



UNITED INDEPENDENT SCHOOL DISTRICT AGENDA ACTION ITEM

TOPIC: CONSIDERATION FOR APPROVAL OF AWARDING OF BIDS, PROPOSALS AND QUALIFICATIONS

SUBMITTED BY: MS. CORDELIA FLORES-JACKSON **OF:** PURCHASING DEPARTMENT

APPROVED FOR TRANSMITTAL TO SCHOOL BOARD: JANUARY 23, 2008

RECOMMENDATIONS:

STAFF RECOMMENDS THE UISD BOARD OF TRUSTEES APPROVE THE FOLLOWING BIDS, PROPOSALS, & QUALIFICATIONS AS PRESENTED:

BIDS/PROPOSALS/QUALIFICATIONS

FOOD SERVICE DEPT:

RFP 071-2007 FOOD SERVICE KITCHEN PARTS & SUPPLIES

TECHNOLOGY DEPT:

RFP 074-2007 EMAIL & WEB HOSTING SERVICES

RENEWALS

RFP 2006-077 EMPLOYEE BENEFITS INSURANCE CONSULTING SERVICES

RATIONALE:

STAFF HAS COMPLIED WITH ALL APPLICABLE FEDERAL, STATE AND LOCAL PURCHASING POLICIES AND PROCEDURES IN OBTAINING PRICING INFORMATION FOR THE ITEMS LISTED ABOVE. STAFF IS RECOMMENDING THE AWARDS BASED ON BEING THE BEST VALUE TO THE DISTRICT.

BUDGETARY INFORMATION:

THE BUDGET INCLUDES THE FUNDS FOR THESE PURCHASES

BOARD POLICY REFERENCE AND COMPLIANCE

CH LOCAL – Purchasing and Acquisition

Texas Education Code 44.031

SUMMARY OF RECOMMENDATION(S)

BIDS/ PROPOSALS/ QUALIFICATIONS

FOOD SERVICE DEPT

RFP 071-2007

FOOD SERVICE KITCHEN PARTS & SUPPLIES

RECOMMENDED VENDORS

PRIMARY VENDOR (S)

ECOLAB

SECONDARY VENDOR (S)

KITCHEN REPAIR CO.

SEE ATTACHED TABULATION

TECHNOLOGY DEPT

RFP 074-2007

EMAIL & WEB HOSTING SERVICES

eChalk

EST. AMOUNT

\$409,775.00

RENEWALS

RFP 2006-077

EMPLOYEE BENEFITS INSURANCE CONSULTING SERVICES

RECOMMENDED FIRM

WETHE & ASSOCIATES

SEE ATTACHED TABULATION

BOARD APPROVAL
AWARDING OF BIDS/PROPOSALS
JANUARY 23, 2008

RFP NO. 071-2007 FOOD SERVICE KITCHEN PARTS & SUPPLIES

RECOMMENDATION:

REQUESTING APPROVAL TO PURCHASE FROM THE BEST BIDDER(S)/ OFFER(S) MEETING SPECIFICATIONS AS FOLLOWS:

PRIMARY VENDOR
ECO-LAB

EST. ANNUAL AMOUNT
SEE ATTACHED TABULATION

SECONDARY VENDOR
KITCHEN REPAIR CO.

ADMINISTRATION DISTRIBUTED SIXTEEN (16) PROPOSALS AND ADVERTISED ON NOVEMBER 18, 2007 AND NOVEMBER 25, 2007. TWO (2) PROPOSALS WERE RECEIVED ON DECEMBER 11, 2007 @ 3:00 P.M. AT THE UISD SERVICE CENTER PURCHASING DEPARTMENT.

BUDGET INFORMATION:

2007-2008 FOOD SERVICE DEPT

RESOURCE PERSONNEL:

ADALBERTO RAMIREZ, DIRECTOR OF FOOD SERVICE
CORDELIA JACKSON, DIRECTOR OF PURCHASING
HECTOR CAVAZOS, PURCHASING MANAGER
VENESSA NAVARRO, PROCUREMENT OFFICER



UNITED INDEPENDENT SCHOOL DISTRICT

Adalberto Ramirez.
Director of Food Service

MEMORANDUM

TO : Cordelia Flores
Director of Purchasing
United ISD

FROM : Adalberto Ramirez
Director of Food Service

SUBJECT : RFP 071-2007 FOOD SERVICE
KITCHEN PARTS & REPAIRS

DATE : January 8, 2008

I have reviewed the tabulation of RFP 071-2007 for Food Service Kitchen Parts and Repairs provided by the Purchasing Department.

