b>91.00</b>	<b>97.60</b>	<b>98.00</b>	
Cesar Tamez	<b>91.00</b>	<b>97.60</b>	<b>100.00</b>	
<b>COMMITTEE TOTALS</b>	<b>281.00</b>	<b>292.80</b>	<b>298.00</b>	

### Section II

<b>EVALUATION CRITERIA</b>	<b>A T &amp; T</b>	<b>Insight Networking</b>	<b>Netsync Network Solutions</b>	<b>Sequel Data Systems, Inc</b>
Rene Cruz				<b>100.00</b>
Casey King				<b>100.00</b>
Cesar Tamez				<b>100.00</b>
<b>COMMITTEE TOTALS</b>				<b>300.00</b>

### Section III

<b>EVALUATION CRITERIA</b>	<b>A T &amp; T</b>	<b>Insight Networking</b>	<b>Netsync Network Solutions</b>	<b>Sequel Data Systems, Inc</b>
Rene Cruz	<b>76.00</b>	<b>100.00</b>	<b>96.20</b>	
Casey King	<b>76.00</b>	<b>100.00</b>	<b>96.20</b>	
Cesar Tamez	<b>76.00</b>	<b>100.00</b>	<b>98.20</b>	
<b>COMMITTEE TOTALS</b>	<b>228.00</b>	<b>300.00</b>	<b>290.60</b>	

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RFP 2008-087 E-RATE 13

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Board Approval  
Awarding of Bids/Proposals  
January 20, 2010

**RENEWAL**

**CSP NO. 026-2007 Job Order Contract For General Building Additions Alterations And Rehabilitations**

**Recommendation:**

Requesting approval to purchase from the best bidder(s)/ offer(s) meeting specifications as follows:

**Recommended Contractor (S)**

Kiva Building & Design  
Leyendecker Construction Inc  
Prada Construction  
Zertuche Constuction

Administration distributed forty seven (47) proposals and advertised on May 20, 2007 and May 27, 2007. Six (6) proposals were received on June 12, 2007 @ 10:30 A.M. at the UISD Service Center Purchasing Department.

**Budget Information:**

2009-2010 Construction Department

**Resource Personnel:**

Enrique Rangel, Assistant Superintendent of Facilities, Construction, and Student Services  
Ignacio Alaniz, Director of Construction Management  
Ernesto Castillo-Mena, Bond Construction Project Manager  
Cordelia Flores Jackson, Director of Purchasing  
Hector Cavazos, Purchasing Manager



# UNITED INDEPENDENT SCHOOL DISTRICT

## Construction Dept.

**TO:** Ms. Cordelia Flores Jackson, Director of Purchasing

**FROM:** Ignacio Alaniz, Construction Director

**DATE:** January 6, 2010

**SUBJECT:** CSP 026-2007 for General Building Additions, Alterations, and Rehabilitations

---

**I recommend renewal of CSP 026-2007 JOB ORDER CONTRACT FOR, GENERAL BUILDING ADDITIONS, ALTERATIONS & REHABILITATIONS, to:**

**KIVA BUILDING & DESIGN, INC.**  
**LEYENDECKER CONSTRUCTION INC.**  
**PRADA CONSTRUCTION L.L.C.**  
**ZERTUCHE CONSTRUCTION L.L.C.**

for the 2009-2010 fiscal year. Based on, value to the district and ability to perform or provide needed services or materials to the district.

The vendor listed above has performed satisfactorily and provided prompt and quality service in the past. The purpose of this proposal is to qualify a reputable company to provide needed services and, or materials to the district when needed.

If you have any questions, please let me know.

**UNITED INDEPENDENT SCHOOL DISTRICT  
 JOB ORDER CONTRACT FOR GENERAL BUILDING ADDITIONS,  
 ALTERATIONS AND REHABILITATIONS  
 CSP 026-2007**

<b>VENDORS</b>				
<b>DESCRIPTION ITEMS</b>				
<b>TRADE TO BE PERFORMED AS PER RS MEANS INDEX</b>	<b>KIVA CONSTRUCTION</b>	<b>LEYENDECKER CONSTRUCTION</b>	<b>PRADA CONSTRUCTION</b>	<b>ZERTUCHE CONSTRUCTION LLC</b>
SITE CONSTRUCTION	X	X	X	X
CONCRETE	X	X	X	X
MASONRY	X	X	X	X
METALS	X	X	X	X
WOOD & WINDOWS	X	X	X	X
THERMAL & MOISTURE PROTECTION	X	X	X	X
DOORS & WINDOWS	X	X	X	X
FINISHES	X	X	X	X
SPECIALTIES	X	X	X	X
EQUIPMENT	X	X	X	X
FURNISHINGS	X	X	X	X
SPECIAL CONSTRUCITON	X	X	X	X
CONVEYING SYSTEMS	X	X	X	X
MECHANICAL	X	X	X	X
ELECTRICAL	X	X	X	X

"X"= TRADE CAN BE PERFORMED AS SPECIFIED

UNITED INDEPENDENT SCHOOL DISTRICT  
JOB ORDER CONTRACT FOR GENERAL BUILDING  
ADDITIONS, ALTERATIONS, AND REHABILITATIONS  
CSP 026-2007

MAILING LIST:

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6227 W. COMMERCE ST.  
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FAX: 210-436-2290  
ARTURO VASQUEZ

**AMERICAN CONTRACTING CORP.**

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**ALLISON HASSINGER**

GOVERNMENTAL REPORTER  
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**BANES GENERAL CONTRACTORS**

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**LA MANSION CONSTRUCTION INC**

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**MODERN CONSTRUCTION**

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