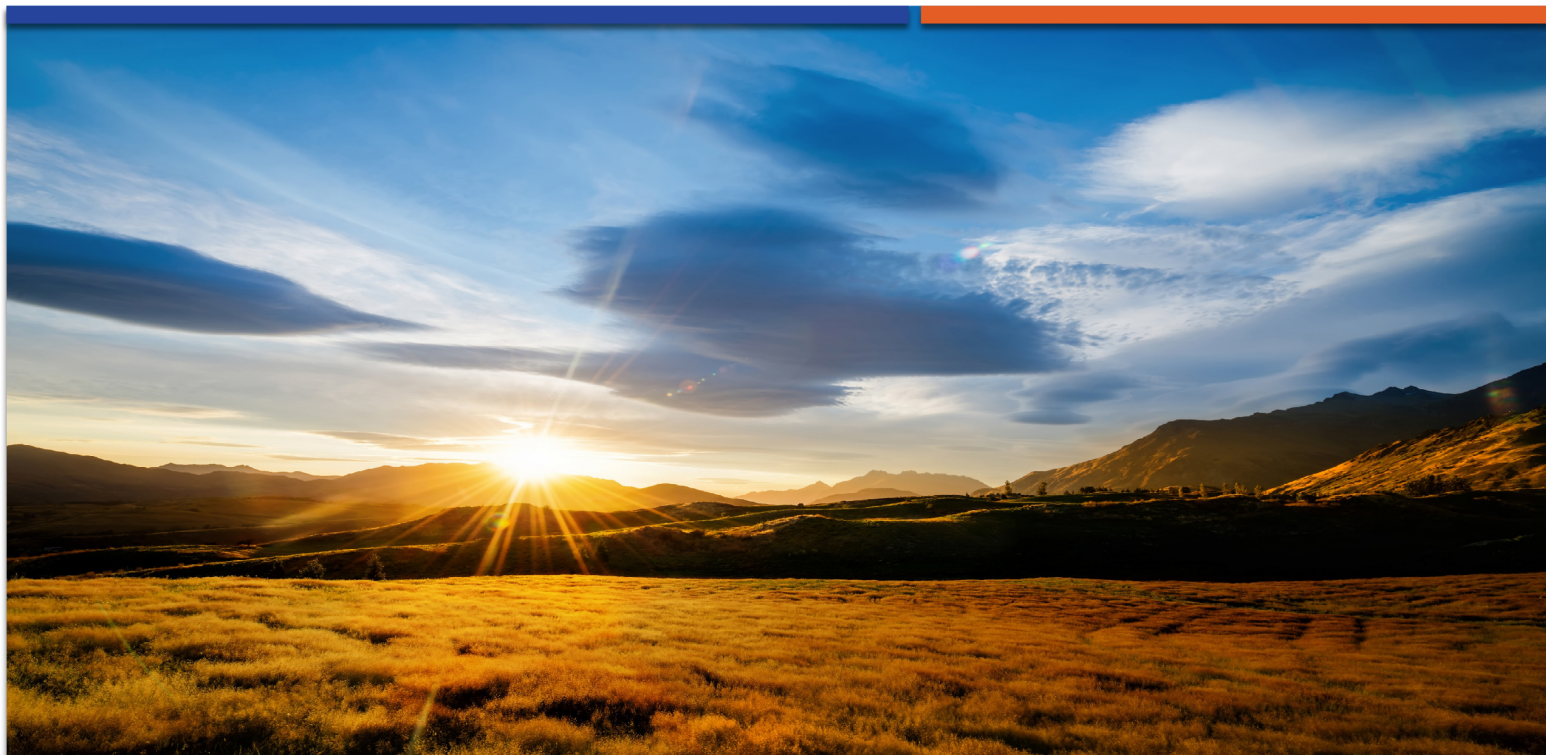


# PROPOSAL



**PROPOSAL NAME:** E-Rate 2022

**PROPOSAL DATE:** February 17, 2022



**PREPARED FOR:**

Browning Public Schools  
Everett Holm

129 1st Ave SE  
Browning, MT 59417

everett@bps.k12.mt.us



**PREPARED BY:**

Mike Felten  
High Point Networks, LLC.