Based on the Tabulation sheet, I recommend that the RFP 071-2007 be awarded to Eco-Lab as the primary vendor and Commercial Kitchen Repair Co. as the secondary vendor, as the best competitive proposals meeting specifications.

These parts and repair services will be used by our maintenance department to repair the various pieces of equipment at the central kitchen and at the campuses.

Justification for these purchases is because the campuses and the central kitchen will require repairs to their equipment in order to serve meals to the students.

If you have any questions, please contact me.

XC: Eduardo Zuñiga, Assoc. Supt. for Support Services

UNITED INDEPENDENT SCHOOL DISTRICT
KITCHEN PARTS & REPAIRS
RFP 071-2007

DESCRIPTION		COMMERCIAL KITCHEN REPAIR		ECOLAB	
% off CATALOG PRICE		31%		0%	
% off LIST PRICE		31%		0-31%	
% off SHELF PRICE		31%		0%	
DESCRIPTION	EST QUANTITY	UNIT PRICE	EXT PRICE	UNIT PRICE	EXT PRICE
GASKETS 20 x 47 3/4	60	NO BID	NO BID	NO BID	NO BID
GASKETS MODEL/PART #: GROE 110898 BRAND PROPOSED:	10	\$407.84	\$4,078.40	\$358.90	\$3,589.00
		GROEN		GROEN	
BAND BLADE	25	NO BID	NO BID	NO BID	NO BID
BALANK 17414 SPINDLE MODEL/PART #: BLAK 17514 BRAND PROPOSED:	3	\$128.65	\$385.95	\$99.88	\$299.64
		BLAKESLEE		BLAKESLEE	
THERMOSTAT FOR KETTLE MODEL/PART #: VULC 833220 BRAND PROPOSED:	3	\$124.94	\$374.82	\$114.23	\$342.69
		VULCAN-HART		VULCAN-HART	
VALVE MODEL/PART #: VULC 841496-1 BRAND PROPOSED:	4	\$157.54	\$628.62	\$143.67	\$574.68
		VULCAN-HART		VULCAN-HART	
THERMOSTAT FOR STEAM TABLE MODEL/PART #: DUKE 2081-2 BRAND PROPOSED:	20	\$122.60	\$2,452.00	\$122.60	\$2,452.00
		DUKE		DUKE	
ROTOR SINGLE LOBE MODEL/PART #: GROE 027179 BRAND PROPOSED:	2	\$1,343.07	\$2,686.14	\$1,181.40	\$2,362.80
		GREON		GREON	
O-RING BRAND PROPOSED:	2	NO BID	NO BID	NO BID	NO BID
		N/A		N/A	
AIR ACUTATOR MODEL/PART #: GROE N75442 BRAND PROPOSED:	4	\$4,623.11	\$18,492.44	\$4,068.34	\$16,273.36
		GREON		GREON	
HIGH LIMIT SWITCHES MODEL/PART #: VULC 346358-2 BRAND PROPOSED:	10	\$51.85	\$518.47	\$47.40	\$474.00
		VULCAN-HART		VULCAN-HART	
ROUND LENS MODEL/PART #: VULC 357036-3 BRAND PROPOSED:	48	\$32.83	\$1,575.84	\$54.37	\$2,609.76
		VULCAN-HART		VULCAN-HART	
DRAW OFF VALVE MODEL/PART #: GROE 9046 BRAND PROPOSED:	3	\$544.97	\$1,634.91	\$479.57	\$1,438.71
		GREON		GREON	
STEM 2" MODEL/PART #: GROE 9048 BRAND PROPOSED:	3	\$116.47	\$349.41	\$116.47	\$349.41
		GREON		GREON	
HANDLE 3" MODEL/PART # GROE 9029 BRAND PROPOSED:	3	\$14.36	\$43.08	\$14.36	\$43.08
		GREON		GREON	
DOOR STRIKE KIT MODEL/PART # GROE 423014-G1 BRAND PROPOSED:	4	\$104.05	\$416.20	\$95.12	\$380.48
		GREON		GREON	
BEARINGS PART #: 347080-2 BRAND PROPOSED:	4	\$8.69	\$34.76	\$8.15	\$32.60
		ORIGINAL EQUIP. MANUFACTUER		ORIGINAL EQUIP. MANUFACTUER	
WASHER PART #: 343143-1 BRAND PROPOSED:	15	\$32.29	\$484.35	\$5.90	\$88.50
		ORIGINAL EQUIP. MANUFACTUER		ORIGINAL EQUIP. MANUFACTUER	
SWITCH DPST PART #: 340324-6 BRAND PROPOSED:	5	\$32.83	\$164.15	\$30.01	\$150.05
		ORIGINAL EQUIP. MANUFACTUER		ORIGINAL EQUIP. MANUFACTUER	

