



**WEST ORANGE-COVE CONSOLIDATED INDEPENDENT
SCHOOL DISTRICT
PO BOX 1107
ORANGE, TEXAS 77630**

Date: June 24, 2013
To: Board of Trustees
From: Mr. James Colbert
Subject: RECOMMENDATION TO APPROVE PROPOSAL FOR MUSIC AND
MUSIC RELATED MATERIALS

Proposals were opened May 14, 2013 for Music and Music Related Materials. The Purchasing Department mailed thirteen invitations for proposals and received eleven responses. The proposal tabulation is attached for your review.

**ACCELERANDO MUSIC SERVICE
CASCIO INTERSTATE MUSIC
JW PEPPER AND SON, INC
NAT'L EDUCATIONAL MUSIC CO
PENDER'S MUSIC CO
RBC MUSIC CO., INC
RHYTHM BAND INSTRUMENTS**

**SHAR PRODUCTS CO
SOUTHWEST STRINGS
STAGERIGHT CORPORATION
SUZUKI CORPORATION
SWICEGOOD MUSIC CO
TAYLOR MUSIC CO.**

It is recommended that the Board award a multi-vendor contract for Music and Music Related Materials at the prices submitted.

Respectfully Submitted:

James Colbert
Superintendent

Melinda James
Business Manager



**WEST ORANGE COVE C.I.S.D.
P.O. BOX 1107
ORANGE, TEXAS 77630**

**PROPOSAL TABULATION FOR
MUSIC AND MUSIC RELATED MATERIALS**

July 1, 2013 - June 30, 2014

VENDOR	MUSIC % SHELF PRICE	MUSIC RELATED MATERIALS % SHELF PRICE
ACCELERANDO MUSIC	20-25%	15-20%
CASCIO INTERSTATE MUSIC	0-35%	0-35%
JW PEPPER & SON, INC	0%	0%
PENDER'S MUSIC CO	0%	0%
RBC MUSIC CO, INC	0%	0%
RHYTHM BAND INSTRUMENTS	5%	5-15%
SOUTHWEST STRINGS	10%	10%
STAGERIGHT CORP	5%	5%
SUZUKI MUSIC	0%	0%
SWICEGOOD MUSIC CO	0%	20%
TAYLOR MUSIC, INC	0%	0%