



Board Action Required X

No Action Required

To: Coppell ISD Board of Trustees
From: Denise Sullivan
Date: December 4, 2008
cc: Dr. Jeff Turner, Sid Grant, Kelly Penny, Chad Branum

Re: Data Cabling Infrastructure RFP #0808 Recommendation

The Request for Proposal Method (RFP), as provided in the Texas Education Code 44.031, was used to obtain proposals for the data cabling infrastructure. These services will be performed on an as-needed basis as required by the CISD Technology Department.

Bidding opportunity notifications were e-mailed to various prospective vendors providing this type of service. As required by Texas Education Code 44.031(g), advertisement of this RFP appeared in the Coppell Gazette on November 5, 2008, and November 12, 2008, and the bid opening took place on Thursday, November 20, 2008. In addition, this RFP was posted on the Coppell ISD website for the general public to view and download, if interested.

Six vendors responded to this RFP: Advanced Connections, CMC, Electroinfo, H & M, Progressive, and Superior. Superior Fiber and Data Services is the recommended vendor to supply these data cabling services for the following reasons:

1. Overall price
2. Past working relationship with District
3. Vendor reputation
4. Quality of goods and services
5. Vendor knowledge of district structure
6. The extent to which their bid met the overall needs of the District

The awarded vendor will be responsible for supplying, installing, testing and labeling all wiring in accordance with the specifications in this proposal. The successful bidder, at a minimum, will provide cabling for changes, additions and modifications to 18 existing campuses and/or support facilities as needed.

The purpose of this RFP was to provide a cost savings for the District for ongoing data cabling needs, standardize the product(s) being used, and establish a consistent cabling vendor that will perform quality work. The District will continue to utilize Technology bond dollars for any cabling needs that arise.

Additional Information

Superior Fiber and Data Services was chosen by Joe Funk Construction to perform the data cabling installation this past summer for New Tech High @ Coppell. This project consisted of the complete installation of the following items:

1. Network infrastructure;
2. Wireless infrastructure;
3. All data drops throughout the facility; and
4. Cable tray system in exposed front areas of the school.

Through this process, the District had the opportunity to work with this vendor to see the quality of work they provided. The end result was that the project was completed ahead of schedule and exactly as requested by the District. Superior Fiber and Cabling did an excellent job, communicated well, and absorbed any curveballs sent their way over the course of the project. Since Superior Fiber and Cabling has a proven track record, there are no reservations with this vendor.

Recommendation: That the Coppell ISD Board of Trustees approve Superior Fiber and Data Services as the awarded vendor for the Coppell ISD Data Cabling Infrastructure Proposal #0808 at the December 15, 2008 Board meeting.