VENDOR		COMMERCIAL KITCHEN REPAIR		ECOLAB	
DESCRIPTION	EST QUANTITY	UNIT PRICE	EXT PRICE	UNIT PRICE	EXT PRICE
PUMP MOTOR MODEL/PART #: BLAK 8337 BRAND PROPOSED:	3	\$479.40	\$1,438.20	\$359.55	\$1,078.65
		BLAKESLEE		BLAKESLEE	
COLLAR MODEL/PART #: BLAK 7562 BRAND PROPOSED:	3	\$98.17	\$294.51	\$76.22	\$228.66
		BLAKESLEE		BLAKESLEE	
BRACKET PUMP CASE MOTOR MODEL/PART #: BLAK 13087 BRAND PROPOSED:	3	\$309.66	\$928.98	\$232.24	\$696.72
		BLAKESLEE		BLAKESLEE	
IMPELLER SPINGLE MODEL/PART #: BLAK 9551 BRAND PROPOSED:	3	\$129.73	\$389.19	NO BID	NO BID
		BLAKESLEE		N/A	
DRAIN SEAL RING MODEL/PART #: BLAK 9551 BRAND PROPOSED:	4	\$63.70	\$254.80	\$49.46	\$197.84
		BLAKESLEE		BLAKESLEE	
CAM SHAFT MODEL/PART #: BLAK 13898 BRAND PROPOSED:	3	\$241.25	\$723.75	\$211.43	\$634.29
		BLAKESLEE		BLAKESLEE	
DOOR MODEL/PART #: BLAK 14795 BRAND PROPOSED:	3	\$431.54	\$1,294.62	\$323.66	\$970.98
		BLAKESLEE		BLAKESLEE	
IMPELLER P TANK MODEL/PART #: BLAK 95682 BRAND PROPOSED:	3	\$365.65	\$1,096.95	\$274.24	\$822.72
		BLAKESLEE		BLAKESLEE	
IMPELLER MODEL/PART #: BLAK 95673 BRAND PROPOSED:	3	\$119.65	\$358.95	\$92.91	\$278.73
		BLAKESLEE		BLAKESLEE	
BRACKET PUMP MODEL/PART #: BLAK 4667 BRAND PROPOSED:	3	\$456.59	\$1,369.77	\$342.44	\$1,027.32
		BLAKESLEE		BLAKESLEE	
ELEMENTS - SKILLETS MODEL/PART #: 2FE BRAND PROPOSED:	3	NO BID	NO BID	NO BID	NO BID
		N/A		N/A	
ELEMENTS - KETTLES MODEL/PART #: 2FE BRAND PROPOSED:	3	NO BID	NO BID	NO BID	NO BID
		N/A		N/A	
ELEMENTS - OVENS MODEL/PART #: 2FE BRAND PROPOSED:	3	NO BID	NO BID	NO BID	NO BID
		N/A		N/A	
ELEMENTS - WARMERS MODEL/PART #: 2FE BRAND PROPOSED:	3	NO BID	NO BID	NO BID	NO BID
		N/A		N/A	
PROBE - CONVECTION OVEN MODEL/PART #: 353589-1 BRAND PROPOSED:	10	\$55.97	\$559.70	\$51.17	\$511.70
		ORIGINAL EQUIP. MANUFACTUER		ORIGINAL EQUIP. MANUFACTUER	
MICRO SWITCH - OVENS MODEL/PART #: CRES 808-116 BRAND PROPOSED:	3	\$29.60	\$88.80	\$29.60	\$88.80
		CRES-COR		CRES-COR	
RELEIF VALUE - KETTLE MODEL/PART #: KE54941-2 BRAND PROPOSED:	6	\$93.78	\$562.68	\$86.04	\$516.24
		ORIGINAL EQUIP. MANUFACTUER		ORIGINAL EQUIP. MANUFACTUER	
BLOWER WHEELS - CONVECTION OVENS	6	NO BID	NO BID	NO BID	NO BID
INFINITE SWITCH - WELLS STEAM TABLES	12	\$12.42	\$149.04	NO BID	NO BID
ELECTRONIC CONTROL BOARD - CONVECTION OVENS	3	NO BID	NO BID	NO BID	NO BID
OVEN TIMERS	6	NO BID	NO BID	NO BID	NO BID