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877.850.6459




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[sales@highpointnetworks.com](mailto:sales@highpointnetworks.com)

## E-Rate 2022



### Summary

The table below is based on the review Lee G. and I did on your environment. These numbers can be revised, but we felt this would provide the best coverage for the individual schools while leaving the existing usable X440 G2 hardware in place. Existing X440G2's cannot be stacked with the proposed switches, so some rearranging may need to be done to accommodate stacking as needed.

**Proposed:**

<u>Site</u>	<u>48 port PoE</u>	<u>24 port PoE</u>	<u>1G optic</u>
Admin	2		2
Babb		1	
BHS MDF		1	5
BHS Admin	2		1
BHS Gym	1		1
BHS Library Mezz.	2		1
BHS A Wing	1		1
BHS C Wing	1	1	1
BMS Main	3		4
BMS Gym	Have G2's		2
NAPI Gym	4		2
BES Server	3	2	11
BES Classroom L&R	2		3
KW	3		
Vina	Have G2's		
<b>Totals</b>	<b>24</b>	<b>5</b>	<b>34</b>

## E-Rate 2022

### District Wide Switches 1 year

Qty	Item	Description	Price	Ext. Price
24	5320-48P-8XE	5320 Universal Switch with 48 x 10/100/1000BASE-T Full/Half Duplex 802.3at 30W PoE Ports 8 x 10Gb SFP+ Uplink Ports (Need 10G Upgrade License) 1 Internal Fixed AC PSU Fixed Fan Base Software Licen	\$3,045.00	\$73,080.00
24	97000-5320-48P-8XE	EW Software & TAC - 5320-48P-8XE COTERM: This Term: 365 Days	\$233.00	\$5,592.00
5	5320-24P-8XE	5320 Universal Switch with 24 x 10/100/1000BASE-T Full/Half Duplex 802.3at 30W PoE Ports 8 x 10Gb SFP+ Uplink Ports (Need 10G Upgrade License) 1 Internal Fixed AC PSU Fixed Fan Base Software Licen	\$1,925.00	\$9,625.00
5	97000-5320-24P-8XE	EW Software & TAC - 5320-24P-8XE COTERM: This Term: 365 Days	\$147.00	\$735.00
29	10099	Power Cord 15A USA NEMA 5-15 C15	\$12.69	\$368.01
29	10301-COMP	10GBASE-SR SFP+ Extreme Compatible	\$92.86	\$2,692.94
6	10302-COMP	10G LR 1310nm SFP+ 10KM Extreme Comp	\$107.14	\$642.84

**Subtotal:** \$92,735.79

### District Wide Switches 3 years

**\*Optional Items**

Qty	Item	Description	Price	Ext. Price
24	5320-48P-8XE	5320 Universal Switch with 48 x 10/100/1000BASE-T Full/Half Duplex 802.3at 30W PoE Ports 8 x 10Gb SFP+ Uplink Ports (Need 10G Upgrade License) 1 Internal Fixed AC PSU Fixed Fan Base Software Licen	\$3,045.00	\$73,080.00
24	97000-5320-48P-8XE	EW Software & TAC - 5320-48P-8XE COTERM: This Term: 1095 Days	\$699.00	\$16,776.00
5	5320-24P-8XE	5320 Universal Switch with 24 x 10/100/1000BASE-T Full/Half Duplex 802.3at 30W PoE Ports 8 x 10Gb SFP+ Uplink Ports (Need 10G Upgrade License) 1 Internal Fixed AC PSU Fixed Fan Base Software Licen	\$1,925.00	\$9,625.00
5	97000-5320-24P-8XE	EW Software & TAC - 5320-24P-8XE COTERM: This Term: 1095 Days	\$441.00	\$2,205.00
29	10099	Power Cord 15A USA NEMA 5-15 C15	\$12.69	\$368.01
29	10301-COMP	10GBASE-SR SFP+ Extreme Compatible	\$92.86	\$2,692.94
6	10302-COMP	10G LR 1310nm SFP+ 10KM Extreme Comp	\$107.14	\$642.84

