

Beeville ISD
BOARD OF TRUSTEES

Date: February 22, 2017 Presented By: Lawrence Garcia
Subject: Replacement of Campus Wireless Network Related Page(s) _____

ACTION

BACKGROUND INFORMATION:

Beeville ISD is in need of replacing the existing wireless network access points (AP) as well as adding additional AP's to ensure complete campus coverage. We plan to submit an Erate application requesting category two funding for this project.

The first step was publishing a Request for Proposals (RFP); eleven vendors arrived on the required walk thru date of January 9, 2017. Of those vendors, five submitted proposals. I conducted an analysis of all proposals submitted. As per Erate guidelines, bids are evaluated with the price of eligible goods and services having the most weight. The vendor selected offered the district the best value based on this bid assessment.

Category 2 funding allows each campus to receive a pre-discount budget of \$150 per student. For example. If we have 100 students on a campus, that campus gets a \$15,000 pre-discount budget. If your project for that campus costs \$15,000 and you are an 85% school for category 2, (which we were last year) then Erate would pay \$12,750 and the district would pay \$2,250. If that same campus did a \$25,000 project, Erate would pay \$12,750 and the district would pay \$12,250. If the campus project cost only \$10,000, Erate would pay \$8,500 and the district would pay \$1,500. Then the following year (for up to four more years), the campus would have \$5,000 more in pre-discount budget to use toward another Erate purchase. If the enrollment changes, that amount would change also. It is important to understand that this funding is PER CAMPUS. Following is a table breaking down the proposal based on the official PEIMS snapshot reported in the fall.

Campus	Cat 2 Budget	Project Cost	Erate pays 85% of Cat 2 budget	BISD balance
HMD	\$56,850.00	\$46,648.13	\$39,650.91	\$6,997.22
FMC	\$70,500.00	\$123,500.72	\$59,925.00	\$63,575.72
Hall	\$73,500.00	\$116,935.56	\$62,475.00	\$54,460.56
TJES	\$70,050.00	\$91,761.15	\$59,542.50	\$32,218.65
Moreno	\$78,150.00	\$120,633.94	\$66,427.50	\$53,206.44
A C. Jones	\$155,550.00	\$278,264.14	\$132,217.50	\$146,046.64
Totals	\$504,600.00	\$777,743.63	\$420,238.41	\$356,505.23

RECOMMENDATION:

Approve the proposal submitted by Computer Solutions. A signed contract must be in place before proceeding with the Erate process.

BOARD ACTION REQUIRED:

I move the board approve the Computer Solutions Proposal to Replace the Campus Wireless Network.