**UNITED INDEPENDENT SCHOOL DISTRICT
KITCHEN PARTS & SUPPLIES
RFP 071-2007**

MAILING LIST

ACE MART RESTAURANT SUPPLY CO.

P.O. Box 18100
San Antonio, TX 78218-0100
Phone: 210-323-4426
Fax: 210-323-4683
Ron Keene
www.acemart.com

CALISCO INDUSTRIES INC.

P.O. Box 2005
Annapolis Junction, MD 20701-2005
Phone: 301-470-3100
Fax: 301-498-2056
calico@calicoindustries.com
www.calicoindustries.com

CINTAK INC

11901 Toepperwein Suite 1105
San Antonio, TX 78233
Phone: 210-967-9600
Fax: 210-967-9676
Tony Gomez
tgomez@cinpak.com
www.cinpak.com

COMMERCIAL KITCHEN REPAIRS

1377 N. Brazos Street
San Antonio, Texas 78283
Phone: 210-735-2811
Fax: 210-735-7421
Wayne Helire
Personal Fax line: 210-733-3884
wayne@ckps.com
randy@ckps.com

DELTA RESTAURANT SUPPLY CO.

510 Staples St.
Corpus Christ, TX 78401
Phone: 361-883-9319
Fax: 361-883-5146
[Jack Cooper](mailto:Jack.Cooper)

HERITAGE FOOD SERVICE EQUIP.

5130 Executive Blvd
Fort Wayne, IN 46808-1149
Phone: 800-458-5593
Fax: 800-800-4981
Mac Routen
info@hfse.com

JEANS RESTAURANT SUPPLY

426 S. Staples
Corpus Christi, TX 78413
Phone: 361-884-9800
Fax: 361-888-7602
Evan Neff
evan@jeansrestaurantsupply.com

KITCHEN RESOURCES

806 West Harrison
Harlingen, Texas 78550
Phone: 956-423-2491
Fax: 956-423-3088
Bill Youngblood
bill@kitchenresources.com

MARSHALL WEBB CO.

606 Tulip St
Corpus Christi, TX 78408
Phone: 361-887-1813
Fax: 361-887-0575
Janice Fischer
janicef@marshallwebb.com

MISSION RESTAURANT SUPPLY

1227 S. St. Mary's St
San Antonio, TX 78210
Phone: 210-534-7976
Fax: 210-534-3583
Jim Riedel
jimr@missionrs.com
Judith Zimmerman
judithz@missionrs.com

NORTHERN PARTS & SERVICE

21 Northern Ave
Plattsburgh, NY 12903
Phone: 800-634-5005
Fax: 800-782-5424
John Gerry

PASCO BROKERAGE INC.

P.O. Box 260399
Plano, Texas 75076
Phone: 972-596-3350
Fax: 972-596-2817
Kasey P. Hollon
khollon@pascoinc.net

REPCO REPLACEMENT PARTS INC.