**\*Optional Amount:** \$105,389.79

### District Wide Switches 5 years

**\*Optional Items**

Qty	Item	Description	Price	Ext. Price
24	5320-48P-8XE	5320 Universal Switch with 48 x 10/100/1000BASE-T Full/Half Duplex 802.3at 30W PoE Ports 8 x 10Gb SFP+ Uplink Ports (Need 10G Upgrade License) 1 Internal Fixed AC PSU Fixed Fan Base Software Licen	\$3,045.00	\$73,080.00

## E-Rate 2022

### District Wide Switches 5 years

**\*Optional Items**

Qty	Item	Description	Price	Ext. Price
24	97000-5320-48P-8XE	EW Software & TAC - 5320-48P-8XE COTERM: This Term: 1825 Days	\$1,165.00	\$27,960.00
5	5320-24P-8XE	5320 Universal Switch with 24 x 10/100/1000BASE-T Full/Half Duplex 802.3at 30W PoE Ports 8 x 10Gb SFP+ Uplink Ports (Need 10G Upgrade License) 1 Internal Fixed AC PSU Fixed Fan Base Software Licen	\$1,925.00	\$9,625.00
5	97000-5320-24P-8XE	EW Software & TAC - 5320-24P-8XE COTERM: This Term: 1825 Days	\$735.00	\$3,675.00
29	10099	Power Cord 15A USA NEMA 5-15 C15	\$12.69	\$368.01
29	10301-COMP	10GBASE-SR SFP+ Extreme Compatible	\$92.86	\$2,692.94
6	10302-COMP	10G LR 1310nm SFP+ 10KM Extreme Comp	\$107.14	\$642.84

**\*Optional Amount:** \$118,043.79

## E-Rate 2022

**Prepared for:**
**Browning Public Schools**

Attn: Everett Holm  
129 1st Ave SE  
Browning, MT 59417

**Prepared by:**
**High Point Networks, LLC**

Mike Felten  
Direct: 406-281-7222  
mike.felten@highpointnetworks.com


## Quote Summary

Description	Amount
District Wide Switches 1 year	\$92,735.79
<b>Total:</b> \$92,735.79	

## \*Optional Items

Description	Amount
District Wide Switches 3 years	\$105,389.79
District Wide Switches 5 years	\$118,043.79
<b>Optional Subtotal:</b> \$223,433.58	

For questions related to your quotation, please contact us using the information above. By signing below, the undersigned accepts High Point Networks Master Service Agreement and represents that he or she is authorized to execute the agreement on behalf of the customer. Acceptance of the quote online is considered acceptance of an offer and binding. All quotes are subject to shipping costs that may not be listed on the quote. Prices quoted are valid for 30 days from Quotation Date. Limitation of Liability for Consequential Damages. High Point Networks, LLC shall not be liable for any indirect, incidental, consequential, exemplary, or punitive damages of any kind or nature. All product will be invoiced once confirmation of shipment is received. All licensing and subscription orders will be invoiced immediately upon customer approval. Payment for all other orders are due in 30 days subject to credit approval. Credit card usage as a form of payment may be accepted on pre-approval basis and may be subject to a convenience fee. "Optional" items on the above quote are not included in the total pricing at the bottom of the quote. This offer to sell the listed products is subject to product availability and High Point Networks standard terms and condition and prices are subject to change without notice. Please consult your Account Representative prior to placing an order for timely, updated pricing. High Point Networks reserves the right to adjust pricing based on any error or omission. Note: Once product is ordered and shipped there is NO right of return and may be subject to a restocking fee. Product cannot be returned if ordered in error. Product cannot be returned if next generation product has been released.

Signature

Date