1021 W. Enon Ave
Everman, TX 76140
Phone: 800-433-7146
Fax: 817-293-7213
Sarah Jones
siones@erepco.com

STRATEGIC EQUIPMENT & SUPPLY

640 W. Sixth Street
Houston, Texas 77007.
Phone: 1-800-777-0314 or 713-861-4455
Fax: 713-861-3759
Chris Wiggins
cwiggins@isi-texas.com

TEXAS FOOD SERVICE EQUIP. INC

P.O. Box 1449
Manvel, TX 77578
Phone: 877-282-3637
Fax: 713-926-9300
Daniel Roessler
dan@texasfoodservice.com

WHALEY FOODSERVICE PARTS & REPAIRS

P.O. Box 615
Lexington, SC 29071
Phone: 800-877-2662
Fax: 888-877-2660
Jim Glickman
james.glickman@whaleyfoodservice.com

BOARD APPROVAL
AWARDING OF BIDS/PROPOSALS
JANUARY 23, 2008

RFP NO. 074-2007 E MAIL & WEB HOSTING SERVICES

RECOMMENDATION:

REQUESTING APPROVAL TO PURCHASE FROM THE BEST BIDDER(S)/ OFFER(S) MEETING SPECIFICATIONS AS FOLLOWS:

E CHALK	EST. ANNUAL AMOUNT \$409,755.00
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ADMINISTRATION DISTRIBUTED ONE HUNDRED FOURTEEN (114) PROPOSALS AND ADVERTISED ON DECEMBER 9, 2007 AND DECEMBER 16, 2007. FIVE (5) PROPOSALS WERE RECEIVED ON JANUARY 8, 2008 @ 3:00 P.M. AT THE UISD SERVICE CENTER PURCHASING DEPARTMENT.

BUDGET INFORMATION:

E MAIL & WEB HOSTING

E RATE 11 PROCEEDS

TECHNOLOGY DEPARTMENT MATCHING FUNDS

LESSON PLANNER

TITLE 2 PART D

INSTRUCTIONAL DEPT

EVALUATION COMMITTEE:

JUDITH GARCIA, DISTRICT COORDINATOR INSTRUCTIONAL TECH. & ONLINE CURRICULUM

BELINDA MANNING, PROGRAM COORDINATOR

CHRISTINE ROMANELLI, PROGRAM COORDINATOR

VERONICA GARCIA, PROGRAM COORDINATOR

ALEIDA SANCHEZ, PROGRAM COORDINATOR

HECTOR PEREZ, EXECUTIVE DIRECTOR OF TECHNOLOGY AND M.I.S.

JUDITH ESCAMILLA, DIRECTOR OF TECHNOLOGY SERVICES

HECTOR ZARATE, COMPUTER SUPPORT SPECIALIST

FRANK GONZALEZ, COMPUTER SUPPORT SPECIALIST

JESSICA GARZA, TECHNOLOGY TRAINERS

MIGUEL MARTINEZ, TECHNOLOGY TRAINERS

CORDELIA JACKSON, DIRECTOR OF PURCHASING

HECTOR CAVAZOS, PURCHASING MANAGER



UNITED INDEPENDENT SCHOOL DISTRICT

Pamela R. Juarez
Associate Superintendent for Curriculum and Instruction

To: Hector Perez, Executive Director of Informational Technology

From: Pamela R. Juarez, Associate Superintendent for Curriculum & Instruction

Subject: Recommendation As Requested

Date: January 10, 2008

Attached please find the recommendation of the Instructional Department members participating in the Technology Bid Committee. After reviewing their input, I support the recommendation as written and look forward to future option reviews.



UNITED INDEPENDENT SCHOOL DISTRICT

To: Pamela R. Juarez
Associate Superintendent Curriculum & Instruction

From: Judith M. Garcia
District Coordinator, Instructional Technology & Online Curriculum

Subject: Recommendation for Student Email and Web Hosting Services

Date: January 10, 2008

Copy: Juanita Lozano, Executive Director Secondary Education
Ann Mc Donald, Executive Director Elementary Education
Hector Perez, Executive Director, Information Technology
Cordy Flores-Jackson, Director of Purchasing

On January, 8, 2008, the Technology Bid Review Committee met to review potential vendors for providing Student Email and Web Hosting Services as described in RFP 074-2007. Five submissions were eligible for review given the criteria.

Due to the substantial cost of preparation and training required to change systems, it is best to continue researching different software options using various campus pilot initiatives. The committee members representing Instructional Technology will continue to actively research all available options for electronic communities to ensure that services selected meet the growing needs of the district. At this time, the Instructional Technology members of the committee find that it is most beneficial to award RFP 074-2007 for Student Email and Web Hosting Services to eChalk the existing provider.

Juanita Lozano
Executive Director, Secondary Education

UNITED INDEPENDENT SCHOOL DISTRICT
E MAIL & WEB HOSTING SERVICES
RFP 074-2007

Email & Web Hosting Services					
VENDOR DESCRIPTION	*GAGGLE.NET	SCHOOLCENTER	**E CHALK	SHARP SCHOOL	SCHOOL IN SITES
Installation	INCLUDED	INCLUDED	\$2,000.00	INCLUDED	\$15,750.00
Annual Maintenance	INCLUDED	INCLUDED	\$74,250.00	INCLUDED	INCLUDED
Annual License Charge	\$108,000.00	\$144,500.00	\$405,000.00	\$99,000.00	\$28,800.00
Training	NO BID	INCLUDED	\$13,200.00	\$4,500.00	\$5,000.00
Project Management	INCLUDED	INCLUDED	\$3,300.00	INCLUDED	INCLUDED
Implementation Savings	\$0.00	\$0.00	(\$78,750.00)	\$0.00	\$0.00
Discount	\$0.00	\$0.00	(\$90,000.00)	\$0.00	\$0.00
Total for Email & Web Hosting Services	\$108,000.00	\$144,500.00	\$329,000.00	\$103,500.00	\$49,550.00
Online Lesson Planner Services					
Installation	NO BID	NO BID	\$500.00	INCLUDED	NO BID
Licenses (45)	NO BID	NO BID	\$81,000.00	INCLUDED	NO BID
Training	NO BID	NO BID	\$8,250.00	INCLUDED	NO BID
Discount	NO BID	NO BID	(\$8,975.00)	INCLUDED	NO BID
Total for Online Lesson Planner Services	NO BID	NO BID	\$80,775.00	INCLUDED	NO BID
Grand Total for E-mail & Web-Hosting Services and Online Lesson Planner Services	\$108,000.00	\$144,500.00	\$409,775.00	\$103,500.00	\$49,550.00
Contract Term	5 years	1 year, potential 5% price increase in the following years	5 years	4 years	3 years

Note: Pricing for E-mail * Web-Hosting Services is based on 45 sites and 45,000 accounts

* Company did not provide pricing for Web Hosting Services

** Pricing for Lesson Planner is for 9 sites

UNITED INDEPENDENT SCHOOL DISTRICT
NETWORK EQUIPMENT AND DATA CABLING SERVICES
RFP 074-2007 E MAIL & WEB HOSTING SERVICES

MAILING LIST

ABTECH SYSTEMS INC
2728 LOKER AVE W
CARLSBAD, CA 92008
PHONE: 760-827-5100
FAX: 760-603-0148
info@abtechsys.com

ACCLAIM PROFESSIONAL SERVICES
300 NW FREEWAY #320
HOUSTON, TX 77092
PHONE: 713-410-9265
FAX: 713-681-0057
webcontact@acclaimps.com

ACS DATALINE LP
1826 KRAMER LN STE M
AUSTIN, TX 78758
PHONE: 512-837-4400
FAX: 512-837-6767
GLYNN BARKER
glynn.barker@acsdataline.com

ADVANCED BUSINESS TECHNOLOGIES
P.O. BOX 689
LEAGUE CITY, TX 77573
PHONE: 281-898-1041
TIM O'NEILL
www.advancedbt.com

ADVANCED COMMUNICATIONS & CABLING
120 MARKET ST
GEORGETOWN, TX 78626
PHONE: 512-869-4600/361-814-3041
FAX: 512-863-4762/361-244-3963
KENT TAYLOR
kenttaylor@ac-c.net
www.ac-c.net

ADVANCED WIRELESS
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AMARILLO, TX 79114
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FAX: 800.314.6805
LISA NAGY
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SAN ANTONIO, TEXAS 78249
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FAX: 210.641.5065
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AT & T GLOBAL SERVICES
5711 MCPHERSON RD STE 204
LAREDO, TX 78041
PHONE: 956-721-5547
FAX: 956-857-3145
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JERRY CASTRO
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er5092@att.com

BAFORD TECHNOLOGIES INC.
P.O. BOX 781362
SAN ANTONIO, TEXAS 78278
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akhamkar@yahoo.com

BORDERLAN
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SAN MARCOS, CA 92079
PHONE: 760-736-8100
FAX: 206-237-2455
FALICIA SMITH
sales@borderlan.com

BUENO INTEGRATED TECHNOLOGIES INC
801 BUSINESS PARKWAY
RICHARDSON, TX 75081
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FAX: 972-235-3530
ED BUENO
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trini.lopez@bitsales.com

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2712 N. MCCOLL RD.,
MCALLEN, TX 78501
PHONE: 480-889-9500; 956-687-3794
FAX: 480-212-7400; 956-687-5428
DIANA BERGER
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jm.teter@calence.com
www.calence.com

CENTRAL COMMAND INC
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MEDINA, OH 44258
PHONE: 330-723-2062
FAX: 330-722-6517
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cont mailing list 074-2007

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COPELL, TX 75019
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MIKE ULRICH

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400 CORPORATE CIRCLE STE H
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JAMES MCGINNIS
mccinnis@avantdata.com

CINGULAR WIRELESS
11710 BELTSVILLE DR. 5TH FL
BELTSVILLE, MD 21705
PHONE: 425-580-8000; 361-813-3413
NORMA AGUILAR
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norma.aguilar@cingular.com

CISCO SYSTEMS, INC.
85 N.E. LOOP 410, STE 500
SAN ANTONIO, TEXAS 78216
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FAX: 210.357.2599
KURT SELL
ksell@cisco.com

COMMUNICATION EXPERT
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DANNY PEDREGON
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fermin@comm-usa.com

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BOARD APPROVAL
AWARDING OF BIDS/PROPOSALS
JANUARY 23, 2008

RENEWAL

RFP NO. 2006-077 EMPLOYEE BENEFITS INSURANCE CONSULTING SERVICES

RECOMMENDATION:

REQUESTING APPROVAL TO PURCHASE FROM THE BEST BIDDER(S)/ OFFER(S) MEETING SPECIFICATIONS AS FOLLOWS:

RECOMMENDED FIRM
WETHE & ASSOCIATES

EST. ANNUAL AMOUNT
SEE ATTACHED TABULATION

ADMINISTRATION DISTRIBUTED SEVENTY TWO (72) PROPOSALS AND ADVERTISED ON NOVEMBER 30, 2006 AND DECEMBER 6, 2006. SEVEN (7) PROPOSALS WERE RECEIVED ON DECEMBER 18, 2006 @ 3:00 P.M. AT THE UISD SERVICE CENTER PURCHASING DEPARTMENT.

BUDGET INFORMATION:

2007-2008 RISK MANAGEMENT

RESOURCE PERSONNEL:

ROBERTO CHAPA, DIRECTOR OF RISK MANAGEMENT
CORDELIA FLORES, DIRECTOR OF PURCHASING
HECTOR CAVAZOS, PURCHASING MANAGER



UNITED INDEPENDENT SCHOOL DISTRICT

Robert Chapa
Director of Risk Management

To: Cordelia Flores Jackson
Purchasing Director

Re: RPF 2006-077 Employee Benefits Insurance Consulting Services

Ms. Jackson;

In the best interests of the United Independent School District, I recommend the district award the renewal of all employee benefits consulting services to Ken Wethe and Associates. This is the 2nd year of a 5 year award. **Employees shall not be affected by the change of employee benefit consulting services, as provided herein. Please let me know if you have any questions or comments.**

Thank You


Robert Chapa
Director of Risk Management

**UNITED INDEPENDENT SCHOOL DISTRICT
EMPLOYEE INSURANCE BENEFITS CONSULTING SERVICES
RFP 2006-077**

VENDORS & BENEFITS PLANS	MILLIMAN	RISK MANAGERS INC	SIGMA CONSULTING	SMITH & ASSOCIATES	THE SACIOLI GROUP	VALLEY RISK CONSULTING INC	WETHE ASSOCIATES
HEALTH	\$ 24,000.00	\$ 14,500.00	\$ 20,000.00	\$1.10 PER EMPLOYEE PER MONTH (PEPM) 5349 EMPLOYEES-\$70,606.80 PER YEAR.	\$ 52,000.00	\$ 18,000.00	\$ 8,400.00
DISTRICT PAID TERM LIFE	\$ 8,000.00	\$ 2,500.00	\$ 10,000.00		\$ 20,000.00	\$ 1,000.00	\$ 4,200.00
SUPPLEMENTAL TERM LIFE	\$ 7,000.00	\$ 2,500.00	\$ 10,000.00		\$ 2,500.00	\$ 1,200.00	\$ 4,200.00
DENTAL	\$ 11,500.00	\$ 5,000.00	\$ 10,000.00		\$ 12,000.00	\$ 1,800.00	\$ 4,200.00
VISION	\$ 7,000.00	\$ 2,500.00	\$ 10,000.00		\$ 5,000.00	\$ 1,000.00	\$ 4,200.00
DISABILITY	\$ 14,500.00	\$ 5,000.00	\$ 10,000.00		\$ 12,000.00	\$ 6,100.00	\$ 4,200.00
PRE PAID LEGAL	\$ 4,000.00	\$ 2,500.00	\$ 10,000.00		\$ 5,000.00	\$ 1,000.00	\$ 4,200.00
STUDENT EXTRA CURRICULAR	NO BID	\$ 2,500.00	\$ 10,000.00		\$ 7,500.00	\$ 2,000.00	\$ 4,200.00
CAFETERIA PLAN ADMINISTRATORS	\$ 9,000.00	\$ 2,500.00	\$ 10,000.00		\$ 5,000.00	\$ 2,000.00	\$ 4,200.00
TOTAL	\$ 85,000.00	\$ 39,500.00	\$ 100,000.00	\$ 70,606.80	\$ 121,000.00	\$ 24,100.00	\$ 42,000.00
TRAVEL	INCLUDED & VISITS TO THE DISTRICT	TRAVEL IS INCLUDED	TRAVEL IS INCLUDED	DOES NOT INCLUDE TRAVEL	DOES NOT INCLUDE TRAVEL	TRAVEL IS INCLUDED	TRAVEL IS INCLUDED
	FEES ESTABLISHED IN \$39,500 FOR ALL THE INITIAL YEAR OF PLANS THE AGREEMENT ARE PROPOSED TO INCREASE BY 5% ANNUALLY IN EACH SUBSEQUENT YEAR OF THE AGREEMENT.	FEES DO NOT INCLUDE PRODUCTION, GRAPHIC DESIGN, PRINTING OR SHIPPING COSTS ASSOCIATED W/COMMUNICATIONS PROJECTS OR ANY ACTUARIAL VALUATIONS.	SMITH & ASSOCIATES IS OFFERING A FIVE YEAR RATE (\$1.10 PEPM) GUARANTEE TO THE DISTRICT	IF OTHER SERVICES ARE IN CONJUNCTION WITH THE HEALTH SERVICES, THEN A 25% DISCOUNT WILL BE GIVEN.	TOTAL FOR ALL PLANS \$42,000 25% OF THE INDIVIDUAL PROJECT COST WILL BE BILLED UPON COMMENCEMENT OF THE PROJECT AS A RETAINER. MONTHLY BILLINGS WILL THEN BE RENDERED ON THE BASIS OF ACTUAL SERVICES PROVIDED. THE RETAINER DEPOSIT WILL BE APPLIED TO THE FINAL BILLING FOR THE INDIVIDUAL PROJECT. FEES FOR "OTHER PROJECTS" SUCH AS RENEWAL, NEGOTIATIONS, MONITORING, POLICY HOLDER SERVICE AND ANALYSIS OF CLAIMS, WILL BE BASED ON AN HOURLY RATE OF \$105.		

NOTES:

**UNITED INDEPENDENT SCHOOL DISTRICT
EMPLOYEE BENEFITS INSURANCE CONSULTING SERVICES
RFP 2006-077**

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